

Avitar Associates of New England, Inc.

Municipal Services Company

Hebron, NH

2011 VALUATION UPDATE

April 1, 2011

Avitar Associates of New England, Inc. 150 Suncook Valley Highway • Chichester, NH 03258 • (603) 798-4419 www.avitarassociates.com

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INTRODUCTION

The purpose of this report is to document the guidelines, standards and procedures used in the recent town wide revaluation. The building cost data and the specific building and land information of each property, which is the foundation for this report and the valuation, were gathered and/or verified by the appraisal staff of Avitar Associates of N.E., Inc., all qualified to do so and approved by the New Hampshire Department of Revenue, Property Appraisal Division, (See Section 1.C.). Sources include, local builders and developers, as well as the use of cost manuals, such as the Marshall & Swift Manual.

We use a data collection card to facilitate the listing and pricing of buildings which will insure uniformity and accuracy in the collection of data and use of the CAMA system. See Section 1.D. Data Collection.

It should be kept in mind that nothing can replace common sense and experience. While this report is a guide to information about the revaluation and the resulting assessments, one needs to keep in mind that an assessment is an opinion of value, based on information contained herein and the knowledge and experience of the assessor. This is simply a guideline.

An appraisal is an estimate of value at a point in time. Value is a moving target based on the actions of the market buyers and sellers and what they are willing to pay and accept for any individual property. As such, the assessment as of April 1st, (the assessment date for the State of New Hampshire), is not a fact, but rather an opinion of value based on all the local sales data and the social and economic forces observed in the community and represents a "reasonable" assessment that, while likely never matching another assessors opinion of value, should be reasonably close, assuming each opinion of value is factual and accurately established, generally meaning +/- about 10%.

There is no area of appraising where this judgement of value becomes more evident than in the valuation of land and its amenities, such as view, waterfront and neighborhood/location.

Land values are local. They cannot be compared to values of similar properties in other localities with any known accuracy. This suggests that the most valuable tool in arriving at a judgement of land value is going to be the local market. For any land valuation method to work, it must be based on local market sales, as the social and economic values and condition of each community is different.

Adjustments for topography, shape and cost to develop vary greatly, as each property is unique. However, a review or comparison of these properties will show a relationship exists between the adjustment and severity of topography, shape and site development costs, based on the opinion of the revaluation supervisor and local sales data.

The contributory value of views, while based on sales data, also varies widely as do the views. The relationship between the value added based on sales having views compared to other property in town with views is shown by the View Sample Pictures (Section 10.). This section aides in the application of adjustment for views, as well as shows consistency in the process. However, sales data never accounts for every variation of view or value adding feature or deduction for that matter that the job supervisor may come across in any given town. As such, experience and knowledge of the local sales must be used to assess these unique properties and make adjustments for the severity of the feature affecting value in his or her opinion and then consistently apply that condition.

Intended Use of Report

The intended use of the report is to be a tool for local assessing officials to understand how the assessments were developed. To help them feel comfortable that the values are well founded and equitable, as well as help in the future assessment of new homes and maintenance of property values in the future.

It is not intended to make the reader an assessor, but rather help the reader understand the process. It is intended to document the facts, assumptions and data used for their review and use in understanding and explaining the revaluation process.

The use of this report is to present the foundation of the recent revaluation and the process and procedures used to develop the assessed values for all property in town.

Intended Users of Report

Intended users include, local assessing officials and real estate appraisers and other assessors.

It may also be used by the public on a more general level to understand the process, facts and methods used to estimate values.

What This Report is Not Intended to Do

It is not intended to answer any and all possible questions, but rather to document the revaluation in general terms and enable the local assessor to answer more detailed questions which may not be readily apparent to the average property owner.

SECTION 1.

CERTIFICATION/CONTRACT & SCOPE OF WORK

- A. CERTIFICATION
- B. CONTRACT & SCOPE OF WORK
- C. PERSONNEL & QUALIFICATIONS
- **D. DATA COLLECTION**

CERTIFICATION

Dear Board Members:

The attached Revaluation Report is hereby provided to the Town of Hebron for an effective date of new values of 4/1/2011.

Avitar appraised all taxable property (fee simple) within the municipality according to NH Revised Statute 75:1 and appraised all tax exempt and non-taxable property within the jurisdiction of this municipality in the same manner as taxable property. Avitar verified all sales used as a benchmark for this town wide valuation process. When developing the value of a leased fee estate or a leasehold estate, we analyze the effect on value, if any, #1 the terms and conditions of the lease, and #2 the effect on value, if any, of the assemblage of the various parcels, divided interest or component parts of a property. The resulting assessments are my opinion as of the effective date of this agreement, of each property's most probable market value based on all of the local sales data analyzed and my experience with and opinion of that data, as well as, similar circumstances experienced elsewhere.

I hereby certify that to the best of my knowledge and belief, the following:

- The statements of fact contained in this report are true and correct.
- The reported assumptions and limiting conditions are my impartial and unbiased professional analyses, opinions and conclusions.
- I have no present or prospective interest in any property that is the subject of this report and I have no personal interest with respect to the parties involved, nor any bias with respect to any property that is the subject of this report or to the parties involved with this assignment.
- My engagement in this assignment and compensation for completing this task, although contingent upon developing and reporting predetermined statistical results was not contingent upon the resulting assessment of any individual property.
- My analyses, opinions and conclusions were developed and this report has been prepared
 in conformity with the NH State Law in affect as of the date of the signed contract, to the
 best of my knowledge.
- I <u>have</u> made a personal viewing of the properties, per the contract and scope of services agreement, (Section 1B of this manual) that are the subject of this report and I or members of my staff have inspected each building's interior when allowed.

•	I certify that the total taxable value of the town is \$261,116,972.
	1.1711

Signature:_	MM	Date: 8/12/1/	

RESUME' OF SUPERVISOR OR SIGNOR

Mark R. Stetson Avitar Associates 150 Suncook Valley Highway Chichester, NH 03258

Experience:

4/08 – Present

Assessor, Avitar Associates of New England, Inc., Chichester, NH

Responsible for all day to day assessing responsibilities for 16 towns. Specific Appraisal Experience - Assisted in the valuation updates for the towns of Webster, Salisbury, Boscawen, Harrisville, Greenville, Winchester and Andover. Supervised the valuation updates for the town's of Cornish, Greenfield, Temple, Sharon, Croydon, Grafton, Springfield, Deering & Groton.

4/95 – 4/08 Town Administrator, Town of Andover, NH

Assessor, Finance Director, Health Officer, Welfare Administrator and other duties as assigned by the Board of Selectmen.

Specific Appraisal Experience - Assessed all new construction and subdivisions; reviewed and recommended approval or denial of all property tax exemption and credit applications; prepared annual MS-1; completed the annual equalization survey for NH DRA; prepared property, timber, land use and gravel tax warrants; reviewed and recommended approval or denial of all abatement applications; monitored the town-wide valuation update in 2004; assisted in the defense of values before the Merrimack County Superior Court in August 2006.

1/89 - 10/94 Owner/Operator, Stetson's Village Store, Andover, NH

Managed all aspects of a small grocery store and adjoining pizza and sandwich take-out business.

Education:

New Hampshire Technical Institute, Concord, NH - Associate of Science

Degree, Class of 1985. Major: Electronic Engineering Technology

IAAO Course 101 – Fundamentals of Real Property Appraisal

IAAO Course 102 – Income Approach to Valuation IAAO Course 300 – Fundamentals of Mass Appraisal

IAAO Course 400 – Assessment Administration

National 15-Hour USPAP Course NHAAO/NH DRA - State Statutes

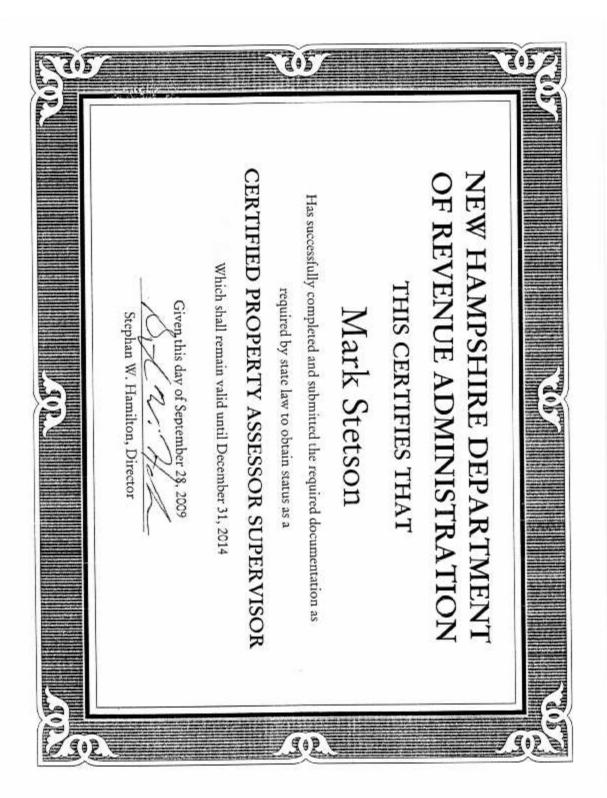
Professional Designations or Affiliations:

Certified NH Assessor #186

State of NH DRA - Certified Property Assessor Supervisor

IAAO NHAAO

Qualified as expert witness before the Board of Tax & Land Appeals



SECTION 1.

B. CONTRACT & SCOPE OF WORK

REVALUATION/UPDATE AGREEMENT

SUBJECT: <u>Update of all taxable</u>, tax exempt and non-taxable property for tax assessment purposes, in accordance with the standards set forth in the laws of the State of New Hampshire and Administrative Rules adopted by the Department of Revenue Administration (DRA) and the Assessing Standards Board (ASB), in effect at the time of execution.

<u>Hebron, NH</u>, a municipal corporation organized and existing under the laws of the State of New Hampshire, hereinafter called the Municipality; and <u>Avitar Associates of NE, Inc</u>, a business organization existing under the laws of the State of New Hampshire and having a principal place of business at <u>150 Suncook Valley Highway</u>, <u>Chichester</u>, <u>NH 03258</u> hereinafter called the Company, hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION

1.1 Name of Municipality:	Town of Hebron
1.2 Address of Municipality:	P.O. Box 188
	Hebron, NH 14352
1.3 Contracting Officer for the Municipality:	Board of Selectmen
1.4 Telephone:	(603) 744-2631
1.5 Name of Company:	Avitar Associates of N.E., Inc.
1.6 Address of Company:	150 Suncook Valley Highway
	Chichester, NH 03258
1.7 Telephone:	(603) 798-4419
1.8 Name and Title of Company Signer:	Loren J. Martin, President of Assessing Operations
	or Gary J. Roberge, CEO

2. GENERAL SERVICES TO BE PERFORMED BY THE COMPANY

2.1 Appraise all property.

- **2.1.1** To appraise all taxable property within the municipality in a good and workmanlike manner according to New Hampshire Revised Statutes 75:1.
- **2.1.2** To appraise all tax exempt and non-taxable property within the taxing jurisdiction of the Municipality in the same manner as taxable property.
- **2.1.3** The Company will verify all sales used as benchmarks for the update process.

2.2 Completion of Work:

- 2.2.1 The company shall complete all work and deliver the same in final form to the Selectmen/Assessors on or before 10/1/2011 with assessments as of 4/1/2011.
- **2.2.2** A penalty of \$35.00 per day shall be paid by the Company for each day required for completion beyond the above stated completion date for delays caused by the Company.
- 2.2.3 The re-assessment shall be considered complete and in its final form only when informal reviews have been complete, value changes made as required and the figures are submitted to and accepted by the Selectmen/Assessors. The Company shall provide the municipality with a full set of property record cards, the USPAP Standard 6 Compliant Manual and the CAMA Manual, if applicable.

2.3 Personnel.

- **2.3.1** The Company shall employ experienced and competent assessors who have been certified by the N.H. Department of Revenue Administration in accordance with the NH Code of Administrative Rules, ASB 303 for the work they will be performing.
- **2.3.2** The Company shall not compensate, in any way, a Municipal officer or employee or any member of the family of such officer or employee in the performance of any work under this contract.
- **2.3.3** Upon approval of the contract and before the update begins, the Company shall forward to the N.H. Department of Revenue Administration a list of the approved employees assigned to the update project.
- **2.3.4** The Company will ensure the DRA Certified Assessor Supervisor will be on the job site 50% of the time.
- **2.3.5** The Company will ensure that there will be no assigning of any part of the contract to anyone other than the Company without express written permission by the Town.

2.4 Public Relations.

The Company and the Municipality, during the progress of the work, shall use its best efforts and that of its employees to promote full cooperation and amiable relations with the taxpayers. All publicity and news releases will be cleared with the Selectmen/Assessors. The Company, upon request of the Municipality, will make available speakers to acquaint property owners with the nature and purpose of the update at a public forum scheduled by the Municipality, but not more than 4 during the course of the project.

2.5 Confidentiality.

- **2.5.1** The Company agrees to not disclose to anyone except the Selectmen/Assessors and the Commissioner of the N.H. Department of Revenue Administration or his/her designee, any preliminary values or new values discovered, for any purpose, or to permit anyone to use or peruse any of the data on file in connection with the update.
- **2.5.2** The Company agrees to furnish the New Hampshire Department of Revenue Administration staff member assigned to monitor the update reasonable requests for information made in writing.

2.6 Compensation and Terms.

The Municipality in consideration of the services hereunder to be performed by the Company agrees to pay to the Company the sum of <u>\$37,500</u> dollars, in manner and form as follows:

- **2.6.1** Payment shall be made in monthly installments as the work progresses based on 90% of the estimated proportion of the work completed in the preceding month with the 10% balance being held and accumulated until final satisfactory completion of the update as defined in 2.2.3.
- **2.6.2** Payment shall be based on monthly progress reports submitted by the Company and accepted by the Municipality.

3. DETAIL SERVICES TO BE PERFORMED BY THE COMPANY

3.1 Development of Unit Costs:

- 3.1.1 The Company shall use Marshall & Swift Cost Manual as a basis to develop the costs of residential, commercial and industrial construction in the area and modify those costs by local sales, material costs and prevailing wage rates in the building trades. These shall include architects and engineer's fees, and contractor's overhead and profits. Before using such unit costs, the Company shall make tests using costs against actual sales of buildings whose actual current costs are known, in order to insure accuracy.
- 3.1.2 Residential Property Appraisal Schedules. The Company shall use unit cost as the basis of appraisal of residential properties. Schedules shall consist of unit base prices upon definite specifications for houses of various types and quality of construction and reflect the building customs and practices in the community. The schedules shall include adjustment for story height, square foot size and extra features, such as barns, garages, pools, fireplaces, etc.

3.2 Manual of Appraisal:

- **3.2.1 Final Appraisal Report**. This report shall follow closely the 2010-11 edition of Uniform Standards of Appraisal Practice (USPAP) Standard 6. The report shall contain the following sections:
 - 1. A Letter of Transmittal.
 - 2. A Certification Statement.
 - 3. A section including the contracted Scope of Work.
 - 4. A section detailing sales, income, and cost approaches to value including all valuation premises.
 - 5. A section including all tables pertinent to the valuation process along with any schedules for the valuation of residential, commercial, industrial, manufactured housing and exempt properties.
 - 6. A section including statistical analysis and testing.

The Company shall instruct the Selectmen/Assessors in the use of the manual so that the Selectmen/Assessors will have an understanding of the appraisal process being utilized. Upon completion of the full revaluation, the Company shall deliver one electronic copy of the manual to the Selectmen/Assessors and one electronic copy to the DRA.

3.3 Property Record Cards:

- **3.3.1** The Company shall prepare property record cards 8-1/2 x 11 inches for each separate parcel of property in the municipality.
- **3.3.2** The cards shall be arranged based on the Town's CAMA system design, as to show the owner's name, street number, or other designation of the property and the mailing address of the owner, together with the necessary information for determining land value and classification and space for indicating the land value and value of the buildings on the land.
- **3.3.3** The card shall be so arranged as to show descriptive information of the buildings, pricing detail, depreciation allowed for physical, functional and economic factors and an outline sketch of all principal buildings in the parcel. The property record cards shall be provided in map, lot and sublot sequence.
- **3.3.4** Any coding used by the Company on the property record card will be clearly explained elsewhere on the card or in the appraisal manual.
- **3.3.5** The initial's of the Company's employee who measured and/or listed the property shall be noted on each property record card.

3.4 Sales Survey.

- **3.4.1** A DRA Certified Property Assessor Assistant under the guidance of a DRA Certified Property Assessor or Supervisor may validate sales data. A DRA Certified Property Assessor Supervisor shall prepare the company's sales survey.
- **3.4.2** In order to ensure that appraisals will reflect full and true value, the Municipality shall provide to the Company a copy of all property transfers for a period not to exceed two (2) years immediately preceding the effective date of the update.
- **3.4.3** A sales analysis shall be conducted using accepted appraisal methods in order to determine land, building and total property values. Such accepted methodology shall include the consideration of all sales given by the municipality to the Company and their inclusion in the sales survey book with appropriate notations for those sales not used in the correlation of values.
- **3.4.4** All qualified property sales shall be included in the manual by photocopy or printout of the property assessment record card and a photograph of the principal buildings shall be attached thereto. A list of all unqualified sales will also be provided.
- 3.4.5 The sales price and terms of the sale shall be verified by the Company and a notation as to qualified or unqualified transaction with unqualified sales noted as to reason made on the property assessment record card along with the sale price, date of the sale, and date of inspection.
- 3.4.6 Land values shall be determined from land only sales whenever possible, however, in the absence of an adequate number of land sales, the appraiser may use the land residual technique to assist him in the determination of land values. The analysis shall show the sale price, adjustments made and final value as of the effective date of the update.
- **3.4.7** The indicated land values shall be shown as, but not limited to, front foot, square foot, front acre or rear acre units or other appropriate units of comparison.
- **3.4.8** The completed sales survey showing the sales used and the analysis to indicate property values, including front foot, square foot or front acre, rear acre unit values, or other appropriate units of comparison shall be delivered to the Selectmen/Assessors for approval and shall become the property of the Municipality at the completion of the update.

3.5 Informal Reviews.

- **3.5.1** The Company shall mail, first class, to all property owners a notice of the newly estimated value of the property. Such notice shall also contain instructions for online access for 30 days for their ease in review and comparing assessments. The notice shall also contain the date, time and location of the informal review process including instructions on obtaining an informal review, the time frame in which the reviews will be scheduled and instructions relating to the appeal of the informal review process.
- 3.5.2 The informal review process shall include a <u>3</u> day window for property owners to call and schedule an appointment which will occur at a later date. The informal review process may be monitored by the Selectmen/Assessor or his/her designee. The Company shall ensure that an informal review of the newly estimated property values is provided to all property owners who request such review during the timeframe allowed for setting up appointments.
- **3.5.3** The Company shall notify all property owners addressed during the informal reviews of the disposition of their review stating whether or not a change in value has resulted and the amount thereof.

3.6 Appeal; Procedure Notification.

If any property owner believes their assessment is unfair and wishes to appeal for abatement, they **SHALL FIRST APPEAL TO THE LOCAL ASSESSING OFFICIALS** in writing, by March 1, in accordance with RSA 76:16. Forms for this purpose may be obtained from the local Assessing Officials. The **MUNICIPALITY** has until July 1 following notice of tax to grant or deny the abatement. If the property owner is dissatisfied with the decision of the local assessing authority, or the taxpayer does not receive a decision, the taxpayer may exercise **ONE** of the following options:

OPTION NUMBER 1

The taxpayer may APPEAL TO THE BOARD OF TAX AND LAND APPEALS, 107 PLEASANT STREET, CONCORD, NEW HAMPSHIRE 03301, in writing, after receiving the MUNICIPALITY'S decision or after July 1 and no later than September 1 after the date of the notice of tax, with a payment of an application fee as set by the Board (RSA76:16a)

OPTION NUMBER 2

The taxpayer may **APPEAL BY PETITION TO THE SUPERIOR COURT IN THE COUNTY IN WHICH THE PROPERTY IS LOCATED** on or before September 1 following the date of notice of tax. (RSA 76:17)

NOTE: An appeal to the State Board of Tax and Land Appeals shall be deemed a waiver of any right to petition the Superior Court (RSA 71-B:11)

INTEREST AT 12% PER ANNUM WILL BE CHARGED ON ALL PROPERTY TAXES NOT PAID BY THE DUE DATE AS SPECIFIED ON THE TAX BILL AND THE FILING OF A REQUEST FOR REVIEW OF THE ASSESSMENT WILL NOT WAIVE THIS PENALTY. (RSA 76:13)

4. CONDUCT OF VALUATION OF RESIDENTIAL AND COMMERCIAL/INDUSTRIAL PROPERTY

4.1 Inspection

The exterior and interior of each house or commercial/industrial building and appurtenant buildings to both, shall be carefully measured and the interior inspected where allowed.

4.2 Entrance

The Company shall guarantee 100% interior inspection of all property in the Municipality except for vacancies, refusals, unsafe structure, inhabitants that appear dangerous or threatening and those properties where the Company is unable to make reasonable arrangements for interior inspection, via the mailing of listing request letters for appointments to be made.

When entrance to a building is refused or the occupants are not present, the Company shall make a note, together with the date, on the property record card. If the inspection of the property is unsuccessful, the Company shall send a letter to the property owner requesting the property owner arrange an appointment for an interior inspection.

4.2.1 In all cases of entry, the property owner or occupant must be at least 18 years of age.

4.3 Measurement

The Company shall show on the property record card a diagram of the principal building and it's dimensions, with the street side or waterfront toward the bottom of the diagram or otherwise noted.

4.4 Construction

The quality of construction and approximate age shall be noted and the specific details of the following features, as applicable, such as foundation, basement area, roofing, flooring, exterior cover, interior finish, fireplaces, heating and air conditioning systems, solar collectors, plumbing and plumbing fixtures, tiling, the number of bed and bathrooms, sprinkler systems, elevators and any other data which would influence value.

4.5 Commercial and industrial property, whether rented or not, may have its earnings or estimated earnings capitalized to be used as a check against physical value.

5. HOW THE COMPANY VALUES PROPERTY

- 5.1 Replacement cost shall be computed using the schedules described in section 3.2. These values shall then be depreciated according to age, condition, utility and desirability and the appropriate amount of physical, functional and economic depreciation shall be shown on each property record card, or shown as a composite adjustment based on condition, utility and desirability.
- 5.2 If the residential property contains 4 or more separate apartments or residential areas and if the rental charges are at market level, the earnings may be examined to establish a basis of rent capitalization to be used as a comparison to other property indications of value.
- 5.3 Before the final values are estimated, a DRA Certified Property Assessor Supervisor shall compare the preliminary values with the sales utilized in the sales survey to ensure all values reflect the market as of April 1 of the year of the revaluation.
- When computations of the data obtained from the inspection have been completed a final review shall be made by a DRA Certified Property Assessor Supervisor parcel by parcel, block by block, to identify and correct any mechanical errors, unusual features or anything influencing the final value and to ensure all properties are valued at their highest and best use.

6. CONDUCT OF VALUATION OF PUBLIC UTILITY PROPERTY

- 6.1 Public Utility property shall be appraised by the Company using the Handi Whitman replacement cost manual and depreciated for age and economic factors by the Company as commercial property so far as applicable.
- **6.2** Each industrial property record card, or an attachment thereto, shall show a diagram of the principal buildings accurately measured and to scale.
- 6.3 The Company shall carefully describe and price each industrial building by its component parts and depreciate it according to age, condition, utility, and desirability and the appropriate amount of physical, functional and economic depreciation or a "composite percent good" shall be shown. Total values shall represent the sound utility value for which it is being used or might be used.

7. ABATEMENT & TAX APPEALS

The Company agrees to furnish the services of a qualified representative to support the values established for the revaluation tax year upon local abatements without cost. Appeals to the N.H. Board of Tax and Land Appeals or Superior Court, in all cases where the appeals have been entered within the time prescribed by law will be at no additional cost. In the case of an appeal upon Public Utility property that has been appraised by the Company, the services of an expert may be required and the charge shall be \$1,500 per proposal per day plus expenses. The Company shall continue to be responsible for providing a qualified representative to support the established value even if the Selectmen/Assessors have reduced the value as part of the proceedings defined in RSA 76:16. However, if the Selectmen/Assessors increase any value established by the Company, they forfeit their right to Company representation.

8. SERVICES TO BE PERFORMED BY THE MUNICIPALITY/CITY

8.1 The Municipality shall notify the Company, in writing, what property is exempt from taxation or for any reason dangerous or unsafe, so special arrangements can be made.

8.2 Office Space and Equipment.

The Municipality shall provide suitable office space with desks, tables, telephone access and chairs for the use of the agents and employees of the Company in performing their necessary work. The Company shall furnish any needed typewriters, adding machines, calculators and other such equipment. The municipality shall provide a **private phone line** for the scheduling of interior inspections, as well as the informal review appointments.

8.3 Records and Maps.

The Municipality shall furnish to the Company information pertaining to ownership of all property in the Municipality, including two sets of up-to-date tax maps, zoning maps, charts, plans and sales information which may be requested by the Company in performing its work under this contract. Maps must show lot size and road frontages. If lot size and road frontage is not on the maps, it must be provided by the town with the maps.

8.4 Sales Information.

The Municipality shall keep the Company informed of all sales of property taking place during the progress of the update of which it has knowledge, shall make corrections on municipal maps as of April 1 of the update year where lots have been subdivided, merged or apportioned, and notify the company of all ownership, name and address changes.

9. INDEMNIFICATION AND INSURANCE

- **9.1** The Company agrees to indemnify the Municipality against claims for bodily injury, death and property damage which arises through the company's actions in the course of the Company's performance of the agreement.
- 9.2 The Company shall not be responsible for consequential or compensatory damages arising from the late performance or non-performance of the agreement caused by circumstances which are beyond the Company's reasonable control.
- **9.3** The Company shall maintain Public Liability Insurance, Automobile Liability Insurance and Workmen's Compensation Insurance.
 - 9.3.1 The Public Liability Insurance shall be in the form of commercial general liability with the inclusion of contractual liability coverage and shall provide limits of \$1,000,000 each occurrence for bodily injury liability, and \$1,000,000 each occurrence for property damage liability.

- **9.3.2** The Automobile Liability Insurance shall be in the form of comprehensive automobile liability and shall provide limits of \$1,000,000 each occurrence for bodily injury liability. A copy of the insurance certificate shall be forwarded to the Department of Revenue Administration before starting any work.
- 9.4 The Company shall maintain certificates of insurance on record with the Department of Revenue before staring the revaluation confirming the required insurance overage and providing that the State shall receive ten (10) days written notice of the cancellation or material change in the required insurance coverage.

10. PERFORMANCE BOND

The Company, before starting any update work shall deliver to the Municipality an executed bond or irrevocable letter of credit in the principal sum of the amount to be paid by the Municipality to the Company, if required, as provided in sub-paragraph 2.6, as security for the faithful and satisfactory performance of this contract and shall not expire before final values are submitted to and accepted by the assessing officials. A copy of the bond or irrevocable letter of credit shall be forwarded to the Department of Revenue Administration before starting any work.

11. PROJECT SIZE

It is agreed between the parties that the entire project consists of an estimate of <u>921</u> tracts as defined by RSA 75:9, and that in the event that the number should exceed 100% of said estimate, the company shall be entitled to additional remuneration based on <u>\$35</u> per parcel/tract.

12. ADDENDUMS AND APPENDIXES

No measure and list, except sales properties.

Payment shall be in accordance with 5-Year Assessor Agreement 2007-2011,

Agreement Execution

*Bond Required by Town Ple Additional Cost of <u>\$1,125</u> New Total, If Bond Required	sase Check One & Initial: Yes \(\bigcap \) No \(\sumsymbol{\substack}\)
In the presence of:	Municipality of: <u>Hebron, N.H.</u>
Dânen Aliss Witness	By: Alyu Mutheus
	Curtis R Vhuoney
	Board of Selectmen Date: October 21 2010
In the presence of:	Company: Avitar Associates of N.E., Inc.
Witness J	By: Loren J. Martin President of Assessing Operations or Gary J. Roberge, CEO
	Date:

SECTION 1.

C. PERSONNEL & QUALIFICATIONS

PERSONNEL WHO CONTRIBUTED TO THIS PROJECT

<u>ID</u>	EMPLOYEE	AVITAR POSITION	NH DRA CERTIFICATION
GR	Gary J. Roberge	CEO, Sr Assessor	Certified Property Assessor Supervisor
LM	Loren J. Martin	President, Sr Assessor	Certified Property Assessor Supervisor
MS	Mark Stetson	Assessor/Supervisor	Certified Property Assessor Supervisor
KC	Kerry Connor	Assessor Assistant	Certified Property Assessor Assistant
DM	Dan Martin	Building Data Collector	Certified Measurer & Lister
JB	Jonathan Babon	Building Data Collector	Certified Measurer & Lister

DRA certification can be verified online at the State of NH DRA website at www.nh.gov/revenue as the Department of Revenue approve and certify all assessing personnel in the state.

SECTION 1.

D. DATA COLLECTION

I. Introduction to Data Collection (No data collection was part of this update)

The task of the Measurer and Lister or Data Collector, as we refer to them, is to collect data pertaining to:

Square footage Exterior and interior characteristics Overall quality and condition of all building and land

Data Collectors are extremely important and are an integral part of the revaluation process. The data collected by the Measurer and Lister is used to establish the fair market value of properties for ad valorem taxation. Therefore, it is critical that such data be collected accurately and consistently to the best of their ability. The degree of accuracy obtained will directly reflect the overall quality of the individual appraisal, as well as the entire town wide revaluation.

In many instances it is only the Data Collector whom the homeowner meets. Their ability to be courteous and professional lends credibility to the entire job. Conversely, a nonprofessional and discourteous attitude will create a very negative atmosphere throughout the town and promote distrust, as such, it is not tolerated.

Our staff is well trained, most with numerous years of experience. They are trained to measure and list all physical information, as well as note abnormalities in building or land condition for the Appraisal Supervisor's use on final review. Not all items noted or measured will directly impact value, but are noted for consistency and accuracy. A picture of the building, waterfront or view may be taken at this time, as well to be attached to the assessment record card.

All personnel carry Company ID badges and their vehicles are marked with signs "Municipal Assessor". The Town Hall staff and/or the Police Department are notified of all staff working in the town, as well as maintain the identity of and vehicle registration for each employee.

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DATA COLLECTION FORM SAMPLE, (DCF)

Building Site & Land Topography Description

Natural Often found on seasonal/camp style properties and at times on some year round

homes. Typically, has little to no landscape features.

Fair Normally consists of lawn area only. May contain some minor ornamental

features such as trees or shrubbery or gardens, but typically of a very nominal

amount.

Average Typical landscaping features consisting of lawn area and typical ornamental

features such as trees or shrubbery or minor garden/flower beds. Can contain

any/or all above features.

Good Typically consists of nice lawn area, desirable ornamental features such as trees,

shrubbery or garden/flower beds or minor amounts of stonewalls or walkways.

V. Good Typically nice landscaped lawn and ornamental shrubbery professionally designed

or a non-professional well designed layout, with some or all of the above.

Excellent More expansive or manicured lawn areas and ornamental shrubs and trees or

contain stonewalls or stone walkways or pond areas in a generally well laid out

professional looking design.

Best Extensive manicured lawn areas which include a combination of extensive

trees/shrubs, well laid out gardens/flower beds and stonewalls and/or stone walls

and/or pond areas in a well designed professional looking landscape.

Topography

Level Flat, no hills, little to no ups or downs.

Mild Mostly level topography with minor slopes and/or very gentle rolling topography.

Rolling Typically rolling terrain with ups and downs or terraced areas or minor grade

changes.

Moderate Can have level areas, but predominately sloping topography which can be

typically overcome by development, but costs are typically higher. Slopes can be readily walked and most people typically could control themselves if they fell on

the slope.

Steep Typically highly sloping terrain, but not as severe as severe slope. Development

costs are typically higher, but developable with added costs. Generally difficult to

walk, but can be safely walked with care.

Severe Typically extremely sloping topography that would normally be viewed as

unbuildable due to extremely high site costs for well, septic, driveways and home

site creation. Typical person would not be able to walk or climb easily.

II. Data Collection Form = DCF

The DCF document is a form onto which all information about the parcel is written. Each designated lot on a tax map should have a corresponding DCF. If a DCF is lacking for a lot, one is created.

Map - Lot - Sublot: Owner - Location - City - State

This information is important and serves to identify the lot, location and corresponding owner. This information is supplied by the town, generally in the form of computerized labels which are transferred to the DCF. When in the field, it is very important to determine if the information written on the label is accurate. If there are any discrepancies, make a note on the DCF. Mapping and ownership problems must be identified and it is the towns responsibility to resolve these discrepancies. If information is missing, obtain accurate information so that the label is complete.

In addition to map and owner information, a special code or account number may occasionally be found on the label and is used by the town. Original DCF's should not be destroyed. If a new one is needed, it is stapled behind the original. This will eliminate the possibility of errors being made when copying the label information onto the new DCF.

<u>Date - Book - Page - Grantor - Q/U - Code - Sale Price</u>

This section is used to describe recent sale information when available. When it exists, it is verified and noted on the DCF with a code of "VBO" meaning Verified by Owner. If no sales exist, we question the homeowner as to how long they have owned the property, if less than three years get sales information from owner.

During our introduction to the property owner, we include the following or something similar:

Approximately when was the home built and how long have you owned it?

If they are new owners (within the past three years), request and write down the date of the purchase, from whom the home was purchased, and whether or not other items were included in the sale such as boats, furniture, beach rights, if near water, etc. and if changes were made to the property after the sale. Make appropriate notes.

<u>ARMS LENGTH SALE</u> = Willing seller and willing buyer, both of whom are knowledgeable concerning all the uses of the property and having no previous relation and neither are under any undo duress.

It should be indicated on the DCF if any information relative to the sale or other circumstances causing the selling price to be abnormally high or low is known.

It should be noted that some property owners may be reluctant to offer information regarding their purchase, as such, it is not always noted on the DCF.

History

This section is for the date, the assessors initials, the reason they were there and the action taken. Listed below are codes of various actions. Characters one & two are the initials of assessor/lister, three is why they were there and four is the action taken.

ie: "04/04/2005 JDRL" indicates that Jane Doe visited the property on April 4, 2005 for the revaluation and measured and listed the property.

Third Character
A = Abatement/Appeal

Fourth Character
E = Estimate

C = Callback L = Measure & Listed or just listed after a previous

H = Hearing measure.

P = New Construction/Pickup M = Measure Only R = Revaluation R = Reviewed

S = Subdivision X = Refusal with notes

T = Town Request

U = Update V = Verification Process Used with 3rd Character H only C = Change used w/Hearing Only

N = No Change used w/Hearing Only

MAIL - System Applies When List Letters are Sent from Data Verification

INSP - System Applies to Properties Selected for Verification in the Random Select Process

ACTIONS

 $\mathbf{E} = \mathbf{ESTIMATED}$ - Interior characteristics are estimated when entry is not possible, either now or in the future. Some common reasons for estimating interiors are:

Attempted to obtain a list at two different times and no one has been present.

Homeowner has refused to allow interior inspection or to give the information about the interior that was requested or information given was not believable.

Abandoned buildings.

L = LISTED - A person (not necessarily a homeowner) was asked questions about the property, and a walk through of the entire dwelling was made. If the owner refuses to help, by not allowing an interior tour or requesting you to leave the property, all such information must be clearly noted on the DCF.

M = MEASURED only.

R = **REVIEWED** - Generally there for an abatement, appeal, or comparable research and review of property information, refers to exterior review only.

X = REFUSED - Homeowner or person talked to at the property has refused to:

Allow the building to be measured.

Allow a walk-through the home.

Conventional

Or requested you leave the property.

LISTING THE PROPERTY

Building Style & Normal Story Height

BUILDING STYLES	PREDOMINATE STORY HEIGHT
Ranch	One Story
Mobile Home	One Story
Cape	1-1/2, 1-3/4 Story
Saltbox	1-3/4 Story
Gambrel	1-3/4, 2 Story
Colonial	2 Story
Raised Ranch	One Story w/Raised Basement
Tri-Level	Split-Level
A-Frame	One, 1-1/2
Camp	One Story

1-3/4 - 2-3/4

Story Height Explanation (See Story Height Examples)

The story heights are based on the amount of floor space which has headroom for the average person, we use six (6) feet for this calculation. What this means is if the upper floor of a particular house has only 100 usable square feet as defined above, and the first floor area is 400 square feet, then the house will be classified as one (1) story with a finished or unfinished attic.

The critical thing to notice when listing the house is the amount of headroom available in the upper stories and the approximate floor space covered. Use of this method to classify story height will facilitate consistent story height classification. The story height of the main section of the building is used to establish the story height description of the structure.

One Story (Typically Ranch or Camp style buildings): The living area in this type of residence is confined to the ground floor. The headroom in the attic is usually too low for use as a living area and is used for storage only, however attics are possible providing about 25% of the first floor space.

One & Half Stories (Typically Cape & Conventional style buildings): The living area in the upper level of this type of residence is around 50% of the ground floor. This is made possible by a combination of high peaked roof, extended wall heights and/or dormers. Only the upper level area with a ceiling height of 6 feet or more is considered living area. Measurements are taken by holding the tape at the 6 foot height mark and then measuring across the building. The living area of this residence is the ground floor area times 1.50.

One & Three Quarter Stories (Typically Cape, Conventional & Gambrel style buildings): The living area in the upper level of this type of residence is made from 65% to 90% of the ground floor. This is made possible by a combination of high peaked roof, extended wall heights and/or dormers. Only the upper level area with a ceiling height of 6 feet or more is considered living area. The living area of this residence is the ground floor times 1.75. See description on 1-1/2 stories for details on how to measure.

Two Stories (Typically Colonial, Conventional & Gambrel style buildings): The living area in the upper level of this type of residence is 90% to 100% of the ground floor. The living area is the ground floor times 2.0.

Split Levels (Typically Raised Ranches or Tri-Level style buildings): This type of residence has two (2) or (3) living area levels. One area is about four (4) feet below grade and the second is about (4) feet above grade and the third is above or right on top of one of these. The lower level in this type of residence was originally designed and built to serve as a living area and not a basement. Both levels have full ceiling heights. Another variation is an added third living area at or above ground level.

Coding: A three (3) character acronym coding system is used to classify areas and story heights of buildings. The following is the coding system and descriptions which must be used in identifying areas of the sketch:

ATF: ATTIC FINISHED - Access is through permanent stairs, normally no more than 25% of the total floor area and has 6 foot ceiling height.

ATU: ATTIC UNFINISHED - No interior finish. (Same as above)

BMF: BASEMENT FINISHED - Below grade and meets at lease three of these four criteria: finished floors, finished walls, finished ceilings and heat.

BMG: BASEMENT GARAGE - Generally sectioned off from the rest of the basement.

BMU: BASEMENT UNFINISHED - Known as cellar and is below grade.

COF: COMMERCIAL OFFICE - Refers to office area in commercial buildings not built for offices, such as factories and warehouses.

CRL: CRAWL - Basement having 5' or less headroom.

CPT: CARPORT - A roofed structure generally with 1 or 2 walls and attached to the main structure.

CTH: Cathedral ceiling area, this is where the ceiling height is greater than 12 feet.

DEK: DECK - An open deck or entrance landing with no roof.

ENT: ENTRANCE - Entrance Landing with no roof, 2x3 and larger, normally unable to place a chair and sit.

EPF: ENCLOSED PORCH - Typically unheated & uninsulated area. May have small heater, but is of seasonal use. Finished walls, floors and ceilings.

EPU: ENCLOSED PORCH - All four sides are tight to weather, entrance to BMU, other than metal door (bulkheads).

FFF: FIRST FLOOR FINISH - Living space with full ceiling height and finished interior.

FFU: FIRST FLOOR UNFINISHED - Similar to FFF, but unfinished interior.

GAR: GARAGE - A structure large enough to hold and store automobiles at grade level.

HSF: HALF STORY FINISHED - Usually an upper level story with approximately 40% to 60% of floor area available and used for living. (6 foot ceiling height).

HSU: HALF STORY UNFINISHED - Same as HSF, but interior is unfinished.

LDK: Loading Dock area. Raised platform of cement.

OFF: OFFICE AREA - Finished area within home used primarily for business.

OPF: OPEN PORCH - Roof structure with floor, but at least one (1) side is exposed to the weather. Screened porches are considered OPF's.

PAT: Patio area of stone, cement, brick etc.

PRS: Piling driven into the ground or other material used to support a building off the ground. Normally found with camps or seasonal construction.

RBF: RAISED BASEMENT FINISHED - Used on raised ranch (split level) and Tri-Level homes or any building where 3 of the 4 walls or all 4 walls are 3' to 4' above ground, creating greater utility than a normal basement, or 1.5 or more walls with large windows providing good natural lighting in the basement, and walkout access.

RBU: RAISED BASEMENT UNFINISHED - Same as RBF, but unfinished.

STO: STORAGE - Unfinished area used for storage. Not easily converted to living space.

SFA: SEMI-FINISHED-AREA - Enclosed areas finished like living space, but not living space, like indoor pool enclosures.

SLB: SLAB - Foundation description where no basement or crawl space exist. Poured cement slab.

TQF: 3/4 STORY FINISHED - A finished area with approximately 75% of floor area usable as living space.

TQU: 3/4 STORY UNFINISHED - Same as TQF, except unfinished.

UFF: UPPER FLOOR FINISHED - Upper floor living space with full ceiling height and finished interior.

UFU: UPPER FLOOR UNFINISHED - Same as UFF, except there is no finished interior.

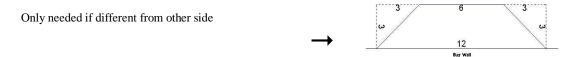
VLT: VAULTED CEILING - Ceilings which are slanted or extended above the normal 8 feet, but less than 12 feet. Normally found in manufactured housing.

Notes:

- 1.) <u>Attics</u> Attics are only classified if they are accessed by a permanent stairway. Attics which are accessed by pull down stairs or ladder are not assessed, but should be noted in the notes.
- 2.) <u>Basements</u> Below grade areas with at least 5' or more headroom are considered basements. Areas with less than 5' of headroom are considered crawl space. A note should be made when access to the basement is from the outside of the home only. Usable basement areas should be measured, drawn and coded on the sketch. If basement areas are estimated, a note should be made of this estimate in the remark section.
- 3.) Office Areas Office areas should be measured and drawn on the sketch for all commercial buildings, not designed specifically for offices, ie. garages, warehouses, factories, etc.
- 4.) <u>Cathedral Ceilings</u> Cathedral ceiling areas must be measured when entry into the home is obtained. The area of the cathedral ceiling (length and width) must be drawn and depicted in the sketch area.
- 5.) <u>Vaulted Ceilings</u> Are areas where the ceiling is pitched upward, not flat by about 2 to 5 feet, but less than one-story which is the typical height of a cathedral ceiling.

Bay or Bow Window

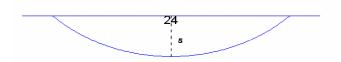
A bay or bow window is a projection on the side(s) of a house which may or may not be considered a livable area. If the bay window(s) include useable floor space, it must be measured, drawn on the sketch at its actual location and properly labeled. Bay windows are most often angled and are drawn to scale on the sketch as they exist, plus a few extra measures as described below to allow for accurate area calculations.



How to measure and sketch a bay window:

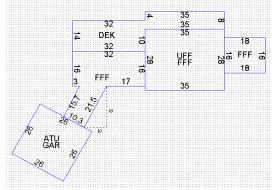
- 1.) Classify the bay window according its appropriate story height.
- 2.) Check for basement area under the bay window upon listing.
- 3.) Bay windows are only picked up when they include floor space.

In the case of a **Bow window**, the same floor area requirements exist as with the bay window. However, measuring is a bit different. We need to know the depth of the window (5') and the length (24') to be able to sketch and calculate the area. In this case, the length from the point where the bow begins to where it ends is 24 feet. The altitude of the arc created by the bow, or the depth of the window, is 5 feet.



Angles

Angles are a common type of measure that we come across in the field and it is crucial when measuring an angle to have enough written measurements on the sketch. The square footage on an angle cannot be computed if the appropriate measurements are not placed on the drawing. Create a right triangle on the ground where the hypotenuse is the building wall that is at an angle from the main structure, then draw that triangle in your sketch giving all the measurements.



The two dashed lines form a 90° angle or right triangle with the building wall being the hypotenuse. Record all the dimensions accurately. With this information, the ATU/GAR addition and the FFF area can be drawn and calculated accurately.

Structural Elements

Structural elements describe exterior and interior characteristics of the house. The following is a description list of each structural element.

EXTERIOR WALLS

Two (2) entries possible, the 2 most predominate

MINIMUM: Plywood. Subwall sheathing with tar paper cover as a permanent

siding.

BELOW AVERAGE: Siding not otherwise described and reflecting less than average

quality. ie: masonite, rough sawn lumber w/bark.

NOVELTY: Denotes wood siding, generally found on camps, with or without

sheathing underneath.

AVERAGE: Siding not otherwise described and reflecting average quality (for

comparison purposes other average quality sidings include novelty,

board & batten & clapboard). All forms of softwood.

BOARD & BATTEN: Vertical boards with narrow wooden strips called battens covering

the joists.

ASBESTOS SHINGLE: Typically the shingles are hard and brittle with noticeable grain or

textured surface, non-flammable material that comes in 1x2

sections used in homes 1940 - 1960's.

LOGS: Logs, not simulated log.

ABOVE AVERAGE: Siding not otherwise described and reflecting better than average

quality.

CLAPBOARD: Wood siding having one edge thicker than the other and laid so that

the thick edge overlaps the thin edge of the previous board, not

cedar or redwood, usually has knots.

CEDAR OR REDWOOD: Most commonly found as vertical siding, or at various angles on

contemporary style housing, also exist as a very high grade

clapboard or shingles can have knots on low side of

cedar/redwood.

PREFAB WOOD PANEL: A type of plywood siding of which there are unlimited varieties on

the market. (T-111) typically 4x8 sheets.

DECORATIVE BLOCK: Cement block that is either fluted or has a rough finish which

appears like it has been broken in half.

WOOD SHINGLE: Shingles not of cedar or redwood, good quality shingles, but not

above average.

CONCRETE/CINDER: Concrete or cinderblock siding.

STUCCO: Stucco veneer on concrete, cinder block or wood.

ASPHALT: Asphalt composition shingle, usually on modest housing.

BRICK ON VENEER: Brick veneer on wood or metal frame construction with wood

sheathing.

BRICK ON MASONRY: A load bearing structural wall. Not brick buildings.

STONE ON MASONRY: Refers to various stone or stone veneers usually on a load bearing

masonry wall.

VINYL SIDING: Clapboards made of vinyl. Various grades or qualities. Typical

siding used in today's construction due to low cost when compared

to cedar clapboard.

ALUMINUM SIDING: Same as vinyl, but with aluminum material, clapboard style siding

made from aluminum.

PRE-FINISHED METAL: Enameled or anodized metal commonly found on campers/mobile

homes, commercial and industrial buildings.

GLASS/THERMOPANE: Vacuum packed glass sandwich, usually tinted and commonly

found on large commercial and office buildings.

SOLID BRICK/STONE: Solid masonry walls; precast concrete panels.

CEMENT CLAPBOARD: Cement fiber siding. Asbestos-free fiber and cement combined and

pressed together in the shape of a clapboard. Holds paint very

well.

ROOF STRUCTURES

FLAT ROOF: Flat, no pitch to any direction.

SHED ROOF: Single direction sloping.

GABLE: A ridged roof with two pitches slopping away from each other.

HIP: A roof that rises by inclined planes from all four sides of the house

to one common ridge or point.

SALTBOX: Essentially the same as a gable roof, but one of the two slopes is

much longer than the other.

MANSARD: Similar to hip roof, but having a flat area on the top or changes the

pitch of incline part way.

GAMBREL: A roof with two distant slopes on each side forming four roof

planes.

IRREGULAR: Otherwise not described and having many different angles, shapes

and slopes, i.e. bow style roof.

ROOF COVER

METAL/TIN: Tin or metal covering, often times corrugated like ribbon candy,

typically 4x8 sheets, light gauge.

ROLLED Typically a felt saturated with asphalt and granule stones on the

COMPOSITION: surface. Comes in a roll. Good for low pitch roofs.

ASPHALT/FIBER: Standard type of shingle used today. Can be single or three tab.

Including Architectural style shingles.

TAR/GRAVEL: A flat or very low pitched roof, coated with tar material and then

covered by a uniform crushed gravel material. Normally seen on

commercial/industrial buildings.

RUBBER MEMBRANE: A thin sheet of rubber seamed together. Typically found on flat

roofs. Typical for commercial/industrial buildings.

ASBESTOS: Shingles of rigid fireproof asbestos. Typically laid in a diamond

pattern. Very brittle. Used in homes circa 1940-1960's.

CLAY/TILE: Terra Cotta roofs that are not typically found in New England.

WOOD SHINGLES: Wood shingle or shake. Wood shakes are random thicknesses as

they are hand split.

SLATE SHINGLES: Rectangular pieces of slate, each overlapping the other.

CORRUGATED COMPOSITION:

Typically in 4'x8' sheets. This includes Anjuline panels.

PREFAB METAL: Modified corrugated metal panels that are one piece which run

from ridge to soffit. These are either nailed or screwed. Panels

that are one piece and run from ridge to soffit.

HIGH QUALITY/COMPOSITION:

This is a newer roof that is typically found on higher priced homes. The material can be made with almost any material. Pressed or formed to look like slate or shake. Life expectancy is 50 years.

STANDING SEAM: A heavy gauge metal roofing that "stands up" at seams about 2",

every 6-8 inches in an upside down cone fashion. 50 year life.

INTERIOR WALLS

Two (2) entries possible, choose the 2 most predominate

MASONRY/MINIMUM: Cinder block or concrete form/or studs, no finish.

WALL BOARD: Composition 4' x 8' sheets, such as celotex.

PLASTER: All plaster backed by wood lattice attached to the studs.

**WOOD/LOG: Tongue & groove construction, logs, wainscoting.

DRYWALL: A rigid sandwich of plaster and paper.

PLYWOOD PANEL: 4' x 8' plywood panel sheathing, comes in many grades and styles.

AVERAGE FOR USE: Generally used for commercial/industrial buildings to describe the

interior finish as being normal for that style building and use.

**Custom Wood is now being called Wood/Log. Custom Wood was meant and used to mean solid wood interior, and the term custom was improperly used. As such, it is being corrected, the term custom wood and wood/log are synonymous, interchangeable and carry the same value. The overall quality grade of the house accounts for various wood and design qualities.

HEATING FUEL

WOOD/COAL: Choose only if there is no conventional back-up heating system.

Wood stoves only. (Such as in camps, cottages).

OIL: May be identified on the exterior by the presence of oil filler pipes,

kerosene or K1 are also fuel oil's.

GAS: LP or propane gas - these can be identified by LP gas which has a

meter on the side of the house and propane gas will have large tank

on or in the ground.

ELECTRIC: Baseboards.

SOLAR: Solar panels can be viewed on the roof area.

HEATING TYPE

NONE: No heat.

CONVECTION: Heat transfer through dispersion. (Wood stove/monitor or rennai

type heat).

FORCED AIR Has blower to blow heat through one vent, no duct work in the

house.

NOT DUCTED:

FORCED AIR Series of ducts throughout the house, for hot air to be blown

through.

DUCTED:

HOT WATER: Forced hot water through baseboards.

STEAM: Radiators.

RADIANT ELECTRIC: Electric baseboard, typical Electric Heat.

RADIANT WATER: Hot water heat in the floors by tubing under flooring with hot water

through them.

HEAT PUMP: Electric unit which provides forced air heat, usually combined with

central air conditioning.

INTERIOR FLOORING

Two (2) may be chosen, the two most predominant are listed.

MINIMUM PLYWOOD: Plywood subfloor or underlayment.

CONCRETE: Concrete slab usually commercial or industrial.

HARD TILES: Quarry or ceramic tiles.

LINOLEUM/VINYL: Refers to all forms of linoleum type products of various designs

and shapes.

PINE OR SOFTWOODS: Pine or softwood boards covering floor area.

HARDWOOD: Generally oak, cherry or maple woods.

PERGO (Similar): A laminate wood look floor. Very durable.

PARQUET FLOORING: Refers to a surface made of small pieces of hardwood, solids and

veneers in various patterns and designs.

CARPET: Wall to wall carpet of good grade, usually found over the subfloor

material, but occasionally covering other floor covers as a

replacement.

AVERAGE FOR USE: Generally used for commercial/industrial buildings to describe the

floor as being normal for this type of structure and use.

NUMBER OF BEDROOMS

Bedrooms should be counted considering the resale value, rather than the homeowner's personal use of the rooms. For example, if you go upstairs and find three (3) rooms and a bathroom and the owner says there are only two (2) bedrooms, the other room is used as a library, sewing room, office, etc., then for our purposes, that third room is a third bedroom. One must be careful because libraries, offices and sewing rooms can be legitimate depending on the location in the house and access. Presence of a closet space generally is reason to classify as a bedroom(s). However, it should be noted that a closet is not the only measure to determine. ie: many homes had no closets in the bedroom, yet they are still classified as bedrooms.

BATHS OR BEDROOMS

Count the physical number of rooms and total fixtures. For bathrooms, enter the number of rooms and under fixtures, enter the total number of fixtures. A fixture is a bath, sink, shower, urinal, bidet, jacuzzi tub, etc.

Commercial Baths

0 = None

1 = Light for use

2 = Normal for use

3 = Above average for use

4 =Extensive for use

AIR CONDITION SYSTEMS

Room air conditioners are not considered, unless permanently built in.

NO: None exist, or only room units are present.

YES: Normally a large compressor found outside with complete duct work throughout

house or parts of the house, sometimes combined with a heap pump.

NUMBER OF STORIES

The number of stories should be identified and noted on the DCF upon measuring. The number of stories will be further adjusted for accuracy, if needed upon listing or review. If the building has multiple story heights, the area with the most square footage should determine the overall story height classification. However, each section of the house should be correctly labeled as it exists, on the sketch.

QUALITY ADJUSTMENT

Quality adjustment refers to the overall quality of construction, marketability and desirability of the property.

Defined as:	B3 = Minimum	A4 = Excellent
	B2 = Average - 20%	A5 = Excellent + 10%
	B1 = Average - 10%	A6 = Excellent + 20%
	A0 = Average	A7 = Excellent + 40%
	A1 = Average + 10%	A8 = Excellent + 60%
	A2 = Average + 20%	A9 = Luxurious
	A3 = Average + 30%	AA = Special Use

CONDITION

Condition relates to the primary structures condition relative to the year built listed as:

Excellent, Very Good, Good, Average, Fair, Poor or Very Poor.

This is also where depreciation is accounted for. Depreciation is defined as a decrease or loss in value because of wear, age, location or other causes.

Defined as:

<u>Functional</u> - Based on problems with design, layout and/or use of building, i.e. bathroom between 2 adjacent bedrooms with no hallway access to bathroom. Bedroom through bedroom access, very low ceiling, chimney through middle of the room.

<u>Economic</u> - Based on factors influencing value that are external to the building and beyond the owners control, i.e. house is situated close to a nightclub, airport, dump, sand & gravel pit or any unsightly property.

<u>Physical</u> - Poor physical condition above and beyond the normal wear and tear, i.e. severe water damage, fire damage, rotted window sills, bouncing, cupping or crowning floorboards, sagging ceiling or floor.

The percentage applied to depreciation is calculated based on the severity of the issues as noted by the data collector. The Supervisor makes this determination based on the notes of the data collector. The reason for the depreciation, i.e. next to gravel pit should be listed in the notes section with the appropriate adjustment in the depreciation section. Typically, physical depreciation relates to the cost to cure the problem.

XFOB

Extra features and outbuildings. In general, XFOB's refer to structures that are not attached to the principal building. XFOB's must be:

- a. Identified.
- b. Measured (length & width).
- c. Units or quantity (how many) identified. (When length & width not used).
- d. Condition noted as a percentage.
- **IGP IN GROUND POOL** There are many different sizes of IGP's and all will need to be measured accurately. Pools may be of irregular shapes such as kidney bean. A kidney bean IGP should be measured on its longest length and its average width.
- **AGP ABOVE GROUND POOL** AGP's are measured and assessed starting at 18' diameter. AGP's less than 18' in diameter (or less than 250 square feet) are not assessed, but should be measured and noted on the card. Softpools are not measured, but should be noted.

Common AGP diameters and AREA calculators for round pools.

Diameter	Area (Units)	Length Width	
18'	254	18'	14'
20'	314	20'	15'
22'	380	22'	17'
24'	452	24'	18'
27'	572	27'	21'
28'	615	28'	22'

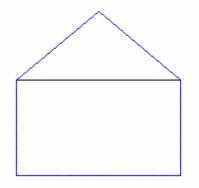
AGP's that are rectangular are measured on their longest length & widest width.

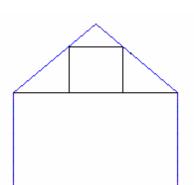
- **SHEDS** All sheds are measured. An average new shed should have a condition of 100%. If very good quality increase; or decrease if in poor condition.
- **DECK** Deck refers to platforms that are not attached to the primary building. Some decks will be attached to the above ground pools.

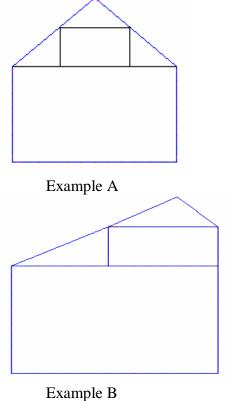
All XFOB's are measured with the exception of the following:

- 1. Childs playhouse
- 2. Tree houses
- 3. Ice or Bob houses
- 4. Bulkheads metal doors covering the entrance to the basement
- 5. Dog houses
- 6. Fire escape platforms
- 7. Handicap ramps

STORY HEIGHT EXAMPLES







1 STORY FRAME

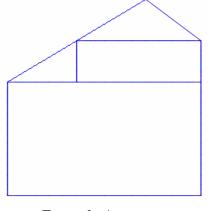
Ranch - Bungalow or comparable structures. No second floor or attic space.

1 STORY FRAME & ATTIC

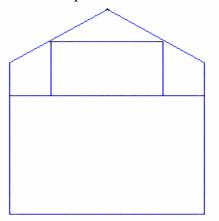
Mixture of Ranch & Cape Cod Style. Camps, Cottages & Mixtures. Low headroom. Only about 25% of the first floor space has 6' headroom on the upper floor.

1-1/2 STORY FRAME

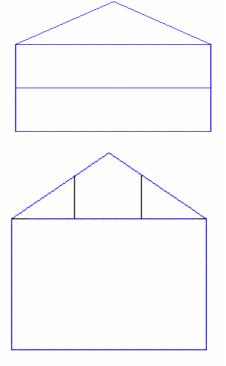
Same basic structure as above with or without shed dormers. In both cases only about 50% of the ground floor space exists in the upper floor as useable space with 6' wall height. Floor space may be larger, but ceiling slope brings the floor to ceiling height less than 6', and as a result, it is not considered upper floor area. See Example A & B Left



Example A



Example B



1-3/4 STORY FRAME

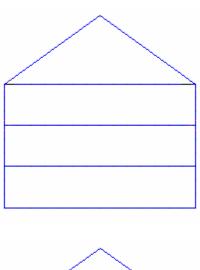
Full shed dormer or very high pitch roof without dormer found throughout the state. Second floor area is about 75% or more of the first floor area. See Example A & B Left

2 STORY FRAME

Side walls fully perpendicular. Slopes in ceiling do not interfere with total use. Full ground area carried to second floor, have 6' or greater ceiling height.

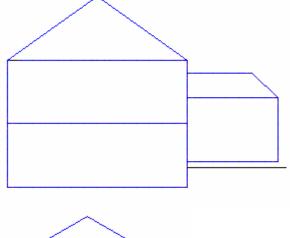
2 STORY FRAME & ATTIC

Has a higher pitch in roof. Stairs to third floor, providing only about 25% useable space in the 3rd floor attic area.

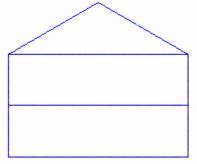


3 STORY FRAME

All floors perpendicular walls, equal useable living space on all three floors.



Tri-level = 2 story type structures with entrance midway between the two, with an addition at a different level, usually between the other two. One level 4' below grade, one on grade and one 4' above grade.

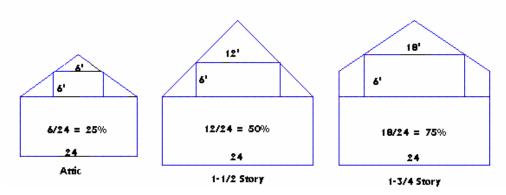


SPLIT ENTRY - one story Ranch Style Home ½ of lower floor foundation exposed.

There are two (2) methods to determine story height other than visually:

1.) This method is the most accurate way to determine story height. When entry into the home is obtained, the data collector will measure across the ceiling at approximately 6' in height (in the upper story(ies). This measurement will determine the upper story liveable area and from this, a story height may be obtained.

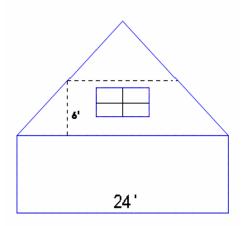
Example: Method 1



2.) This method may be utilized when entry into the home has not occurred. This method will give you a rough idea of the story height.

Run an imaginary line thru the upper part of window(s) to where it would meet the roof line. Run a second imaginary line down from this point. The distance from the side of the house to this second imaginary line is measured. Double this measurement to account for this distance on the other side. This represents nonlivable area.

Example: Method 2



Computation:

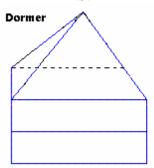
6 x 2 = 12 (12' total non livable space) 24-12=12 (12' total living space) 12/24 = 50% = Half Story

^{*}Note: Estimate 6' ceiling height. Normally, this is just below or at window top. It is important to know where the first floor ends and the second floor begins, via window view, as high exterior side walls may not mean higher first floor ceiling and this may increase the potential second floor area.

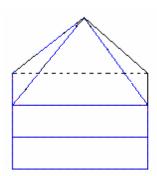
Dormers

Dormers are projected roof lines that may or may not be considered as livable area. When dormers are of considerable size, they contribute to the livable area. The additional area supplied by the dormer must be included in the determination of story height.

EXAMPLES:



Normally this is 2-1/2 story house without a dormer. Due to the addition of a full or at least 3/4 length dormer, we now have a 2-3/4 story house. Full dormer means from one end to the other. 3/4 dormer means the dormer covers at least 3/4 of the total distance from end to end.

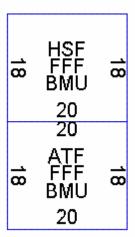


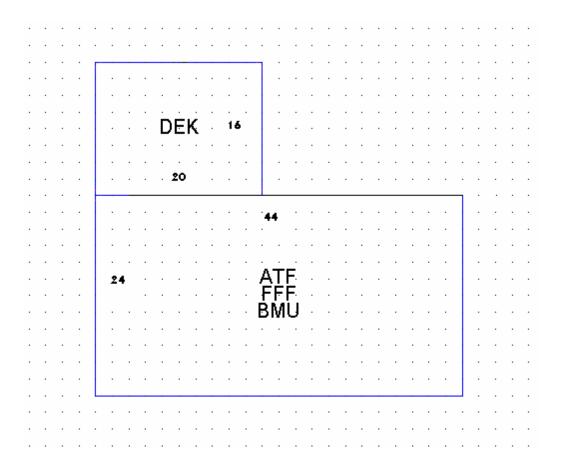
The addition of a dormer to each side of the house can transform a 2-1/2 story house to a 3 story house if full dormers or 2-3/4 story if partial dormers. It is important to note the size of the dormers, whether half, 3/4 or full.

In some cases the dormer may be only half way down the side of the house. In this case, show the location of the dormer on the sketch with proper story height labeling.

Represents dormer addition

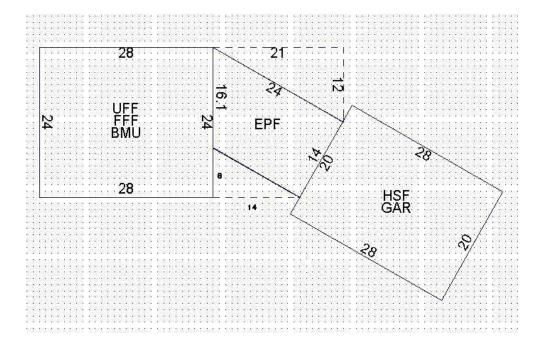






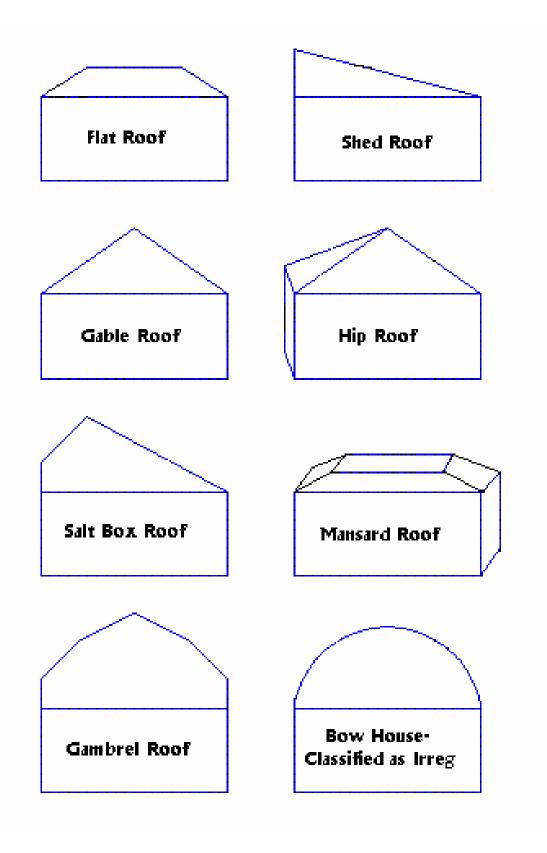
The grid on the back of the DCF is used to draw a sketch of the building to scale. Each point on the grid represents 2 feet, unless otherwise noted by the field person on the sketch.

Each section is labeled by existing floors starting with the attic, upper floors, first floor or ground floor and then the basement. Order of the labels does not affect the value, but it does look more correct when labeled top down.

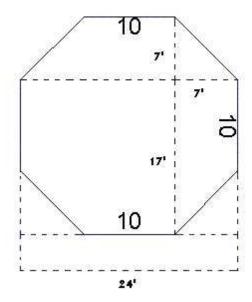


Whenever angles are involved, it is important to provide enough information to accurately compute the area of each section. By breaking up a section into squares, rectangles and right triangles, it makes the area calculation easier and more accurate. Too much information is better than too little. With too much information, we can simply ignore the excess and still calculate the area. With too little information, someone must revisit the property.

ROOF TYPES



APPENDIX F



(Only one set is needed when the other angles are the same).

When measuring an octagon, getting interior measurements are critical. However, one can compute the necessary measurements by taking a few extra exterior measurements, as indicated. Then when entry is obtained, the interior measurements can be made to verify the area.

Unqualified Sales List

24-Abutter Sale

37-Bank Foreclosure Sale 45-Boundary Adjustment

40-Business Affil Grntr/E

70-Buyer/Seller Cost Shift

66-Complex Commercial Sale

97-Conservation Easement

48-Court/Sheriff Sale

90-Current Use Assessment

82-Deed Date Old/Incomplete

39-Divorce Party Grntr/E

31-Easement

77-Encumbrances

81-Estate Sale/Fdcy Cov

38-Family/Relat Grntr/E

52-Forced Sale

51-Foreclosure

35-Govmt Agency Grntr/E

13-Improved After 4/1

14-Improved After Sale

58-Installment Sale

00-Investigation in Progress

17-L/B Assessment - L/O Sale

16-L/O Assessment - L/B Sale

57-Large Value in Trade

69-Lease W/Unknown Terms

28-Life Est/Defer 1 Yr+

33-Landlord/Tenant Sale

26-Mineral Rights Only

68-Mortgage Unknown

21-MPC-Can Sell Separately

18-Multi Parcel Sale

20-Multi Town Property

23-No Transfer Stamps

44-Non Market Transfer with Trust as

Grantor/ee

11-Not Assessed Separately

56-Other Doubtful Title

47-Other - Sale of Convenience

55-Other/Unspec Deed Cov

67-Personal Property

29-Plotage/Asmbl Impact

49-Pre-Foreclosure Sale

34-Public Util Grntr/E

89-Ouick Resale

25-Quick Sale

46-Quitclaim Deed

36-Rel/Char/Ed Grntr/E

98-Sale Related Assessment Changes

12-Subdivision-Assess/Sale

80-Subsidized/Assist Housing

50-Tax Sale

32-Timber Rights

30-Timeshare

99-Unclassified Exclusion

15-Under Construction

59-Unfinish Common Prop

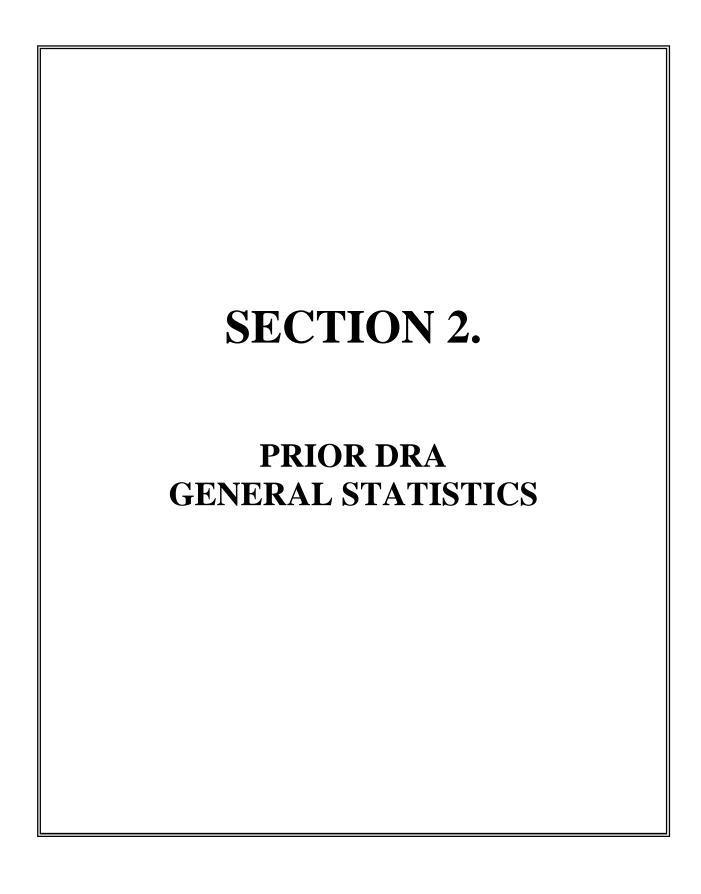
60-Unident in Town Records

22-Unknown Consideration

19-Value in Exchange

87-XS Locale in Sample

88-XS Prop Type in Sample



Prior Sales Analysis Information

The following data is provided to show the sales ratio and coefficient of dispersion for the town as a whole, as well as the land only strata and the land with buildings strata, as computed by the Department of Revenue Administration, Property Appraisal Division from the most recent report. This shows the condition of the local assessment equity or the lack thereof and the reason a valuation anew is being done. This equalization study by the NH DRA is used to equalize municipal total valuations across the state, as well as determine the local level of overall assessments as compared to local sales activity. It is a thorough analysis and study of the local sales and assessment data performed with assistance from the municipality. As such, it is a good indicator of the condition and quality of the local assessments of prior year.

Acceptable standards/guidelines, as published by the NH Assessing Standards Board

Assessment to sales ratio: 90% to 110%

Coefficient of Dispersion (COD): Not Greater Than 20

Price Related Differential (PRD): .97 to 1.03

Difference between Strata: 5%

Strata: Land only

Residential Land & Buildings

Commercials

Confidence Level: 90%

DRA PRIOR YEAR RATIO RESULTS

Ratio Study Year 2010

Overall Median Assessment to Sales Ratio: 108.2

Coefficient of Dispersion: 12.4

Price Related Differential: 1.04

	<u>Ratio</u>	<u>COD</u>
Residential Land Only Sales:	<u>N/A</u>	<u>N/A</u>
Residential Land & Building Sales:	<u>108.2</u>	<u>12.4</u>
Commercial Land & Building Sales:	N/A	N/A

SECTION 3. VALUATION PREMISE

- A. THREE APPROACHES TO VALUE HIGHEST & BEST USE
- **B. ZONING**
- C. TOWN PARCEL BREAKDOWN
- D. TIME TRENDING
- E. NEIGHBORHOOD CLASSIFICATION
- F. BASIC MASS APPRAISAL PROCESS
- G. ASSUMPTIONS, THEORIES & LIMITING FACTORS
- H. NH ASB GUIDELINES

A. Three Approaches to Value

<u>Income</u>: The "value" of real estate represents the worth of all rights to future benefits which arise as a result of ownership. An investor purchased property for the benefits (income) that the property is expected to produce. Expectation of receipt of these benefits provides the inducement for the investor to commit his own funds as "equity capital" to ownership of a piece of real estate. The value of the property depends on its earning power. The Income Approach to Value is a method of estimating the present value of anticipated income benefits. This process of discounting income expectancies to a present worth estimate is called "capitalization." This present worth estimate, the result of the capitalization process, is the amount that a prudent, typically informed purchaser would be willing to pay at a fixed time for the right to receive the income stream produced by a particular property.

In mass appraisal, the income approach is generally of limited use as it requires the property owners to provide income and expense information that for the most part they are unwilling to provide and do not have to provide it by law. When it is provided, it is almost always with the stipulation that the information will be kept confidential. For the above reasons, the income approach is mostly used as a general check against the market cost approach used in mass appraisal work based on published averages for various property types. Although held confidentially, when income data is provided it will be considered and noted on the property record card.

<u>Market</u>: The Market Approach to Value is a method for predicting the *market value* of a property on the basis of the selling prices of comparable properties. Market value in the context of this approach means the most probable selling price under certain terms of sale or a sale for cash or the equivalent to the seller with normal market exposure.

<u>Cost</u>: The Cost Approach is that approach in appraisal analysis which is based on the proposition that the informed purchaser would pay no more than the cost of producing a substitute property with the same utility as the subject property. It is particularly applicable when the property being appraised involves relatively new improvements which represent the highest and best use of the land or when relatively unique or specialized improvements are located on the site and for which there exist no comparable properties on the market.

In the "Cost Approach," the property to be appraised is treated as a physical entity, separable for valuation purposes into site and improvements.

Although the three-approach system has become widely used, the Market Approach is clearly the central, if not the only relevant approach in estimating the value of some types of properties. The rationale of the Market Approach is that a purchaser will usually not pay more for a property than he would be required to pay for a comparable alternative property (*principle of substitution*). Furthermore, a seller will not take less than he can obtain elsewhere in the market. The *method* of the Market Approach is an empirical investigation in which the prediction of the most probable selling price is based on actual qualified market sales of comparable properties.

A qualified sale is one which reflects the true market value of the property sold. Various definitions have been offered for the term "market value," but all are predicated, as a rule, upon the following basic assumptions:

- 1. That the amount estimated is the highest price in terms of money for which the property is deemed most likely to sell in a competitive market.
- 2. That a reasonable time is allowed for exposure in the open market.
- 3. That payment is to be made in cash or on terms reasonably equivalent to cash or on typical financing terms available at the time of appraisal.
- 4. That both buyer and seller are typically motivated and that the price is not affected by undue stimulus.
- 5. That both parties act prudently and knowledgeably and have due knowledge of the various uses to which the property may be put.

The following is a recent definition of "market value" approved by the American Institute of Real Estate Appraisers and the Society of Real Estate Appraisers:

The highest price in terms of money which a property will bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus.

As a practical matter, a market value appraisal/assessment is the value the property would most probably or reasonably sell for as of a given date, if sufficient time had been allowed to find a buyer and if the transaction was typical of existing market conditions.

The above definitions were extracted from The Encyclopedia of Real Estate Appraising 3rd Edition.

It must, however, be noted that the lack of direct local comparable sales data does not mean a feature that adds or detracts from value should be ignored. As assessors, an opinion of value must still be developed and we cannot ignore positive or negative features. NH law requires that all factors affecting value be considered. The knowledge and years of experience of the job supervisor is critical, not only when sales data exists, but more so when lacking credible local sales data, common sense and consistency must prevail.

MARKET MODIFIED COST APPROACH TO VALUE

This approach to valuing a large universe of properties, such as an entire municipality, is the most common approach used in mass appraisal. It is a mixture of the cost and market approaches to value. It recognizes the principal facts or information of the property and uses a consistent cost formula to develop equitable values for all property in the Municipality. Then those cost values are compared to actual sales in the community. The results are used to modify the cost tables to enable the formula to more closely follow the actual real estate market data.

AVITAR's

CAMA: Computer Assisted Mass Appraisal

Mass Appraisal

As defined by the International Association of Assessing Officers (IAAO), mass appraisal is "the process of valuing a group of properties as of a given date, using standard methods, employing common data, and allowing for statistical testing." Mass appraisal utilizes many of the same concepts as single appraisal property appraising, such as supply and demand, highest and best use, and the principles of substitution and anticipation. In addition, in light of the necessity of estimate values for multiple properties, mass appraisal also emphasizes data management, statistical valuation models, and statistical quality control.

The Avitar CAMA (Computer Assisted Mass Appraisal) system being used is defined as a Market Modified Cost Approach to Value. What this means is that the cost approach method of estimating value is recognized as the most appropriate method to value multiple parcels. Using local costs from builders and nationally recognized cost manuals like the Marshall & Swift Cost Guide, base costs for the improvements and material types are created. Local sales are used to develop land values. Then using all the local market sales data, the cost tables are modified to reflect the local market trends. This process is called model calibration. While cost manuals, local contractors and sales data are used to develop preliminary costs for the CAMA's cost tables, it is during the calibration process where all the qualified sales data is used and tested considering several parameters, such as location, size, quality, use and story height. Through multiple reiterations of the statistics, the Job Supervisor fine tunes the model to accurately produce assessments that reasonable match or closely approximate the sales data.

This process is not perfect, as market sale data is subject to the perceptions and emotions of buyers and sellers at any given point it time. While you and I may want to buy a particular house, we will both most likely be willing to pay different amounts and the seller may or may not accept either offer. If the seller accept a lower value before the higher offer is made, that sale then represents an indication of market value. Was it low because the higher offer wasn't made in time? For example, in a 2002 transaction a property was offered and well advertised through a real estate agent. An offer was made and rejected. A day later, prior to a counter offer from the first offer, a new offer came in at the asking price and was accepted. Was that the market price? Well consider this:

Prior to the closing of the property, 30 days later, the buyer was offered \$20,000 to simply sign over his purchase and sales agreement to a third party. An additional 10% profit! He refused and lives in the property today, thinking he bought low.

Knowing all this, what is your opinion of the real market value.

The point here is that sales generally indicate value. While they in fact did occur, it is only one indicator of value and not every sale necessarily always reflects the true market value. In the real world, buying and selling of property is almost always subject to some sort of pressure or duress. The seller is selling for a reason, emotional or economic and the buyer is moving to the area for similar reasons, such as being close to family or a new job. In either case, in our experience there is always some form of pressure and it is this mild form of pressure that can cause similar properties in the same neighborhood on the same day to sell for different prices. **Simply stated** - the market is imperfect.

A market modified cost approach to value tends to level out these differences and as such, some values will be below their selling price, while others will be right on or somewhat above, but all should be a reasonable opinion of the most probable market value as of the date of the revaluation.

THE SALES DATA

At the beginning of the process, copies of all qualified arms length sales which occurred in your town over the past two years are compiled. These sales are then sorted into two categories: Vacant and Improved.

The vacant land sales are then analyzed to help us identify neighborhoods, excess land values, lot values, waterfront or view influence and other values/factors necessary to properly, fairly and accurately assess land.

In the case where land sales are few or non-existing, the land residual method is used. While somewhat more technical, it is an equally accurate method whereby all relatively newly built home sales are reviewed, the building values are estimated by the use of cost manuals and local contractors, when available. The building value is then deducted from the sale price, leaving the residual value of the developed land.

We then develop cost tables for improvements to the land. Once all the physical data for each property is collected and the sales data verified, we then compute new total values for each property and test against actual sales data, hence, the Market Modified Cost Approach to value CAMA system.

Please note that not every technique described herein is used in every project. The most appropriate methods are used for each project based on the data available.

HIGHEST & BEST USE

For this revaluation/update, unless otherwise noted on the assessment record card, the highest & best use of each property is assumed to be its current use.

Individual property highest and best use analysis is not appropriate for mass appraisal.

"Highest & best use," has been defined as: that reasonable, legal and probable use that will support the highest present value.... as of the effective date of the appraisal.

It has been further defined as that use, from among reasonably probable and legal alternative uses, found to be physically possible, appropriately supported, financially feasible and which result in the highest land value. In those cases where the existing use is not the highest & best use, it shall be noted on the individual assessment record card.

Please note that not every technique described herein is used in every project. The most appropriate valuation methods are used for every project based on the data available.

B. Zoning

Local zoning, if enacted, is a very important part of the valuation process as it defines what can or can not be done with land in defined areas of the municipality. It further sets the standards for the required lot size and road frontage needed for each zone.

Proposed changes, if known, will also be discussed and given any due consideration.

The requirements of the local zoning ordinance, in effect for the assessment date of April 1, 2011, are as follows:

Zone 1 – Common Historic District

Area - Minimum land area is one (1.0) acre.

Frontage - Minimum frontage requirement is one hundred fifty (150) feet.

Zone 2 – Rural District (Spectacle Pond properties only)

Area - Minimum land area is one (2.0) acres.

Frontage - Minimum frontage requirement is one hundred fifty (150) feet.

Zone 3 – Rural District

Area - Minimum land area is two (2.0) acres.

Frontage - Minimum frontage requirement is one hundred fifty (150) feet.

Zone 4 – Lake District

Area - Minimum land area is two (2.0) acres.

Frontage - Minimum frontage requirement is one hundred fifty (150) feet.

C. Town Parcel Breakdown

Hebron Parcel Count

	# of Parcels	Value
RESIDENTIAL LAND ONLY (not including current use):	233	\$ 24,603,300
RESIDENTIAL LAND ONLY WITH CURRENT USE:	27	\$ 321,400
RESIDENTIAL LAND & BUILDING (not including current use): Median: \$307,600	556	\$ 219,147,400
RESIDENTIAL LAND & BUILDING WITH CURRENT USE:	13	\$ 6,094,348
MANUFACTURED HOUSING ON OWN LAND:	6	\$ 734,400
MANUFACTURED HOUSING ON LAND OF ANOTHER:	0	\$0
RESIDENTIAL CONDOMINIUMS:	Included in F	Residential Buildings
DUPLEX & MULTI-FAMILY:	0	\$0
COMMERCIAL/INDUST. LAND ONLY (not including current use):	2	\$ 1,672,500
COMMERCIAL/INDUST. LAND & BUILDING (not including current use):	4	\$ 1,458,600
COMMERCIAL/INDUST. WITH CURRENT USE:	1	\$ 2,862,024
UTILITY:	4	\$ 4,223,000
TOTAL TAXABLE:	846	\$ 261,116,972
TOTAL EXEMPT/NONTAXABLE:	79	\$ 26,870,400
TOTAL NUMBER OF PARCELS:	925	
(TOTAL NUMBER OF CARDS):	1028	
PROPERTIES WITH VIEWS (included above):	147	
PROPERTIES WITH WATER FRONTAGE (included above):	326	
DRA CERTIFICATION YEAR:	2011	
LARGEST PROPERTIES		

You do not have any individual properties that either represent at least 10% of the total taxable assessed value or have an assessed value of at least \$25 million.

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D. Time Trending

This is the process by which sales data is equalized to account for time. The "market" is dynamic and ever changing. It is either stable, appreciating or depreciating over time. It is this effect of time that must be analyzed to enable the reliable use of sales 1 or 2 years prior to, or even after the assessment date.

The analysis of property which has sold twice in a relatively short period of time with no changes/improvements between the two sale dates is ideal for this calculation.

Additionally, a review of surrounding municipal trends via New Hampshire DRA's annual ratio study reports for 3 consecutive years, as well as local Realtor information can also be used to reconcile an opinion of the current market trend or lack thereof. It should also be noted that, in a depreciating market, a negative trend factor may be discovered and used, which would adjust sale prices for the passage of time.

The following is a summary of the analysis of the sales used broken down by year, a review of the Department of Revenues sales ratio studies for 2008, 2009, and 2010, and an analysis of three paired sales or properties that sold twice:

Sales Analysis Results	<u>Year</u>	Median Ratio	<u>Year</u>	Median Ratio
	2008	1.053	2009	1.119
	2009	1.119	2010	1.108
	2010	1.108	2011	1.016

To determine the trend factor for 2009 using the sales analysis, we took the difference between the 2008 and 2009 ratios (0.066), divided that number by the 2008 ratio of 105.3% which resulted in a negative trend factor of 6.27% or -0.52% per month.

To determine the trend factor for 2010 using the sales analysis, we took the difference between the 2009 and 2010 ratios (0.011), divided that number by the 2009 ratio of 110.8% which resulted in a positive trend factor of 0.99% or +0.08% per month.

To determine a trend factor for 2011 using the sales analysis, we took the difference between the 2010 and 2011 ratios (0.092), divided that number by the 2010 ratio of 101.6% which resulted in a positive trend factor of 8.3% or +0.69% per month.

The average of this analysis suggests a positive 0.08% per month trend, however, less weight was given to the 2011 ratio results as that data included a fewer number of sales and represents only 6 months of the year.

DRA Equalization Ratio Study

<u>Year</u>	Median Ratio
2008	94.5%
2009	102.8%
2010	108.2%

To determine the trend factor for 2009 using the DRA figures, we took the difference between the 2008 and 2009 ratios (8.3), divided that number by the 2008 ratio of 94.5% which resulted in a negative trend factor of 8.78% or -0.7% per month.

To determine the trend factor for 2010 using the DRA figures, we took the difference between the 2009 and 2010 ratios (5.4), divided that number by the 2009 ratio of 102.8% which resulted in a negative trend factor of 5.2% or -0.4% per month.

We also analyzed 2011 qualified sales through 3/31/2011; however, as this analysis reflected only a portion of 2011, the DRA ratio for the entire year doesn't exist.

The average of this analysis suggests a negative 0.55% per month trend.

In addition, we completed a paired sales study which represents a trend from 2006 through 2011.

Sale #	Map/Lot	<u>Sale #1</u>	<u>Sale #2</u>	<u>Percent</u>	Mos.	% Per
		Date/Price	Date/Price	Change	<u>Between</u>	Month
					<u>Sales</u>	
1.	20-2-14	10/09 \$290,000	10/10 \$257,500	-11.2	12	-0.9
2.	2-15	6/06 \$225,000	12/10 \$200,000	-11.1	52	-0.21
3.	18A-15	10/06 \$600,000	3/11 \$591,666	-1.4	53	-0.03

The average of this analysis suggests a negative 0.38% per month trend.

While the DRA and paired sales analysis suggest a negative trend of between 0.38% and 0.55%, more recent sales suggest less of a trend, therefore giving weight to each we determined that a negative trend of 0.2% per month was warranted.

E. Neighborhood Classification

Market Value Influences

The most often repeated quote about real estate relates the three most important factors, "location, location, and location." While humourous, it underlines a significant truth about the nature of property value: it is often factors outside of the property boundaries that establish value.

Most real estate consumers understand the importance of location. A house that is located steps from the ocean likely has more value than a similar one miles away from the waters edge. A retail building close to schools or commuting routes likely has more value than one located far away from these amenities. The stately home located in an area of other similar property likely has more value than a similar one located next to the municipal landfill.

At its very heart, the property tax is a tax on value. Revaluations use mass appraisal that must recognize all factors that influence the value of property, both in a negative and positive direction. Each of these factors may be different in different locations. For this reason, the mass appraisal is indexed to local conditions and uses locally obtained and adjusted information to determine values.

The nature of value influences can affect an entire municipality or region. Entire municipalities may be "close to skiing." Whole counties may be "fantastic commuting locations." Significant areas of our state are quiet country locations. For these reasons, a revaluation may not identify each and every separate factor that influences the value of property. Many of these common elements are assumed to exist for all similar properties in a municipality.

There are value influences that affect entire neighborhoods. These may be as obvious as a location on or near a body of water, ski area, or golf course. They also may be as subtle as a location near a certain park or school, or in a particularly desirable area of the municipality. Whether subtle or obvious, the mass appraisal must account for all of these value influences.

There are also value influences that affect individual properties. These can include such things as water frontage, water access, panoramic views, highway views, proximity to industrial or commercial uses, and heavy traffic counts. These property specific influences may be difficult to isolate, but are critical in the development of accurate values.

The mass appraisal must recognize all value influences: regional; local; neighborhood; and, property. By understanding these factors, accurate market value estimates can be made. Ignoring any of these factors could lead to inaccurate values, and establish a disproportionate system of taxation. Fairness requires that all factors be considered in valuation.

In every community, certain sections, developments and/or locations affect value both positively and negatively in the market. This affect is gaged by the development of neighborhoods. Each neighborhood reflects a 10% value difference positive or negative from the average or most common neighborhood in the community. The most common neighborhood of the community is classified as "E" and each alphabet letter before and after "E" reflects a 10% change in the base or average value. This is market driven, but can generally be equated to the desirability of the road, topography, vegetation and housing quality and maintenance. Attempting to measure this location difference in increments of less than 10% is unrealistic. Once all the neighborhoods are

defined, vacant land sales and improved sales are used to test their existence. Views may not only affect individual properties, they may also impact the entire neighborhood desirability.

As a rule, neighborhoods are first defined by the assessing supervisor based on his/her knowledge and experience considering the above stated factors and then tested and modified by local sales data as follows:

First, all the roads in town are driven and the neighborhoods are graded in relation to each other based upon topography, building quality and maintenance, utilities, overall land design and appeal. Using sales data to test our decisions, we also check with local Realtors to confirm our grading of the most desirable and least desirable neighborhoods. Then, we review all the vacant land sales to find the ones that reflect, (as closely as possible) the zoned minimum lot size. In other words, if the zoning in town requires 1-acre and 200 feet of road frontage, we are looking for sales of similar size lots to develop the base undeveloped site value for that zone.

After identifying the base site values for each zone, we then develop a value for excess road frontage and excess acreage above the zone minimum. For example, a 10 acre lot in a 1 acre zone has 9 acres of excess land. The influence that excess road frontage has on value is considered based on market data. Historically, that influence is only measurable when both road frontage and excess land exist to meet zoning for possible further subdivision.

Neighborhoods are classified by alphabetical letters, as follows:

<u>NC</u>					
A	-40%	F	+10%	J	+50%
В	-30%	G	+20%	K	+60%
C	-20%	Н	+30%	L	+70%
D	-10%	I	+40%	M	+80%
				Etc.	Etc.
E	= Average or	most commor	1.		

Q, R, S, T neighborhood designations are reserved for special/unique situations and may or may not follow the 10% steps. See Section 9, Valuation Cost Tables and Adjustments. The "X" however, is reserved for rear land, excess acreage designation. When "X" is found on land line 1, it means that the particular lot has no road frontage or known access and is in practical terms land locked.

Neighborhoods generally designate differences in location across the town based on type of road (dirt, pave, wide, narrow, etc.), condition of land (flat, rolling, steep, wet, etc.) and quality of buildings (high quality, low quality, all similar or mixture, etc.), as well as features like side walks, underground utilities and landscaping of the entire area.

Generally, the value difference from neighborhood to neighborhood is 10% of the average. Each neighborhood is labeled alphabetically with "E" being the average and letters below "E" (D, C, B, A) being less than average and letters after "E" (F - T) being above average.

- A Generally denotes an approved subdivision road not yet developed or maybe just timber cleared.
- B Generally denotes a road cut and stumped and very rough, but passable by 4x4 vehicles.
- C Generally denotes a graded dirt road, either narrow or of poor quality, but passable by most vehicles.
- D Generally denotes poor quality paved roads or good quality dirt roads or less desirable paved road area with poor quality land and/or low quality homes and/or a mixture of quality and style homes.
- E F and neighborhoods above "F" generally denote areas with similar quality buildings, roads and typically, utilities are underground and sites are more consistently landscaped. Average neighborhoods are generally more desirable and the factors noted increase marketability. Always remember...location, location, location!

F. Basic Mass Appraisal Process

While the supervisor is analyzing and developing neighborhoods and local values, building data collectors, approved by New Hampshire Department of Revenue Administration (NH DRA) are going parcel by parcel, door to door measuring all buildings and attempting to complete an interior inspection of each principal building to collect the needed physical data, age and condition of the building.

With the land values developed, we now review improved sales, sales that have been developed and improved with buildings or other features, such as well and septic. By deducting the base land value previously established, adjusted the neighborhood and topography, as well as any other features, such as sheds and barns, a building residual value is estimated. After adjusting for grade and condition, we divide by the effective area of each building to arrive at an indicated square foot cost. This is then compared to a cost manual, like Marshall & Swift and/or local contractor information to determine the local building square foot cost.

The effective area of a building is computed by considering all areas of all floors and additions of the building and then adjusting each area by its relative cost. If living space is estimated to be \$98.00/SF, the basement area of the house is not worth \$98.00/SF, but rather some predictable fraction. As such, each section of the building has an <u>actual area</u> and an <u>effective area</u> which is the actual area times a cost adjustment factor. Each assessment property record card shows the actual area, cost factor and effective area of each section/floor of the building. The cost factor adjustments are consistent through the town.

This is where, using all the previous cost data developed, we begin to extract the value of views and waterfront in the community. Both vary greatly due to personal likes and dislikes of the market, but both have general features that the market clearly values. For waterfront, private access to the water is the most valuable, but even that may be adjusted for size, topography, usefulness of the waterfront, as well as depth in some areas.

The challenge here is to develop a base value for the average or most common waterfront site and then grade each site in relation to the average based on available sales data. If lacking specific sales data, the search may be expanded to include other bodies of water in other towns. Views are a bit more difficult, as they vary widely as does the value that the market places on them. However, the process is much the same. Using sales we extract a range of value the market places on different views by first accounting for the basic land value and improvements. What value remains is attributed to the view. Views are classified by type; subject matter, closeup versus distant and width of the view. The adjustments for the influence of view is then systematically applied to all other properties in town with views. Also, a view picture catalog is prepared to show the various views.

Once the cost tables are developed, they are used to calculate all values across the municipality. Then the job supervisor and assistant do a parcel by parcel field review to compare what is on each assessment card to what they see in the field and make adjustments to ensure quality and consistency.

G. Assumptions, Theories & Limiting Factors

Assumptions

- 1. It is assumed that all land can be developed unless obvious wetlands or town documentation stating otherwise. As such, lots smaller than the zone minimum will be considered developable, assuming they are grandfathered.
- 2. Current use classification is provided by the town and assumed accurate.
- 3. The use of the property is assumed its highest and best use, unless stated differently on the property record card. Highest and best use analysis was not done for each property.
- 4. When interior inspections can not be timely made or are refused, the interior data will be estimated based on similar homes, as accurately as possible, assuming good quality finish. If measurements are refused, the building measurement and interior will be estimated from the road.
- 5. The land acreage and shape are taken from the Town's maps and assumed accurate, and name and address data is provided by the town and assumed accurate.

Theories

Local sales data must be the foundation for a good town wide revaluation and guide the Appraiser Supervisor in their conclusions and adjustments to value. However, lacking sales data does not mean a specific feature or property should go unnoticed or not considered and the supervisor must use common sense and their knowledge gained from education and years of experience when making adjustments, both derived directly from the market and those not, but developed over time and with interaction with buyers and sellers and real estate agents.

Cost, while not always directly related to the market, is a very good indicator of market value based on the understanding of the "principle of substitution". This principle states that a person will pay no more and a buyer will accept no less for a property than the cost of a suitable substitution. A suitable substitution can be defined as the cost to build new considering age depreciation and the cost of time. However, actual costs can exceed market value when personal likes come into play or the property is over built for the area. Nothing in assessing, particularly the assessment, is straight line or a fact beyond doubt. Assessments are an opinion of the most probable value a property is worth at a stated point in time given normal market exposure, it is not a fact!

Limiting Factors

The scope of services outlined in the contract spells out the services rendered, which in itself identifies limiting factors. In mass appraisal work, limiting factors or conditions generally include the number of sales available and the accuracy of the data used. Data accuracy is limited by the fact that interior inspections are not available to all properties and, in some cases, when data is supplied by third parties.

H. ASB Guidelines Recommended to DRA as voted on 9/5/03

- I. The following guidelines are recommended by the Assessing Standards Board (ASB) in accordance with the provisions of RSA 21-J:14-b and RSA 21-J:11-a. These guidelines will be used by the Department of Revenue Administration (DRA) to measure and analyze the political subdivision for reporting to the Municipality and the ASB. These guidelines assist the Commissioner to determine the degree to which assessments of a municipality achieve substantial compliance with applicable statutes and rules.
- II. Pursuant to laws of 2003, Chapter Law 307, Section 5, "The general court recognizes all the work in creating a set of proposed standards for the certification of assessments. There is reason for concern, however, that these standards may have an inequitable impact on municipalities within the state due to differences between municipalities in such characteristics as size, parcel count, number of sales and geographic location. Therefore, the general court finds that in order for the state to continue to implement fair and equitable assessing practices, it is necessary to further analyze the assessing practices of the state's political subdivisions. This analysis can be accomplished by using the Assessing Standards Board's recommended standards as guidelines for a measurement tool, rather than as certification requirements, in the first 4 years of the process. The results of measuring these guidelines can then be analyzed for the state's large and small political subdivision, with a report to be made to the municipalities and through the Assessing Standards Board to the general court."
- III. These guidelines address the five assessment areas the Commissioner may consider, which are specifically identified in RSA 21-J:11-a, regarding whether the:
 - A. Level of assessments and uniformity of assessments are within acceptable ranges as recommended by the Assessing Standards Board by considering, where appropriate, an assessment-to-sales-ratio study conducted by the department for the municipality.
 - 1. A median ratio should be between 0.90 and 1.10 with a 90% confidence level in the year of the review.
 - 2. An overall coefficient of dispersion (COD) for the municipality's median ratio should not be greater than 20.0 without the use of a confidence interval.
 - B. Assessment practices substantially comply with applicable statutes and rules.
 - 1. All records of the municipality's assessor's office should be available to the public pursuant to RSA 91-A.
 - 2. Ninety-five percent of the property records in the sample reviewed by the DRA should reflect assessments of properties as of April 1, pursuant to RSA 74:1; and that a municipality should not assess parcels or new construction that did not exist as of April 1 of that tax year.

- 3. A municipality should have a revised inventory program in place that addresses compliance with RSA 75:8, which provides that annually, and in accordance with state assessing guidelines, assessors and selectmen shall adjust assessments to reflect changes, so that all assessments are reasonably proportional within the municipality.
- 4. In accordance with RSA 31:95-a, a municipality's tax maps should:
 - a. Show the location of each property drawn to scale;
 - b. Be updated annually; and
 - c. Include an index of each parcel by the property owner's name and parcel identifier.
- 5. Eighty-five percent of the current use property records in the sample reviewed by the DRA should have:
 - a. A timely filed Form A-10, Application for Current Use Assessment; (RSA 79-A:5 and Cub 302)
 - b. If applicable, a timely filed Form CU-12, Summary of Forest Stewardship Plan for Current Use Assessment; (RSA 79-A:5 and Cub 304.03)
 - c. Current use valuations assessed in accordance with Cub 304; and
 - d. A procedure to determine, prior to July 1 of each year, if previously classified land has undergone a change in use for purposes of assessing the Land Use Change Tax. (RSA 79-A:7)
- 6. In accordance with RSA 21-J:11, all appraisal service contracts or agreements in effect during the assessment review year for tax assessment purposes should:
 - a. Be submitted to the DRA, prior to work commencing, as notification that appraisal work shall be done in the municipality; and
 - b. Include the names of all personnel to be employed under the contract.
- C. Exemption and credit procedures substantially comply with applicable statutes and rules;
 - 1. A periodic review should be done by the municipality of all exemptions and credits at least once every assessment review cycle. Municipalities scheduled for assessment review in 2003 should perform the review of all exemptions and credits by December 31, 2004.

- 2. The municipality should have on file a current Form BTLA A-9, List of Real Estate and Personal Property on Which Exemption is Claimed, as described in Tax 401.04(b) for all religious, educational and charitable exemptions.
- 3. The municipality should have on file a current form BTLA A-12, Charitable Organization Financial Statement, as described in Tax 401.01(c), for all charitable exemptions.
- D. Assessments are based on reasonably accurate data; and
 - 1. The municipality should have no material errors on at least eighty percent of the property record cards reviewed by the DRA. A material error is defined to be any error or combination of errors that results in a variance greater than 5% of the total assessed value of the property; and includes, but is not limited to:
 - a. Mathematical miscalculations;
 - b. Inconsistent land values without notation or documentation;
 - c. Inconsistent depreciation without notation or documentation;
 - d. Inconsistent neighborhood adjustments without notation or documentation;
 - e. Market adjustments without notation or documentation;
 - f. Acreage noted that does not match the tax map, unless otherwise noted;
 - g. Omission of data such as, but not limited to;
 - i. Addition of improvements;
 - ii. Removal of improvements;
 - iii. Conversion of improvements;
 - h. Erroneous measurements resulting in a square foot variance of 10% or more of the primary improvement(s).
 - 2. The level of accuracy of the data elements should be determined by the DRA by comparing the information regularly collected by the municipality on a sample of property record cards with the actual property. Prior to commencement of the review process, the DRA should meet with the municipality's assessing officials to obtain an understanding of the municipality's data collection techniques used to determine value and the data elements regularly collected by the municipality that are included on the municipality's property record cards.

- E. Assessments of various types of properties are reasonably proportional to other types of properties within the municipality.
 - 1. The municipality's median ratios with a 90% confidence level for the following 3 strata should be within 5% of the overall median ratio (point estimate):
 - a. Improved residential up to and including 4-family units;
 - b. Improved non-residential; and
 - c. Unimproved property.
 - 2. No ratio should be calculated for a particular strata, unless a minimum of 8 sales are available in that strata. If no ratio has been calculated, the sales should not be collapsed into another strata.
 - 3. The DRA should calculate the municipality's price related differential (PRD) with a 90% confidence level and report the PRD to the municipality and the ASB.
- IV. Property sales utilized in the DRA's annual assessment ratio study conducted for equalization purposes should be used to calculate the median ratios, COD's, and PRD's under guidelines (A) and (E) above. The ratio percentages should be rounded to 3 places. The sample size of the ratio study should contain at least 2% of the total taxable parcels in a municipality; and have a total of at least 8 sales. Alterations to property sales may be based upon documentation submitted by the municipality such as, but not limited to:
 - A. Sales involving an exchange of property for boundary line adjustments; and
 - B. Sales of personal property included in the sale; and
 - C. Sales of properties located in more than one municipality.
- V. In accordance with RSA 21-J:14-b, II, these guidelines will be reviewed and updated annually. Minutes of the ASB, along with meeting and forum schedules, may be found at the Department of Revenue Administration website www.revenue.nh.gov/.

ASB GLOSSARY

<u>Assessment Review Year</u> - The property tax year set by the department for which a municipality's assessment review shall occur.

<u>Coefficient of Dispersion (COD)</u> - A measure of assessment equity that represents the average absolute deviation of a group of ratios from the median ratio expressed as a percentage of the median.

<u>Confidence Interval</u> - The range established by electronic means within which one can conclude a measure of population lies.

<u>Confidence Level</u> - The required degree of confidence in a statistical test or confidence interval.

<u>Department</u> - The New Hampshire Department of Revenue Administration.

<u>Level of Assessment</u> - The overall ratio of appraised values of properties to market value of properties.

<u>Mean Ratio</u> - The result reached after the sum of all ratios is divided by the total number of ratios.

<u>Median Ratio</u> - The middle ratio when a set of all ratios is arranged in order of magnitude.

<u>Point Estimate (of the Median Ratio)</u> - A single number that represents the midpoint, or middle ratio, when the ratios are arrayed in order of magnitude.

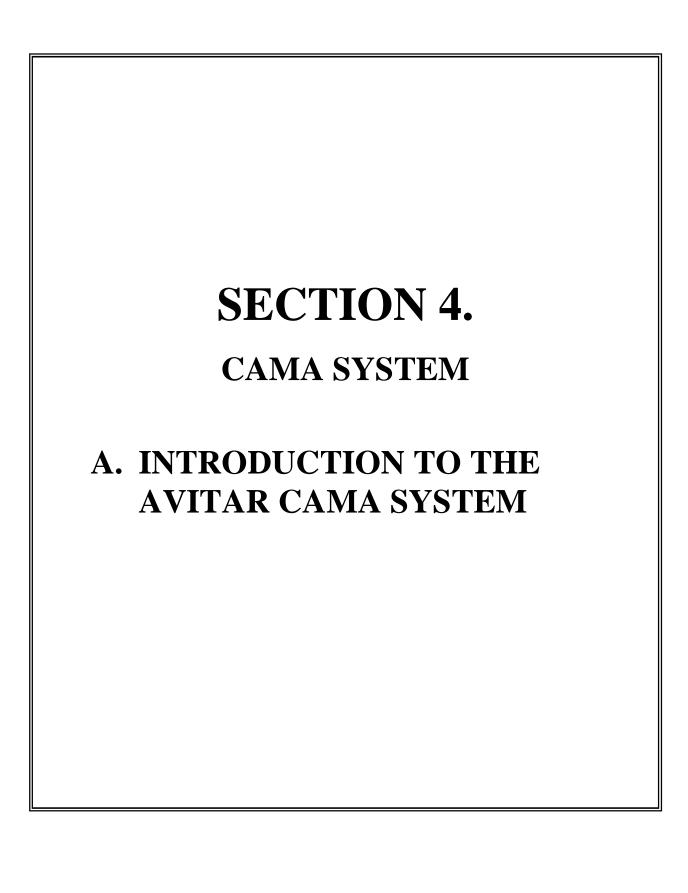
<u>Price Related Differential (PRD)</u> - A measure of the differences in the appraisal of low value and high value properties in assessments, as calculated by dividing the mean ratio by the weighted mean ratio.

<u>Ratio Study</u> - The study of the relationship between appraised or assessed property values and the current market value of the properties.

Strata - A division of properties into subsets for analysis.

<u>Uniformity of Assessments</u> - The degree to which assessments bear a consistent relationship to market value.

<u>Weighted Mean Ratio</u> - The result reached when the sum of all appraised values is divided by the sum of all sale prices.



A. INTRODUCTION TO THE AVITAR CAMA SYSTEM

THE POINT SYSTEM—An industry standard

The point system for mass appraising is an industry standard developed many years ago and represents the best cost valuation system modified by the local market available and used (in some form or another) by most, if not all, Computer Assisted Mass Appraisal (CAMA) appraisal systems available on the market.

Avitar's CAMA system uses the point system. However, ever since 1986 we have made many very important refinements to increase accuracy, equity, reliability and consistency. We have also provided a menu driven system for ease of use.

Very simply, the system works by dividing up the building into components which consistently represent a certain predictable percent of the total value. These construction components are then assigned point values which represent its contribution to the total value and accounts for the cost and market appeal of the item.

POINTS

Points are based on the associated cost to the total building in relation to other options for similar features. The exterior wall factors also include the structural frame. These point values are based on the percentage that the actual cost historically represents to the total cost and provides a consistent, predictable and equitable approach to mass appraisal building values.

Each building is first measured and sketched showing the actual footprint of the building and various story heights. Then the following attributes are listed:

Roof Style & Cover Example – Gable or Hip/Asphalt

Exterior Wall Example – Clapboard/Vinyl (Up to Two Different Exteriors can be

listed, using the two most predominant

Interior Wall Example – Plaster/Wood (Up to Two Different Interiors can be listed,

using the two most predominant

Floor Cover Example – Pine/Softwood & Carpet (Up to Two Different Floor

Covers can be listed, using the two most predominant

of Bedrooms

of Bathrooms

Fixtures This is the total number of bathroom fixtures found in the house

Heat Example – Oil/FA Ducted (This is an oil fired furnace with forced air

ducted system)

Quality Example – A4 Exc (Here A=average, A1 is one grade better and A4

is 4 graders better

Com. Wall Example – Commercial Wall Frame Construction Use for commercial

buildings to account for various structures.

Size Adjustment Size adjustment is the factor that accounts for the economy of scale

theory which means the more of anything you purchase at one time, the lower the unit cost. As such, a larger home will have a factor less than 1.00, while a smaller home will have a factor greater than 1.00 to

account for per square foot cost variation.

Base Rate This is the gross base square foot cost that this building, as well as all

other similar buildings will start at.

Bldg. Rate Building Rate – After consideration of all building materials and

quality of construction, a building rate is developed which can be

greater and lower and 1.00 based on material, quality, and size.

Com. Wall Factor In the case of a commercial property an added factor may be needed

to account for various commercial structural frames.

Adjusted Base Rate Base rate times building rate times commercial wall factor = the

unique adjusted base for this structure. Therefore, two identical homes with slightly different square feet will have slightly different adjusted base rates as the economy of scale will come into play. Also, two identical size and style homes with various exterior wall materials may also vary in adjusted base rates slightly to account for

the various market appeal/desirability and value of each material.

The Adjusted Base Rate is then multiplied by the total effective area of the house to develop a replacement cost new for that structure.

Bedroom & Bathroom Data

While the number of bedrooms are a valuable commodity for most homes, the accompanying number of bathrooms or fixtures plays a pivotal role. A house with 5 bedrooms and only 1 bathroom is functionally obsolete as the plumbing cannot equally handle the bedrooms, as such a similar house with 5 bedrooms and 2 bathrooms would command a higher market value, all other things equal. As such, a weighting system was developed by Avitar to weight the number of bedrooms to bathrooms to develop an adjusting factor to account for this obsolescence when it existed. Therefore, it is not solely the bedroom or bathroom count that effects value, but the combination of both.

EFFECTIVE AREA CALCULATIONS

The calculation of effective area is applied in order to adjust for the differences in square foot construction costs in the various subareas of the building as compared to the principal living area. The SUB-AREA ID table shows the effective area which is the actual area adjusted by the cost factors for each subarea. Cost factors for all subareas for this community can be found in the Local Tables Section of this manual. (Section 9)

EXAMPLE: BUILDING AREA CALCULATIONS

SUB A	AREA		ACTUAL	COST FACTOR	EFFECTIVE
<u>IDS</u>			AREAS	ADJUSTMENT	AREA
FFF	(First Floor Finished)	=	864	1.00	864
UFF	(Upper Floor Finished)	=	864	1.00	864
GAR	(Attached Garage)	=	600	.45	270
EPF	(Enclosed Porch Finished)	=	192	.70	134
DEK	(Deck or Entrance)	=	192	.10	19
BMU	(Basement Unfinished)	=_	864	.15	130
	TOTAL AREAS GROSS	= 3	3,576	EFFECTIVE =	2,281

The cost factor adjusts the square foot cost of construction for living area to other areas of the structure.

EXAMPLE:

If the base rate is \$85 for a residential house, the cost of a deck is not \$85/square foot, it is more accurately expressed as only 10% or \$8.50/square foot. As such, this 192 square foot deck can be valued as follows: 192 square feet * 10% = 19.2 sf * \$85 base rate = \$1,632 or \$85 * 10% = \$8.50 * 192 square feet = \$1,632.

STORY HEIGHT ADJUSTMENTS

Further refinement of the base rate is required to acknowledge the impact of multi-story construction on the total construction costs. This is accomplished through the use of the story height adjustment factor. It is cost adjusted to account for the fact that up until 3 stories or more, it is generally less expensive during original construction to add square feet via story height then expanding the footprint which involves site work and foundation work.

STANDARD AGE ONLY DEPRECIATION CHART

	BUILDING AGE CONDITION CLASSIFICATIONS						
AGE	V. POOR	POOR	FAIR	AVERAGE	GOOD	V. GOOD	EXCELLENT
1	5	4	3	1	1	1	1
5	11	9	7	5	4	3	2
10	16	13	9	8	6	5	3
15	19	15	12	10	8	6	4
20	22	18	13	11	9	7	4
30	27	22	16	14	11	8	5
40	32	25	19	16	13	9	6
50	35	28	21	18	14	11	7
60	39	31	23	19	15	12	8
70	42	33	25	21	17	13	8
80	45	36	27	22	18	13	9
90	47	38	28	24	19	14	9
100	50	40	30	25	20	15	10
125	56	45	34	28	22	17	11
150	61	49	37	31	24	18	12
175	66	53	40	33	26	20	13
200	71	57	42	35	28	21	14
225	75	60	45	38	30	23	15
250	79	63	47	40	32	24	16
275	83	66	50	41	33	25	17
300	87	69	52	43	35	26	17

The supervisor then can add for added physical, functional or economic reasons or conditions over and above normal age as noted above.

This standard age depreciation can be further adjusted based on the depreciated rate of various buildings. A residential building is typically 1%, while manufactured housing might be 3%. As such, a good 10 year old house would have 6% depreciation, while similar manufactured homes would have 18%. See Base Rate Codes & Value Chart for unique depreciation by building type.

DEPRECIATION TYPES & USE

NORMAL AGE DEPRECIATION is based on the age of the structure and the condition for that age to determine the lost economic life, to determine consistent estimated depreciation for residence and varies for manufactured homes, commercial and industrial buildings.

EXAMPLE - 200 Year Old House

o I cai Oia House	
<u>Condition</u>	Normal Age Depreciation is
Very Poor	71%
Poor	57% (See chart on
Fair	42% prior page)
Average	35%
Good	28%
Excellent	14%

EXAMPLE - For the 200 year old home in good condition

Building Value	=	129,900
Depreciation	=	* 28%
Depreciation Value	=	- 36,372
Depreciated Bldg.	Value –	93,528
Depreciated Diag.	value –	75,520
•	- OR -	75,520
•		129,900
•	- OR -	,

All final values are rounded to the nearest 100 dollars for land and buildings alike.

Therefore, the indicated building value = \$93,500

PHYSICAL: Refers to the general condition of the building, or how well it has aged or

> been maintained in comparison to new buildings. Here is where the assessor can allow for an adjustment for a poor deteriorated roof on an

otherwise good condition house.

FUNCTIONAL: Refers to the functional design of the building based on the current use,

design, layout and new technology available, over and above the normal

age depreciation.

ECONOMIC: Refers to depreciation caused by things which are exterior to the building

and usually not controllable by the owner. Excessive traffic, active

railroad track, airport nearby, are a few examples.

TEMPORARY: Refers to depreciation given for a special reason which shall only exist for

> a short period of time. Generally used for new construction to account for varying stages during the construction, as of April 1st in the assessing year.

LAND VALUE COMPUTATIONS

Land can be valued using a per square foot method, per acre method, per front foot method, or a combination of all three methods. Generally, we use acres as our unit of measure for the lot, dollar per acre pricing for the rear acreage and dollar per front foot to take into account additional lot value by way of potential subdivision. Water frontage and/or view contributory value is listed separately. Land charts are created for ease of use.

A SAMPLE LAND CHART

# Acres	Value
2	31,000
1.45	27,500
1	23,000
0.79	16,000
0.45	13,000
0.21	9,000
0.01	500

Excess acreage at \$1,500 per acre

Base View Value = \$50,000 Base Waterfront = \$100,000

A table, as shown above, exists for each zone in town, showing base values for separate indicated lot sizes in town.

This value would then be further adjusted by the neighborhood factor, as indicated by the neighborhood code (NC) table. The NC was established during the revaluation/update program when each road, on every map that existed at that time, had a NC assigned to it based on road, land quality, topography and market desirability.

For this example, we will assume a NC of "G" which has a value of 1.20, meaning this neighborhood is 20% more desirable or valuable than the average.

\$13,000 * 1.20 = \$15,600

The land may further be adjusted by the appraiser for unique situations for the quality and development of the site, driveway and topography with individual condition adjustments noted on the card and multiplying straight across. In addition, the assessor can include an overall additional condition for abnormal conditions such as shape, in addition to the site, driveway and topography by placing a factor from 1 to 999 in the condition field on the appraisal card. The appraiser can then positively or negatively adjust the land value.

```
$15,600 * 1.10 Site * 1.00 Driveway * 1.00 Topography * .90 Condition (Wet) = $15,444 or $15,400 (rounded)
```

If there were any excess land over the zone minimum, this land would be priced at the excess acreage price. There would be no NC adjustment, for the NC indicates the street frontage and excess land is the same throughout the town. It would be depreciated for size from the excess acreage chart created for this town, which simply decreases the per acre rate based on quantity. This excess land may be further adjusted based on the appraiser's knowledge of the area for topography, ledge, wetlands, etc.

Excess road frontage, in amounts equal to the zone minimum, would be valued <u>only if there is enough excess land to support subdivisions based on the zoning requirements</u>. Excess frontage would not normally be assessed unless subdivision potential exists, however it could be if the market sales data showed a value exists even if subdivision potential did not.

The frontage would be valued by multiplying only the excess frontage above the minimum requirement, in increments of the zone minimum by the front foot rate and then adjusted by the NC and further for usability, topography, wetland, etc.

Example:

Zone = Two Acres, 100 Front Feet

- 1. Parcel with three acres and 400 front feet would not have any excess frontage assessed because only one excess acre exists and the zone requires two. So, this parcel has no subdivision potential.
- 2. Parcel with four acres and 400 front feet would be assessed for 100 excess front feet because there are two excess acres to support the zoning requirement, and therefore a potential for subdivision exist.

If the sales data were to show a value for excess road frontage, even if no subdivision potential existed, it could be valued based on every front foot beyond the zone minimum.

Finally, you would add the building value to the extra features value to the land value to get the total assessment.

SECTION 5.

CAMA APPRAISAL REVIEW CARD

ABBREVIATIONS, SAMPLES & DEFINITIONS

Notices may not be exact copies

Map: 0000U1 L	.ot: 000001 Sub	: 000001	Car	d: 1 of .			IN STRE	ET		RANDOLPH	Printed:	08/07/2009
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RANDOLPH, NH 03593												
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										ding:		\$ 163,200
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										PARCI	EL TOTAL	
										299,000,00	Market Street	
												\$ 239,800
					TAND	VALUATION						3 239,000
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Land Type		Rate NC Ac				Topography	Cond	Ad Valorem	CDT D	Tax Value Notes		Rosu. PAVED
1F RES		3,800 G 12		100	100	Topograpmy	100	44,600		44.600		
1F RES		1,200 X 9					100	15,800		15,800		
	15.000 ac						55	60,400		60,400		

APPRAISAL CARD - FRONT SIDE

As you can see, the appraisal card is broken into sections.

- 1) <u>MAP/LOT/SUB</u> Numbers represent the parcel identification numbers (PID) used by the town. The map number represents the ID of the map sheet on which the parcel is displayed. The lot number and sub lot are the unique ID for the parcel on that map sheet.
- 2) <u>CARD # OF #</u> Typically 1 of 1 means the parcel has only one assessment record card for its entire assessment information. In a multi-card situation, where more than one assessment record card is needed to show the assessment information of a parcel with several primary buildings, the first number is the sequential card number and the second number is the total number of cards for that parcel.
- 3) **PRINTED** The date the card was printed, reflecting the assessment information and value on file at that time.
- 4) <u>OWNER INFORMATION</u> Located in upper left hand corner just below map-lot-sublot numbers and contains the owner name and address information of record at the time of print.

- 5) <u>SALE HISTORY</u> This section is located to the right of owner information box and displays the five most current sales recorded as known for this parcel showing book, page, date, type of sale (Qualified/Unqualified & Vacant/Improved) and seller's name.
- 6) <u>LISTING HISTORY</u> This section usually contains the date that the property was visited, plus the two initials of the person who visited the property. The third character is the reason why they were there, and the fourth is the "action" taken. This may vary as it is user definable, but will always have a date followed by a four space code and then space for a brief note.
- 7) **NOTES** An area for the appraiser to enter abbreviated notes about the property, as well as reasons for any adjustments made elsewhere on the assessment record card.
- 8) **<u>PICTURE</u>** Intended to represent some aspect of this tract of land such as view, waterfront or site or outbuildings.
- 9) <u>EXTRA FEATURES VALUATION</u> This area contains the valuation of fireplaces, pools, sheds, detached garages, etc., (a table listing all descriptions and rates can be found in Section 9), and displays a description (as well as dimensions when appropriate), the unit rate, condition and final value. The grand total is rounded to nearest \$100. Also included, is a brief notes section for each extra feature item listed.
- 10) VALUE SUMMARY (BASE YEAR) Is located about half way down the right side of the card and displays the prior year and current assessed value summarized as buildings, features and land and then the card total value. In the case of a multi-card parcel, in the current year column an additional value will be displayed for the total parcel value just below the card total value, whereas the prior year values will only show the total assessed value of the entire parcel. The base year is the year of the last valuation update and the year from which the age depreciation of the building is computed.
- 11) <u>LAND VALUATION</u> This area provides all the information necessary for land valuation.

<u>Zone</u> - Displays the land pricing table description, which is usually the same as the zones in town.

<u>Minimum Acreage</u> - The minimum lot size as defined by zoning requirements of the town. Occasionally, zones are defined that do not relate to the town zoning. Refer to the land pricing table for clearer definition of the land pricing table which is usually that zone town minimum size requirement.

<u>Minimum Frontage</u> - Same as above, but represents the minimum required road frontage needed for development.

<u>Site</u> - A brief description of the site such as undeveloped, fair, average, good, very good or excellent referring to the condition of the site development and landscaping. Defined in detail on Page 16-A

<u>Road</u> - A brief description of the road such as paved or gravel. <u>Driveway</u> - A brief description of the driveway such as none, gravel, paved, stone, etc. <u>Land Type</u> - Refers to specific codes used to classify land use. These are all listed and defined in Section 9.

<u>Units</u> - Size of land being assessed on each line.

AC = Acres

FF = Front Feet (Road Frontage)

WF = Waterfront Feet

VU = View

SF = Square Feet

<u>Base Rate</u> - Dollar value per unit, except on line one where it is the basic value of the building site, if one exists, for the lot size shown under units.

NC - Neighborhood Code. All towns have distinct neighborhoods, some more than others, which influence value based on features of the neighborhood and market desirability. Neighborhoods are represented alphabetically with "E" being average; A, B, C & D being levels below average; and F, G, H, I, etc. being levels above average value and desirability.

<u>ADJ</u> - The factor by which the neighborhood influences the value. In the case of excess acreage, it is a quantity or size adjustment factor

<u>Site</u> - Land line one only and displays the adjustment factor, if any, associated with the description.

<u>Dway</u> - Land line one only and displays the adjustment factor, if any, associated with the description.

Road - A brief description of the road such as paved or gravel.

<u>Topography</u> - Each land line can have a topography description and adjustment associated and displayed with it.

<u>Cond</u> - Condition - area to enter other land adjustments, such as: wet, shape, undeveloped, etc.

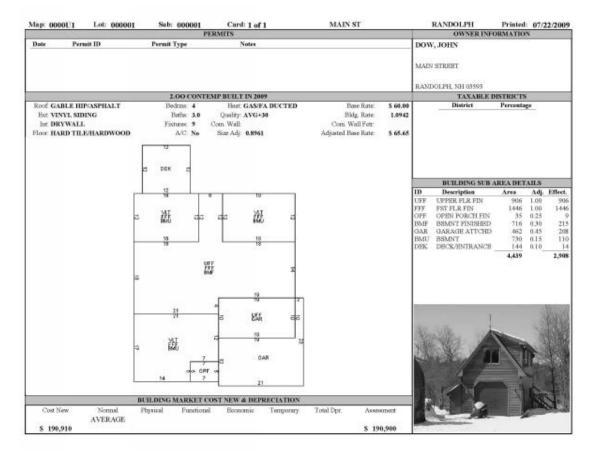
Ad Valorem - Market value.

<u>SPI</u> - Soil Potential Index is used to regulate the per acre rate of the current use land based on the range of value provided by the state. An entry of 100 means the maximum value and 0 means the minimum. The SPI is provided by the landowner for farm land.

 \underline{R} - This is used for the current use recreation discount. If the recreation discount is granted, a "Y" will appear in this column.

<u>Tax Value</u> - Is the taxable value of all land being appraised, including the land assessed under current use.

Notes - Brief information about each land line or the "COND" adjustment.



APPRAISAL CARD - BACK SIDE

- 1) **PERMITS** Area to keep track of issued building permits, manually or automatically from the Avitar Building Permit module, if town building inspector is using that module.
- 2) <u>OWNER INFORMATION</u> Repeats the owner information from the front for ease of use.
- 3) **BUILDING DESCRIPTION** The title bar displays the story height, building style and year built.

Roof - Style & Material Cover

Ext - Exterior Wall Cover

Int - Interior Wall Material

Floor - Floor Cover Material

Heat - Type & Fuel

Quality - Building Quality Description

Com Wall - Commercial Wall Structure

Size Adj - Size Adj Factor

Bedrooms - # of Bedrooms

Bath - # of Baths

Fixtures - Total # of Bath Fixtures

A/C - Central Air

Base Rate - Bldg Sq Ft Cost

Bldg Rate - Overall bldg factor, based on

prior bldg description

Com Wall Fctr - Commercial Wall Adj

Adjusted Base Rate - Final Adjusted Bld

Sq Ft Cost

- 4) <u>BUILDING SKETCH</u> It is the area in which the CAMA generated sketch can be found. Labeling of all sections is located within each area. The acronyms in the sketch, which consists of three letters are shown to the right of the sketch in the Building Sub Area Details section in a more readable, but still in an abbreviated format.
- 5) <u>TAXABLE DISTRICTS</u> This area lists any town districts and the percentage of the property in each district.
- 6) <u>BUILDING SUB AREA DETAILS</u> This shows the Sub Area ID and description, the actual area for each sub area, the cost factor associated with it as a percentage of the Building Square Foot Cost and the effective area, which is the actual area time the cost factor.

Example:

A first floor finished (FFF) might be worth \$86/sq ft, but an attached deck would not be. By using the 10% cost factor, the square foot cost of the deck would be \$8.60. So, if you have a 100 square foot deck at 8.60/sf, it would be valued at \$860. Put another way, 100 sf times cost adjustment factor of 10% = 10 sf. $10 ext{ sf } * 86 base rate = \$860. As you can see, using the adjustment this way is the same, but it enables the computation of the total effective area for use in the overall size adjustment computation and for comparing the effective area of comparable structures.

- Puilding Market Cost New/Depreciation Is calculated at by multiplying the total effective area by the Building Adjusted Base Rate, displayed just above and to the right of the sketch. This represents the undepreciated value of the structure, or rather the cost to replace the structure with a similar structure at the time the assessment was made, based on the local market data.
 - Normal Deprecation based on the age and condition of the building.
 - Physical Is added depreciation to account for the loss in value due to wear and tear and the forces of nature.
 - Functional Added depreciation is the loss in value due to inability of the structure to perform adequately the function for which it is used, based on problems with design, layout and/or use of the buildings.
 - Economic Added depreciation based on factors influencing value that are external to the property and generally not controlled by the owner.
 - Temporary Generally used for a building in a transitional phase such as renovation, remodeling or new construction, not completed as of April 1st. It is expected to change yearly as construction is completed.

This approach ensures consistent age depreciation, but also allows the supervisor to make individual added depreciation on final field review, as deemed needed for each property. See Page 75 - Depreciation - Manual Calculation

- Total Dpr Total all depreciation.
- Assessment is the actual assessed value of the building and is calculated at by multiplying the Building Market Cost New value by (100% - Total Depreciation %).

Building Market Cost New = \$227,000 Total Depreciation = 21% $\frac{*}{$179,330}$ (100% - 21%=79% or .79) Rounded to \$179,300 = Building Assessment

8) <u>PICTURE</u> - A color or black and white digital picture, if one is attached, usually a picture of the sketched building.

GENERAL COMMONLY USED ABBREVIATIONS

	COMMONLY	SED ADI	DRE VIA HONS
A/C	Air Conditioning	MHD	Manufactured Home-Double Wide
AC	Acres	MHS	Manufactured Home-Single Wide
ACC	Access	MKB	Modern Kitchen/Bath
AMNTY	Amenity	M/L	Measured & Listed
ATT	Attached	MPU	Most Probable Use
AVG	Average	NBD/	Non-Buildable
BC	Blind Curve	NC	No Change
BCH	Beach	NICU	Not in Current Use
BKL	Backland	NOH	No One Home
BR	Bedroom	NV	No Value
BTH	Bath	OKB	Outdated Kitchen/Bath
CB	Cinder Block	PB	Post & Beam
CE	Conservation Easement	PDS	Pull Down Stairs/Attic Stairs
CLR	Clear	PLE	Power Line Easement
COF	Comm Office Area	PR	Poor
COND	Condition	PRS	Pier Foundation
CTD	Cost to Develop	PU	Pickup
CTR	Close to Road	RBL	Road Bisects Lot
CU	Current Use	RD	Road
DB	Dirt Basement	REF	Refused
DNPU	Did Not Pick UP	RF	River Frontage
DNV	Did Not View	ROW	Right of Way (R/W) also
DNVI	Did Not View Interior	SHDR	Shared Driveway
DTW	Distance to Waterfront	SUBD	Subdivision
DV	Data Verification	TOPO	Topography
DW	Driveway	TR	Traffic
ENT	Entrance	UC	Under Construction
ESMNT	Easement	UNB	Unbuildable
EST	Estimate	UND	Undeveloped
EX	Excellent	UNF	Unfinished
EXT	Exterior	VBO	Verified by Owner
FF	Front Feet on Road	VGD	Very Good
FIN	Finished	VPR	Very Poor
FLR	Floor	VU	View
FND	Foundation	WA	Water Access
FP	Flood Plain	WB	Wet Basement
FR	Fair	WF	Water Frontage
FS	Field Stone	WH	Wall Height
GAR	Garage	WOB	Walkout Basement
GD	Good	XFOB	Extra Features
НО	Homeowner	XSWF	Excess Water Frontage
INCL	Included	YB	Year Built
INFO	Information		
INT	Interior		
LB	Low Basement		
LDK	Loading Area		
LLA	Lot Line Adjustment		
LWF	Limited Water Frontage		
LOC	Location		
LUCT	Land Use Change Tax		
ME	Measured & Estimated		
MH	Manufactured Home		

LIST LETTER SAMPLE

Town of Anytown 123 Main Street Anytown, NH 03123

John Dow 1 Main Street Anytown, NH 03123

Map Lot Sub: 000011 000013 000045

June 22, 2010

Dear Property Owner:

The Town of Anytown has contracted Avitar Associates of New England, Inc. to perform a data verification process. Annually, properties are chosen and the data is verified for accuracy. This process helps to maintain an accurate database, which when needed, will help maintain fair and equitable assessments.

At this time, Avitar is scheduling appointments for interior inspections. The purpose of the interior inspection is to verify the data listed on your property record card for accuracy ie. number of bedrooms and baths and to determine the overall condition. Please call during the times specified below to set up a specific appointment (at a later date) to view the interior of your property. Also, please note this phone will only be answered during the specified dates and times.

Please call 603-555-1234 STARTING Mon, 6/28/10 through Fri, 7/2/10 between 8:30 am & 4:00 pm to arrange an appointment in the near future for an interior inspection of your property. Please have this notice available when you call.

Please keep in mind that the inspection of your property is very important for an accurate and equitable assessment.

Thank you for your cooperation, Avitar Associates of NE, Inc. Contract Assessors for the Town

P.S. It is important to note the phone may be busy during the first day of calls, as such, please be patient when calling.

SAMPLE NOTICE OF PRELIMINARY ASSESSMENT VALUE

Town of Anytown 123 Main Street Anytown, NH 03123

John Dow 12 Main Street Anytown, NH 03123

NOTICE OF PRELIMINARY ASSESSMENT VALUES

September 14, 2010

Dear Property Owner:

The Town of Anytown has contracted with Avitar Associates to perform a townwide update of values. The new assessed values established for your property during the recent update are listed below. To view your property record card online, go to Avitar's Website at www.avitarassociates.com, click ONLINE DATA, then click LOGON. The User ID is Anytown & the Password is anytowntwn. Access to the website will be for the next 30 days from the date of this notice.

Should you feel an error exists or should you like to make an appointment to review your assessment, you should call 603-555-1234 starting on Mon, 9/27/10 thru Fri, 10/1/10 from 8:30 am to 4:00 pm to arrange an appointment. Reviews will be held BY APPOINTMENT ONLY at the Anytown Town Office at a later date. Please keep in mind the phone number will only be answered during the times listed above. If you cannot call during this time frame, please put your specific concerns in writing and we will review them. Do not attempt to fax a request for appointment during or after the date above.

If you call for an appointment to review your assessment, please be patient trying to reach our scheduler. Invariably, the phone line is very busy in the first hours of scheduling, so please be prepared to call back later during the scheduling period.

If you do not have access to the internet, listings of all assessments are available for review at the Town Office. Internet access may also be available at the Library.

Please note that you should not multiply your new assessment by the old tax rate, as it will produce an erroneous tax amount.

Thank you for your cooperation.

Land Value: \$55,900 Other Value: \$11,400 Total Parcel Value: \$67,300

SAMPLE SECOND NOTICE OF VALUE AFTER PRELIMINARY HEARINGS

Town of Anytown 123 Main Street Anytown, NH 03123

John Dow 12 Main Street Anytown, NH 03123

October 14, 2010

Dear Property Owner:

The value listed below is your final value developed from the recent townwide update after review and changes from the informal hearing process in Anytown, N.H.

Changes may have occurred whether or not you scheduled an appointment for an informal hearing.

If you have any further questions or concerns, they should be addressed through the abatement process once you have received your final tax bill in the fall.

Please note that you should not multiply your new assessment by the old tax rate, as it will produce an erroneous tax amount.

Sincerely, Avitar Associates of NE, Inc. Contract Assessor

Land Value: \$ 55,900 Other Value: \$ 11,400 Total Parcel Value: \$ 67,300

DEFINITIONS

Abatement: (1) An official reduction or elimination of one's taxes.

Abstraction Method: Method of land valuation in the absence of vacant land sales, whereby improvement values obtained from the cost model are subtracted from sales prices of improved parcels to yield residual land value estimates. Also called land residual technique.

Ad Valorem Tax: A tax levied in proportion to the value of the thing(s) being taxed. Exclusive of exemptions, use-value assessment provisions, and the like, the property tax is an ad valorem tax.

Age/Life method (depreciation): A method of estimating accrued depreciation founded on the premise that, in the aggregate, a neat mathematical function can be used to infer accrued depreciation from the age of a property and its economic life. Another term is "straight-line depreciation" (see depreciation, accrued; and depreciation method, straight-line).

Allocation Method: A method used to value land, in the absence of vacant land sales, by using a typical ratio of land to improvement value. Also called land ratio method.

Amenity: A feature of an improvement that enhances its suitability for its basic use. A fireplace in a single-family residence is an amenity, as is covered parking at an apartment complex. By definition, amenities always increase value. Use of land owned in common like in a condominium complex, is an added value or amenity.

Anticipated Use Method: A method used to appraise underdeveloped land. Expected improvements to the land are specified, and total development costs are estimated and subtracted from the projected selling price to give an estimate of the value of the undeveloped land.

Appeal: A process in which a property owner contests an assessment either informally or formally.

Appraisal Date: The date as of which a property's value is estimated.

Appraisal Methods: The three methods of appraisal, that is, the cost approach, income approach, and sales comparison approach.

Appreciation: Increase in value of a property, in terms of money, from causes other than additions and betterments. For example, a farm may appreciate if a shopping center is built nearby, and property of any sort may appreciate as a result of inflation.

Arm's-Length Sale: A sale in the open market between two unrelated parties, each of whom is reasonably knowledgeable of market conditions and under no undue pressure to buy or sell.

Assemblage: The assembling of adjacent parcels of land into a single unit. Compare "plottage".

Assess: To value property officially for the purpose of taxation.

Assessed Value: (1) A value set on real estate by a government as a basis for levying taxes. (2) The monetary amount for a property as officially entered on the assessment roll for purposes of computing the tax levy. Assessed values differ from the assessor's estimate of actual (market) value for three major reasons: fractional assessment ratios, partial exemptions, and decisions by assessing officials to override market value.

Assessment: The official act of discovering, listing, and estimating property value and other property assessments.

Assessment Card: A card used by an assessor with land and building information, including acreage, sketch or photograph of a building, a description of its location, a list of the principal factors affecting its reproduction cost and depreciation, and the calculations of cost and depreciation. **Also called a "property record card"**.

Assessment Equity: The degree to which assessments bear a consistent relationship to market value.

Assessment Progressivity or Regressivity: An estimated assessing bias such that high-value properties are appraised higher (or lower) than low-value properties in relation to market values. It is computed by the Price Related Differential, however, it is not statistically definitive, but merely an indication of a possible bias.

Assessment to Sale Price Ratio: The ratio of the assessed value to the sale price (or adjusted sale price) of a property; a simple indication of assessment accuracy.

Bias: A statistic is said to be biased if the expected value of that statistic is not equal to the population parameter being estimated. A process is said to be biased if it produces results that vary systematically with some factor that should be irrelevant.

Board of Tax and Land Appeals: Empowered by RSA 71-B, the Board of Tax and Land Appeals has responsibility for: 1) hearing appeals of individual tax assessments, exemptions or refunds, whether levied by the State or its municipalities; 2) hearing petitions for reassessment and determining the adequacy of reassessments ordered by the board; and 3) determining any appeals of the equalization ratios established by the Commissioner of Revenue Administration.

Capitalization Rate: Any rate used to convert an estimate of future income to an estimate of market value; the ratio of net operating income to market value.

Coefficient of Dispersion (COD): The average deviation of a group of numbers from the median expressed as a percentage of the median. In ratio studies, the average percentage deviation from the median ratio.

Computer Assisted Mass Appraisal (CAMA): A system of appraising property, usually only certain types of real property, that incorporates computer-supported statistical analyses such as multiple regression analysis and adaptive estimation procedure to assist the assessor in estimating market value of a large population of properties..

Confidence Interval: For a given confidence level, the range within which one can conclude that a measure of the population (such as the median or mean appraisal ratio) lies.

Contributory Value: The amount a component of a property contributes to the total market value. For improvements, contributory value must be distinguished from cost.

Deferred Maintenance: Repairs and similar improvements that normally would have been made to a property but were not made to the property in question, thus increasing the amount of its depreciation.

Depreciation: Loss in value of an object, relative to its replacement cost new, reproduction cost new, or original cost, whatever the cause of the loss in value. Depreciation is sometimes subdivided into three types: physical deterioration (wear and tear), functional obsolescence (suboptimal design in light of current technologies or tastes), and economic obsolescence (poor location or radically diminished demand for the product).

Escheat: The right to have property revert to the state for nonpayment of taxes or when there are no legal heirs of someone who dies without leaving a will.

Encumbrance: Any limitation that affects property rights and value.

Equalization: The process by which an appropriate governmental body attempts to ensure that all property under its jurisdiction is assessed at the same assessment ratio or at the ratio or ratios required by law. Equalization may be undertaken at many different levels. Equalization among use classes (such as agricultural and industrial property) may be undertaken at the local level, as may equalization among properties in a school district and a transportation district; equalization among counties is usually undertaken by the state to ensure that its aid payments are distributed fairly.

Equalized Values: Assessed values after they have all been multiplied by common factors during equalization.

Estate: A right or interest in property.

Expense: A cost, or that portion of a cost, which, under accepted accounting procedures, is chargeable against income of the current year.

External (Economic) Obsolescence: The loss of value (relative to the cost of replacing a property with property of equal utility) resulting from causes outside the property that suffers the loss. Usually locational in nature in the depreciation of real estate, it is more commonly marketwide in personal property, and is generally considered to be economically infeasible to cure.

Fee Simple Estate: The property rights that refer to absolute ownership unencumbered by any other interest or estate (a right or interest in property), subject only to the limitations imposed by governmental powers such as eminent domain, taxation, police power, and escheat.

Field Review: The practice of reviewing the reasonableness of assessments by viewing the properties in question by looking at their exteriors.

Functional Depreciation: Synonymous with the preferred term "obsolescence".

Functional Obsolescence: Loss in value of a property resulting from changes in tastes, preferences, technical innovations, or market standards.

IAAO: International Association of Assessing Officers.

Improvements: Buildings, other structures, and attachments or annexations to land that are intended to remain so attached or annexed, such as sidewalks, trees, drives, tunnels, drains, and sewers. Note: Sidewalks, curbing, sewers, and highways are sometimes referred to as "betterment", but the term "improvements" is preferred.

Income: The payments to its owner that a property is able to produce in a given time span, usually a year, and usually net of certain expenses of the property.

Income Approach: One of the three approaches to value, based on the concept that current value is the present worth of future benefits to be derived through income production by an asset over the remainder of its economic life. The income approach uses capitalization to convert the anticipated benefits of the ownership of property into an estimate of present value.

Land-to-Building Ratio (Land-to-Improvement Ratio): The proportion of land area to gross building (improvement) area. For a given use, the most frequently occurring ratio will be that of a functioning economic unit.

Lease: A written contract by which the lessor (owner) transfers the rights to occupy and use real or personal property to another (lessee) for a specified time in return for a specified payment (rent).

Leased Fee Estate: An ownership interest held by a lessor with the rights of use and occupancy conveyed by lease to another.

Leasehold Estate: Interests in real property under the terms of a lease or contract for a specified period of time, in return for rent or other compensation; the interests in a property that are associated with the lessee (the tenant) as opposed to the lessor (the property owner). May have value when market rent exceeds contract rent.

Lessee: The person receiving a possessory interest in property by lease.

Lessor: The person granting a possessory interest in property by lease.

Level of Assessment; Assessment Ratio: The common or overall ratio of assessed values to market values. Three concepts are commonly of interest: what the assessment ratio is legally required to be, what the assessment ratio actually is, and what the assessment ratio seems to be, on the basis of a sample and the application of inferential statistics.

Life Estate: An interest in property that lasts only for a specified person's lifetime; thus the owner of a life estate is unable to leave the property to heirs

Listing: Performing an interior inspection of a property/building.

Market Approach: Any valuation procedure that incorporates market-derived data, such as the stock and debt technique, gross rent multiplier method, and allocation by ratio.

Mass Appraisal: The process of valuing a group of properties as of a given date, using standard methods, employing common data, and allowing for statistical testing.

Mass Appraisal Model: A mathematical expression of how supply and demand factors interact in a market.

Mean: A measure of central tendency. The result of adding all the values of a variable and dividing by the number of values. For example, the mean of 3, 5, and 10 is 18 divided by 3, or 6. Also called arithmetic mean or average.

Median: A measure of central tendency. The value of the middle item in an uneven number of items arranged or arrayed according to size; the arithmetic average of the two central items in an even number of items similarly arranged; a positional average that is not affected by the size of extreme values.

Model Calibration: The development of adjustments, or coefficients based on market analysis, that identifies specific factors with an actual effect on market value.

Neighborhood: (1) The environment of a subject property that has a direct and immediate effect on value. (2) A geographic area defined for some useful purpose, such as to ensure for later multiple regression modeling that the properties are homogeneous and share important locational characteristics.

Net Income: (1) The income expected from a property, after deduction of allowable expenses. (2) Net annual income is the amount generated by a property after subtracting vacancy and collection loss, adding secondary income, and subtracting all expenses required to maintain the property for its intended use. The expenses include management fees, reserves for replacement, maintenance, property taxes, and insurance, but do not include debt service, reserves for building additions, or income tax.

Obsolescence: A decrease in the value of a property occasioned solely by shifts in demand from properties of this type to other types of property and/or to personal services. Some of the principal causes of obsolescence are: (1) Changes in the esthetic arts; (2) changes in the industrial arts, such as new inventions and new processes; (3) legislative enactments; (4) change in consumer demand for products that results in inadequacy or overadequacy; (5) migration of markets that results in misplacement of the property. Contrast depreciation, physical; depreciation, economic.

Overall Rate (OAR): A capitalization rate that blends all requirements of discount, recapture, and effective tax rates for both land and improvements; used to convert annual net operating income into an indicated overall property value.

Partial Interest: An interest (in property) that is less complete than a fee simple interest. Also known as a "fractional" interest.

Percent Good: An estimate of the value of a property, expressed as a percentage of its replacement cost, after depreciation of all kinds has been deducted.

Physical Depreciation: Depreciation arising solely from a lowered physical condition of the property or a shortened life span as the result of ordinary use, abuse, and action of the elements.

Plottage Value: (1) The increment of value ascribed to a plot because of its suitability in size, shape, and/or location with reference to other plots (preferred). (2) The excess of the value of a large parcel of land formed by assemblage over the sum of the values of the unassembled parcels. Compare "assemblage".

Price Related Differential (PRD): The mean divided by the weighted mean. The statistic has a slight bias upward and is not statistically definitive, however, price-related differentials above 1.03 tend to indicate assessment regressivity; price-related differentials below 0.98 tend to indicate assessment progressivity.

Principle of Substitution: The principle of substitution states that no buyer will pay more for a good than he or she would have to pay to acquire an acceptable substitute of equal utility in an equivalent amount of time.

Ratio Study: A study of the relationship between assessed values and market sales data.

Real Property: Consists of the interests, benefits, and rights inherent in the ownership of land plus anything permanently or semi-permanently attached to the land or legally defined as immovable; the bundle of rights with which ownership of real estate is endowed. To the extent that "real estate" commonly includes land and any permanent improvements, the two terms can be understood to have the same meaning. Also called "realty".

Replacement Cost New Less Depreciation (RCNLD): In the cost approach, replacement cost new less physical incurable depreciation.

Residual Value of Land: A value ascribed to land alone by deducting from the total value of land and improvements, the value of the improvements.

Reversion: The right of possession commencing on the termination of a particular estate.

Right-of-Way: R/W or RW, an easement consisting of a right of passage through the servient estate. By extension, the strip of land traversed by a railroad or public utility, whether owned by the railroad or utility company or used under easement agreement.

Standard Deviation: The statistic calculated from a set of numbers by subtracting the mean from each value and squaring the remainders, adding together all the squares, dividing by the size of the sample less one, and taking the square root of the result. When the data are normally distributed, one can calculate the percentage of observations within any number of standard deviations of the mean from normal probability tables. When the data are not normally distributed, the standard deviation is less meaningful, and one should proceed cautiously.

Statistics: (1) Numerical descriptions calculated from a sample, for example, the median, mean, or coefficient of dispersion. Statistics are used to estimate corresponding measures, termed parameters, for the population. (2) The science of studying numerical data systematically and of presenting the results usefully. Two main branches exist: descriptive statistics and inferential statistics.

Stratification: The division of a sample of observations into two or more subsets according to some criterion or set of criteria. Such a division may be made to analyze disparate property types, locations, or characteristics, for example.

Subdivision: A tract of land that has been divided into marketable building lots and such public and private ways as are required for access to those lots, and that is covered by a recorded plat.

Tax-Exempt Property: Property entirely excluded from taxation because of its type or use. The most common examples are religious, charitable, educational, or governmental properties. This definition omits property for which the application of a partial exemption reduces net taxable value to zero.

Tax Map: A map drawn to scale and delineated for lot lines or property lines or both, with dimensions or areas and identifying numbers, letters, or names for all delineated lots or parcels.

Tax Rate: The amount of tax stated in terms of a unit of the tax base. For property tax, it is expressed in dollar of tax per \$1,000 of value.

Time-Adjusted Sale Price: The price at which a property sold, adjusted for the effects of price changes reflected in the market between the date of sale and the date of analysis.

Total Economic Life: The period of time or units of production over which the operation of an asset is economically feasible, not necessarily the same as its physical life.

Trending: Adjusting the values of a variable for the effects of time. Usually used to refer to adjustments of assessments intended to reflect the effects of inflation and deflation and sometimes also, but not necessarily, the effects of changes in the demand for microlocational goods and services.

Uniformity: The equality of the burden of taxation in the method of assessment.

Use Class: (1) A grouping of properties based on their use rather than, for example, their acreage or construction. (2) one of the following classes of property: single-family residential, multifamily residential, agricultural, commercial, industrial, vacant land, and institutional/exempt. (3) Any subclass refinement of the above-for example, townhouse, detached single-family, condominium, house on farm, and so on.

Variance: A measure of dispersion equal to the standard deviation squared.

Zoning: The exercise of the police power to restrict land owners as to the use of their land and/or the type, size, and location of structures to be erected thereon.

SECTION 6.

SALES DATA

- A. DATE RANGE OF SALES & EFFECTIVE DATE OF NEW VALUE
- B. QUALIFIED & UNQUALIFIED SALES REPORT

A. <u>Date Range of Sales & Effective Date of New Value</u>

Effective date of this revaluation is $\frac{4}{1}$ 2011.

Sales that occurred between 1/1/2009 and 6/15/2011 were used.

Total Number of Qualified Sales Used 39.

B. Qualified & Unqualified Sales Report

The following sales listing for all sales that were verified as qualified "market sales" via PA-34 reports filed by the buyer and seller at the time of the transaction, onsite visit or sales questionnaires were discovered and used in the analysis of costs for the revaluation. There are two listings. The first is a list of all Market Sales commonly called Qualified. The second is a listing of all the sales considered non-market or unqualified sales and not used in the cost analysis.

The sales list includes the following abbreviations, defined here:

LC=Land Use Code

CI Comm/Ind

EX-F Exempt-Federal

EX-M Exempt-Municipal

EX-P Exempt-PILT

EX-S Exempt-State

R1 1F Residential (1F = One Family)

R1A 1F Residential Water Access

R1W 1F Residential Waterfront

R2 2F Residential (2F = Two Family)

R2A 2F Residential Water Access

R2W 2F Residential Waterfront

R3 3F Residential (3F = Three Family)

R3A 3F Residential Water Access

R3W 3F Residential Waterfront

R4 4F Residential (4F = Four Family)

R4A 4F Residential Water Access

R4W 4F Residential Waterfront

UTL Utility-Other

UTLE Utility-Electric

UTLG Utility-Gas

UTLW Utility-Water

NC=Neighborhood Code

```
60%
                   40% Below the Average
Α
В
            70%
                   30% Below the Average
C
            80%
                   20% Below the Average
D
            90%
                   10% Below the Average
E
            100% Average for the Town
F
            110% 10% Above the Average
G
            120% 20% Above the Average
Η
            130% 30% Above the Average
Ι
            140% 40% Above the Average
J
            150% 50% Above the Average
K
            160% 60% Above the Average
L
            170% 70% Above the Average
            180% 80% Above the Average
M
N
            190% 90% Above the Average
P
            200% 100% Above the Average
Q
            225% 125% Above the Average
R
            250% 150% Above the Average
S
            275% 175% Above the Average
T
            300% 200% Above the Average
X
            Backland
                         Not Having Road Frontage
```

BR=Building Square Foot Rate – See Section 9C Final Cost Tables

SH=Story Height

	\mathcal{C}		
A	1 Story Frame	E	2.5 Story Frame
В	1.5 Story Frame	F	2.75 Story Frame
C	1.75 Story Frame	G	3 Story Frame
D	2 Story Frame	Н	3.5+ Story Frame
	-	I	Split Level

- EF AREA = Effective Area. This is the actual area of each section of the building adjusted for cost. In other words, 800 square feet of first floor is more valuable than 800 square feet of basement, so the basement square footage is adjusted down for cost and the total effective area is the sum of all the sub areas adjusted for cost.
- I = This column will be either "I" for improved, meaning a land and building sale or "V" for vacant, meaning a land only sale.
- Q = This column is "Q" for qualified market sale or "U" for unqualified market sale.

Hebron Sales Analysis Report

	\$ 204,200	GIROUARD, JR., GEORGE	Α.		06/03/2010		(4				į	Ç			i i	;
	\$ 259,200	DEVINE, DANIEL A & PAU))	0	06/01/2010 \$ 158 100	\$ 161 700	1,050 A	MHD	<u>-</u> ਸ਼	문	0 50	03	000000	000005	000023	0 978
			0	0 I	\$ 242,400	\$ 245,000		RSA	A F	7 R1A	0.77	04	016-07	0000SG	000007	0.989
	\$ 326,900	SANTAMARIA, JOSEPH	0	0 I	\$ 292,900 04/20/2010	\$ 273,215	2,708	RSA	<u> </u>) R1	3.39	03	000002	0000BR	000001	1.072
	\$ 71,700	RAMSAY, JR.SHERBURN C			03/30/2010	. +										
	\$ 159,200	ENGELBERG, MARK E	7 O	0 <	03/29/2010	\$ 55 583			<u> </u>) R	3 00	03	000001	000001	000008	1 042
	,		л О	0 V	\$ 231,200	\$ 310,706	,		1 F) R1	231.80	03	000007	0000MF	000018	0.744
	\$ 312,800	HEBRON COMMON LLC	C	0	\$307,700 03/09/2010	\$ 303,888	5,185	CS	<u> </u>	2	0.25	01	000000	000028	000017	1.013
	\$ 202,700	NOLAN, MARK & LESLEY) (02/05/2010							· -				
	\$ 562,600	BUSBY, WILLIAM A AND A	\supset	0 1	01/13/2010	\$ 126 360	2,783 T A	RCT	<u>-</u> ਸ	<u> </u>	0 00	04	000005	000024	000007	1 064
			0	0 I	\$ 428,300	\$ 460,750		RCT	1 G	3 R1	0.23	03	000003	000007	000020	0.930
	\$ 64,700	DUCKWORTH, EDITH E.	~	<	12/23/2009	\$ 20,000					2.13	S	000004	WGOOD	/10000	0.997
	\$ 770,600	ZEOLIE, JOANNE E	,	0 1/	11/02/2009	e 40 000	1,147		- ਜ	<u>0</u>	ر -	0.2	000004	000001	000017	0 007
			0	0 I	\$ 579,700	\$ 579,600	-	RCP	W F	3 RIW	0.13	04	000009	0000IP	00018A	1.000
	\$ 253,600	HAMBLET, LINDA	,		11/02/2009		2									
	1	7	0	0 I	\$ 233,400	\$ 284,970		RSA	1 E	5 R1	2.35	03	000000	0006-1	000009	0.819
	\$ 342,300	MACDOUGALL, BRUCE D	~		10/30/2009	\$ 510,120	2				J.00	0	/ 10000	TATTOOOD	000000	1.000
	\$ 1,671,100	BIRON, PATRICIA A)) 	10/15/2009	¢ 318 120	4,871	R C A	า ว	ਹ ਹ	λ 2	03	000017	M 10000	900008	1 000
	•		0	0 I	\$ 1,595,100	\$ 1,648,440		RSA	W	5 RIW	2.56	04	000002	000013	00018A	0.968
	\$ 364,100	RAYDEL BUILDERS, LLC	,		10/06/2009		w									
	\$ 425,100	MURKAY, JOHN F	0	0 I	\$ 300,100	\$ 279.560	2,201 A D	RSA	1 F) R1	5.00	03	000014	000002	000020	1.073
	9	ATTENDANT TOTAL	0	0 I	\$ 371,300	\$ 370,370		RSA	A F	8 R1A	0.68	04	022-07	0000SG	000007	1.003
	\$ 417,900	CARRARA REVOCABLE TRUS			07/10/2009		2,836									
	÷ 0,000	A COLUMN COLAR, DANIEL D	0	0 I	\$ 394,700	\$ 397,570		RSA	A E	8 R1A	0.88	04	001-07	0000SG	000007	0.993
	\$ 570 300	POLEWARCZYK BRIAN D	~	0	\$ 457,500 06/16/2009	\$ 403,750	2 946	KC1	G	5 71	0.23	03	00HS17	000007	000020	1.133
	\$ 273,500	KILL MOUNTAIN REALTY L)	•	05/28/2009)))		j N) •))))))))	
			л О	0 V	\$ 255,000	\$ 262,350	`		1 G	R1	2.31	03	000012	000030	000018	0.972
Р	\$ 264,500	ARTIC REVOCABLE REALTY	C	<u> </u>	\$ 246,900 05/11/2009	\$ 265,212	2,231	RSA	<u>_</u>	<u>~</u>	1.98	03	000003	WCOOO	000017	0.931
age 1	\$ 270,100	KILL MOUNTAIN REALTY L)	•	04/09/2009			j))))	
117			, O	0 V	\$ 266,300	\$ 290,360			1 G	R1	5.91	03	000006	000030	000018	0.917
	Prior Year Assessment	Grantor			Sale Date		Eff. Area									
		Unqualified Description	0	Ι	Assessment	Sale Price	R SH	BR	C NC	s LC	Acres	Zone	Sub	Lot	Map	Ratio

	\$ 71,300	SIMMONS, WILLIAM R	0	ŏ	\$ 69,000 06/09/2011	\$ 70,280			Į.	RIA	0.25	04	000039	0000BW	00019A	0.982
	\$ 304,400	WILSON, JAMES M		0	\$ 246,400 04/22/2011	\$ 250,000	A 1,352	RCP	1,	RIA	0.16	04	000024	0000IP	00018A	0.986
	\$ 607,500	MORRISON, JR. J.P.	~	· č	\$ 592,300 03/28/2011		A 230	KCP		X	4.53	04	000000	000015	00018A	1.003
	\$ 186,400	SUMMERS, ZIVA LEE REV.) /	•	12/20/2010		1,062		J		3	2				
	\$ 65,300	CONVEX, LLC	0	I 0	11/17/2010 \$ 178,000	\$ 198,400	≻	RSA	ш	R1	4.70	03	000000	000015	000002	0.897
	\$ 1,01£,000	WANDANDAN, MICHIERO II	0)0 V	\$ 57,800	\$ 55,440	1,701		Ħ	R1	2.51	03	000001	000013	000001	1.043
	\$ 1 642 300	WAGNER RICHARD H	Q) I	\$ 1,590,500 11/15/2010	\$ 1,559,250	B 4 901	RSA	I	R1W	5.10	04	000003	000013	00018A	1.020
	\$ 0	DOUBLE E LAND LLC	Ø	ŏ	\$ 65,100 11/15/2010	\$ 84,150			Į.	RI	3.77	03	000001	000006	800000	0.774
	\$ 64,700	COWERN FAMILY PROPERTY	~		11/01/2010	\$ 64,330			די		2.13	0.3	000004	WOODD	00001/	0.900
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	\$ 665,500	RUPLEY, JOSEPH H	,		10/18/2010		2,517									
	1		0	0 I	\$ 585,500	\$ 582,920	В	RSA	G	R1	5.00	03	000004	000002	000020	1.004
	\$ 279.900	HYERS ALBERT E TRUS	C	Ŏ L	\$ 241,100 09/29/2010	\$ 211,990	2.618	RSA	ţ.	7	3.10	03	000003	0000SB	000017	1.137
	\$ 263,800	RADIUS REALTY GROUP II)	•	09/10/2010		j	j 1	i)))	
	,	,	0	0 V	\$ 260,50	\$ 256,360	,		G	R1	3.86	03	000007	000030	000018	1.016
	\$ 452,900	SHUMWAY, DAVID B	C	Ŏ L	\$ 383,400 09/07/2010	\$ 389,470	3,664	RSA	1	7	5.29	03	000009	000HCE	000018	0.984
	\$ 43,200	DELAGE, NEAL R		ı	09/07/2010		l	l !	l							
			0	0 V	\$ 31,70	\$ 31,552			Ħ	R1	2.32	03	000004	0000BR	000001	1.005
	\$ 307,400	GREENHALGH FAMILY REV	Q	Õ	\$ 350,600 08/13/2010	\$ 373,920	в 2,106	RSA	1	2	4.00	03	800000	000BMR	000020	0.938
	\$ 288,000	SUTHERLAND, BRIAN S			08/09/2010		2,001		l							
Pa	÷ 0,000	TARREST, CELAR REPORTED A AAR	0	0 I	\$ 270,500	\$ 324,720	C ;	RSA	Ħ	R1	27.40	03	00HH09	000030	000018	0.833
ge 11	\$ 619 200	WALL GERALDINE P - TR	Q	0	08/06/2010	\$ 600,240	2 647	RSA	G	2	3.50	03	000009	000002	000020	1.010
18	\$ 998,400	BOLLN, NANCY D			06/29/2010		2,210		1							
			Q	0 I	\$ 843,900	\$ 833,980	С	RSA	F	RIW	0.35	04	000002	0000IP	00018A	1.012
	Prior Year Assessment		۸		Sale Date	Saic Trice	Eff. Area	Ei	2	Č	ACI CS			Lot	ттар	Kauo
		Inqualified Description		-	Assessment	Sale Price	CH	R D			Acres	Zone	C _{ii} h	T of	Man	Ratio

Hebron Sales Analysis Report

9.749	1.143	107,400.000		339,800.000	271,400.000		170,600.000	217.885		0.574		93 963	304.349	501 210	470,600.000		277,400.000	37,400.000	57 400 000	339,800.000		15.861	/6.565		1.491		312,700.000	1.528		516,500.000	Ratio
000024	000023	00017A		000007	00019A		00019A	000007))))	00017A		800000	0001/A	000174	00019A		00018A	00016A	00010 4	000007		800000	80000		000017		00019A	800000		000018	Map
000017	0000RM	000012		000022	0000BW		000011	0000SG		000005		M.10000	000008	000000	000011		0000IP	000014	000017	000022	,	000016	910000		000041		0000BW	0000LM		000HCE	Lot
000000	000003	000000		000002	000013		0000H1	021-07		000001		000005	000000	000000	0000H1		000001	000000	000000	000002	,	000009	000003		000000		000022	000011		000006	Sub
03	03	04		04	04		04	04		04	Ċ	03	04	2	04		04	4	2	04	;	03	03	2	03		04	03)	03	Zone
16.50	3.70	1.20	•	1.08	0.29		0.31	0.66		5.00	1	2 53	12.00	12 60	0.31		1.30	4.00	3	1.08		2.94	3.06		2.00		1.69	1.46		5.10	Acres
R1	R1	EX-M		R1W	RIA		RIA	RIA		CI	;	R1	7	D 1W	RIA		RIW	2	0 1	R1W		R1	7		R1		RIA	7		R1	LC
×	Ħ	С)	Ħ	D		D	1	1	Ħ	(G	þ	đ	D		Ħ	F.	ij	Ħ		D	ţı	i	Ħ		Ħ	G)	Ħ	NC
	RSA A 1,577		3,727	RSA D	RCP A	1,688	RSA A	RSA D 3,747			ν.	RSA C	3.352	_	RSA A	5	RSA D		3,727	RSA D		300	KSA E 2 631	_	RSA A	_	RSA A		5,236	RSA D	BR SH Eff. Area
\$ 2,667	\$ 160,000)	\$ 1	\$ 1	•	\$ 1	\$ 2,667)	\$ 1,850,000	; ;	\$ 2 667	\$ 2,00/	e 0 (/1	\$ 1		\$ 1	6	-	\$ 1		\$ 2,667	\$ 2,667)	\$ 129,933		\$ 1	\$ 40,000	÷	\$ 1	Sale Price
\$ 26,000 07/24/2009	\$ 182,900 07/20/2009	\$ 1,107,400 07/15/2009	07/14/2009	\$ 1,339,800	\$ 271,400 07/01/2009	06/26/2009	\$ 470,600	\$ 581,100 06/02/2009	06/01/2009	\$ 1,062,500	06/01/2009	\$ 250 600	05/28/2009	05/22/2009 \$ 1.245 100	\$ 470,600	05/13/2009	\$ 1,277,400	05/13/2009	05/05/2009	\$ 1,339,800	04/23/2009	\$ 42.300	\$ 204,200 04/23/2009	02/18/2009	\$ 193,700	01/29/2009	\$ 312,700	\$ 61,100 01/26/2009	01/12/2009	\$ 616,500	Assessment Sale Date
<	Ι	<		Н	Т		Ι	_	•	Ι	,	_	-	-	Ι		Т	-	-	Т		<	-	•	Τ		Т	<		Ι	Ι
U NON MARKET TRANSFER HOWARD, STANLEY M	U QUICK SALE COMEAU, PETER S & MARG	GREY ROCKS LAND TRUST		U FAMILY/RELAT GRNTR/E	U FAMILY/RELAT GRNTR/E HARRIMAN IR TAMES &		U FAMILY/RELAT GRNTR/E	U NON MARKET TRANSFER WAITE, CAROLYN L.		U FORECLOSURE		II NON MARKET TRANSFER	JACKSON SUSAN W		U FAMILY/RELAT GRNTR/E		U FAMILY/RELAT GRNTR/E	BOLLN, GEROGE		U FAMILY/RELAT GRNTR/E		U NON MARKET TRANSFER	○ NON MARKET TRANSFER ROMERT ROBERT W		U ESTATE SALE/FDCY COV		U FAMILY/RELAT GRNTR/E	O ABUTTER SALE COSTELLO, FRANK		U FAMILY/RELAT GRNTR/E	Q Unqualified Description Grantor Prior Yo
\$ 27,300	\$ 204,900	\$ 1,082,500	\$ 1,527,500	7,000	\$ 272 300	\$ 488,900	,	\$ 622,200	\$ 1,371,400		\$ 262,000	3000	\$ 1.344.300	\$ 488,900		\$ 1,180,300		\$ 74,400	\$ 1,527,500		\$ 51,500	1000	\$ 223 300	\$ 176,000		\$ 340,800		\$ 84,800	\$ 677,800		Prior Year Assessment

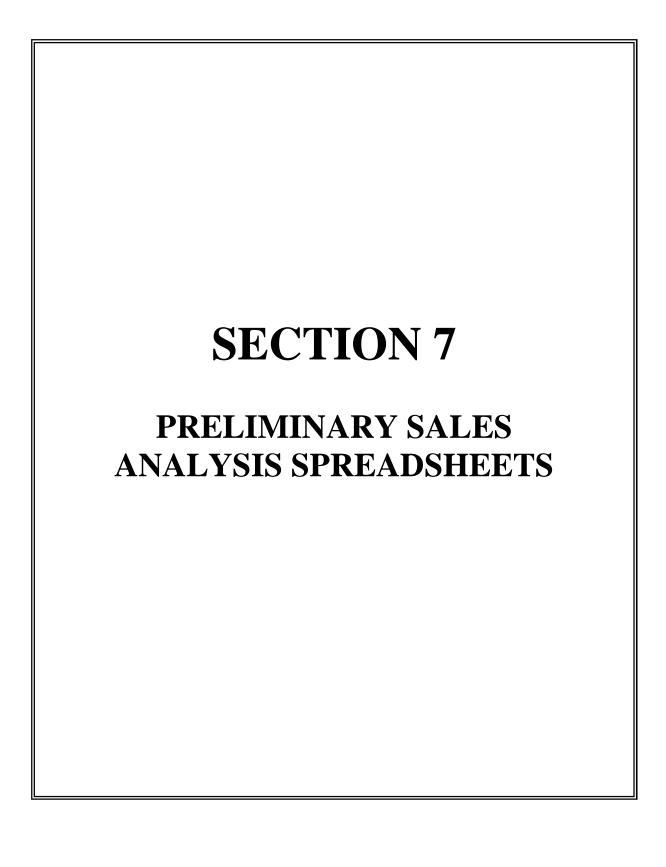
255,200.000	37,700.000	319,200.000	314,700.000	514 000 000	1.641	139.970	, , ,	45,400.000	0.156		2.191	255,200.000		33.596	i	1.236	1.292		350,600.000	00,900.000	000 000	52,900.000	67,700.000		1.657	1.460		2.561	337.345	Ratio
00019A	00019A	00019A	00013A	00010 4	000017	000007))))	000002	00019A		00018A	00019A		000024	-	000024	000017		000007	000024	000074	000024	000024		000010	000020)))	000017	00019A	Мар
0000BW	000039	000020	000013	000010	000065	000008		0007-A	000LVP		000021	0000BW		000004		000022	000041		0000HP	OOOOCIVI		000025	000025		000002	000013		0000SM	0000BW	Lot
000036	0000000	000000	000000	000000	000000	000024		000001	000217		000000	000036		000000		000000	000000		000023	000004	000001	000001	000000		000000	000000		000005	000004	Sub
04	04	04	1	2	01	03	,	03	04		04	04		02	Ç	03	03		04	03	3	03	03		03	04		01	04	Zone
2.16	2.00	0.25	0.70	0 75	0.85	0.00))	2.33	0.07	,	10.60	2.16		0.50	:	1.46	2.00		1.08	۲. 4 0	2	5.00	10.52		49.30	1.02	· •	3.29	0.28	Acres
R1A	R1	R1W	2	D 1W	R1	RI	1	R1	EX-P		R1W	R1A		R1W	;	<u>R</u>	RI		R1A	2	D ₁	R1	RI	l	R1	KI &		R1	×1	LC
D	D	D	t	J	ਸ	Į.	1	D	D		Ħ	D		\triangleright	t	Ħ	Į.	l	Ħ	b	đ	Ħ	ĮI.	l	В	Ţ	1	ਸ	U	N C
RCP			2	a) a	RSA	RSA	1				RCP	RCP		RCP	į	RSA	RSA	 	RSA							KSA	j 1	RSA	RSA	BR
1,124			1,142	1,467		2 778) I,127		773		N	1,322 A		2								1,287	_		2,968	SH Eff. Area
\$ 1	\$ 1	\$ 1	5	9	\$ 122,933	\$ 2,667)	\$ 1	\$ 25,000		\$ 280,000	\$ 1		\$ 2,667	0,000	\$ 190 000	\$ 149,933		\$ 1	9 1	9	\$ 1	\$ 1	•	\$ 60,000	\$ 265,000)) (\$ 90,000	\$ 2,667	Sale Price
\$ 255,200 03/15/2010	\$ 37,700 03/08/2010	\$ 319,200 03/08/2010	03/08/2010	02/01/2010	\$ 201,700	\$ 373,300 01/13/2010	01/13/2010	12/30/2009 \$ 45,400	\$ 3,900	12/16/2009	\$ 613,500	\$ 255,200 12/02/2009	10/30/2009	\$ 89,600	10/02/2009	\$ 234 800	\$ 193,700	08/28/2009	\$ 350,600	08/25/2009	08/25/2009	\$ 52,900	\$ 67,700 08/25/2009	08/24/2009	\$ 99,400	\$ 386,900 08/17/2009	08/17/2009	\$ 230,500	\$ 899,700 08/14/2009	Assessment Sale Date
Ι	<	<	-	-	Н	<u> </u>		<	<		Н	Н		Н	٠	_	_		Ι	<	17	<	<		<	—	•	П	-	
U]	_ _ _	U			U			U _				U		U			J		U			U			U			\Box		
FAMILY/RELAT GRNTR/E BEEBE, WILLIAM R. REV.	FAMILY/RELAT GRNTR/E MUDGE, SARAH H. TRUST	FAMILY/RELAT GRNTR/E MUDGE, SARAH H. TRUST	MUDGE, SARAH H. TRUST	DEYOUNG, ROBERT C & JO	IMPROVED AFTER 4/1	FAMILY/RELAT GRNTR/E NOLD FREDRIC M	PHELPS TRUSTEE, KIRK	EDWARDS, KIM M. FAMILY/RELAT GRNTR/E	ABUTTER SALE	TWOMBLY, BETSY	< 100 % INT TRANSFER	FAMILY/RELAT GRNTR/E	BAIRD	FAMILY/RELAT GRNTR/E	MATTHEWS, C DENIS & DA	WIESON, N. EINDSAI ESTATE SALE/FDCY COV	IMPROVED AFTER 4/1	PLATT, CHARLES IV	FAMILY/RELAT GRNTR/E	MATTHEWS, C. GORDON &	MATTHEWS, DAWN C.	BOUNDARY ADJUSTMT	FAMILY/RELAT GRNTR/E MATTHEWS, C DENIS & DA	BODIE, MAYBELLE	ESTATE SALE/FDCY COV	FAMILY/RELAT GRNTR/E BRODERICK, JR., EDWARD	WIRTH, RAYMOND 2004 TR	< 100 % INT TRANSFER	FAMILY/RELAT GRNTR/E MCCOY, RICHARD C.	
\$ 267,000	\$ 57,900	\$ 489,400	\$ 751,600	\$ 204,700	÷ ;	\$ 424 700	\$ 0	\$ 3,900	9	\$ 851,300	0,000	\$ 267 000	\$ 99,400		\$ 268,600	\$ 1/0,000	¢ 176 000	\$ 397,700	,	\$ 71,500	\$ 61,200		\$ 92,100	\$ 117,000		\$ 411,900	\$ 244,200		\$ 747,500	Prior Year Assessment

	\$ 256,400	U FORECLOSURE KILL MOUNTAIN REALTY L	<	\$ 161,900 03/26/2010	\$ 918,000		G	R1	1.53 I		000026 03	000030 0	000018 0	0.176 00	
	\$ 222,400	U FORECLOSURE KILL MOUNTAIN REALTY L	<		\$ 918,000		G	R1	2.35 I	03 2	000025 0	000030 0	000018 0	0.252 00	
	\$ 32,100	U FORECLOSURE KILL MOUNTAIN REALTY L	<		\$ 918,000		Α	7.							
	\$ 33,400				\$ 918,000		· Þ								
	\$ 33,000				9 9 910,000		> ;	<u> </u>							
	\$ 34,000				© 018 000		>	2							
	\$ 43,200	KILL MOUNTAIN REALTY L IJ FORECLOSURE	<		\$ 918 000		>	R1							
	\$ 29,300	KILL MOUNTAIN REALTY L U FORECLOSURE	<	03/26/2010 \$ 38,500	\$ 318,000		G	R1	2.00 I	03 2	000019 0	000030 0	000018 0	0.121 00	
	9 L.7, CO	U FORECLOSURE	<	0	\$ 318,000		\triangleright	R1	2.35 I	03 2	000018 C	000030 0	000018 0	0.071 00	
	\$ 20 200	U FORECLOSURE	V	0	\$ 918,000		\triangleright	R1	2.20 I	03 2	000017 0	000030 0	000018 0	0.029 00	
	\$ 35,000	U FORECLOSURE KILL MOUNTAIN REALTY L	<	\$ 27,900 03/26/2010	\$ 229,533		Α	7.	3.03	03	000016	000030 0	000018 0	0.122 00	
	\$ 33,400						•								
	\$31,900	WILL MOUNTAIN REALTY L U FORECLOSURE	<	03/26/2010 \$ 26,200	\$ 229,533		\triangleright	R1	2.00 I	03 2	000015 0	000030 0	000018 0	0.114 00	
))	U FORECLOSURE	I	\$ 24,700	\$ 229,533		\triangleright	R1	1.21 I	03 1	000014 0	000030 0	000018 0	0.108 00	
	\$ 35,000	KILL MOUNTAIN REALTY L		03/26/2010											
		U FORECLOSURE	< -		\$ 918,000		\triangleright	R1	2.80 I	03 2	000011 (000030 0	000018 0	0.030 00	
	\$ 275.500	U FORECLOSURE KILL MOUNTAIN REALTY L	<		\$ 918,000		G	Σ.	1.69		000010 03	000030 0	000018 0	0.291 00	
	\$ 196,300)								
	÷	U FORECLOSURE	٧ ا		\$ 918,000		G	R1	6.39 I		000009 03	000030 0	000018 0	0.284 00	
	\$ 264 100	C FORECLOSURE KILL MOUNTAIN REALTY I.	<		\$ 918,000		G	7	5.23	03 5	000008	000030 0	000018 0	0.286 00	
	\$ 263,800)								
	1	U FORECLOSURE	٧ ا		\$ 918,000		G	R1	3.86 I		000007 03	000030 0	000018 0	0.292 00	
	\$ 320.800	U FORECLOSURE KILL MOUNTAIN REALTY L	<	\$ 263,200 03/26/2010	\$ 229,533		G	R1	3.77 I	03 3	000005 0	000030 0	000018 0	1.147 00	
	\$ 196,100			03/26/2010											
Do	# 	U FORECLOSURE	<		\$ 918,000		G	R1	2.37 I		000002 03	000030 0	000018 0	0.186 00	
ge 12	\$ 29 600	DECOTIS WAYNE & MARGA	<		\$ 2,667		Α	KI W	0.52 K	02	000000	000007 0	000014 0	9.111 00	
01	\$ 109,000)	1,578	•								
		U FAMILY/RELAT GRNTR/E	l A	0	\$ 1	RSA A	F I	R1	5.90 I	03 5	00002A (000019 00	000018 0	95,100.000 00	
	Prior Year Assessment	Q Unqualified Description Grantor Prior	I	Assessment Sale Date	Sale Price	BR SH Eff. Area	NC	LC	Acres I	Zone A	Sub Z	Lot	Мар	Ratio]	

	\$ 257,300	DAVIS, ROBERT A	\$ 246,600 10/15/2010	\$	RSA A 1,257	ш	R1A	0.25	04	000000	000014	000006	246,600.000
	\$ 6,300	DAVIS, ROBERT A	\$ 4,800 10/15/2010	∨ .		Į.	~	0.10	04	000000	000013	000006	4,800.000
	\$ 357,400	: -	10/05/2010	9 100,000		i t) (2 4			000132	0.100
	\$ 519,500	MEANS, SUSAN M.	09/30/2010	e	3,412 RCP C	ਸ	R 1 ∧	0 2/	2	800000	00000	000104	3 130
	\$ 289,000	GOLDTHWAITE, DAVID B I U PRE-FORECLSR SALE	09/18/2010 \$ 435,400	\$ 385,000	2,425 RSA D	দ	R1A	1.72	04	000003	000011	800000	1.131
))))	I U	\$ 260,300	\$ 1	RSA C	Ħ	R1	5.50	03	000000	000042	000017	260,300.000
	\$ 968,200	BOCCIA, JUDITH A.	\$ 985,400 09/18/2010	\$ 2,667	RSA A 1,966	Į.	KI W	0.50	04	000004	0000OP	000006	369.479
	\$ 968,200		09/08/2010) (1			> (
	\$ 119,900	CRAIL HOLDINGS, LLC	08/25/2010 \$ 985,400	\$ 2,667	RSA A	Ħ	R1W	0.50	04	000004	0000OP	000006	369.479
		V U	\$ 64,900	\$ 55,000		Ħ	R1	1.06	03	000000	000009	000023	1.180
	\$ 156,400	BREAULT, JEANNE M.	\$ 103,500 08/24/2010	\$ 53,000	RSA A 620	ĹŦ.	2	2.00	03	000000	000036	000017	1.953
	\$ 747,500		08/16/2010		2,968	1	!						
	\$ 777,500	I U FAMILY/RELAT GRNTR/E	\$ 899,700	\$ 2,667	RSA C	D	R1W	0.28	04	000004	0000BW	00019A	337.345
	\$ 797 500	_	08/10/2010	€	RSA A	Į.	⊼I ∀	1.60	04	00000	000005	000006	/69,800.000
	\$ 293,400		06/30/2010		_	1							
		I U	\$ 262,500	\$ 1	RCP A	Ħ	RIA	0.34	04	000011	0000BW	00019A	262,500.000
	\$ 180,200		06/17/2010		1,000								
	+	ΙU	\$ 161,500	\$ 2,667	RSA A	Ħ	R1	2.50	03	000000	000063	000017	60.555
	\$ 400 500	MATSON ANN H ET AL	06/16/2010 06/16/2010	\$		Į.	KI W	0.25	04	0003-A	0000OP	000006	238,000.000
	\$ 231,700		06/09/2010										
	9.007,700	V U NON MARKET TRANSFER	\$ 252,800	\$ 2,667	۷,100	Ħ	R1	156.00	03	000003	000009	000001	94.788
	¢ 307 400	I	\$ 350,600	\$ 2,667	RSA B	'n	R1	4.00	03	000008	000BMR	000020	131.459
	\$ 305,300		05/24/2010		2,176								
	\$ 100,000	I U NON MARKET TRANSFER	\$ 307,800	\$ 2,667	RSA D	Ħ	RIA	0.62	04	014-07	0000SG	000007	115.411
	e 165 500	I U	\$ 115,500	\$ 2,667	RCP A	D	R1	0.00	04	000004	VHS000	000007	43.307
	\$ 119,900		05/10/2010										
		ΙU	\$ 64,900	\$ 40,000	900	П	R1	1.06	03	000000	000009	000023	1.623
ne 13	\$ 585 700	KILL LAWRENCE L	\$ 485,700 03/30/2010	\$ 390,000	RSA B 3.073	Į.	2	29.30	03	00000	000048	000007	1.245
	\$ 158,500		03/28/2010))))	1	1	j))))))	· ·
		V U	\$ 165,700	\$ 918,000		G	R1	1.59	03	000001	000030	000018	0.181
	Prior Year Assessment	I Q Unqualified Description Grantor Prior	Assessment Sale Date	Sale Price	BR SH Eff. Area	NC	LC	Acres	Zone	Sub	Lot	Мар	Ratio

)	\$ 366,900	01/26/2011 LA FONTAINE, ROGER R &	\$ 303,333 (2,771	tī	7	2.00	04	000000	00000/	00000/	1.133
J	\$ 207,000	4/2011					8	2				
O	\$ 59,700	\$ 178,000 I U LNDLRD/TENANT SALE	\$ 135,000	RSA A	Ħ	R1	1.00	04	000000	000032	000007	1.319
	\$ 201,400	VU	\$ 700,000		С	R1	4.00	03	000000	000005	000003	0.063
_	e 201 400	\$172,100 V U MULTIPARCEL SALE	\$ 700,000		D	CUUW	42.00 (03	000000	000004	000003	0.246
_	\$ 0	\$40,000 V U MULTI PARCEL SALE 12/30/2010 HOEKSTRA, FRANCES	∨ .		С	7.	0.80	03	000002	000003	000003	40,000.000
)	\$ 518,700			2,638)	<u>.</u>		2				
	\$ 108,100	\$ 512,600 I U MULTI PARCEL SALE	\$ 700,000	RSA D	С	R1	100.00	03	000000	000003	000003	0.732
•)	VU	\$ 700,000	,	D	CUUH	18.00	03	000000	000002	000003	0.129
_	\$ 315,700	\$292,500 I U FAMILY/RELAT GRNTR/E 12/27/2010 GEIB, FREDERICK & GLAD	\$ 2,667	2,245	7	RIA	0.85	03	000004	0000SG	800000	109.674
)	\$ 141,200											
	\$ 185,800	\$ 121,500 V U NON MARKET TRANSFER	\$ 2.667	1,260	ਸ	R1A	0.90	03	000003	0000SG	8000008	45.557
•)	I U	\$ 2,667	RSA A	Ħ	R1	0.50	03	000000	000062	000017	66.929
_	\$ 220,400	,	,	_				(() () () () () () () () () ()	() () () () () () () () () ()	-,000
	\$ 1,252,700	\$ 204 900	∽	3,623 RSA A	I	<u>R</u>	8 71	03	000000	000024	000024	204 900 000
•	9	I U	\$ 202,533	RSA D	Ħ	R1W	1.05	04	000004	000022	000007	6.375
)	\$ 718,400	2/2010		2								
(9 77 7000	\$ 697,200 I U FAMILY/RELAT GRNTR/E	\$ 2,667	RSA D	Ħ	R1W	0.50	04	000000	000011	000018	261.417
_	\$ 797 5 00	\$ 769,800 I U FAMILY/RELAT GRNTR/E	\$ 1	RSA A	(II)	RIW	1.60	04	000000	000005	000006	769,800.000
)	\$ 66,900											
•	9 0 22, 400	VU	\$ 1	1,007	Ħ	R1	3.39	03	0005-1	0000CM	000024	54,000.000
_	\$ 392 400	\$ 377,100 I U NON MARKET TRANSFER	\$ 2,667	RSA A 2 054	(II)	R1	5.08	03	000005	0000CM	000024	141.395
)	\$ 364,100	1/2010		3,162								
(÷	300,100 I U	\$ 257,533	RSA D	Ħ	R1	5.00	03	000014	000002	000020	1.165
_	\$ 348 000	\$ 331,400 I U DIVORCE PRTY GRNTR/E	\$	RSA C 2 803	Т	RIA	0.76	03	000005	0000SG	800000	331,400.000
_	\$ 27,300	3/2010				į	10.00	Ç	0000	00001	1	0.100
	\$ 1,252,700	\$26,000 V II MIII TI TOWN BROBERTY	¢ 173 000	3,625	<	<u>ਦ</u>	16 50	03	000000	000017	00002/	0 150
e 12:	÷	I U	\$ 405,000	RSA D	Ħ	R1W	1.05	04	000004	000022	000007	3.188
	\$ 1,252,700	•	٠	3,625		:		-	-			100000
I		I U FAMILY/RELAT GRNTR/E	\$ 1	RSA D	Ħ	R1W	1.05	04	000004	000022	000007	291 100 000
+	Prior Year Assessment	Assessment I Q Unqualified Description Sale Date Grantor Pri	Sale Price	BR SH Eff. Area	\mathbf{N}	LC	Acres	Zone	Sub	Lot	Map	Ratio

	\$ 247,100	,	06/03/2011	+	_						6	6		
	\$ 385,600	THORNE, MARY	05/31/2011 \$ 241 200	∽	2,065 P A	RCP	D D	0 R1A	0 40	7 04	000023	00019A 0000BW 000027		241 200 000
		O I U	\$ 349,000	\$ 1		RSA	E	9 R1A	0.39	04	000025	0000HP	000007	349,000.000
	\$ 158,900	O V U FAMILY/RELAT GRNTR/E LENSSEN, MARY	\$ 202,100 05/26/2011	∨.			∀	0 CUUW	20.40	04	000000	000023	A81000	202,100.000
	\$ 242,300		05/26/2011)))))		
) V U	\$ 227,000	\$ 1			G	7 R1	2.57	1 03	000004	000030	000018	227,000.000
	\$ 261,400	0 V U FAMILY/RELAT GRNTR/E LENSSEN WILLIAM & MAR	\$ 246,200 05/26/2011	\$ 1			G	4 R1	2.04	3 03	000003	000030	000018	246,200.000
	\$ 562,600		05/19/2011		2,783									`
	\$ 524,100	0 I U FAMILY/RELAT GRNTR/E	\$ 428,300	\$	T D	RCT	G	3 R1	0.23	3 03	000003	000007	000020	128,300.000
	÷ 33.4 100	V U	\$ 383,900	\$ 1			[O X	474.00 CUMO	474.0	03	000000	000001	000021	383,900.000
	\$ 383,500		05/03/2011		3,068									
	÷,) I U	\$ 347,500	\$ 238,000	A	RSA	দ	4 R1	3.34	03	000006	0000BR	000001	1.460
	\$ 24 400	00 V U TAX SALE FISHER/TAX COLLECTOR	\$ 23,200 04/29/2011	\$ 288			×	0 EX-S	31.50	03	000000	000005	000020	80.556
	\$ 285,600		04/18/2011		2,405									
		0 I U LNDLRD/TENANT SALE	\$ 251,800	\$ 200,000	A D	RSA	Ħ	0 R1	2.50	03	000000	000023	000018	1.259
	\$ 324,100		04/16/2011											,
	,	VU	\$ 383,900	\$ 1	,		io x	474.00 CUMO	474.C	03	000000	000001	000021	383,900.000
	\$ 677,800	,	03/28/2011	(S				,					
	9,100,	I	\$ 616.500	\$		RSA	Ħ	0 R1	5.10	5 03	000006	000HCE	000018	516.500.000
	\$ 400 200	-	03/24/2011	(2				1.		00000		0000	302,200.000
	\$ 220,400	BARUSLEY, ESTATE	02/17/2011	∽	I,/60	RSA	G	A RIA	1 04	04	000002	000034	000007	362 200 000
		I U	\$ 204,900	\$ 1		RSA	H	1 R1	8.71	03	000000	000024	000024	204,900.000
	\$ 266,500	STICKNEY, BRIAN ET AL	02/14/2011		3,193									
	,	0 I U	\$ 261,900	\$ 1	A C	RSA	Ħ	0 R1	2.50	01	000000	000067	000017	261,900.000
	\$ 66,900	•	02/09/2011	€			ŀ		0.0			00000	140000	7,000.000
Pan	\$ 101,100	11 V 0	02/02/2011	6	332		rj	0 R1	ى د	03	0005 1		000024	51 000 000
e 12) 1	0 I U	\$ 90,700	\$ 1		RCP	H	0 R1	1.50	04	000000	000025	00018A	90,700.000
4	\$ 215,900		01/26/2011		1,009									
		0 I U FAMILY/RELAT GRNTR/E	\$ 148,200	\$ 155,000	G A	RCG	Ε	0 R1	0.00) 04	000010	000024	000007	0.956
	Prior Year Assessment	I Q Unqualified Description Grantor Prior Ye	Assessment Sale Date	Sale Price	R SH Eff. Area	C BR	NC	es LC	e Acres	Zone	Sub	Lot	Мар	Ratio



PRELIMINARY SPREADSHEETS

The following pages show the spreadsheets used to develop preliminary base values for land and buildings.

Land only sales were used when available and adjusted for location, excess acreage and road frontage leaving a residual value of the base undeveloped site. Land only sales of 2 to 3 acres or less are selected when available to help eliminate any bias of excess acreage or road frontage as the value associated with them has yet to be determined and has to be estimated at this time.

When enough sales are available, and a preliminary base undeveloped site value can be established then excess acreage and road frontage values can be developed by using other sales and deducting the base undeveloped site to extract an indicated preliminary value for acreage above the minimum lot size required for development. This can also be done for road frontage.

Once preliminary land values are determined, we can then develop the preliminary developed site value by using improved sales with relatively new homes, if available. This chart uses a building square foot cost estimate from local contractors and/or the national cost manual by Marshall & Swift.

Then a spreadsheet can be developed, using all the prior developed preliminary values for the developed site, excess land and road frontage to test the local contractor and cost manual information and confirm or alter the estimated building square foot cost to reflect the very specific local market.

Now with preliminary land and building values developed using the following spreadsheets, we can begin to analyze the impact of waterfront, water access and views, if any exist.

All this preliminary information is further tested via the final town wide sales analysis module for the CAMA system. These results are found in Section 9B of this manual.

PRELIMINARY UNDEVELOPED 2 ACRE BUILDING SITE VALUE ANALYSIS **HEBRON**

$(K \times L \times M = N)$			(H-2xK5=J) $(H-J=K)$	(⊢2xK5=J)	T.	(F+(GxF5)%=H)						
\$ 67,453	0.95	1.00	\$ 64,080 1.00	\$ 270	2.15	\$64,350 2.15	51	\$ 65,000	11/1/2010	M17, LDW-4 Duckworth Lane	M17, LDW-4	4
\$ 48,938	1.00	1.10	\$ 53,832 1.10	\$ 1,800	3	\$ 55,632 3	12	\$ 57,000 12	3/30/2010	Sarah Lane	M8, L1	ω
\$ 51,627	0.60		\$ 30,976 1.00	\$ 576	2.32	\$31,552 2.32	7	\$ 32,000	9/7/2010	M1, LLBR-4 N. Mayhew Turn	M1, LLBR-4	2
\$ 49,667	1.00	1.10	\$ 54,634 1.10	\$ 918	2.51	\$ 55,552 2.51	4	\$ 56,000	11/17/2010	M1, L13-1 Cilley Brook Lane 11/17/2010	M1, L13-1	_
Site Value	Adj.	Adj.	Site Value	Value	Acres	Sale Price	4/1	Price	Date	Address	Map & Lot	S#
Indicated	Cond	NHBD Cond	1 Acre	XS Acres		Adjusted	Mnths to		Sale			
			\$1,800	: VALUE= \$1,800	CREAGE	ESTIMATED EXCESS ACREAGE	ESTIMAT	20%	Trend %/Mnth=20%			

SALES ADJUSTMENTS AND NOTES AS WELL AS DISCUSSION OF RESULTS

S1 The house lot area is cleared at the time of sale. Excess acreage is wet. Paved road.

S2 The condition factor reflects a seasonal brook that bisects the lot, topo and ledge (CTD). Paved road.

S4 This lot was mostly wooded at the time of sale. Gravel road = -5% cond.

S3 This parcel included a cabin noted with no value at the time of the sale. There is a small wet area and a paved road.

AS THE MEDIAN IS A BETTER INDICATOR OF VALUE, THE PRELIMINARY UNDEVELOPED SITE VALUE IS \$50,500.

* 54,421 MEDIAN \$50,647

HEBRON PRELIMINARY DEVELOPED BASE SITE VALUE ANALYSIS

This property sold again on 10/21/10 however, the circumstances of which 3=fair	Site condition = snared gravel driveway & topo adjustmemt		S2 Site condition = gravel driveway 2=good	S1 Site condition = gravel driveway 1.5=v.good	D+(ExE5)% 1=exc O5xGx(1-(J/100))xK F-L -M -N	4 M2, L15 12/20/2010 \$ 200,000 4 <mark>\$ 198,400</mark> 1.3160 1967 1.5 10 1,062 \$ 98,111 \$ 2,700 \$ 4,900 \$ 91,627 1.00	3 20-2-14 10/6/2009 \$290,000 18 <mark>\$279,560</mark> 0.9572 2007 2.5 5 3,196 \$226,688 \$0 \$0 \$49,676 1.10	2 20-BMR-8 8/13/2010 \$380,000 8 \$373,920 1.3271 2002 2.0 6 2,106 \$204,920 \$64,600 \$3,600 \$98,694 1.10	\$7,600 \$0 \$16,080 1.00	# PID Date Price Mnths Price Rate Built Condtn Depre SqFt Value Value Value Value Adj or	Sale Sale Trend Adj Year Age Normal Features & Rd Frnt Residual Location Co	Building Extra Excess Acs Land	Trend %/Mth -0.20% ESTIMATED \$ PER SQUARE FOOT COST = \$78.00	
					F-L-M-N	\$ 91,627		\$ 98,694		_	Residual		\$78.00	
\$ 73 787	MEDIAN	\$ 66,577	AVERAGE		O/P/Q	0.90 \$101,808	0 0.85 \$53,130	0 0.95 \$ 94,444	0.95 \$16,926	ij or Topo Adj Value	tion Condition Improved Site	Site Indicated	2011	Base Year

As the median is a better indicator, the PRELIMINARY developed base site value is rounded to \$73,500.

This relatively few number of sales provides a wide range of indicated value, however it should be noted that this is only the preliminary value.

RESIDENTIAL PRELIMINARY BUILDING SQUARE FOOT COST ANALYSIS HEBRON

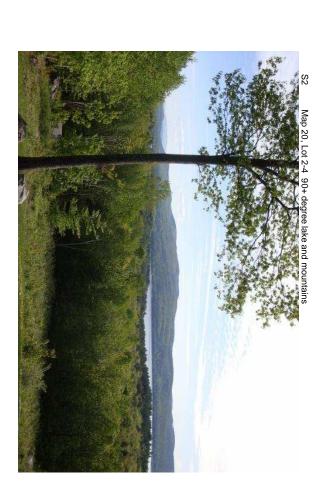
			5=v.poor														
\$ 78			4=poor														
MEDIAN			3=fair						aved.	eway is not p	of the driv	small portion	at only a	for the fact th	S4 No site adjustment was made for the fact that only a small portion of the driveway is not paved.	No site adjustr	S4
\$ 79	1		2.5=ave											∍nt.	Site condition = topo adjustment.	Site condition :	S3
AVERAGE			2=good										iveway.	ent & gravel dr	Site condition = topo adjustment & gravel driveway.	Site condition :	S2
	7	ď	1.5=v.good											ent.	S1 Site condition = topo adjustment.	Site condition :	S ₁
			1=exc														
L/Q/M/(1-(P/100)	L/k					F-I-J-K			05 x G x H			D+(E*E1)%					
\$ 83	2,231	6	2.5	2006	1.100	\$191,712	\$0	\$0	\$ 73,500	1.00	1.00	\$ 265,212	23	\$ 278,000	5/11/2009	M17, LDW-3	4
\$ 96	2,057	7	2.5	2003	1.100	\$ 203,045	\$ 300	\$ 11,800	\$ 69,825	0.95	1.00	\$ 284,970	17	\$ 295,000	10/2/2009	M9, L6-1	ω
\$73	2,664	8	2.0	1994	1.300	\$ 231,000	\$ 5,400	\$ 3,000	\$79,380	0.90	1.20	\$318,780	17	\$ 330,000	10/30/2009	M8, LLM-17	2
\$ 64	2,708	7	2.5	2003	1.100	\$ 176,007	\$ 2,500	\$ 17,900	\$ 76,808	0.95	1.10	\$ 273,215	12	\$ 279,933	4/20/2010	M1, LBR-2	_
Value	Sq Ft	Depre	Cond	Built	Grade	Value	Value	Value	Value	Topo Adj	Adj	Price	Mnths	Price	Date	PID	#
Bldg Sqr Ft		Age	Age	Year		Residual	Rd Frnt	Features	Land	Cond or	Loctn	Adj	Trend	īle	Sale		Sale
Indicated			Building			Building	XS Acs &	Extra		Site							
2011			\$ 73,500		ed site va	Base developed site value=		Depreciation Rate=	Depreciat				-0.20%	Trend %/Mth -0.20%			
Base Year																	

INDICATED PRELIMENARY BUILDING SQUARE FOOT COST IS \$78

HEBRON VIEW CONTRIBUTORY VALUE ANALYSIS

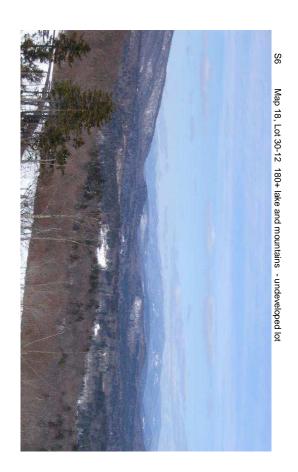
	6	Ŋ	4	ω	2	_	#	Sale		Ī	
Bldg Age Condtn=	18-30-12	18-30-7	18-30-6	20-2-9	20-2-4	18-HCE-9	PID				
1=exc	5/28/2009	9/10/2010	4/9/2009	8/6/2010	10/18/2010	9/7/2010	Date	Š			
D+(E⁺E5) 1.5=v.good 2=good 2.5=ave	\$ 275,000	\$ 260,000	\$ 305,000	\$ 610,000	\$ 590,000	\$ 395,000	Price	Sale		Trend %/Mth	
2=good	22	7	24	8	6	7	Mnths	Trend		-0.20%	
%	\$ 262,900	\$ 256,360	\$ 290,360	\$ 600,240 1.275	\$ 582,920	\$ 389,470	Price	Adj			
3=fair	0.000	0.000	0.000	1.275	1.288	0.965	Rate				
4 - poor 5-v.poor	0	0	0	1998	1997	2002	Built	Year			
5=v.poor	0.0	0.0	0.0	2.0	2.0	2.5	Cond	Age	ш		
	0	0	0	7	7	8	Depre	Age	Building		
× × 00	0	0	0	2,647	2,517	3,664	Sq Ft		_	ESTIMATE	
K xO\$5 xG x(1-(J/100))	\$0	\$0	\$0	\$ 244,875	\$ 235,204	\$ 253,779	Value			ESTIMATED \$ PER SQUARE	DEVELOPED
00))	\$0	\$0	\$0	\$6,400	\$ 5,000	\$3,000	Value	Features	Extra	ARE FOOT COST =	OPED SITE VALUE=
	\$ 2,400	\$ 1,700	\$3,500	\$ 2,700	\$ 5,400	\$ 5,900	Value	& Rd Frnt	Xcess Acs		
H-L-M-N	\$ 260,500	\$ 254,660	\$ 286,860	\$ 346,265	\$ 334,799	\$ 123,127	Value	Residual	Land	\$ 78.00	\$ 73,500
	1.20	1.20	1.20	1.20	1.20	1.10	Adj	Locatn			
	0.40	0.50	0.50	0.90	1.00	0.85	Topo Adj	Cond or	Site		
O-(0\$4 xP xQ)	\$ 225,220	\$ 210,560	\$ 242,760	\$ 266,885	\$ 246,599	\$ 54,405	Vu Value	Contributory	Indicated	2011	Base Year
	180= 1	160+	160+	120+	90+ M	90+ 2t				1	

S1 Map 18, Lot HCE-9 90+ 2 tier mountains











WATERFRONT CONTRIBUTORY VALUE ANALYSIS **HEBRON**

O -(O\$4 xP xQ)			F -L -M -N		100))	K xO\$5 xG x(1-(J/100))	KxC					D+(E*E5)%					
	0.95	1.10	\$ 123,272	\$ 0	\$ 4,400	\$ 249,296	3,412	10	2.0	1985	1.043	\$ 380,380	6	\$ 385,000	9/30/2010	M8, L11-3	10
	1.00	1.10	\$ 216,264	\$0	\$ 20,600	\$ 132,075	2,201	15	2.5	1977	0.901	\$ 371,140	18	\$ 385,000	9/25/2009	7-SG-22-07	9
	0.90	1.10	\$ 138,449	\$0	\$ 10,000	\$ 95,501	1,050	9	1.5	1975	1.281	\$ 245,000	10	\$ 250,000	6/1/2010	7-SG-16-07	8
	0.95	1.00	\$ 141,674	\$0	\$ 3,000	\$ 250,036	2,860	12	2.0	1977	1.269	\$ 397,570	21	\$ 415,000	7/10/2009	7-SG-1-07	7
\$ 497,686	0.80	1.10	\$ 562,366	\$ 2,300	\$ 0	\$ 26,770	230	18	2.5	1958	2.541	\$ 591,666	0	\$ 591,666	3/28/2011	18A-15	6
\$ 414,466	1.00	1.10	\$ 495,316	\$0	\$ 3,800	\$ 79,337	1,147	10	2.0	1988	1.366	\$ 579,600	17	\$ 600,000	11/2/2009	18A-IP-9	5
\$ 569,559	1.00	1.10	\$ 650,409	\$0	\$ 12,000	\$ 171,063	2,210	14	2.0	1959	1.160	\$ 835,682	9	\$ 851,000	6/29/2010	18A-IP-2	4
\$ 940,431	0.90	1.40	\$ 1,033,041	\$ 5,600	\$ 11,600	\$ 504,108	4,901	10	2.0	1988	1.459	\$ 1,559,250	51	\$ 1,575,000	11/15/2010	18A-13-3	ω
\$ 1,045,478	0.90	1.40	\$ 1,138,088	\$ 1,000	\$ 6,500	\$ 501,401	4,871	10	2.0	1988	1.460	\$ 1,651,860	17	\$ 1,710,000	10/15/2009	18A-13-2	2
\$ 725,397	1.05	1.10	\$ 810,290	\$0	\$ 36,400	\$ 240,110	2,746	7	2.0	1997	1.212	\$ 1,086,800	6	\$ 1,100,000	11/1/2010	M7, L22-1	_
	Topo Adj	Adj	Value	Value	Value	Value	Sq Ft	Depre	Cond	Built	Rate	Price	Mnths	Price	Date	PID	#
Waterfront	Cond or	Locatn	Residual	& Rd Frnt	Features			Age	Age	Year		Adj	Trend	le	Sale		Sale
Indicated	Site		Land	Xcess Acs	Extra	=		Building									
	\$56.00 (for camps)	\$56.00	\$ 78.00	FOOT COST =	JARE FOOT	ESTIMATED \$ PER SQUARE	ESTIMATI						-0.20%	Гrend %/Mth			
Base Year			\$73,500	SITE VALUE=	OPED SITE	DEVELOPED											

This property is on the east side of the lake and includes 108' of frontage, however, 83' is shared w/8 other properties, leaving only 25' of sandy beach and a shared dock. Very nice lot!

This property is on the west side of the lake and includes 240' of frontage, is slightly rocky, has moderate topo to the water and is located near a shallower part of the lake

S2

This property has many of the same characteristics of sale #2

 S_3

Condtn= Bldg Age

1=exc

1.5=v.good 2=good 2.5=ave

3=fair

4=poor 5=v.poor

2 This property is on the east side of the lake and includes 120' of frontage, has a 4' drop to a rocky shoreline

This property is on the east side of the lake and includes 80' of frontage. The lot is reasonably level but has a rocky shoreline

S5

SS This property is on the east side of the lake and includes 110' of frontage with a small sandy beach and otherwise rocky shore. While there is a camp near the lake, a presumptive house site has been cleared away from the lake.

S7 This property has access to 335' of sandy beach waterfront on the north side of the lake. This is a shallow part of the lake. The property is on the north side of North Shore Road

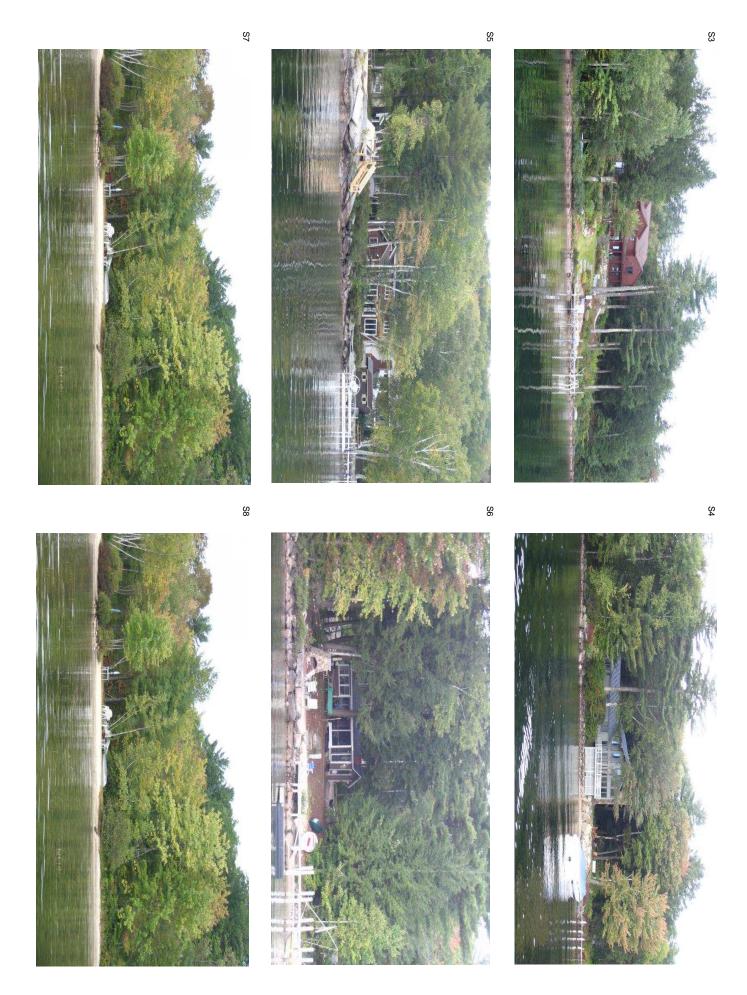
SS 8 This property has access to 335' of sandy beach waterfront on the north side of the lake. This is a shallow part of the lake. The property is on the north side of North Shore Road.

This property has access to 335' of sandy beach waterfront on the north side of the lake. This is a shallow part of the lake. The property is on the south (lake side) of North Shore Road

S10 This property has access to 250' of sandy beach waterfront on the north side of the lake. This is a shallow part of the lake. The property is on the north side of North Shore Road

3







S10



PRELIMINARY CONDOMINIUM AMENITY CONTRIBUTORY VALUE ANALYSIS **HEBRON**

Page 137

O -(O\$4 xP xQ)	0.		F-L-M-N		00))	$K \times O$5 \times G \times (1-(J/100))$	KxO					D+(E*E5)%					
\$ 52,120		1.00	\$ 100,380 1.00 0.95	\$ 0	\$ 3,000	\$ 300,371	2,946	6	2.5	2006	1.391	\$ 403,750 1.391 2006	22	\$ 422,333	6/16/2009	3 20-7-HS17 6/16/2009 \$ 422,333	ω
\$ 134,854	1.05	1.00	\$ 188,194	\$0	\$ 3,000	\$ 266,773	2,783	10	2.0	1988	1.366	\$ 460,750	15	\$ 475,000	1/13/2010 \$ 475,000	20-7-3	2
\$ 73,395	1.00	1.00	\$0	\$0	\$0	\$ 52,965	769	37	2.5	1790	1.402	\$ 126,360 1.402	14	2/5/2010 \$ 130,000	2/5/2010	M7, L24-5	_
Value	Topo Adj	Adj	Value	Value	Value	Value	Sq Ft	Depre	Cond	Built	Rate	Price	Mnths	Price	Date	PID	#
ontributory	Residual Locatn Cond or Contributory	Locatn	Residual	& Rd Frnt	Features			Age	Age	Year		Adj.	Trend	ale	Sale		Sale
Indicated 0	Site		Land	Xcess Acs	Extra			Building	-								
2011			\$ 78.00	COST =	ER SQUARE FOOT COST =	D \$ PER SQL	ESTIMATED \$ PI						-0.20%	Trend %/Mth -0.20%			
Base Year	_		\$ 50,800		DEVELOPED SITE VALUE=	DEVEL											

S1 Located in the Hillside Inn Condominium. Includes common interest in 100' sandy beach and tennis courts. Unit is located within a larger building.

Condtn= Bldg Age

1=exc

1.5=v.good 2=good 2.5=ave

3=fair

4=poor 5=v.poor

S2 Located in the Ledges. Each unit sits on a separate parcel. Includes common interest in sandy beach, boat docks, boat moorings, pool, tennis courts & clubhouse.

S3 Located in the Ledges. Each unit sits on a separate parcel. Includes common interest in sandy beach, boat docks, boat moorings, pool, tennis courts & clubhouse. MLS listing info suggests that the grantor (builder) was anxious to sell

Typically, the developed site value is based on a 2-acre site. For this analysis, the value was adjusted as the site size for sale 2 & for sale 3 is only 0.23 acres.

The indicated condominium amenity contributory preliminary value for the Hillside Condos is \$75,000. Giving consideration to the circumstances surrounding sale #3, the preliminary indicated condominium amenity contributory value for a developed site in the Ledges is \$100,000.

SECTION 8.

- A. FIELD REVIEW
- B. INFORMAL HEARING PROCESS
 - 1. Number of Hearings
 - 2. Results of Hearing

A. Field Review

Preliminary values were established based on the cost tables developed and tested via the statistical analysis. The statistical results and preliminary values were reviewed with the local authority, discussing neighborhoods, the sales basis for land and building cost tables, the preliminary sales charts, base values and resulting statistics of all sales along with graphs. A report of all preliminary values in town is also reviewed with the local authority showing the overall value of the town, as well as individual values for their comment.

Field Review

Then the job supervisor and one other assessor reviewed each parcel again for final "form and fit" testing. This review is generally done from the road or driveway checking the exterior to ensure the property structure, quality, condition and depreciation, as well as review the visible site, the lister's notes and picture of the property.

This is a slow, time consuming process that improves consistency from lot to lot and neighborhood to neighborhood, making all subjective considerations of one experienced supervisor. We find this extra effort improves overall job quality and consistency.

When anomalies are noticed, another inspection is made to correct or verify the situation.

Property Specific Adjustment Guidelines

LAND ADJUSTMENTS

Undeveloped Land – Wooded Lot - 30% (70 Land Condition)
Undeveloped Land – Cleared Lot - 25% (75 Land Condition)

Gravel Driveway -5% (95 Condition)
Gravel Roadway -5% (95 Condition)

Shared Driveway/Access (SHDW) - 5% or greater depending on size & impact

Road Bisects Lot (RBL)

Not Buildable (NBD)

In-Law Apartment

Family Dwelling

or more Family Dwelling

- 5% (95 Land Condition)

- 90% (10 Land Condition)

+00 (100 Land Condition)

+10 (110 Land Condition)

Commercial on site

Varies – depends of how extensive the use

Residential & Commercial on site

Varies – depends on how extensive the use

2 Dwellings on Lot w/Separate Utilities
3 Dwellings on Lot w/Separate Utilities
No Septic on Developed Site
+10 (110 Land Condition)
+25 (125 Land Condition)
-10 (90 Land Condition)

BUILDING ADJUSTMENTS

Wall Height (WH) -1% to -3% Dependent on Severity

This adjustment is typically seen on gambrel style dwellings as there is a loss in space in the upper floor due to the pitch of the roof.

Close to Road (CTR) -5% to -10% Dependent on Severity

This adjustment is applied to homes that are abnormally close to the road.

Misc/CNotes Varies

Buildings require depreciation for many items. The overall condition of the home usually accounts for the majority of normal wear and tear items but often depreciation is needed to account for issues that are short lived and have no cost to cure associated with them, ie roof and siding.

B. Informal Hearing Process

The informal hearing process begins with a notice of preliminary value and information on how to make an appointment to review the assessment one on one being mailed first class on: <u>June 9</u>, <u>2011</u>.

Sample notice can be found in Section 5. Abbreviations & Samples.

The property owners were given $\underline{3}$ days, starting $\underline{6/21/11}$ between the hours of $\underline{8:30}$ am to $\underline{4:00}$ \underline{pm} to call and arrange an appointment.

The hearings were held for $\underline{2}$ days on $\underline{6/28/11}$ and $\underline{6/30/11}$ and resulted in $\underline{38}$ taxpayers calling to set up appointments to discuss their assessments.

If they were unable to fit into the normal 8-5 P.M. schedule, their name and phone number were taken and once the appointment period was over, all property owners on this list were contacted and arrangements for evening or Saturday meetings were made.

Once all the informal hearings are complete, the supervisor reviews all the information and recommendations from the hearing officer and makes final changes and produces the final statistical results and graphs.

The hearings went smoothly and gave us an opportunity to correct any physical data, as well as complete any interior inspections of properties that had not previously been inspected.

SECTION 9.

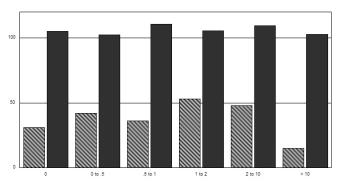
- A. CALIBRATION TECHNIQUE
- B. FINAL STATISTICAL ANALYSIS & TESTING
- C. FINAL VALUATION COST TABLES

A. MODEL CALIBRATION TECHNIQUE

Once all the local sales data has been verified via onsite measure and list of all buildings and land information, the sale date, price and circumstances are verified by the appraisal supervisor via owner interview, questionnaire, PA34 or prior owner/real estate agent interview.

That data is then used to develop preliminary costs for land and building tables needed for the CAMA system to calculate assessment values for all property in the municipality once the rest of the properties are measured and listed.

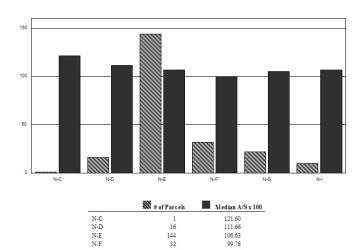
When the CAMA cost tables are defined, we compute the assessment to sales ratio for each property and produce graphs and reports which can then be used to calibrate the CAMA system to predict the market value of all property in the municipality as fairly as possibly. The following are samples of the graphs used to test and calibrate the CAMA model through multiple reiterations of the sales analysis program:



The hashed bars indicate the number of sales in each group, while the solid bars indicate the median assessment to sales ratio. This graph charts ratios for various lot sizes of the sales data and enables us to determine if all lots are fairly assessed regardless of size.

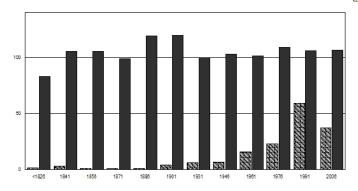


Here the groups, number of sales in each group and the median ratio are displayed.



105.37

The sales are charted by neighborhood designation to test if there is a neighborhood bias. This sample chart indicates that neighborhood "C" is being significantly over assessed, "D" is slightly over assessed, while the other neighborhoods are fairly evenly assessed. However, neighborhood "C" has only one sale and as such, is not a clear indication of a model bias and is disregarded.



	# of Parcels	Median A/S x 100
<1826	2	82.90
1841	3	105.37
1856	1	105.37
1871	1	99.06
1886	1	119.15
1901	4	120.16
1931	6	100.09
1946	7	103.06
1961	16	101.20
1976	23	108.83
1991	59	106.49
2006	37	106.91

This graph is charting building age groups and their median ratio to see if the depreciation schedule is working across all age groups.

It is important to note the number of sales in each group. In this chart, the 1886 group seems to show an over assessment, but it is only one sale and as such, is not as meaningful. However, the 1901 group has four sales with a high ratio and may indicate a problem.

Sales Ratio Bar Graphs

Median Assessment/Sales Ratio by Year of Construction: This is a comparison of sale to assessment grouped by year of construction. This shows that effect, if any, of age on the median assessment ratio of various age groupings. It is used to help test that the depreciation used for normal age is consistently and equitably working across all ages of the sales.

Median Assessment/Sales Ratio by Effective Area: This graph is a test of the effect of size of the building and its impact on our valuation model. It is used to calibrate, as well as show whether or not the size adjustment scale is effectively working with small buildings, as well as large buildings.

Median Assessment/Sales Ratio by Story Height: This graph normally shows two to four groups based on the number of different story heights in the sales sample and demonstrates the effect of multiple floors on sales. It is used to test and calibrate story height adjustments to ensure our adjustment by story heights is working.

Distribution of Sales Ratio: This shows the clustering of sales around our median ratio. The majority of sales should be at or near 1, which is actually 100% and taper off in both directions, below and above the 100% level indicating a normal distribution of sales ratios.

Median Assessment/Sales Ratio by Sale Price: We tested our computed values to actual sales values as in all these graphs, but here we are testing to see if there is a bias between low and high values by graphing the median ratio of value groups - low to high. It is used to test if a bias exist by value.

Median Assessment/Sales Ratio by Neighborhood: This graph tests our neighborhood delineation to ensure that our neighborhood codes are fair and equitable. With a median ratio of all groups as close to 100% as possible, this demonstrates a good neighborhood delineation.

Median Assessment/Sales Ratio by Zone: If there is more than one zoning district in a town and sales exist in more than one zone, the chart will show the median ratio for each zone to test for a zoning bias and to re-calibrate, if necessary, to reflect a reasonable relationship through all zones based on the median ratio.

Median Assessment/Sales Ratio by Acreage: This graph is use to test and calibrate the value difference of various size lots. The chart shows the median ratio by various lot size groupings of the sales data.

Median Assessment/Sales Ratio by Use: This graph shows the median ratio of various groups of land use within the sales data. It is used to calibrate the CAMA model to effectively treat each use fairly at similar assessment to sales ratios.

Median Assessment/Sales Ratio by Building Grade: This graph helps test the effect of building quality of construction adjustments by showing the median ratio for each grade classification within the sales sample.

As the true value of any property falls within a range of the most likely low to the most likely high value, these bar charts should show a relatively straight line. Rarely will it ever be a straight line. It is intended to show whether or not a strong measurable and correctable *bias* exists. As long as there is no trend up or down from the lowest to the highest grouping, then what bias exists, is negligible. In other words, everyone is being treated the same.

It is, however, important to note that 1 or even 2 sales do not provide definitive information as to whether a bias exist or not. As such, it is possible for a graph with a group of only 1 or 2 sales to show a spike or drop compared to the rest. And while it is an indication of possible bias, it is not conclusive enough to assume any type of corrective action and as such, in mass appraisal it is documented in these graphs for future monitoring, but does not necessarily effect the overall results of the revaluation program.

All these graphs enable the CAMA model to be tested beyond the standard statistics as required by the DRA and the ASB guidelines to show equity within various categories to ensure the most equitable assessments possible.

SECTION 9.

B. FINAL STATISTICAL ANALYSIS REPORTS

Sales Analysis Results Hebron -- 08/09/2011

	Sales Analy	ysis Statistics	
Number of Sales:	39	Mean Sales Ratio:	0.9824
Minimum Sales Ratio:	0.7441	Median Sales Ratio:	1.0002
Maximum Sales Ratio:	1.1373	Standard Deviation:	0.0861
Aggregate Sales Ratio:	0.9865	Coefficient of Dispersion:	6.0129
		Price Related Differential:	0.9958

Sales Analysis Criteria

Sold: 1/1/2009 - 06/15/2011 Sale Ratios: 0.000 - 999.999

Building Value: 0 - 99999999 Bldg Eff. Area: 0 - 99999999

Land Value: 0 - 99999999 Land Use: ALL

Current Use CR: 0 - 99999999 Acres: 0 - 99999999

Year Built: 1600 - 2011 Trend: -0.2% Relative to 4/1/2011

Story Height: ALL Neighborhood: ALL

Base Rate: ALL Zone: ALL

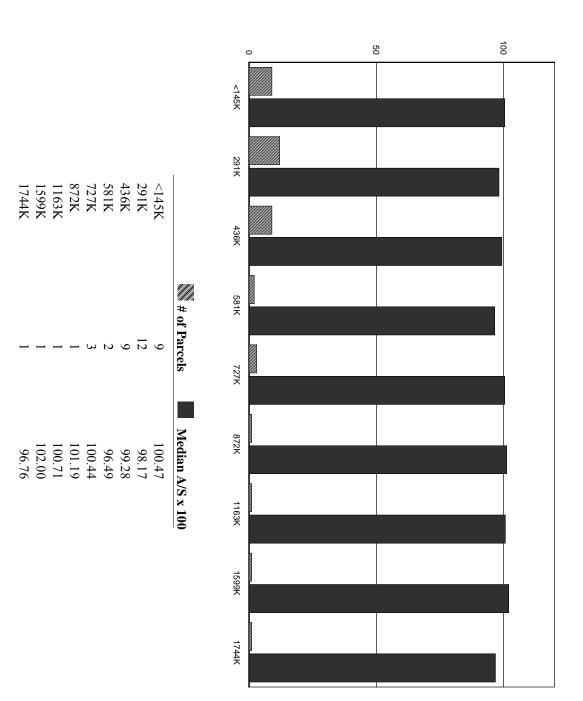
Qualified: YES Unqualified: NO

Improved: YES Vacant: YES

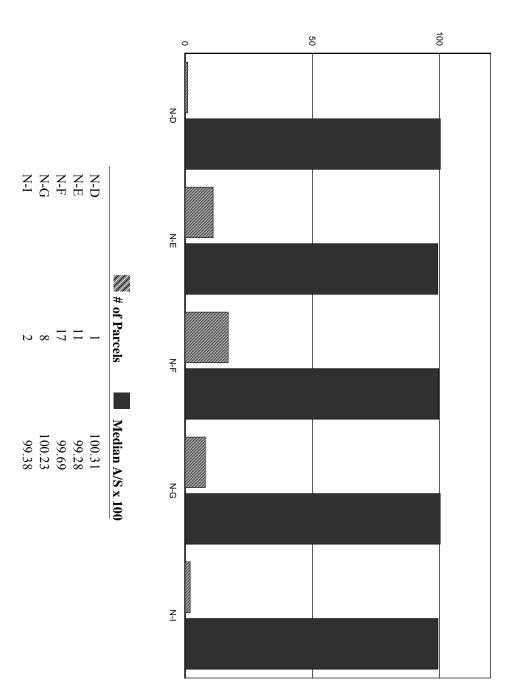
View: All Waterfront: All

Include Comm./Ind./Util.: YES

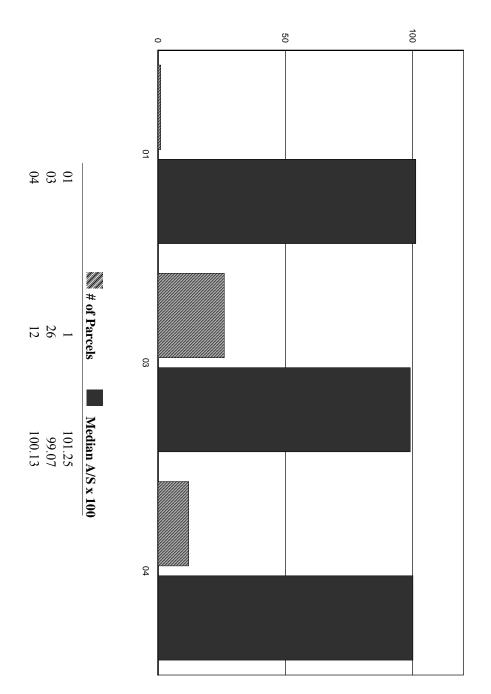
Hebron: Median A/S Ratio by Sale Price



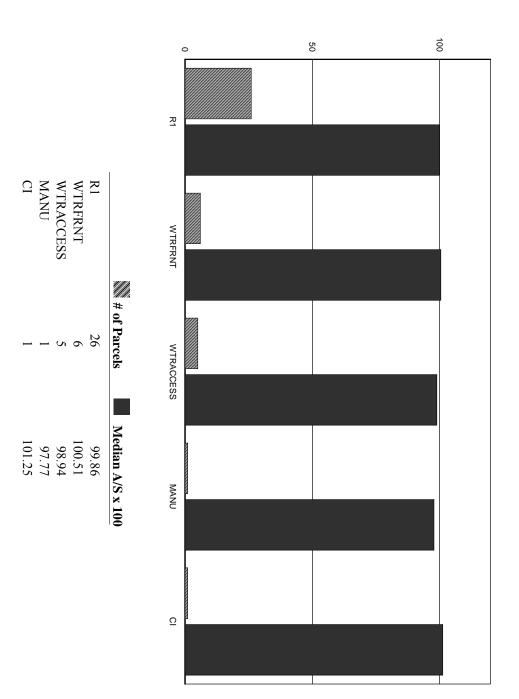
Hebron: Median A/S Ratio by Neighborhood



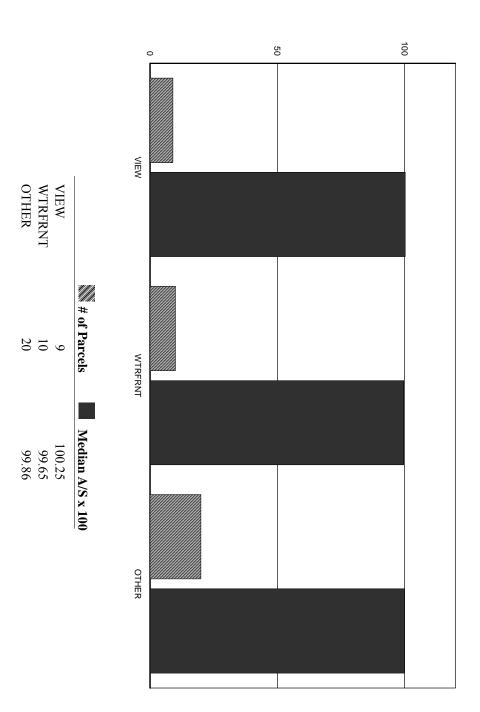
Hebron: Median A/S Ratio by Zone



Hebron: Median A/S Ratio by Improved Use



Hebron: Median A/S Ratio for Views/Waterfront/Other



Sales Analysis Results Hebron -- 08/09/2011

	Sales Analy	ysis Statistics	
Number of Sales:	12	Mean Sales Ratio:	0.9597
Minimum Sales Ratio:	0.7441	Median Sales Ratio:	0.9893
Maximum Sales Ratio:	1.1263	Standard Deviation:	0.1108
Aggregate Sales Ratio:	0.9241	Coefficient of Dispersion:	8.4947
		Price Related Differential:	1.0386
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Sales Analysis Criteria

Sold: 1/1/2009 - 06/15/2011 Sale Ratios: 0.000 - 999.999

Building Value: 0 - 99999999 Bldg Eff. Area: 0 - 99999999

Land Value: 0 - 99999999 Land Use: ALL

Current Use CR: 0 - 99999999 Acres: 0 - 99999999

Year Built: 1600 - 2011 Trend: -0.2% Relative to 4/1/2011

Story Height: ALL Neighborhood: ALL

Base Rate: ALL Zone: ALL

Qualified: YES Unqualified: NO

Improved: NO Vacant: YES

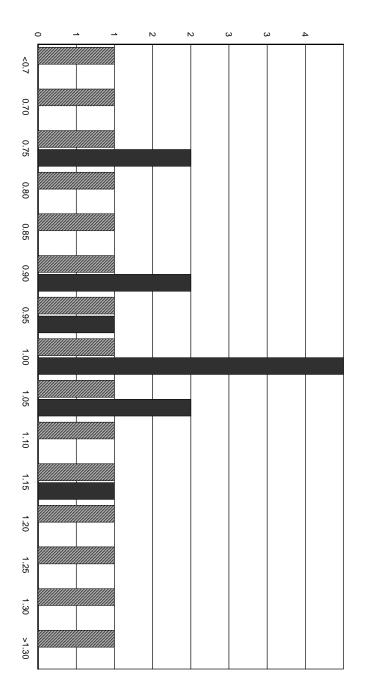
View: All Waterfront: All

Include Comm./Ind./Util.: YES

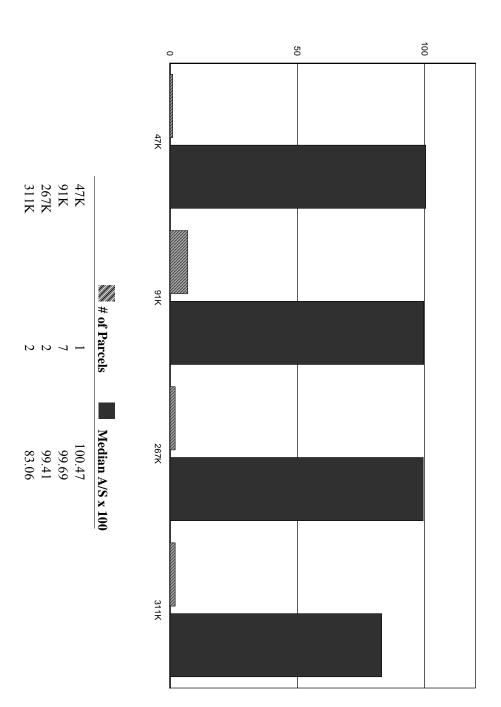
Hebron Sales Analysis Report

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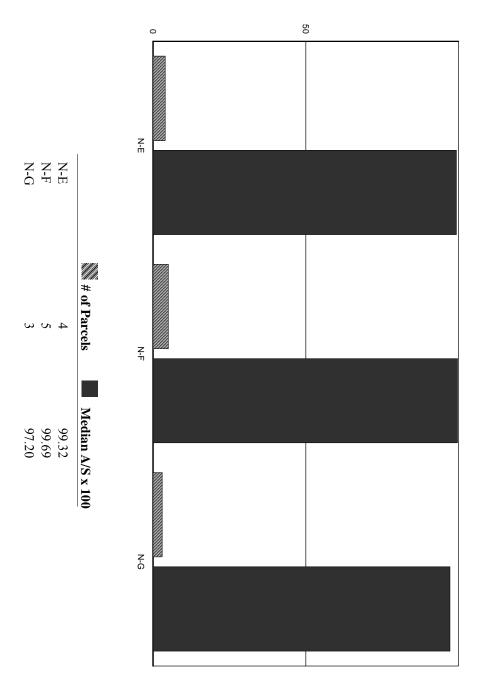
Hebron:Distribution of Sale Ratios



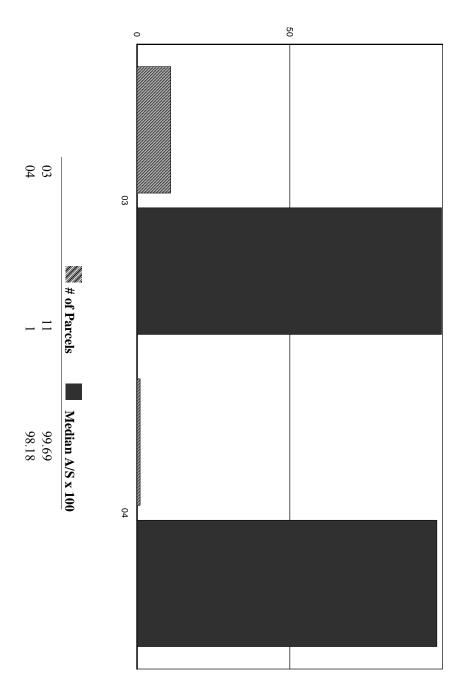
Hebron: Median A/S Ratio by Sale Price



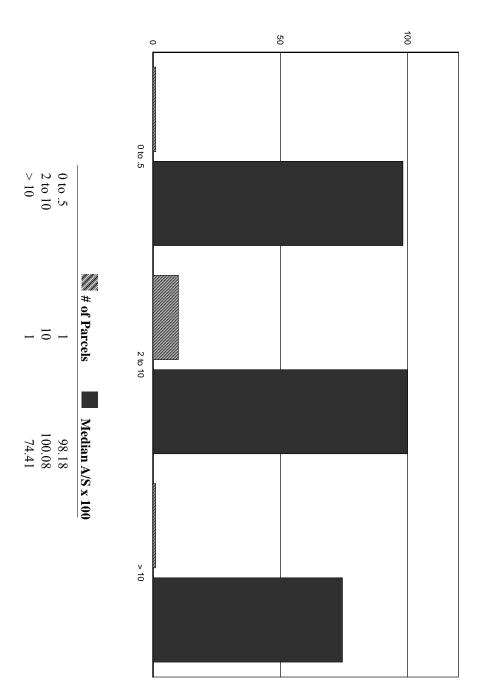
Hebron: Median A/S Ratio by Neighborhood



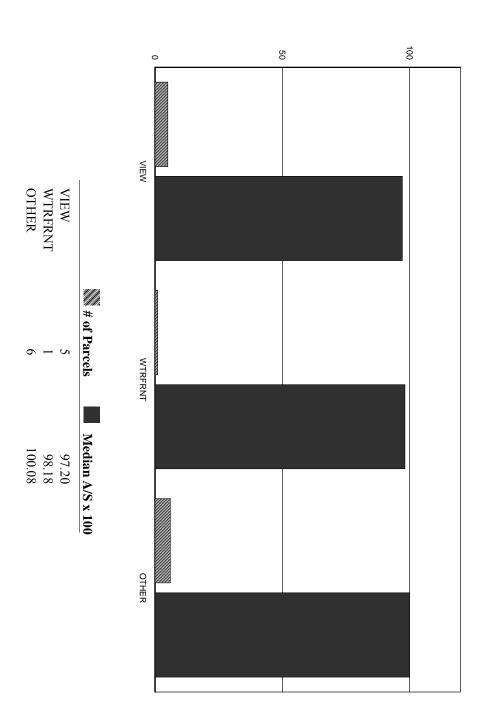
Hebron: Median A/S Ratio by Zone



Hebron:Median A/S Ratio by Acreage



Hebron: Median A/S Ratio for Views/Waterfront/Other



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HEBRON, NH 03241								
41 BUTTERNUT RIDGE								
DELAGE, NEAL R.		Notes	5	Permit Type		Permit ID		Date
OWNER INFORMATION			PERMITS					

Zone: LAKE DISTRICT Minimum Acreage: 2.00 Minimum Frontage: 150 Land Type Units Base Rate NC Adj Site Rc IF RES WTR ACS 0.250 ac 45,000 E 100 100 100 IF RES WTR ACS 1.000 wf × 750,000 X 100 0.250 ac 0.250 ac 0.250 ac 0.250 ac 0.25						Feature Type Units Lngth x Width Size Adj R	EXTRA FEATURES VALUATION	07/02/02 MF-V LOT 39 BEACHWOOD; v	LISTING HISTORY	Date Book 06/09/2011 3798	OWNER INFORMATION	
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Driveway: SPI R Tax Value Notes 0 N 31,500 UND/WDS/CTD 0 N 37,500 WF 69,000		\$ 71,300		Building: \$0 Features: \$0 Land: \$71,300	VALUE SUMMARY (BASE YEAR 2011)	HEBRON ASSESSING OFFICE	MUNICIPAL SOFTWARE BY AVITAR				PICTURE	
Road: PAVED		\$ 69,000	7 7	\$ 0 \$ 0 \$ 69,000	AR 2011)	OFFICE	AVITAR			Page 191	- Independent	

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80 PHEASANT BROOK ROAD	~													
FLEURY, LORI A	H													
FLEURY, JOHN P					Notes			Permit Type	Per		ID	Permit ID		Date
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Sales Analysis Results Hebron -- 08/09/2011

	Sales Analy	ysis Statistics	
Number of Sales:	27	Mean Sales Ratio:	0.9925
Minimum Sales Ratio:	0.8190	Median Sales Ratio:	1.0003
Maximum Sales Ratio:	1.1373	Standard Deviation:	0.0728
Aggregate Sales Ratio:	0.9942	Coefficient of Dispersion:	4.9279
		Price Related Differential:	0.9983

Sales Analysis Criteria

Sold: 1/1/2009 - 06/15/2011 Sale Ratios: 0.000 - 999.999

Building Value: 0 - 99999999 Bldg Eff. Area: 0 - 99999999

Land Value: 0 - 99999999 Land Use: ALL

Current Use CR: 0 - 99999999 Acres: 0 - 99999999

Year Built: 1600 - 2011 Trend: -0.2% Relative to 4/1/2011

Story Height: ALL Neighborhood: ALL

Base Rate: ALL Zone: ALL

Qualified: YES Unqualified: NO

Improved: YES Vacant: NO

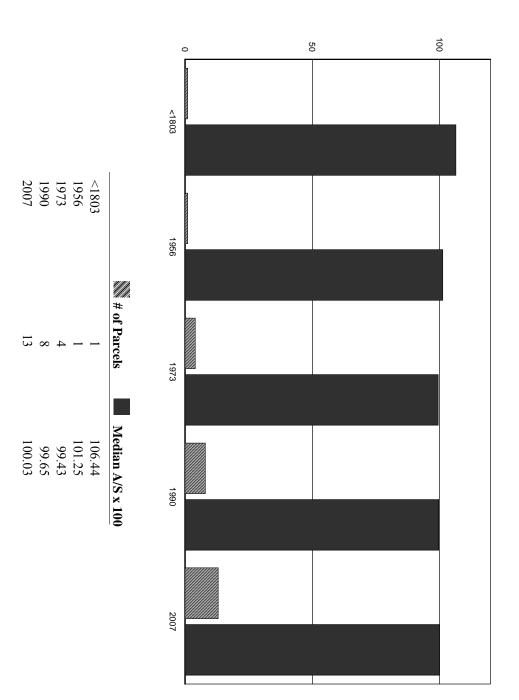
View: All Waterfront: All

Include Comm./Ind./Util.: YES

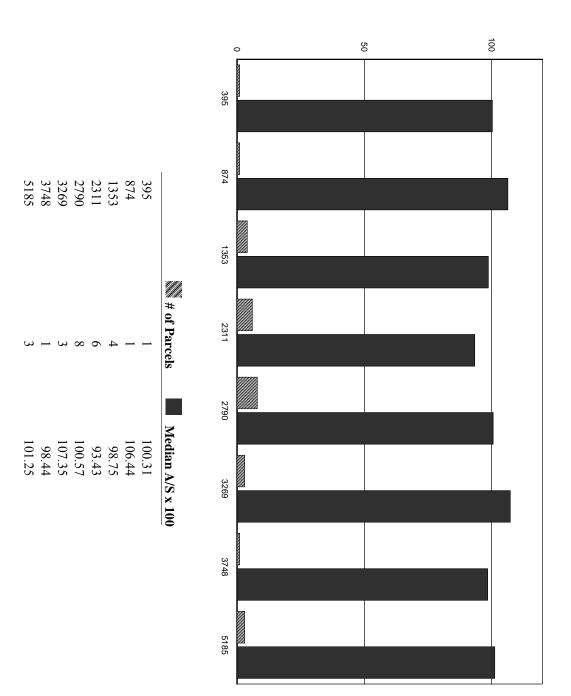
Hebron Sales Analysis Report

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00018A		00018A		000002		00018A		000007		000020		000017		Map
0000IP		000015		000015		000013		000022		000002		0000SB		Lot
000024		000000		000000		000003		000001		000004		000003 03		Sub
04		04		03		04		04		03		03		Zone
0.16		4.53		4.70		5.10		1.45		5.00		3.10		Acres LC NC BR SH
RIA		R1W		R1		R1W		R1W		R1		R1		\mathbf{LC}
দ		D		H		Ι		H		G		Ε		\mathbf{Z}
F RCP		D RCP		RSA		I RSA		RSA		G RSA		RSA	I	BR
A 1,352	230	\triangleright	1,062	A	4,901	В	2,746		2,517	В	2,618	D	Eff. Area	HS
\$ 250,000	,	\$ 590,483		\$ 198,400		\$ 1,559,250		\$ 1,089,000		\$ 582,920		\$ 211,990		Sale Price
\$ 246,400 04/22/2011	03/28/2011	\$ 592,300	12/20/2010	\$ 178,000	11/15/2010	\$ 1,590,500	11/01/2010		_	\$ 585,500 I Q	09/29/2010	\$ 241,100 I Q	Sale Date	Assessment
Q		_		_		_		Ι		_		I		1
Q WILSON, JAMES M	MORRISON, JR. J.P.	Q	SUMMERS, ZIVA LEE REV.	Q	WAGNER, RICHARD H	Q	MILLS 2002 REV TRUST,	Q	RUPLEY, JOSEPH H	Q	HYERS, ALBERT E., TRUS	Q	Grantor Prio	I Q Unqualified Description
\$ 304,400	\$ 607,500		\$ 186,400		\$ 1,642,300		\$ 1,069,300		\$ 665,500 ge		\$ 279,900		Prior Year Assessment	

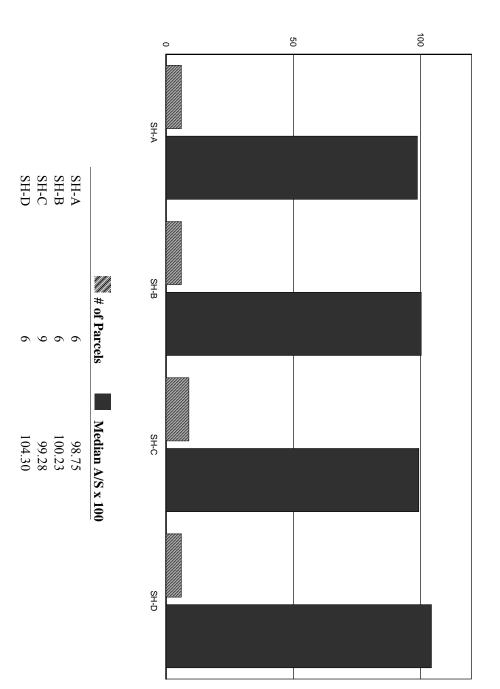
Hebron: Median A/S Ratio by Year of Construction



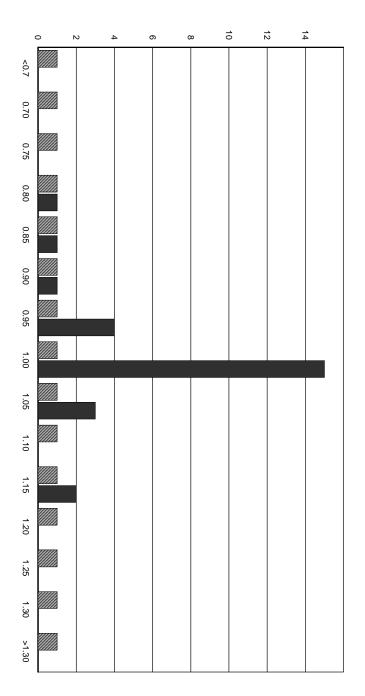
Hebron: Median A/S Ratio by Effective Area



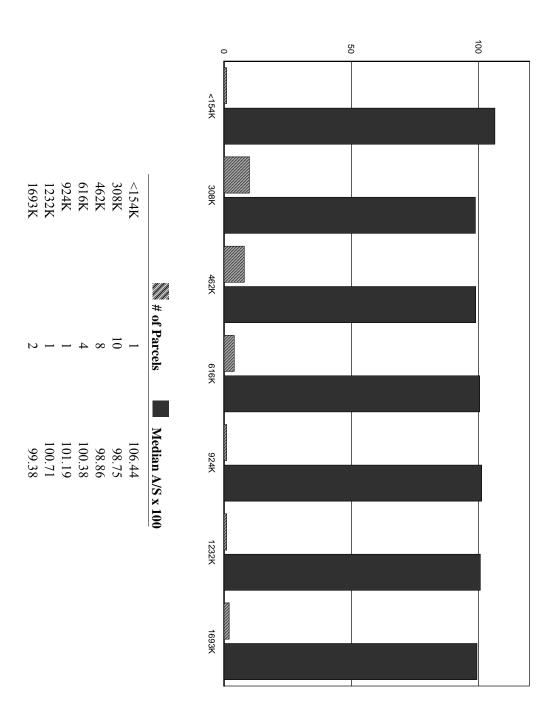
Hebron: Median A/S Ratio by Story Height



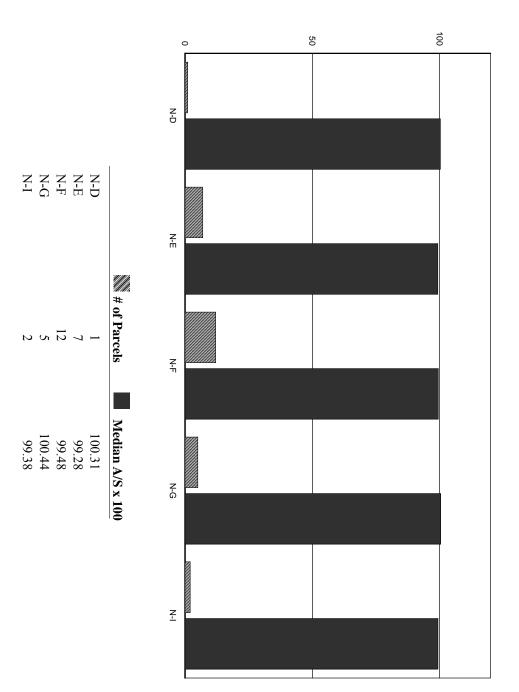
Hebron:Distribution of Sale Ratios



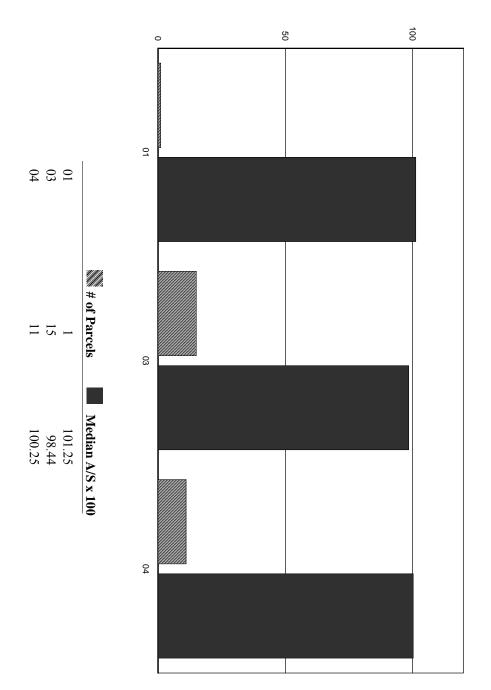
Hebron: Median A/S Ratio by Sale Price



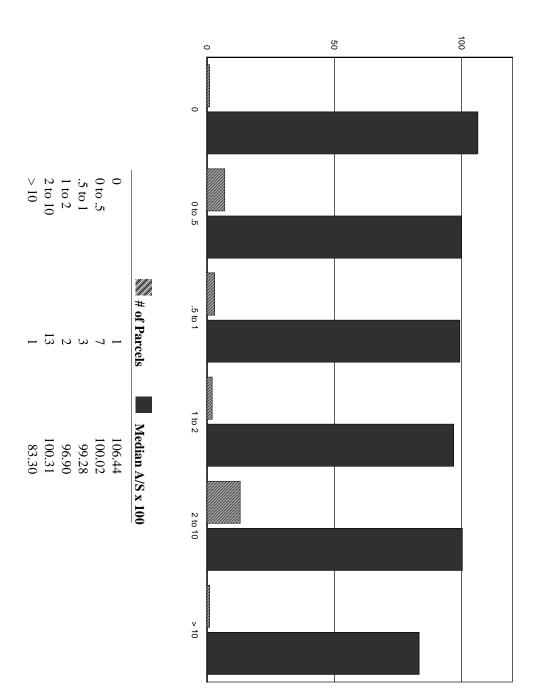
Hebron: Median A/S Ratio by Neighborhood



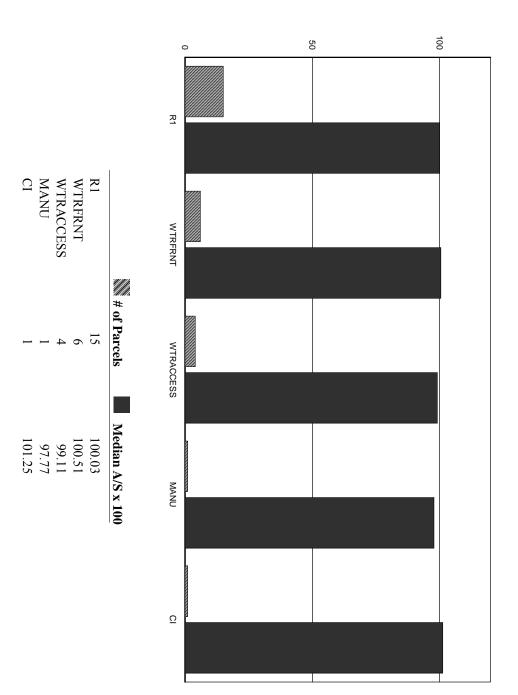
Hebron: Median A/S Ratio by Zone



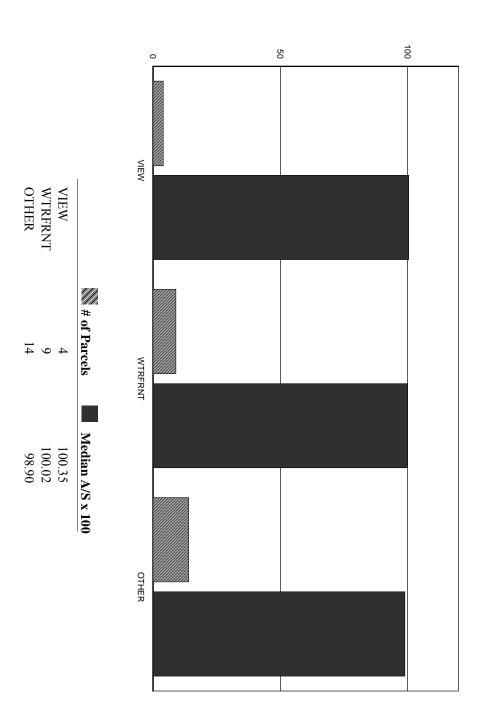
Hebron:Median A/S Ratio by Acreage



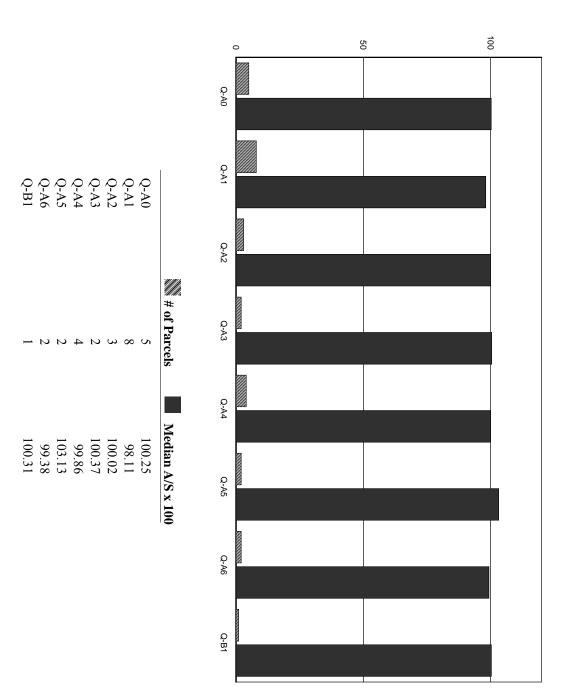
Hebron:Median A/S Ratio by Improved Use



Hebron: Median A/S Ratio for Views/Waterfront/Other



Hebron: Median A/S Ratio by Building Quality



76,800 0 N 76,800 2,300 0 N 2,300 79,100 79,100	0 F 110 100 100 100 95 ROLLING 100 0 X 100 90 MODERATE 100	1F RES 2.000 ac 73,50 1F RES 1.390 ac x 1,80 3.390 ac
te	Minimum Frontage: 150	AL DISTRICT Minimum Acre
\$ 326,900 \$ 292,900	LAND VALUATION	
PARCEL TOTAL		
Features: \$12,400 \$17,900 Land: \$105,500 \$79,100		
Building: \$209,000 \$195,900	1/300	
VALUE SUMMARY (BASE YEAR 2011)	100 3,000.00 100	1
	7.00 80 22.00 100 6.00 100	96 TY 576 E GROUND 432
HERRON ASSESSING OFFICE	Lngth x Width Size Adj Rate Cond Market Value Notes	Feature Type Units Lng
MUNICIPAL SOFTWARE BY AVITAR	EXTRA FEATURES VALUATION	EX
ON &	RTE 3A LOT 2; OLIVE; 7/10; SPOKE W/DAUGHTER-NO INFO; P/U OPF & POOL; EST BMF AREA; TOPO DROPS OFF BEHIND HSE; 10' DORMER ON REAR;	07/23/10 KCUM 04/23/08 MVPM 07/10/07 INSP MARKED FOR INSPECTION 02/12/07 CMUM 09/25/06 MAIL 04/13/06 CMUM 04/25/05 ETPR 05/03/04 CMPM
	NOTES	LISTING HISTORY
		HEBRON, NH 03241
Page 209	04/20/2010 3693 0986 Q1 2/9,933 SANTAMARIA, 01/24/2008 3485 0060 U140 2,667 MCM HOMEWORKS, 10/17/2005 3206 0040 U114 147,533 TINGLEY, HARVEY C 09/18/2002 2713 0491 Q1 33,933 FORTESCUE, PETER	25 BUTTERNUT RIDGE ROAD
	Book Page Type Price	DRAGON, ROBERT J.
PICTURE	SALES HISTORY	OWNER INFORMATION
HEBRON Printed: 08/09/2011	000002 Card: 1 of 1 25 BUTTERNUT RIDGE	Sub:

\$ 210,682	Cost New			9				8Z					Int DRYWALL Floor: CARPET/HARDWOOD	Roof: GABLE HIP/ASPHALT				Date Permit ID		Map: 000001
7 %	Normal									28	01	I	RDWOOD	ASPHALT				ît ID		Lot: 0000BR
	Physical	BUILDING MA	8	OPF	39	8		BMF FFF TOF		20	7	£ 28	Fixtures: A/C:	Bedrms:	1.75			Permit Type		Sub:
	Functional	RKET COS							[3	01	ı	No C	1S: 33	STORY CAP			ре	PERI	000002
	Economic	BUILDING MARKET COST NEW & DEPRECIATION		9					12 12 12	12 12			Com. Wall: Size Adj: 0.9346	Heat: OIL/HOT WATER	1.75 STORY CAPE BUILT IN 2003			Notes	PERMITS	Card: 1 of 1
	Temporary	ECIATION					<u>oz</u>		18	3			9-14C	OT WATER)3					
7%	Total Dpr. A						16.1		FFF 8t 4	18 4 4 ENT			Com. Wall Fctr: Adjusted Base Rate:	Base Rate:						25 BUTTERNUT RIDGE
195,900	Assessment									- "]			\$ 77.80	RS∤						DGE
									OPE OPEN PORCH 200 0.10 200 OPF OPEN PORCH 234 0.25 59 FFF FST FLR FIN 1408 1.00 1408 BMF BSMNT FINISHED 1024 0.30 307 VLT VAULTED 289 0.05 14 4,676 2,708	Description Area Adj. Ene 3/4 STRY FIN 1120 0.75 8 BSMNT 385 0.15 ENTRY LANDING 16 0.10	BUILDING SUB AREA DETAILS			RRID_HER VI % 100	BLE DIS	HEBRON, NH 03241	25 BUTTERNUT RIDGE ROAD	DRAGON, ROBERT J.	OWNER INFORMATION	HEBRON Printed: 08/09/2011

0 N 4,600 74,400	73,500 E 100 100 100 95 100MILD 100 69,800 0 ×1,800 X 100 95 ROLLING 100 4,600 0 74,400	1F RES 2.000 ac 73, 1F RES 4.700 ac x 1,3
E AVI	Minimum Frontage: 150 NC Adj Site Road DWay Topography Cond Ad Valorem S	RURAL DISTRICT Minimum Acreage: Type Units Bas
\$ 186,400 \$ 178,000	LAND VALUATION	
TAL		
\$ 102 \$ 1 \$ 74		
VALUE SUMMARY (BASE YEAR 2011) 2010 2011		
HEBROW ASSESSING OFFICE	7.00 80	
HERRON ASSESSING OFFICE	Units Lngth x Width Size Adj Rate Cond Market Value Notes	Feature Type Units Lng
MUNICIPAL SOFTWARE BY AVITAR	POSTED; DNPU HEARTH; EXTRA FEATURES VALUATION	MFVM INSP MARKED FOR INSPECTION ETPM CMUM ETUM MF-P
	8/09 LOG SIDING = AVERAGE : 8/09 DNPU TENT GARAGE: 3/11: NOH -	LISTING HISTORY
Р		NORTH READING, MA 01664
Page 211	Date Book rage Type Frice Grantor 12/20/2010 3760 0555 Q I 200,000 SUMMERS, ZIVA LEE 06/22/2006 3294 0998 Q I 225,000 COLLINS, RONALD & 09/25/2003 2900 0591 Q I 100,000 FORTE, JOAN	FLOREZ, JANET M. FLOREZ, JAVIER V. 12 JUDITH DRIVE
PICTURE	SALES HISTORY	OWNER INFORMATION
HEBRON Printed: 08/09/2011	Sub: 000000 Card: 1 of 1 52 NORTH MAYHEW TURNPIK	

\$ 110,129 7 %	Cost New Normal			91			Roof: GABLE HIP/STANDING SEAM Ext AVERAGE Int: CUSTOM WOOD Floor: CARPET/LINOLEUM OR SIM			04/02/2004 04-02		Map: 000002 Lot: 000015
	Physical Functional	BUILDING MARKET	8	9t	98		M Bedrms: 2 Baths: 1.0 Fixtures: 3 A A/C: No			ADDITION	Permit Type	000
	Economic	BUILDING MARKET COST NEW & DEPRECIATION	0PF	24 24	BMU BMU	24	Heat: GAS/FA DUCTED Quality: A0 AVG Com. Wall: Size Adj: 1.2208	1.00 STORY RANCH BUILT IN 1967		24X20 ADI	Notes	Card: 1 of 1 PERMITS
7 %	Temporary Total Dpr.	CIATION	8	9 m P O 9	9ε ω ۳ ω Τ		Adj	7		24X20 ADDTN & SHED		52 NORTH MAY
\$ 102,400	pr. Assessment						Base Rate: RSA Bldg. Rate: 1 Wall Fctr: \$1 Base Rate: \$1					AYHEW TURNPIK
					BUILDING SUB AREA DETAILS ID Description Area Adj. Effect. FFF FST FLR FIN 864 1.00 864 BMU BSMNT 864 0.15 130 DEK DECK/ENTRANCE 96 0.10 10 OPF OPEN PORCH 192 0.25 48 EPU COVERED BSMT 25 0.35 9 ENT ENTRY LANDING 12 0.10 1 2,053 1,062		1.3295 BRID-HEB VI % 100	TAXABLE DIS	NORTH READING , MA 01664		FLOREZ, JANET M.	HEBRON Printed: 08/09/2011 OWNER INFORMATION

	\$ 241,400	7 %			GOOD 7 %	9 20072
	Assessment	Total Dpr.	I Economic Temporary	Physical Functional	Normal	Cost New
			BUILDING MARKET COST NEW & DEPRECIATION	BUILDING MARKET C		
			8	2 12		
			LL SEPF 8			
			CZ HSF CZ GAR ZZ	GAR HSU		
			i i			
			13 2 BMU	2 12		
5,319 2,746			El El HSF FFF			
0.00				02		
BAISED BEAUT 527						
DEK DECK/ENTRANCE 236 0.10 BMU BSMNT 314 0.15			<u>2</u> 8	o OPF o		
OPF OPEN PORCH 120 0.25			23 1 3	12 7		
PATIO AREA 282						
1 1/2 STRY UNFIN 264 C GARAGE ATTCHD 484			RRF HSF	GI REFF		
FFF FST FLR FIN 1328 1.00 1328				7		
BUILDING SUB AREA DETAILS			14 12 26 12	DEK 12		
			6 P	4 to DDE A t		
	Base Rate: \$ 94.51	Adjusted E	Size Adj: 0.9321	A/C: No	HARD TILE	Floor: CARPET/HARD TILE
	Wall Fctr:	Com. \	Com. Wall:			Int: DRYWALL
BRID-HEB VI % 100	Bldo Rate: RSA 78.00	R H	Heat: OLL/HOT WATER Onality: A3 AVC+30	Bedrms: 3 0	IP/ASPHALT	Ext: VINVI SIDING
BLE DI		1	CAPE BUILT IN 1997	ORY		
HEBRON, NH 03241						
COWERN, RICHARD T. & JOYCE E. 516 WEST SHORE ROAD	H INTO 3 SEASON	ISTING PORCE	POST & RAIL FENCE 12 ' X 14' COVERT EXISTING PORCH INTO 3 SEASON 14X40 POLE SHED - RV STORAGE	EXTERIOR ONLY EXTERIOR ONLY NEW BUILDING	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	05/20/2008 08-15 04/08/2008 08-14 11/18/2005 05-051
COWERN FAMILY PROPERTY TRUST			Notes	Permit Type	Permit ID	
OWNER INFORMATION			PERMITS	PJ		

				ac	
Site: AVERAGE Driveway: PAVED Road: PAVED R Tax Value Notes	SPI	Road DWay Topography Cond Ad Valorem	Minimum Fron NC Adj E	Minimum Acreage: 2.00 Units Base Rate	Zone: LAKE DISTRICT Land Type 1F RES
\$ 190,400 \$ 134,500	€	LAND VALUATION			
PARCEL TOTAL	PA				
\$ 40,400 \$ 59,500 \$ 150,000 \$ 75,000 \$ 0 \$ 0	Building: Features: Land:				
SE YEAR 2011)	VALUE SUMN				
HEBKUN ASSESSING OFFICE	- HEBROWAS	75,000.00 100	10		HILLSIDE INN AMENITY
MONICH ALSOFI WARE BY AVITAN	HEBBON A	di Rate Cond Market Value Notes	Units Light a Width Size Adi Rate	Units Lng	Feature Type
		REMOVED SLB=2ND FLR UNIT; 3/11; EST UC DONE;	REMOVED SLB=	MARKED FOR INSPECTION	03/28/11 MSUE 03/24/11 JBPE 05/06/10 JBVM 04/20/10 INSP MAI 10/13/04 CMUM 03/27/02 MF-X
				LISTING HISTORY	
					CAMBRIDGE, MA 02138
				Œ	180 LAKE VIEW AVENUE
		Book Page Type Price Grantor 3679 0729 Q1 130,000 NOLAN, MARK &	Date Bo 02/05/2010 3ε	W	LAMPSON, BUTLER W LAMPSON, LOIS A
PICTURE		SALES HISTORY		OWNER INFORMATION	OWNER INI
MO107/2011					OUNTED THEODIES

© 600D 30 %	Cost New Normal			\frac{\frac{1}{V}}{V}	Ŷ B _X	9 14		Int: DRYWALL Floor: CARPET/HARDWOOD	Ext: VINYL SIDING				Date Permit ID	1111p. 000001
	Physical Functional	BUILDING MARKET			- 14 - 29			Fixtures: A/C: No	Baths: 1.0	1.00 STORY			Permit Type	545. 000005
	nal Economic	BUILDING MARKET COST NEW & DEPRECIATION						Com. Wall: Size Adj: 1.4002	Quality: A0 AVG	1.00 STORY CONDO BUILT IN 1790			Notes	PERMITS
30.07	Temporary Total Dpr.	ECIATION	30		THE		30	Com. Wall Fctr: Adjusted Base Rate:	real ELECTIVICINAL ELECT D					AUM DOC MAR PRADA MARAD TO A CANTA AND
÷ 50 500	Assessment				97			Com. Wall Fctr: \$110.53	Bldg. Rate: 1.4170					
						BUILDING SUB AREA DETAILS ID Description Area Adj. FFF FST FLR FIN 750 1.00 DEK DECK/ENTRANCE 189 0.10 939			BRID-HEB VI % 100	BLE DI	CAMBRIDGE, MA 02138	LAMPSON, LOIS A 180 LAKE VIEW AVENUE	LAMPSON, BUTLER W	OWNER INFORMATION

OWNER INFORMATION			SALES HISTORY	ISTORY			PICTURE	
O'BRIEN, MICHAEL O'BRIEN, CAROLYNNE M.		Date Book 07/10/2009 3627	Page Type 0717 Q I	Price Grantor 415,000 CARRARA	A	5		
105 TICKLE ROAD								
WESTPORT, MA 02790					V.			
LISTING HISTORY	IISTORY		NOTES	ES				
03/28/11 MSUM 07/08/10 JBCL 05/07/10 JBVM 04/20/10 INSP MARK 02/02/06 CMPM 09/08/04 ETHC 03/25/02 MF-O	MARKED FOR INSPECTION	LT BLUE; LOT I STONEGATE; BACKUP GEN=DNPU, WALK OUT BMU; BEHIND HSE= STEEP TO BROOK; 7/10 HTD GAR, FFF/PRS=ELEC HEAT, ATF=CLOSET, FFF/SLB=FPL, PU CTH, FFF/PRS; 3/11; NOH;	NNEGATE; BACKUP P TO BROOK; 7/10 I LB=FPL, PU CTH, F	GEN=DNPU, WALK 4TD GAR, FFF/PRS=E FF/PRS; 3/11; NOH;	VALK OUT BMU; TOPO PRS=ELEC HEAT, OH;			
	EX	EXTRA FEATURES VALUATION	LUATION			MUNICIPA	MUNICIPAL SOFTWARE BY AVITAR	AVITAR
Feature Type FIREPLACE 1-STAND	Units Lng	Units Lngth x Width Size Adj	Rate Cond 1 3,000.00 100	Market Value Notes 3,000 INSERT 3,000		HEBRON.	HEBRON ASSESSING OFFICE	OFFIC
					гяв П	WALUE SU Building: Features: Land:	VALUE SUMMARY (BASE YEAR 2011) 2010 2010 \$ 249 ing: \$ 252,100 \$ 249 res: \$ 3,000 \$ 3	\$ 249,900 \$ 3,000 \$ 141,800
					_		PARCEL TOTAL	~
			LAND VA	LAND VALUATION	L,	Ш	\$ 409,500	\$ 394,700
Zone: LAKE DISTRICT I	Minimum Acreage: 2.00	Minimum Frontage:	150 LAND VA	LUATION		Site: AVERAGE	Site: AVERAGE Driveway: PAVED Road: PAVED	Road: PAV
	- F	e NC Adj Site	Road DWay Topography	pography Cond	Ad Valorem SPI	R Tax Value	Notes	
IF RES WTR ACS IF RES WTR ACS	0.880 ac 70,320 E 1.000 wf x 750,000 X 0.880 ac	920 E 100 100 900 X 100	100 100 95	95 ROLLING 100 10	141,800 0 141,800	N 66,800 N 75,000 141,800	WF	

\$ 283,940 12 %		В	21	Floor: HARDWOOD	Int: DRYWALL	Ext: CEDAR/REDWD			00/19/2003 03-29			Map: 000007 Lot: 0000SG
	Physical Functional	JILDING MARKET C	8 bl 82 27.1 87 E4 4 21 TO BETT TO	A/C: No		Baths: 2.0	1.75 STORY C		NEWIODEL	Permit Type		Sub: 001-07
	l Economic Temporary	BUILDING MARKET COST NEW & DEPRECIATION	TOF FFF N BMG N BMU SO DEK 24 10 10 10 10 10 10 10 10 10 10 10 10 10	Size Adj: 0.9263	Com. Wall:	Ouality: A4 EXC	1.75 STORY CAPE BUILT IN 1977		IZAI4 3 SEASONI	Notes	PERMITS	Card: 1 of 1
12 % \$ 24	Total Dpr.	N	D OZ BUT Z X ZI OZ SET Z SI SYSTEM	Adjusted Base Rate:	Com. Wall Fctr:	Bldg. Rate:			12A14 3 SEASON FORCH TO TEAN NOOND FORCH	SOR CITY TO VE AR ROTAIN BO		467 NORTH SHORE ROAD
249,900	Assessment			\$ 100.12		1.2836			200			AD
			BUILDING SUB AREA DETAILS ID Description Area Adj. Effect. TQF 3/4 STRY FIN 769 0.75 577 ATF ATTIC FINISHED 200 0.25 50 OPF OPEN PORCH 43 0.25 51 BMG BASEMENT 480 0.20 96 CTH CATHEDRAL 300 0.10 30 UFF UPPER FLR FIN 180 1.00 180 SLAB 13 0.00 0 FFF FST FLR FIN 1656 1.00 1656 BMU BSMNT 985 0.15 148 DEK DECK/ENTRANCE 962 0.10 96 PRS PIERS 159 -0.05 -8 5,747 2,836	2		BRID-HEB VI % 100	TAXABLEDI	WESTPORT, MA 02790	O'BRIEN, CAROLYNNE M. 105 TICKLE ROAD	O'BRIEN, MICHAEL	OWNER INFORMATION	HEBRON Printed: 08/09/2011

OWNER INF	OWNER INFORMATION	V10-0/ Card: 1 01 1 32 31 ONE 1 BROOK NOAD SALES HISTORY	PICTURE PICTURE
HUGHES, MATTHEW A.	A. MELISSA J.	Date Book Page Type Price Grantor 06/01/2010 3703 0799 Q I 250,000 DEVINE, DANIEL A &	
100 JARVIS CIR			
NEEDHAM , MA 02492			
LISTING HISTORY	HISTORY	NOTES	
03/24/11 MSUM 03/24/11 JBPR 08/12/09 MFVM 06/16/09 INSP MAF 12/05/03 KCUM 07/22/02 MF-P	MARKED FOR INSPECTION	GRN; LOT 16 STONE GATE; 3/11 NOH; DNPU FENCE; PU SIDING; EST HEAT=LP BOTTLES; TOPO STEEP TO BROOK BEHIND COTTAGE; DNPU HEARTH;	
	Ka	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type GARAGE-1 STY	Units Ln 400	Units Lngth x Width Size Adj Rate Cond Market Value Notes 400 20 x 20 100 22.00 80 7,040 7,000 7,000 7,000	HEBRON ASSESSING OFFICE
			VALUE SUMMARY (BASE YEAR 2011) 2010 2011 Building: \$ 91,400 \$ 95,500 Features: \$ 10,000 \$ 7,000 Land: \$ 157,800 \$ 139,900
			PARCEL TOTAL
			\$ 259,200 \$ 242,400
T LIVE DIGHDIOT			מייייייייייייייייייייייייייייייייייייי
Zone: LAKE DISTRICT Land Type	Minimum Acreage: 2.00 Units Base Rate	Minimum Frontage: 150 NC Adj Site Road DWay Topography Cond Ad Valorem	Site: AVERAGE Driveway: GRAVEL Road: GRAVEL SPI R Tax Value Notes
IF RES WTR ACS	0.770 ac 00, 1.000 wf x 750, 0.770 ac	x 750,000 X 100 23 23 25 25 25 27 NOLLING 10 04,200 x 750,000 X 100 139,900	0 N 75,000 WF 139,900

	95,500	9% \$ 9					9 %	\$ 104 948
	Assessment	Total Dpr. Asso	Temporary	al Economic	al Functional	Physical	Normal VERY GOOD	Cost New
			PRECIATION	BUILDING MARKET COST NEW & DEPRECIATION	NG MARKET	BUILDI		
	9	12		28		T 7		
		74 13 (8)		B H H		<u></u>	8 0Z	ν ση [λ _ ε]
D Description Area Adj. Effect.				34				
DITT DING STD ABEA DETAILS								
	\$ 99.95	Adjusted Base Rate:	52	Size Adj: 1.2262	A/C: No		Ė	Floor: CARPET
BRID-HEB VI % 100	1.2814	Bldg. Rate:	VG	Quality: A0 AVG	Baths: 2.0		Ext: CEMENT CLAPBOARD	Ext: CEMENT
District Percentage	RSA 78.00	Base Rate:	Heat: GAS/FA NO DUCTS	Heat: GAS/	Bedrms: 2		HP/ASPHALT	Roof: GABLE HIP/ASPHALT
TAXABLE DISTRICTS			1975	1.00 STORY RANCH BUILT IN 1975	1.00 STORY R			
100 JARVIS CIR NEEDHAM , MA 02492								
	POSTS	4' RUSTIC SPACED PICKET FENCEW/ CEDAR POSTS	TIC SPACED PIC	4' RUS	EXTERIOR ONLY	EX	#10-18	06/23/2010 #1
HUGHES, MATTHEW A. MELISSA J.				Notes	Permit Type	Per	Permit ID	Date Po
OWNER INFORMATION				PERMITS	F			
HEBRON Printed: 08/09/2011	OAD	32 STONEY BROOK ROAD		Card: 1 of 1	Sub: 016-07		Lot: 0000SG	Map: 000007

Zone: LAKE DISTRICT Minimum Acreage: 2.00 Minimum Frontage: Land Type Units Base Rate NC Adj Site IF RES WTR ACS 0.680 ac 67,520 F 110 100 IF RES WTR ACS 1.000 vu x 750,000 X 100 IF RES WTR ACS 1.000 vu x 100,000 X 100 O.680 ac 0.680 ac 0.680 ac 0.680 ac			Feature Type Units Lngth x Width Size Adj GARAGE-1 STY 660 30 x 22 84 CABIN 320 20 x 16 110 FIREPLACE 1-STAND 1 100 DECK 80 5 x 16 260	EXTRA FEATURES VALUATION	03/28/11 MSUM 03/24/11 JBPR 04/14/09 MVPM 04/09/08 MVPR 07/10/07 INSP MARKED FOR INSPECTION 09/03/04 ETHC 12/03/03 KCUX 03/26/02 MF-O	LISTING HISTORY		STEELE, ANDREW & SARAH Date 09/25/2009
ontage: 150 Site Road DWay Topography Cond Ad Valorem 100 100 100 100 MILD 100 74,300 10 18 135,000 10 10,000 219,300 219,300	LAND VALUATION	20,600	Rate Cond Marke 22.00 60 25.00 100 3,000.00 100 7.00 100	ES VALUATION	L 22 STONE GATE; 4/09 CABIN HAS CARPET FLOOR-DRYWALL-FIN INT POWER; 3/11 NOH; EST CTH & CRL AREAS;	NOTES		Book Page Type Price Grantor 3648 0686 Q1 385,000 MURRAY, JOHN F
Site: AVERAGE Driveway: PAVED Road: PAVED SPI R Tax Value Notes 0 N 74,300 0 N 135,000 WF 0 N 10,000 30+PRT BLKD LAKEVU 219,300	\$ 425,100 \$ 371,300	2010 Building: \$ 128,000 \$ 131,400 Features: \$ 20,600 \$ 20,600 Land: \$ 276,500 \$ 219,300 PARCEL TOTAL	HEBRON ASSESSING OFFICE VALUE SUMMARY (BASE YEAR 2011)	MUNICIPAL SOFTWARE BY AVITAR			Page 221	PICTURE

\$ 154,620 AVENAGE	Cost New Normal Physical	вин	۷		554		0			Int: DRYWALL Floor: CARPET/PINE/SOFT WD	Roof: GABLE HIP/ASPHALT			0//15/2010 10-19 E 06/29/2007 07-014 E	Permit ID	
	ical Functional	DING MARKET CO	DD 38	88	SET TH TH CIT	8	12 CR	ח⊂ חח חח	ω UFF ω		Bedrms: 4	2.00 STORY CONTE		EXTERIOR ONLY EXTERIOR ONLY	Permit Type	PEJ
	Economic T	BUILDING MARKET COST NEW & DEPRECIATION	DEK DEK 39		Faut		0	v		Com. Wall: Size Adj: 0.9772	Heat: GAS/HOT WATER	2.00 STORY CONTEMPORA BUILT IN 1977		FENCE 12X30 DECK	Notes	PERMITS
	Temporary T	CIATION	2 DEK		54						WATER	1977		7		
15 % \$ 1	Total Dpr. Ass		<u>ε ×</u>							Com. Wall Fctr: Adjusted Base Rate:	Base Rate:					
131,400	Assessment									\$ 70.25	RSA 78.00					
						CRAWL SPACE 984 OPEN PORCH 36 DECK/ENTRANCE 534 4,422	ID Description Area Adj. Effect. CTH CATHEDRAL 864 0.10 88 UFF UPPER FLR FIN 1020 1.00 1020 FFF FST FLR FIN 984 1.00 984	BUILDING SUB AREA DETAILS			BRID-HEB VI % 100	BLE DI	THE WOODLANDS , TX 77384	3 ROWAN TREE PLACE	STEELE, ANDREW & SARAH	OWNER INFORMATION

	00 00 00	0 N 79,600 0 N 4,900 84,500	79,600 4,900 84,500	100	95 ROLLING 90 MODERATE	95	100	0 100	G 120 X 100	73,500 G x 1,800 X	2.000 ac 3.000 ac 5.000 ac	1		IF RES IF RES
L Road: PAV	Site: AVERAGE Driveway: GRAVEL Road: PAVED R Tax Value Notes	Site: AVERAGE SPI R Tax Value	Ad Valorem SI	Cond A	Topography	DWay T	e: 150 Road	Minimum Frontage: NC Adj Site	Minimum NC Adj	2.00 e Rate	Minimum Acreage: Units Base		Zone: RURAL DISTRICT Land Type	Zone: RUR Land Type
					LAND VALUATION	LAND V								
\$ 318,200	PARCEL TOTAL \$ 342,300													
2011) \$ 230,700 \$ 3,000 \$ 84,500	VALUE SUMMARY (BASE YEAR 2011) 2010 2010 \$ 230,900 \$ 230 \$	VALUE Building: Features: Land:												
OFFIC	HEBRON ASSESSING OFFICE	HEBRO.		otes	3,000 3,000	Cond)0 100	3,000.00	Size Adj 100	Width	Units Lngth x Width Size Adj	Un	AND	Feature Type FIREPLACE 1-STAND	FirePLACE 1
AVITAR	MUNICIPAL SOFTWARE BY AVITAR	MUNIC					LUATIO	EXTRA FEATURES VALUATION	A FEAT	EXTR				
			/10; INFO FRM HO; ADDED AFTER 10/09	10; INFO ADDED A	9/09 NO UPDATES IG FFF= RADIANT HEAT HSU=11'; 7/10; INFO FRM HO; DNVI PER HO; TUNNEL HILL TOP VU=NV=DNPU; A/C ADDED AFTER 10 SALE; 3/11; NOH;	L TOP VU:	OEL HIL	DATES I HO; TUN , NOH;	9/09 NO UPDATE; DNVI PER HO; TU SALE; 3/11; NOH;		MARKED FOR INSPECTION		MSUM KCUM KCCL MFVM INSP CMUM MF-0	03/24/11 07/23/10 07/23/10 09/29/09 08/12/09 06/16/09 10/29/04 04/10/02
					NOTES	NO					TORY	LISTING HISTORY	LIS	
	PICTURE		I,	Grantor MACDOUGALL	0 6	Type Q1	Page 0029	Book 3657	Date 10/30/2009	<u>Date</u> 10/30	JSTEE STEE	OWNER INFORMATION OF THE SPOERL, JAMES R., TRUSTEE SPOERL, PATRICIA C., TRUSTEE 74 SARAH LANE HEBRON, NH 03241	OWNEI SPOERL, JAMES SPOERL, PATRICIA 74 SARAH LANE HEBRON, NH 03241	SPOERL SPOERL 74 SARA
d. 00/07/2011	PICTURE				SALES HISTORY	SALES I					MATION	OWNER INFORMATION	OWN	

AARKI Func			TOF FFF BMU	<u>ş</u>		B Fixt	Bec		SHED	Permit Type	
BUILDING MARKET COST NEW & DEPRECIATION Physical Functional Economic Temporary	8	ZI 91 0 P 7	10 CTH 8 6 6 0 6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		0 FFF 0 0 7	2.5 Qu8 Com.No Size	Bedrms: 3 Heat: GAS/HOT WATER		10X12 SHED		PERMITS
Total Dpr. As			24	GAR PAR	24	Bldg. Rate: Com. Wall Fetr: Adjusted Base Rate:	Base Rate:				
Assessment \$ 230,700			1/2 STRY UNFIN OPEN PORCH 3/4 STRY FIN DECK/ENTRANCE 5	D Description Area		1.2066 BRID-HEB VI % 100 \$ 94.11	RSA 78.00 District Percentage	HEBRON, NH 03241	SPOERL, PATRICIA C., TRUSTEE 74 SARAH LANE	SPOERL, JAMES R., TRUSTEE	OWNER INFORMATION

66,300 300 66,600	0 E 100 100 95 100 95 ROLLING 100 66,300 0 X 100 85 STEEP 50 300 66,600	2.000 ac 0.350 ac 2.350 ac
Site: AVERAGE Driveway: PAVED Road: GRAVEL R Tax Value Notes	Minimum Frontage: 150 NC Adi Site Road DWay Topography Cond Ad Valorem SPI	Zone: RURAL DISTRICT Minimum Acreage: 2.00 Land Type Units Rase Rate
\$ 253,600 \$ 233,400	LAND VALUATION	
\$ 11,800 \$ 11,800 \$ 86,400 PARCEL TOTAL		
VALUE SUMMARY (BASE YEAR 2011) 2010 2011 8 155 100		
HEBRON ASSESSING OFFICE	Units Lngth x Width Size Adj Rate Cond Market Value Notes 624 26 x 24 86 22.00 100 11,806 11,800	Feature Type Units La GARAGE-1 STY 624
MUNICIPAL SOFTWARE BY AVITAR	ALUATION	
	CREAM; 2/05 BOUNDARY LINE ADJ W/ M9 L7; 2/07 P/U GAR 100% COMP; 7/10 NOH; WALK-OUT BSMT; EST SOME MONITOR HEAT ALSO; EST BMF AREAS;	07/23/10 KCUM 04/09/08 MVPL 12/03/07 MAIL APPT LETTER 10/15/07 MVUM 07/10/07 INSP MARKED FOR INSPECTION 02/12/07 CMUM 03/21/06 CMPM 04/25/05 ETPM
	NOTES	LISTING HISTORY
Pag		BRAINTREE, MA 02184
e 225	Date Book Page Type Price Grantor 11/02/2009 3657 0728 Q I 295,000 HAMBLET, LINDA 12/20/2002 2755 0802 U V 21 115,000 DOUBLE E LAND, LLC,	CODY, MARY T. 63 PARKSIDE AVENUE
PICTURE	SALES HISTORY	
HEBRON Printed: 08/09/2011	: 0000000	Map: 000009 Lot: 0006-1 Sub:

164,889 6% \$ 155,000	G00D	Cost New Normal Physical Functional Economic Temporary Total Dpr. Assessment	BUILDING MARKET COST NEW & DEPRECIATION	48	OPF		9	BMT	th CTH CTH		PART .	80 TOF 7 15 80 BMF		6 BMU	TOT	DPF BMF DPF			ō	The state of the s	AND DIENTARY BASSON AND THE AN	Floor: CARDET/DERCO/I AMINATE A/C: No Size Adi: 0 0031 Adinated Race Rate: \$80.16	Extrace: Com Well:	PHALI Bearns: 2 Heat: OIL/FA DUCTED Base Rate: RSA Raths: 20 Onality: A1 AVC+10 RIdg Rate:	INSULATION CALEBOILT IN 2005	63	05-041 GARAGE 26X24 GARAGE	
											3,595 2,057	BSMNT FINISHED 518 0.30	FST FLR FIN 1015 1.00 1	TU BSMNT 490 0.15 74	OPPER FER FIN 588 0.75	OPEN PORCH 564 0.25	H CATHEDRAI 210 010 21	BUILDING SUB AREA DETAILS						BRID-HER VI % 100	ידת הדת	63 PARKSIDE AVENUE		

74,300 OSE	74,300 74	0.250 ac 45,000 F
Tax Value	Minimum Frontage: 150 Adj Site Road DWay Topography Cond Ad Valorem SI	MM HISTORIC DIST Minimum Acreage: Units Base Rate
\$ 304,700 \$ 307,700	LAND VALUATION	
PARCEL TOTAL		
Building: \$ 217,800 \$ 221,200 Features: \$ 12,600 \$ 12,200 Land: \$ 74,300 \$ 74,300	12,200 B Fr	
2010 2011	4 x 12 393 4.00 25 189 ATT TO BLDG REAR	LEAN-TO 48 4
	4 66 3.25 40 2,200 EST 2 127 45.00 40 5,486 1 155 7.00 40 729 EST SNOW	2,564 240 168
HEBRON ASSESSING OFFICE	th Size Adj Rate Cond Market Value Notes	Feature Type Units Lngth
MUNICIPAL SOFTWARE BY AVITAR	EXTRA FEATURES VALUATION	EXTE
	HEBRON VILLAGE STORE, POST OFFICE & 2 APARTMENTS; 3 BATHS = 2 FULL & 2 HALF;5/10 TWO UNITS HAVE NEW AC & HEAT, PART OF BMU HAS DIRT FLOOR=DAMP, STORE HAS NO AC, POST OFFICE HAS A/C, FFF/PRS IS ENCLOSED WITH PLYWOOD SKIRTING, DNVI OF APTS= M 2 HALF BATHS; 3/11; STORE CLOSED; DNVI; DNPU SM L-TO OVER 2 SM COMPRESSERS;	03/24/11 MSUM 05/13/10 JBVM 04/20/10 INSP MARKED FOR INSPECTION DI 09/08/04 ETHC 05/04/03 CMPE 05/14/02 MF-Z
	NOTES	LISTING HISTORY
Page 22		7 NORTH SHORE ROAD HEBRON, NH 03241
	Date Book Page Type Price Grantor 03/09/2010 3685 0215 Q I 312,000 HEBRON COMMON	
HEBRON Printed: 08/09/2011 PICTURE	000000 Card: 1 of 1 7 NORTH SHORE ROAD SALES HISTORY	Map: 000017 Lot: 000028 Sub: 00

\$ 294.975	Cost New		12			38 X a d			12			02				Floor: LINOLEU	Ext: CLAP BOARD	Roof: GABLE HIP/ASPHALT				Date Per		
20 %	Normal AVER AGE			9		88	ZE -				아 아		PRS		28	Floor: LINOLEUM OR SIM/CARPET	ARD	IP/ASPHALT				Permit ID		0000
5 %	Physical Functional WH/RSMNT	BUILDING MARKET			23	2 4	PROPP S	мм	25	o	FFF S FFF F	8 0	3	ļ.	J O	ET A/C : Yes		Bedrms: 4	2.00 STORY S			Permit Type		000000
	Economic	BUILDING MARKET COST NEW & DEPRECIATION	80	OPF	11	<u>24</u> ∑4	T C	ωω	8 8		FFF O	-				Size Adj: 0.8300	Quality: A0 AVG	Heat: GAS/FA DUCTED	2.00 STORY STORE BUILT IN 1947			Notes	PERMITS	DED VIEW
25 %	Temporary Total Dpr.	ATION		9	26		CP FF		29	31	PRS	31				Adjusted Base	Bldg. Rate:							
\$ 221 200	Assessment							ô		8k						Base Rate: \$ 56.89	Bldg. Rate: 0.8127	Base Rate: CST 70.00						
		THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAM						FFF FSI FLAFAN	, ,		UFF UPPER FLR FIN PRS PIERS OPF OPEN PORCH		BUILDING SUB AREA DETAILS				BRID-HEB VI		TAXABLE DISTRICTS	HEBRON, NH 03241	7 NORTH SHORE ROAD	NORTHSHORE ROAD, LLC	OWNER INFORMATION	OHATED INTO
	1							8,928 5,185	0.20 0.15 0.05	0.10	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Adj. Ef	EA DETAILS				% 100	Percentage	TRICTS			LC	MATION	A TION

KHODABASH, MARLEN 22 DUCKWORTH ROAD HEBRON, NH 03241-7131 LISTING HISTORY 03/24/11 MSUL VER SALE 04/20/10 JBPL 10/18/07 MVUM 07/10/07 INSP MARKED FOR 04/11/06 CMPL 05/14/02 MF-V Feature Type Zone: RURAL DISTRICT Minimu Land Type U 11.	INSPECTION EX Units Lng Im Acreage: 2.00 nits Base Rate 980 ac 73,4	GREY;DIST HILLSIDE VIEW; P W/ELECT HEAT ADDED AFTEI ROAD; LOT SLOPES TO RIVER EXTRA FEATURES VALUATION EXTRA FEATURES VALUATION The state of the	NC DE VIEW; PRIVATION Rate Cond LAND V ge: 150 Road DWay 1 1 0756 QV	NOTES NOTES NOTES NOTES NOTES NOTES GREY, DIST HILLSIDE VIEW; PRIVATE ROAD; 4/10 P/U 24X12 FFF/CRL W/ELECT HEAT ADDED AFTER 5/09 SALE; 3/11; DW PART GRAVEL NEAR ROAD; LOT SLOPES TO RIVER BEHIND HSE; 2 OIL TANKS; ROAD; LOT SLOPES TO RIVER BEHIND HSE; 2 OIL TANKS; TRA FEATURES VALUATION TRA FEATURES VALUATION LAND VALUATION Minimum Frontage: 150 LAND VALUATION LAND VALUATION Cond Ad Valorem 76,800 76,800	FLANAGAN, JOHN FLANAGAN, JOHN PU 24X12 FFF/CRL W PART GRAVEL NEAR TANKS; He Notes H Cond Ad Valorem SPI R 100 76,800 0 N 76,800 0 N	MUNICIP. HEBRON VALUE SU Building: Features: Land: Site: AVERAGE PI R Tax Value 0 N 76,800 76,800	MUNICIPAL SOFTWARE BY AVITAR HEBRON ASSESSING OFFICE VALUE SUMMARY (BASE YEAR 2011) 2010 2010 2011 301ding: \$176,900 Features: \$0 \$170,100 Features: \$95,800 \$76,800 PARCEL TOTAL Site: AVERAGE Driveway: PAVED Road: GRAVEL R Tax Value Notes N 76,800 76,800 76,800	¥ AVITAR FAR 2011) \$ 170, \$ 246,5 Road: GRA
MVUM INSP CMUL CMPL MF-V		RA FEATURES V. a x Width Size Adj	ALUATION Rate Cond	Market Value Note	8	MUNICII HEBRON VALUE S Building: Features: Land:	PAL SOFTWARE BY ASSESSING ASSESSING ASSESSING S176,900 \$176,900 \$176,900 \$95,800 PARCEL TOTAL	Y AVITAR F OFFICE EAR 2011) 2011 \$ 170,100 \$ 0 \$ 76,800
			LAND V	ALUATION		Building: Features: Land:	\$ 176,900 \$ 0 \$ 95,800 PARCEL TOTAL \$ 272,700	\$ 170 \$ 76 \$ 246
AL DISTRICT	₹₽	\supset	150 Road 1	Z		Site: AVERAGI PI R Tax Value	Driveway: PAVED	Road: GRAV
IF RES		110	95					

BUILDING SUB AREA DETAILS ID Description Area Adj. Effect.	BUILDING MARKET COST NEW & DEPRECIATION Physical Functional Economic Temporary Total Dpr.	BUILDING MARKET CO	24 24 24 27 CRL Normal	Cost New
BUILDING SUB AREA DETAILS D		BUILDING MARKET CO	24 6AR 24 24 24	21 21
BUILDING SUB AREA DETAILS D		Zi Zi	24 9AR 24 CRL 24	ZI ZI
BUILDING SUB AREA DETAILS ID Description Area Adj. E GAR GARAGE ATTCHD 288 0.45 FFF FST FLR FIN 1224 1.00 CRL CRAWL SPACE 288 0.05 TQF 3/4 STRY FIN 936 0.75 BMU BSMNT DEK DECK/ENTRANCE 168 0.10 ENT ENTRY LANDING 40 0.10 3,880		ZI ZI	24 6AR 24 CRL 24	ZI ZI
BUILDING SUB AREA DETAILS ID		ZI ZI 9Z	24 9AR 24 26 CRL	ZI ZI
BUILDING SUB AREA DETAILS ID Description Area Adj. E GAR GARAGE ATTCHD 288 0.45 FFF FST FLR FIN 1224 1.00 CRL CRAWL SPACE 288 0.05 TQF 3/4 STRY FIN 936 0.75 BMU BSMNT 936 0.15 DEK DECK/ENTRANCE 168 0.10 ENT ENTRY LANDING 40 0.10 3,880		9Z	24 9AR 24	ZI
BUILDING SUB AREA DETAILS ID		ZI	24 GAR	ZI
BUILDING SUB AREA DETAILS			24	
BUILDING SUB AREA DETAILS ID Description Area Adj.	-			
	ΣΙ			
14				
\$81.09	Com. Adjusted		Int: DRYWALL Floor: CARPET/HARDWOOD	Int DRYWALL Floor: CARPET/H
Base Rate: RSA 78.00 District Percentage BRID-HEB VI % 100	Heat: OIL/FA DUCTED B	Bedrms: 3	Roof: GABLE HIP/ASPHALT Fight VINVI SIDING	Roof: GABLE HIP/AS
TAXABLE DIS	1.75 STORY CAPE BUILT IN 2005	1.75 STORY C		
HEBRON, NH 03241-7131				
MILY ROOM KHODABASH, MARLEN 22 DUCKWORTH ROAD	CONVERT STORAGE AREA TO FAMILY ROOM 28X36 HOME W/24X24 GARAGE	REMODEL NEW BUILDING	09-27 05-025	09/09/2009 09
KHODABASH, JEAN N.	Notes	Permit Type	Permit ID	
OWNER INFORMATION	PERMITS	PH		

Land Type Units Base Rate NC Adj Site Road DWay Topography Cond Ad Valorem SPI R 1F RES 2.000 ac 73,500 E 100 100 100 100 MILD 100 73,500 0 N 1F RES 3.100 ac x 1,800 X 100 100 100 MILD 100 2,000 0 N 75,500 <	Zone: RURAL DISTRICT Minimum Acreage: 2.00 Minimum Frontage: 150	T AND TAIL IN THE TOTAL TH		Feature Type Units Lngth x Width Size Adj Rate Cond Market Value Notes	EXTRA FEATURES VALUATION	03/24/11 MSUM 09/28/09 KCCL 08/06/09 KCVM 06/16/09 INSP MARKED FOR INSPECTION 05/04/04 CMPE 05/29/02 MF-O LOT 3 SANBORN DEV; 6X5 WELL HOUSE DNPU; 9/09; INT FLOORING DATED, INT GOOD COND, ATU OVER GAR LADDER ACC DNPU; 3/11; NOH; EST NOW GAS HEAT (3 TANKS); DNPU HEARTH; EST NOW GAS HEAT (3 TANKS); DNPU HEARTH;	LISTING HISTORY NOTES	BENTING, SCOTT E. BENTING, KRISTIN J. BENTING, KRISTIN J. 15 LANES END WESTFORD , MA 01886	
em SPI R Tax Value Notes 500 0 N 73,500 500 0 N 2,000 75,500	Site: AVERAGE Driveway: PAVED Road: PAVED	\$ 279,900 \$ 241,100	VALUE SUMMARY (BASE YEAR 2011) 2010 2011 Building: \$ 189,100 \$ 165,600 Features: \$ 3,000 \$ 0 Land: \$ 87,800 \$ 75,500	HEBRON ASSESSING OFFICE	MUNICIPAL SOFTWARE BY AVITAR	IOH;			

\$ 194,805	Cost New N					Ext: CLAP BOARD Int: DRYWALL/CUSTOM WOOD Floor: CARPET/LINOLEUM OR SIM	Roof: GABLE HIP/ASPHALT			Date Permit ID	мар. 00001/
15 %		BU				OM WOOD EUM OR SIM	HALT				. 00000
	Physical	JILDING M	ZZ	or OP or	ZZ	Baths: Fixtures: A/C:	Bedrms:	2 20 2		Permit Type	Sub.
	Functional	ARKET C	9AR 24	20	C F F F F F F F F F F F F F F F F F F F	Baths: 2.5 (xtures: 8 A/C: No	4	TORY CO.		ype	PI
	l Economic	BUILDING MARKET COST NEW & DEPRECIATION	ZZ	SO BWG SO	<u>zz</u> 81	Quality: A1 AVG+10 Com. Wall: Size Adj: 0.9410	Heat: GAS/FA NO			Notes	PERMITS
	Temporary	PRECIATION		56	12 BR 81	VG+10 .0	Heat: GAS/FA NO DUCTS				
15% \$ 1	Total Dpr. Ass					Bldg. Rate: Com. Wall Fctr: Adjusted Base Rate:	Base Rate:				32 COCITINI DAINE
165,600	Assessment					0.9539 \$ 74.41	RSA 78.00				•
				ENTRY LANDING 99 UFF UPPER FLR FIN 780 BMU BSMNT 780 FFF FST FLR FIN 1396 CRL CRAWL SPACE 616 4,455	BUILDING SUB AREA Description Are DECK/ENTRANCE OPEN PORCH GABAGE ATTOUR	BRID-HEB VI	District Percentage	WESTFORD, MA 01886	BENTING, KRISTIN J. 15 LANES END	BENTING, SCOTT E.	OWNER INFORMATION
				0.10 1396 0.10 1396 0.0.5 31 0.0.5 31 0.05 31 0.05 31	. Eff	00	tage		age 232		MATION

0 N 73,000 0 N 38,200 111,200	88 100 100 95 95 ROLLING 100 73,000 95 ROLLING 100 38,200 111,200	1F RES 2.000 ac 73,500 F 1F RES 25.400 ac x 1,800 X 27.400 ac
:: AVI	Minimum Frontage: 150 NC Adj Site Road DWay Topography Cond Ad Valorem Si	URAL DISTRICT Minimum Acreage: ype Units Bas
\$ 288,000 \$ 270,500	LAND VALUATION	
Features: \$ 4,500 \$ 3,000 Land: \$ 124,600 \$ 111,200 PARCEL TOTAL		
VALUE SUMMARY (BASE YEAR 2011) 2010 2011 2010 8 156,300		
HEBRON ASSESSING OFFICE	Units Lngth x Width Size Adj Rate Cond Market Value Notes 1 100 3,000.00 100 3,000 3,000 3,000 3,000 3,000	FIREPLACE 1-STAND 1
MUNICIPAL SOFTWARE BY AVITAR	ALUATION	
	MOSTLY BLOCKED TUNNEL VIEW OF DIST MTNS - DNPU;BROWN; 7/08 NEW ROOF 2007; 3/11; NOH; DNPU HEARTH;	03/23/11 MSUM 07/29/08 DMVL 07/10/08 INSP MARKED FOR INSPECTION 06/22/04 CMUM 06/18/04 ETUM 06/20/02 MF-X
	NOTES	LISTING HISTORY
Page		BELMONT, MA 02478
233	Date Book Page Type Price Grantor 08/09/2010 3720 0858 Q I 330,000 SUTHERLAND, BRIAN 05/25/2004 3000 0652 Q I 270,000 BREWER, GLENN &	ZHU, MIN CHENG, XIAO MING 5 THOMAS STREET
PICTURE	SALES HISTORY	OWNER INFORMATION
HEBRON Printed: 08/09/2011	00HH09 Card: 1 of 1 273 HOBART HILL ROAD	Sub:

\$ 169,925 8 %		В	Ε	Int: DRYWALL Floor: PINE/SOFT WD/CARPET	Ext CEDAR/REDWD				Date Permit ID	T. COOCEA
	Physical Functional	BUILDING MARKET COS	3 21 40 BMU FFF 8	Z 8	Bedrms: 3	1.75 STORY SALT			Permit Type	PER
	Economic Temporary	BUILDING MARKET COST NEW & DEPRECIATION	DEK 28 BMG PFF 85 PFFF	Com. Wall: Size Adj: 0.9999	Heat: OIL/HOT WATER Onality: A1 AVG+10	1.75 STORY SALT BOX BUILT IN 1994			Notes	PERMITS
8% \$1	Total Dpr. Asse			Com. Wall Fetr: Adjusted Base Rate:	Base Kate: Bldg Rate:					
156,300	Assessment			\$ 84.92	RSA 78.00					
			BUILDING SUB AREA DETAILS D		BRID-HEB VI	TAXABLE DIS	BELMONT, MA 02478	CHENG, XIAO MING 5 THOMAS STREET	ZHU, MIN	OWNER INFORMATION
			A DETAILS Irea Adj. Effect. 982 1.00 982 639 1.00 639 208 0.15 31 312 0.20 62 301 0.10 30 448 0.50 224 329 0.10 33 3,219 2,001		% 100	ACTS	Di	age 234		MATION

AVERAGE \$ 278,574 8 %		Zt		Floor: HARDWOOD/CARPET	Ext VINYL SIDING	Roof: SALT BOX/ASPHALT		03/10/2005 04-19 extension RE 06/17/2004 04-19 AI	Permit ID	Map: 000018 Lot: 000HCE
	al Functional	12 DEK 25 ON FFFF 14 ON FFFF 15 ON FFF 15 ON FFFF 15 ON		A/C: No	4.0	Bedrms: 3	1.75 STORY SALT	ADDITION	Permit Type	Sub: 000009 PER
	BUILDING MARKET COST NEW & DEPRECIATION Physical Functional Economic Temporary	8 ARC 8	- " ,	Size Adi: 0.8865	Quality: A1 AVG+10	Heat: OIL/HOT WATER	1.75 STORY SALT BOX BUILT IN 2002	FINISH BASEMENT- I BÜRM, BATH NEW GARAGE, GREATROOM, DECK	Notes	Card: 1 of 1 PERMITS
8 % \$ 256,300	Total Dpr. Assessment			Com. wan FCIT: Adjusted Base Rate:	Bldg. Rate:	Base Rate: RS.		ATROOM, DECK	١.	76 VALLEY VIEW ROAD
00	ent	FFF SLB GAR BMIU TQF BMF DEK TQU		\$ 76.03	0.9748	RSA 78.00				
		BUILDING SUB AREA DETA Description Area FST FLR FIN 1832 SLAB 576 GARAGE ATTCHD 672 BSMNT 3/4 STRY FIN 1176 BSMNT FINISHED 826 DECK/ENTRANCE 996 3/4 STRY UNFIN 672 7,180			BRID-HEB VI % 100	District Percentage	TAXABLE DISTRICTS	CAMPBELL, DARLENE M. PO BOX 1809 PLYMOUTH, NH 03264	CAMPBELL, STEPHEN S.	HEBRON Printed: OWNER INFORMATION
		Adj. Effect. 1.00 1832 0.00 0 0.45 302 0.15 65 0.75 882 0.30 248 0.10 100 0.35 235 3,664				I		Page 236		08/09/2011

OWNER INFORMATION	SALES HISTORY	PICTURE
MARSHALL, JAMES S. MARSHALL, SUZANNE R.	Date Book Page Type Price Grantor 10/18/2010 3740 0512 Q1 590,000 RUPLEY, JOSEPH H	
56 PANORAMA LANE		
HEBRON, NH 03241		
LISTING HISTORY	NOTES	
03/23/11 MSUL VER SALE 05/12/10 JBVL 04/20/10 INSP MARKED FOR INSPECTION 12/04/03 BNUL 06/26/02 MF-X	LOT 4 BEAR MT. BLUFF; BROWN; 5/10 2X6 CONSTR; CORR BUILD DATE PER HO; 3/11; I & E GOOD; PART OF BMU HAS SOME DRYWALL - STILL BMU;	
EX	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type Units Lng FIREPLACE 1-CUST 1	Units Lngth x Width Size Adj Rate Cond Market Value Notes 1 100 5,000.00 100 5,000 STONE FACE 5,000 5,000 5,000 5,000 5,000 5,000	HEBRON ASSESSING OFFICE
		VALUE SUMMARY (BASE YEAR 2011) 2010 2011
		Building: \$ 245,100 \$ 237,600 Features: \$ 7,500 \$ 5,000
		\$ 383,400
		PARCEL TOTAL
	LAND VALUATION	\$ 636,000 \$ 585,500
Zone: RURAL DISTRICT Minimum Acreage: 2.00	00 Minimum Frontage: 150	Site: GOOD Driveway: PAVED Road: PAVED
	NC Adj Site Road DWay Topography Cond Ad Valorem	SPI R Tax Value Notes
1F RES 2.000 ac 73,500 1F RES 3.000 ac x 1,800 1F RES 1.000 vu x 100,000 5.000 ac	73,500 G 120 105 100 100 95 ROLLING 100 88,000 x 1,800 X 100 90 MODERATE 100 4,900 100,000 X 100 250,000 342,900	0 N 88,000 0 N 4,900 0 N 250,000 90+MTN/LAKE VU 342,900

\$ 255,526 7%		BUI	Roof GABLE HIP/ASPHALT EXT. WOOD SHINGLE Int DRYWALL Floor: PINE/SOFT WD/CARPET			Date Permit ID	Map: 000020 Lot: 000002
	Physical Functional	ILDING MARKET CO	Bedrms: 3 Baths: 2.5 Fixtures: 10 A/C: No A/C: No 12 20 20 21 21 24 HSF GAR BMU 220 24	1 SA STORY O		Permit Type	Sub: 000004 PE
	Economic Temporary	BUILDING MARKET COST NEW & DEPRECIATION	Bedrms: 3			Notes	Card: 1 of 1 PERMITS
7% \$ 2	Total Dpr.	(ON	Base Rate: Bldg. Rate: Com. Wall Fctr: Adjusted Base Rate:				56 PANORAMA LANE
237,600	Assessment		RSA 78.00 1.3015 \$ 101.52				E
			District Percent	HEBRON, NH 03241	MARSHALL, SUZANNE R. 56 PANORAMA LANE	MARSHALL, JAMES S.	OWNER INFORMATION
			77. Effec 2,5		e 238		MATION

OWNER INFORMATION	_		SALES HISTORY		1			PICTURE	
NEWMAN, BARBARA J.	Date 08/06/2010		Type Q1		Grantor WALL, GERALDINE P -				
45 SOUTH STREET	08/26/2002	2/03 099/	2	2/0,000 ERINES	ERNEST H. SCHMIDT				
NEEDHAM, MA 02492						1			
LISTING HISTORY			NOTES	ES					
03/23/11 MSUM 04/22/08 MVPM 12/17/07 MVUL 12/03/07 MAIL APPT LETTER 10/16/07 MVUM 07/10/07 INSP MARKED FOR INSPECTION 04/27/05 ETPR 09/07/04 CMHN	BLUE; 3/11; N	BLUE; 3/11; NOH; EST PATIO DUE TO SNOW;	IO DUE TO SN	lOW;					
E	EXTRA FEATURES VALUATION	RES VALUATI	[ON				MUNICIPA	MUNICIPAL SOFTWARE BY AVITAR	AVITAE
Feature Type Units Ln FIREPLACE 1-STAND 1 PATIO 418 SHED-WOOD 140	Lngth x Width Size Adj 100 22 x 19 98 10 x 14 174	Adj Rate 100 3,000.00 98 7.00 174 7.00	Cond 100 70 80	Market Value Notes 3,000 2,007 EST 1,364	8	<i>HE</i>	\overline{BRON}_{\neq}	HEBRON ASSESSING OFFICE	OFFI
				6,400			VALUE SUN	VALUE SUMMARY (BASE YEAR 2011)	EAR 2011
						Ruilding		2010	2011 \$ 247 400
						Features:	res:	\$ 6,400	\$ 6,400
						Land:		\$ 375,500	\$ 352,700
							F	PARCEL TOTAL	
								\$ 619,200	\$ 606,500
			LAND VALUATION	LUATION					
Zone: RURAL DISTRICT Minimum Acreage: 2.00	00 Minimum Frontage:	rontage: 150				Site:	AVERAGE	Site: AVERAGE Driveway: PAVED Road: PAVED	Road: P/
Land Type Units Base Rate		Site Road	DWay	Topography	Cond Ad Valorem	\mathbf{SPI}	Tax Value Notes	Votes	
2 000 ac	0 0		100	NG	į	0 N	75 400	H DW/ACC	
1F RES 2.000 ac 73,500 1F RES 1.500 ac x 1,800 1F RES 1.000 vu x 100,000 3.500 ac	73,500 G 120 x1,800 X 100 100,000 X 100	100	100 95 85	95 ROLLING 85 STEEP	100 2,300 275 275,000 352,700	0 0 C	2,300 2,75,000 3 52,700	75,400 SH DW/ACC 2,300 275,000 120+ MTN/LAKE VU 352,700	Ü U

\$ 265,971 7%	Cost New Normal Physical	BUILDING M	9	T	þ	14 18	GAR ∞	12 12	π π π	14 6 12		Floor: CARPET/HARDWOOD A/C:	RD	Roof: GABLE HIP/ASPHALT Bedrms:	1.75		10/17/2007 07-24 EXTERIOR ONLY 07/19/2004 04-023 SHED	Permit ID	
	Functional Economic	BUILDING MARKET COST NEW & DEPRECIATION	ω θ _η α	25	,			88	SLB FFF TQF	15 9	8 DEK	No Size Adj:	3.5	4	1.75 STORY CAPE BUILT IN 1998				PERMITS
7 %	ic Temporary Total Dpr.	DEPRECIATION		6	17	SLB			51 51	7 FFF 6	6	0.9389 Adjusted		Heat: OIL/HOT WATER	N 1998		FLAT DECK 10X14 SHED	es	
\$ 247,400	pr. Assessment				€ 3 V 3	91		16				usted Base Rate: \$100.48	Bldg. Rate: 1.2882	Base Rate: RSA 78.00					
		*)				SLAB 1922 5,128	FFF FST FLR FIN 1934 1.00 GAR GARAGE ATTCHD 432 0.45 OPF OPEN PORCH 48 0.25 DEK DECK/ENTRANCE 135 0.10	BUILDING SUB AREA DETA Description Area 2/4 STRV EIN 657			BRID-HEB VI % 100	District Po	TAXABLE DISTRICTS	NEEDHAM, MA 02492	45 SOUTH STREET	NEWMAN, BARBARA J.	OWNER INFORMATION

Date			
C.C. Date Book Page Type Price Gramor Date Book Page Type Price Gramor Date Date Date Price Price Price Price Date Date			
C. Dale Book Fage Type Price Grantor Dale Book Fage Type Price Grantor Dale Book Fage Type Price Grantor Dale Dale Book Fage Type Price Grantor Dale			
Date			
Date DOUL DOUL CARLE HIS TOR Date Date DOUL DOUL DALES HIS TORY DATE DA	N 65,700 N 5,100 70,800	110 100 100 95 95 ROLLING 90 65,700 100 95 ROLLING 100 5,100 70,800	
NEGRATION Date Book Page Type Price Grants Price Canada Price Canada	I R Tax Value Notes	Minum Frontage: 150 Adj Site Road DWay Topography Cond Ad Valorem	ype Units Base Rate
Date Date Book Page Type Price Canador Date Book Page Type Price Canador Date Date Book Page Type Price Canador Date Date Date Date Price Canador Date Date			
NORMATION Date Book Page Type Price Greating			
Date Book Page Type Price Grantor			
NATION Catu. 101	PARCEL TOTAL		
C.	\$ 100,500 \$ 70,		
NORMATION Sale NORMATION SALES HISTORY SALES HISTORY	•		
Date Book Price Type Price Grantor Picture	\$ 263,600		
DOUBLE CALLE HISTORY Price Grantor PICTURE	VALUE SUMMAKY (BASE YEAK 2011)		
C. Date Book Page Type Price Grantor	VALUE CUMMARY (BACE VEAR 2011)		
Date Book Page Type Price Grantor			
Date Book Page Type Price Grantor	HEBRON ASSESSING OFFICE	Rate Cond	Feature Type Units Lngth x
Date Book Page Type Price Grantor True Tru	MUNICIPAL SOFTWARE BY AVITAR	FEATURES VALUATION	EXTRA
INFORMATION Date Book Page Type Price Grantor			
INFORMATION Card: 1011 SALES HISTORY PICTURE			MVPL
INFORMATION			
The colour Californ Califor		/ TO 20/2/15; 3/11; NOH EST CTH AREA; DNPU HILLTOP VU=NV;	MSUM
The color of the color Calcard		NOTES	
The control of the	F	3362 0852 UV 48	STOW, MA 01775
The condition Card: 1 OI TO FAINCRAPHA LARK THE CONDITION THE CARD: CARD:	Page 2	3462 0843 UV13 40,000 3362 0855 UV37 3.500	
NFORMATION Date Book Page Type 10/21/2010 27/1 0725 11152 257 523 VOLUMOUS SCOTT	241	3651 0532 Q1 290,000	
NFORMATION SALES HISTORY PICTURE SALES HISTORY		2010 3741 0725 11152 257 523	WILSON, SCOTT C. Dat
LOT: 000002 Sub: 000014 Catu: 1 01 1 TO FAINONAMA LAND HEBRON FILIEU:	PICTURE	SALES HISTORY	
	HEBRON Printed: 08/09/2011	Card: 1 of 1	

\$ 238,889 4 %	Cost New Normal				20		8Z FFF BMG	20			Int. DRYWALL Floor: CARPET/HARDWOOD	Ext: VINYL SIDING			11/01/2007 07-26			Map: 000020 Lot: 000002
	Physical Functional	BUILDING MARKET CO		9	4		8Z BFFF ØFFF 8Z	4	3	N DEK	No	Bedrms: 4 Baths: 3.0	2.00 STORY CONV		NEW BOILDING	Permit Type	PE	2 Sub: 000014
	Economic Temporary	BUILDING MARKET COST NEW & DEPRECIATION	38	OPF	13 7	⊗ CTH V BMU ⊗ ⊗	BW C FFF	*		zı	Com. Wall: Size Adj: 0.9081	Quality: A1 AVG+10	2.00 STORY CONVENTIL BUILT IN 2007			Notes	PERMITS	Card: 1 of 1
4% \$ 2	Total Dpr.			9	16		82				Com. Wall Fctr: Adjusted Base Rate:	Base kate: Bldg. Rate:	1					16 PANORAMA LANE
229,300	Assessment										\$ 75.55	0.9685						E
								FFF FST FLR FIN 1680 1.00 1680 BMG BASEMENT 672 0.20 134 UFF UPPER FLR FIN 1064 1.00 1064 BMU BSMNT 1008 0.15 151 DEK DECK/ENTRANCE 144 0.10 14 OPF OPEN PORCH 228 0.25 57 5,412 3,162	Description Area Adj. Eff CATHEDRAL 616 0.10	BIII DING SUB ADEA DETAILS		BRID-HEB VI % 100	BLE DI	STOW, MA 01775	WILSON, JANET L. 32 DUNSTER DRIVE	WILSON, SCOTT C.	OWNER INFORMATION	HEBRON Printed: 08/09/2011

0 N 53,300 53,300 53,300	3 G 120 105 100 100 100 MILD 100 53,300 53,300	IF RES 0.230 ac 42,33 ac 42,33
	Minimum Frontage: 150 NC Adi Site Road DWay Tonography Cond	AL DISTRICT Minimum Acre
\$ 504,400 \$ 428,300	NOTTAIL BY GIVE	
2010 Building: \$ 309,100 \$ 272,000 Features: \$ 153,000 \$ 103,000 Land: \$ 42,300 \$ 53,300		
VALUE SUMMARY (BASE YEAR 2011)	10	I-STAND I ENITY 1
HEBRON ASSESSING OFFICE	Lngth x Width Size Adj Rate Cond Market Value Notes	Feature Type Units Lng
MUNICIPAL SOFTWARE BY AVITAR	VERY LIM ACCESS; \$300 /MO ASSOC FEES PER MLS; EXTRA FEATURES VALUATION	08/14/09 MFVM 06/16/09 INSP MARKED FOR INSPECTION 12/04/03 BNUM 08/01/02 MF-O
	THE LEDGES, MOSTLY BLOCKED VIEW; BROOK BESIDE HSE; RENO TO	
Page 243	Date Book Page Type Price Grantor 05/19/2011 3793 0543 U138 DODGE, DENNIS W. & 01/13/2010 3675 0042 Q1 475,000 BUSBY, WILLIAM A	DODGE TRUSTEE, DENNIS W. DODGE TRUSTEE, JUDITH A. DENNIS & JUDITH DODGE REVTRUST 955 WEST SHORE ROAD, BOX 69 ALEXANDRIA, NH 03222
PICTURE	SALES HIS	OWNER INFORMATION
HEBRON Printed: 08/09/2011	000003 Card: 1 of 1 41 LEDGEWOOD CIRCLE	Map: 000020 Lot: 000007 Sub:

GOOD 4 10 %	Cost New Normal Physical Functional Economic	BIII DING MARKET COCT NEW & DERBECTATION	CRL FFF	23 4 0 0 N N S S O N N S S O N N S S O N N S S O N N S S O N N S S O N N S S O N N S S O N N S S O N N S S O N N S S O N N S O N N S S O	DEX CTH CTH	3 10 CRL)) b)	FRONTAGE 0	Int: DRYWALL Fixtures: 14 Com. Wall: Floor: HARDWOOD/CARPET A/C: Yes Size Adj: 0.9297	Ext. CLAP BOARD/WOOD SHINGLE Baths: 3.5 Quality: A5 EXC+10	2.00 STORY CONTEMPO		Date Permit ID Permit Type Notes
10 % \$	Temporary Total Dpr. Assessment	ECIATION	24	Ø GAR ₽Z	GAR DI	ω () σ			Com. Wall Fctr: Adjusted Base Rate:	Bldg. Rate:			
272,000	sment				CRL CRAWL SPACE 1524 0.05 5,170	CATHEDRAL 391 DECK/ENTRANCE 226 UPPER FLR FIN 774 GARAGE ATTCHD 576	Description Area FST FLR FIN 1524 OPEN PORCH 45	BUILDING SUB AREA DETAILS	\$ 108.60	1.3923 BRID-HEB VI % 100	TAXABLE DIS	DODGE TRUSTEE, JUDITH A. DENNIS & JUDITH DODGE REVTRUST 955 WEST SHORE ROAD, BOX 69 ALEXANDRIA, NH 03222	DODGE TRUSTEE, DENNIS W.

120	Site: GOOD Driveway: PAVED Road: PAVED Tax Value Notes 48,000 48,000	Minimum Frontage: 150 Site Road DWay Topography Cond Ad Valorem SPI R Ta G 120 105 100 100 90 MODERATE 100 48,000 0 N 48,000	Zone: RURAL DISTRICT Minimum Acreage: 2.00 Mini Land Type Units Base Rate NC
1000007 Sub: 00HS17 Card: 1 of 1 120 LEDGEWOOD CIRCLE HEBRON Printed: 08/09/2011		LAND VALUATION	
1000007 Sub: 00HS17 Card: 1 of 1 120 LEDGEWOOD CIRCLE HEBRON Printed: 08/09/2011			
1000007 Sub: 00HS17 Card: 1 of 1 120 LEDGEWOOD CIRCLE HEBRON Printed: 08/09/2011	\$ 153,000 \$ 42,300	Feature Land:	
2000007 Sub: 00HS17 Card: 1 of 1 120 LEDGEWOOD CIRCLE HEBRON Printed: 08/09/2011	2010	Building	
## 1000007 Sub: 00HS17 Card: 1 of 1 120 LEDGEWOOD CIRCLE HEBRON Printed: 08/09/2011	LUE SUMMARY (BASE YEAR 2011)		
### 1000007 Sub: 00HS17 Card: 1 of 1 120 LEDGEWOOD CIRCLE HEBRON Printed: 08/09/2011		100,000.00 100 100,000 3,000.00 100 3,000	ENITY 1
120 120	RON ASSESSING OFFICE	Rate Cond Market Value Notes	Feature Type Units Lngth x Wio
NRMATION Sub: 00HS17 Card: 1 of 1 120 LEDGEWOOD CIRCLE HEBRON Printed: 08/09/2011	NICIPAL SOFTWARE BY AVITAR		EXTRA FE
Sub: 00HS17 Card: 1 of 1 120 LEDGEWOOD CIRCLE HEBRON Printed: 08/09/2011		SKETCH; EST BM AL	03/24/11 MSUM WALK- 03/23/07 CMPM TIME C 03/21/06 CMPL 06/20/05 DIUL 06/27/02 MF-V
Card: 1 of 1 120 LEDGEWOOD CIRCLE HEBRON Printed: 08/09/2011		NOTES	LISTING HISTORY
Sub: 00HS17	Pa		BOLTON, MA 01740
Lot: 000007 Sub: 00HS17 Card: 1 of 1 120 LEDGEWOOD CIRCLE HEBRON Printed: 08/09/2011 NFORMATION Date Book Page Type Price Grantor Grantor R.B. Date Book Page Type Price Grantor 06/16/2009 3619 0248 Q1 422,333 POLEWARCZYK,	age 245	3466 0491 U140 565,000 3237 0357 Q1 135,000	59 DRUMLIN HILL ROAD 01/05/2
: 000007 Sub: 00HS17 Card: 1 of 1 120 LEDGEWOOD CIRCLE HEBRON Printed: SALES HISTORY PICTURE		3619 0248 Q1 422,333	₹В.
Lot: 000007 Sub: 00HS17 Card: 1 of 1 120 LEDGEWOOD CIRCLE HEBRON Printed:	PICTURE	SALES HISTORY	
	Printed:	120 LEDGEWOOD CIRCLE	Sub:

\$ 322,587 5%		ВІ	ð 8	<u> </u>	6Z DE K	4 0	Floor: HARDWOOD/HARD TILE 12 No. FFF BMU 12 12 12 12 No. BMU No. BM	Ext: CEDAR/REDWD	Roof: GABLE HIP/ASPHALT		02/02/2006 06-001	Date Permit ID		Map: 000020 Lot: 000007
	Physical Functional	UILDING MARKET COS	CTH FFF RBU	212	CTH FFF BMU	22 17	A/C: Yes 22 PFF FFF BMU	2.5	Bedrms: 3	2.00 STORY CON	NEW BUILDING	Permit Type		Sub: 00HS17
	Economic Temporary	BUILDING MARKET COST NEW & DEPRECIATION	ω	:	6 El		8Z 8Z 8Z	Quality: A5 EXC+10	Heat: GAS/FA DUCTED	2.00 STORY CONDO BUILT IN 2006		Notes	PERMITS	Card: 1 of 1
5 % \$ 306,500	Total Dpr. Assessment				17	OPF 4	Base Rate: GAR SAR SAR		Base Rate: RCT 78.00					120 LEDGEWOOD CIRCLE
							### BUILDING SUB AREA DETAILS ID Description Area Adj. Effect.	BRID-HEB VI	Д	BOLTON, MA 01740 TAXABLE DISTRICTS	GAIDOS, SHELLEY G. 59 DRUMLIN HILL ROAD	GAIDOS, WEBSTER B.	OWNER INFORMATION	HEBRON Printed: 08/09/2011

MAME, NETICA C. Date Book Page Type Price Grantor	76,800 3,600 80,400	100 95 100 MILD 100 76,800 100 MILD 100 3,600 80,400	ac 73,500 F 110 ac x1,800 X 100 ac	IF RES
MATION SALES HISTORY PICTURE	Site: AVERAGE Driveway: GRAVEL Road: PAVED 1 R Tax Value Notes	Road DWay Topography Cond	Minimum Acreage: 2.00 Units Base Rate	Zone: RURAL DIST
MATION Book Page Type Price Grantor 1944 2,667 GREENHALGH 06/13/2010 3722 0075 Q 280,000 GREENHALGH 06/07/2010 3705 Q453 U144 2,667 GREENHALGH 01/25/2002 0453 U144 04/24 U145 04		LAND VALUATION		
MATION Back Page Type Price Fronts Price Price	PARCEL TOTAL			
MATION Date Book Page Type Price Grantor 08/13/2010 3702 0075 Q1 30,0000 GREENHALGH 06/07/2010 3702 00453 U 1 44 2,667 GREENHALGH 06/07/2010 3705 0453 U 1 44 2,667 GREENHALGH 01/25/2002 U V 40 33,000 SUOMU, PHILLP W NOILY	\$ 98,000	0.00 100	_	GENERATOR
MATION Date Book Page Type Price Grantor	\$ 181,300 \$ 207	7.00 60 824 4.00 60 453	4 x 12	LEAN-TO
MATION Date Book Page Type Price Grantor		4.00 100 1,498	12×30	LEAN-TO
MATION SALES HISTORY PICTURE	VALUE SUMMARY (BASE YEAR 2011)	19.00 350 45,390	864 24 x 36	BARN-1STRY/LOF
Date Book Page Type Price Grantor		7.00 /0 1,345 22.00 70 6,875	16 x 12 24 x 20	GARAGE-1 STY
Date Book Page Type Price Grantor	HEBRON ASSESSING OFFICE	Rate Cond	Units Lngth x Width Size	Feature Type
Date Book Page Type Price Grantor	MUNICIPAL SOFTWARE BY AVITAR	S VALUATION	EXTRA FEATURES	
MATION SALES HISTORY PICTURE		/C IN PART OF FFF ONLY=DNPU; BARN 2ND FLR FIN W/HEAT DME OF DECK EST DUE TO SNOW; DNPU HEARTH;		
MATION SALES HISTORY PICTURE Date Book Page Type Price Grantor 08/13/2010 3722 0075 Q I 380,000 GREENHALGH 06/07/2010 3705 0453 U I 44 2,667 GREENHALGH, 01/25/2002 U V 40 33,000 SUOMU, PHILIP W		NOTES		LIST
MATION Date Book Page Type Price Grantor 08/13/2010 3722 0075 Q I 380,000 GREENHALGH 06/07/2010 3705 0453 U I 44 2,667 GREENHALGH, 01/25/2002 U V 40 33,000 SUOMU, PHILIP W	Pa			HEBRON, NH 03241
OWNER INFORMATION SALES HISTORY PICTURE INGAME, NEIL C. Date Book Page Type Price Grantor	age 247	0075 Q1 380,000 0453 U144 2,667 UV40 33,000	08/13/2010 06/07/2010 01/25/2002	BURLINGAME, PAT 51 BEAR MOUNTAI
OWNER INFORMATION SALES HISTORY PICTURE		Page Type Price	Date	BURLINGAME, N

	Assessment					
		Total Dpr. A	al Economic Temporary	Physical Functional	Normal P	Cost New
			ω GPF ω 9 12 ν GPF ν 12 σ 9 12 ν GPF ν 12 σ		<u>.</u>	
			HSF TO	91 4 P.F. 91 72		
			26 20 13	4		
FST FLR FIN 1326 BSMNT 524 4,114			ot ffff			
OPF OPEN PORCH 240 0.25 UFF UPPER FLR FIN 12 1.00 CRL CRAWL SPACE 224 0.05			on MU ZI ZI DI			
1/2 STRY FIN 810 BSMNT FINISHED 578 ENTRY LANDING 30 DECK JENTER ANGE 270			6 ENT 2007			
BUILDING SUB AREA DETAILS The Description Area Adi			9t 9t			
			j., 10			
59	\$ 104.59	Com. Wall Fctr: Adjusted Base Rate:	Com. Wall: Size Adj: 0.9874	Fixtures: 8 A/C: No	OD/CARPET	Int: DRYWALL Floor: HARDWOOD/CARPET
BRID-HEB VI		Bldg. Rate:	Quality: A4 EXC		RD	Ext: CLAP BOARD
D	: RSA 78.00	Base Rate:	Heat: OIL/HOT WATER	Bedrms: 2	P/ASPHALT	Roof: GABLE HIP/ASPHALT
TAXABLE DISTRICTS			1.50 STORY CAPE BUILT IN 2002	1.50 STORY		
HEBRON, NH 03241						
BURLINGAME, PATRICIA C. 51 BEAR MOUNTAIN ROAD		IN EXISTING BAKIN	INSTALL BATHROOM IN EXISTING BARN SHOP & STORAGE BARN 14X16 LIVING ROOM ADDITION	ADDITION GARAGE ADDITION	11	05/06/2009 09-07 05/08/2007 07-011 05/12/2005 05-014
BURLINGAME, NEIL C.			Notes	Permit Type	Permit ID	
OWNER INFORMATION			PERMITS	I		

PI R Tax Value Notes 0 N 58,700 58,700	Adj Site Road DWay Topography Cond Ad Valorem SPI 100 100 100 95 95 ROLLING 100 58,700 0 58,700	Land Type
Size: AVEDAGE Deirores: GRAVEL Bood: BAVED	LAND VALUATION	Minimum Acrosco: 200
\$ 204,200 \$ 158,100		
VALUE SUMMARY (BASE YEAR 2011) 2010 2011 2010 \$ 96,400 Building: \$ 127,700 \$ 96,400 Features: \$ 1,500 \$ 3,000 Land: \$ 75,000 \$ 58,700	L H	
	3,000.00 100 3,000 GAS 3,000	STAND
HERRON ASSESSING OFFICE	Rate Cond Market Value Notes	Feature Type Units Lngth x Width Size Adj
MUNICIPAL SOFTWARE BY AVITAR	EXTRA FEATURES VALUATION	EXTRA
	BEIGE; 2X6 CONST; 3/11; N,O.H.; TUNNEL PASTORAL & SHORT HILLSIDE VU THRU P-LINES=NV=DNPU;	03/24/11 MSUM 10/18/07 MVUL 07/10/07 INSP MARKED FOR INSPECTION 04/25/05 ETPR 09/01/04 ETHR 04/28/04 CMPM 03/19/03 MF-O
	NOTES	LISTING HISTORY
Page 2		P O BOX 172 HEBRON, NH 03241-0172
249	Date Book Page Type Price Grantor 06/03/2010 3704 0892 Q I 165,000 GIROUARD, JR., 07/09/2002 U V 40 25,000 HYDE, HENRY &	KATHLEEN M LIVING TRST
PICTURE	SALES HISTORY	OWNER INFORMATION
HEBRON Printed: 08/09/2011	0 Card: 1 of 1 225 GROTON ROAD	Map: 000023 Lot: 000005 Sub: 000000

\$ 112,104 14%		В		22	71		Ext VINYL SIDING Int DRYWALL Floor: CARPET/LINOLEUM OR SIM			2004	Date Permit ID	Map: 000023 Lot: 000005
	Physical Functional	UILDING MARKET CO	8 DEK 1		EPF №	20	Bearms: 4 Baths: 2.0 Fixtures: A/C: Yes	1.00 STORY DBL		ADDITION	Permit Type	Sub: 000000
	Economic Temporary	BUILDING MARKET COST NEW & DEPRECIATION		SLB SLB	9	91	Heat: OIL/FA DUCTED Quality: A1 AVG+10 Com. Wall: Size Adj: 0.8410	1.00 STORY DBL WD MH BUILT IN 2003		NEW 12X20 DECK	Notes	Card: 1 of 1 PERMITS
14% \$	Total Dpr.	N			22 22 DEK 9	ĢAR ⊕ł	Base Kate: Bldg. Rate: Com. Wall Fctr: Adjusted Base Rate:					225 GROTON ROAD
96,400	Assessment			22			MHD 45.00 1.0380 \$ 46.71					D
A CONTRACTOR OF THE CONTRACTOR					F FST FLR FIN 2052 1.00 B SLAB 2052 0.00 K DECK/ENTRANCE 222 0.10 R GARAGE ATTCHD 352 0.45 F ENCLSD PORCH 240 0.70 4,918	BUILDING SUB AREA DETAILS ID Description Area Adi. Effect.	BRID-HEB VI % 100	TAXABLE DIS	P O BOX 172 HEBRON, NH 03241-0172		KEARNS, KATHLEEN M LIVING TRST	HEBRON Printed: 08/09/2011 OWNER INFORMATION

Zone: LAKE DISTRICT Minimum Acreage: 2.00 Minimum Frontage: 150 Land Type Units Base Rate NC Adj Site Relate IF RES WTRFRNT 2.000 ac 73,500 I 140 105 10 IF RES WTRFRNT 1.000 wf x 750,000 X 100 x 2.560 ac 2.560 ac x 1.000 wf x		Feature Type Units Lngth x Width Size Adj R DECK 146 1 x 146 170 FIREPLACE 1-CUST 1 100 5; GENERATOR 1 100	03/24/11 MSUM 07/30/08 DMVL 07/10/08 INSP MARKED FOR INSPECTION 09/09/04 ETHC 12/01/03 BNUL 05/29/02 MF-O EXTRA FEATURES VALUATION	Date Book 10/15/2009 3653	Map: 00018A
Dad DWay Topography Cond Ad Valorem 00 95 90 MODERATE 95 87,800 90 MODERATE 100 900 130 975,000 1,063,700	LAND VALUATION	Rate Cond Market Value Notes 7.00 60 1,042 AT WF EST SNOW 5,000.00 100 5,000 0.00 100 0 6,000 6,000	VE GAR; 3/11; N.O.H.; VETON	Page Type Price Grantor 0649 Q1 1,710,000 BIRON, PATRICIA A NOTES	1 of 1 19 ROGERS LEDGE DRIVE SALES HISTORY
Site: GOOD Driveway: GRAVEL Road: PAVED SPI R Tax Value Notes 0 N 87,800 ROW 0 N 975,000 WF 1,063,700	Building: \$559,600 Features: \$6,500 Land: \$1,105,000 PARCEL TOTAL \$1,671,100	HEBRON ASSESSING OFFICE VALUE SUMMARY (BASE YEAR 2011)	MUNICIPAL SOFTWARE BY AVITAR		HEBRON Printed:
EL Road: PAVED	\$ 525,400 \$ 6,000 \$ 1,063,700 \$ 1,595,100	GAR 2011)	YAVITAR	Page 251	ed: 08/09/2011

\$ 564,939 7 %		28 HSF & 12 12		Int: DRYWALL Floor: HARDWOOD/HARD TILE	Ext: CEDAR/REDWD	Doof CARLE HIR/ACRITALT		Date Permit ID		Map: 00018A Lot: 000013
	Physical Functional	2 FFFF 9 FFFF 12 BMF 12	WATER	Fixtures: 13 A/C: Yes	Baths: 3.5	ORY		Permit Type		Sub: 000002
	Physical Functional Economic Temporary	DEK P OFF 12 FFFF P OFF 24 P OFF	WATERFRONT	Com. Wall: Size Adj: 0.8526	Quality: A6 EXC+20	CAPE BUILT IN 1988		Notes	PERMITS	Card: 1 of 1
7% \$ 5	Total Dpr.	No. of the state o		Com. Wall Fctr: Adjusted Base Rate:	Bldg. Rate:					19 ROGERS LEDGE DRIVE
525,400	Assessment	08		\$ 115.98	1.4869	70 00				RIVE
The second second		BUILDING SUB AREA DETAILS			BRID-HEB VI % 100	District Div	458 NORTH JUNE STREET 52 age	HILSON HOLDINGS, LLC	OWNER INFORMATION	HEBRON Printed: 08/09/2011

Zone: LAKE DISTRICT Minimum Acreage: 2.00 Minimu					I-CUST	Feature Type Units Lng	EX	03/24/11 MSUM 09/23/09 KCQC 08/13/09 MFVM 06/16/09 INSP MARKED FOR INSPECTION 09/02/04 CMHR 06/21/04 ETUL 05/29/02 MF-O	LISTING HISTORY	HENDRICKSON, RAY & KARYN 79 TOPSFIELD ROAD BOXFORD, MA 01921	OWNER INFORMATION	
Minimum Frontage: 150 NC Adj Site Road DWay Topography Cond Ad Valorem 1 140 105 100 100 90 MODERATE 95 92,400 2 X 100 90 MODERATE 100 5,000 3 X 100 100 90 MODERATE 130 975,000 3 X 100 110 130 130 1,072,400	LAND VALUATION			11,600	5,000.00 100 7.00 60 15.00 60	Units Lngth x Width Size Adj Rate Cond Market Value Notes	EXTRA FEATURES VALUATION	BRN; PORT DOCKS 3X8, 3X18, 3X24 & 3X24 DNPU; INTRCM SYS; BCKLND=MOSTLY LDGE; 7 ZONE HTING; 5 BTHS=(1)2-FIX, (3) 3-FIX,(1)4-FIX; 240' WF; 6/06 MILD TO MOD TOPO, SLIGHTLY ROCKY; 8/09 DNPU STONE PATIO & 3 DECKS; 3/11; N.O.H.;	NOTES	Date Book Page Type Price Grantor 11/15/2010 3748 0947 Q I 1,575,000 WAGNER, RICHARD H 11/04/2003 2919 291 Q I 1,380,000 RUPLEY, THEODORE S	SALES HISTORY	Sub: 000003 Card: 1 of 1 27 ROGERS LEDGE DRIVE
Site: GOOD Driveway: PAVED Road: PAVED SPI R Tax Value Notes 0 N 92,400 ROW 0 N 5,000 0 N 975,000 WF 1,072,400		TAL \$	Building: \$ 576,500 \$ 506,500 Features: \$ 11,600 \$ 11,600 Land: \$ 1,054,200 \$ 1,072,400	SE YEAR 2011)		HERRON ASSESSING OFFICE	MUNICIPAL SOFTWARE BY AVITAR			Page 253	FICIUKE	HEBRON Printed: 08/09/2011

\$ 562,831 10%	Cost New Normal		N GAR N	CZ GASF	5 34 23		52 22 23	DEX.	19 14 15			Int: DRYWALL Floor: HARDWOOD/CARPET	Ext: CEDAR/REDWD	Roof: GABLE HIP/ASPHALT				Date Permit ID		Map: 00018A Lot: 000013
	Physical Functional	BUILDING MARKET CO		25 10 00 2	⊅ l	78 FF	HSF 91	20	o opr on a]	WATERFRONT	A/C: Yes	5.0	Bedrms: 4	1.50 STORY CON			Permit Type		3 Sub: 000003
	Economic Temporary	BUILDING MARKET COST NEW & DEPRECIATION		12 OPF 8	BMFFFT OI	12 30	72 FF	_	OFF 4 10 DEK 12		ONT	Com. Wall: Size Adj: 0.8520	Quality: A6 EXC+20	Heat: OIL/HOT WATER	1.50 STORY CONTEMP BUILT IN 1988			Notes	PERMITS	Card: 1 of 1
10 % \$ 506,500	y Total Dpr. Assessment	Z		ر ا	BFF 01	36 16	PFF FFLT	7.Z 10 10 10	ε DEK	33		Com. Wall Fctr: Adjusted Base Rate:	·	Base Rate:						27 ROGERS LEDGE DRIVE
500	nent		7			<u>57</u>	HSF DEK	BMU VLT				\$ 114.84	1.4723	RSA 78.00		ВС	79	H		E
						9,570	ENCLSD PORCH 1/2 STRY FIN 1/2 CK/ENTRANCE	BSMNT 792 VAULTED 984 B AISEED DESCRIPT	GARAGE ATTCHD 794 FST FLR FIN 2522 RAISED BSMNT 1522 OPEN PORCH 178	BUILDING SUB AREA DETAILS Description Area Adi.			BRID-HEB VI % 100	District Percentage	TAXABLE DISTRICTS	BOXFORD, MA 01921	79 TOPSFIELD ROAD	HENDRICKSON, RAY & KARYN	OWNER INFORMATION	HEBRON Printed: 08/09/2011
		W. J.		A Tra		4,901	84 831 77	119 49		Effect.						Pa	ge 254			1107/60

Map: 00018A	0000 Card: 1 of 1 33 PICKERING DRIVE SALES HISTORY	HEBRON
	Date Book Page Type Price Grantor	
ıRA	3783 0039 Q1 591,666	
	10/05/2006 3333 0734 Q1 600,000 GREENAN, JR. JOHN 600,000 GREENAN, JR. JOHN 600,000 GREENAN, JR. JOHN C	
WESTFORD, MA 01886 03	2793 0853 UI38	
LISTING HISTORY	NOTES	
03/24/11 MSUR 04/21/10 JBVM DN 04/20/10 INSP MARKED FOR INSPECTION BR 04/15/09 MVPR BYPR	110.08' W/F; 6/06 LEVEL TOPO, SM SANDY BCH, ROCKY SHORE, WET; 4/08 DNPU FIREPLACE, BRIDGE OR DOCKS; CK 2012 FOR NEW BLDG & GAR; BROOK BISECTS PART OF LOT;	
04/23/08 MV PK 07/10/07 INSP MARKED FOR INSPECTION 09/08/04 CMHN		
EXTR	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type Units Lngth	Units Lngth x Width Size Adj Rate Cond Market Value Notes	HERRON ASSESSING OFFICE
		VALUE SUMMARY (BASE YEAR 2011)
		Building: \$ 27,200 \$ 19,300 Features: \$ 0 \$ 0 Land: \$ 580,600 \$ 573,000
		PARCEL TOTAL
	LAND VALUATION	\$ 607,800 \$ 592,300
Zone: LAKE DISTRICT Minimum Acreage: 2.00 M	Minimum Frontage: 150	Site: AVERAGE Driveway: GRAVEL Road: DIRT
Land Type Units Base Rate	NC Adj Site Road DWay Topography Cond Ad Valorem SPI	PI R Tax Value Notes
1F RES WTRFRNT 2.000 ac 73,500 D 1F RES WTRFRNT 2.530 ac x 1,800 X 1F RES WTRFRNT 1.000 wf x 750,000 X 4.530 ac 4.530 ac	90 100 95 95 100 100	0 N 45,400 ROW/BROOK 0 N 2,600 BROOK 0 N 525,000 WF 573,000

\$ 23,488 18 %	Cost New Normal			01		8		Int: MINIMUM Floor: CARPET/MIN PLYWD	Roof: GABLE HIP/ASPHALT			05/05/2009 #10-04 03/21/2008 08-005	Date Permit ID		Map: 00018A Lot: 000015
	Physical Functional	BUILDING MARKET C						Baths: 0.5 Fixtures: A/C: No		1.00 STORY CAMI		NEW BUILDING NEW BUILDING	Permit Type		5 Sub: 000000
	Economic	BUILDING MARKET COST NEW & DEPRECIATION	20	Pn Rn or	20 20	OPF	20	Quality: B1 AVG-10 Com. Wall: Size Adj: 2.9239	Heat: WOOD/COAL/CONVECTION	1.00 STORY CAMP/COTTA BUILT IN 1958		CONT'D FROM INCLUDES HO	Notes	PERMITS	Card: 1 of 1
18 %	Temporary Total Dpr.	TION		٥١		8		Bidg Com. Wal Adjusted Base				CONT'D FROM PER # 08-005 ABOVE INCLUDES HOUSE, GARAGE, FIREPLACE AND BRIDG			33 PICKERING DRIVE
\$ 19,300	Assessment	45.40	7.5			C P =1 1		Bidg. Rate: 1.8236 Wall Fctr: \$ 102.12	RCF						G DRIVE
						ID Description Area FFF FST FLR FIN 20 PRS PIERS 20 OPF OPEN PORCH 16 56	RIII DING SIIR AREA DETAILS	DMD-HED VI		TAXABLE DISTRICTS	WESTFORD, MA 01886	QUINCHIA, BARABARA 64 PROVIDENCE ROAD	QUINCHIA, IVAN	OWNER INFORMATION	HEBRON Pri
						ea Adj. Effect. 200 1.00 200 200 -0.05 -10 160 0.25 40 560 230	DETAILS	9 100	Percentage	ICTS	Pac	ge 256			Printed: 08/09/2011

Site: AVERAGE Driveway: PAVED Road: PAVED Valorem SPI R Tax Value Notes 58,300 0 N 58,300 600,000 0 N 600,000 WF 658,300 658,300					
SPI	80	100 100 100	53,000 F 110 x 750,000 X 100	0.350 ac 53, 1.000 wf x 750, 0.350 ac	IF RES WTRFRNT IF RES WTRFRNT
	DWay Topography Cond Ad Valorem	150 Road	Minimum Frontage: te NC Adj Site	Minimum Acreage: 2.00 I Units Base Rate	Zone: LAKE DISTRICT Land Type
\$ 989,100 \$ 843,900	LAND VALUATION	LANE			
PARCEL TOTAL					
Building: \$ 171,600 \$ 173,600 Features: \$ 13,400 \$ 12,000 Land: \$ 804,100 \$ 658,300	12,000				
VALUE SUMMARY (BASE YEAR 2011) 2010 2011		1 <u>00</u> 5.00 100	4 x 5	20 64	SHED-WOOD OPF
	3,000 5,000 3,432	3,000.00 1 5,000.00 1 25.00	16 x 12	192	FIREPLACE 1-STAND FIREPLACE 1-CUST CABIN
HEBRON ASSESSING OFFICE	Market	Rate C	Units Lngth x Width Size Adj	Units Ln	Feature Type
MUNICIPAL SOFTWARE BY AVITAR		EXTRA FEATURES VALUATION	KTRA FEATURI	EX	
/2#3 SHORE; U.Y 90'S,) END	GREY; 5/03 MRGED W/PART OF LOT 3B, NOW LOT 2= .35 AC; LOT 2 1/2 #3 IND PNT; EXT=VERT BRDS=AVG; 120' W/F; 4' DROP TO H2O, ROCKY SHORE; 5/10 BUILD DATE FOR ORIG STRUCTUR, ADDITION & RENOS IN EARLY 90'S SPIRAL STAIRCASE; 3/11; N.O.H.; DNPU 3X6 OIL TANK ENCL ATT TO END OF HSE; CK12 FOR INT RENOS;	GREY; 5/03 MRGED W/PART OF LOT 3B, NOW LOT 2= IND PNT; EXT=VERT BRDS=AVG; 120' W/F; 4' DROP TO 5/10 BUILD DATE FOR ORIG STRUCTUR, ADDITION & SPIRAL STAIRCASE; 3/11; N.O.H.; DNPU 3X6 OIL TANI OF HSE; CK12 FOR INT RENOS;	GREY; 5/03 MI IND PNT; EXT 5/10 BUILD DA SPIRAL STAIR OF HSE; CK12	MARKED FOR INSPECTION	03/24/11 MSUM 05/13/10 JBVL 04/20/10 INSP MAI 12/01/03 BNUM 06/04/02 MF-X
	NOTES			LISTING HISTORY	LISTING
Page 257		0946	06/29/2010	02481	
	Price Grantor	Book Page Type	Date		BURKE, DANIEL,
PICTURE	SALES HISTORY	SALE		OWNER INFORMATION	OWNER INI

\$ 201,861 14%		В	10·1 8 15·01	Ext AVERAGE Int: DRYWALL Floor: CARPET/PARQUET				Date Permit ID	111ap: 00018A 201: 000011
	Physical Functional	UILDING MARKET CO	PAT TO DEK COTH COTH	Baths: 2.0 Fixtures: 8 A/C: No				Permit Type	PE
	Economic Temporary	BUILDING MARKET COST NEW & DEPRECIATION	9 97 97 28 28 28 36 CFFF	Quality: A2 AVG+20 Com. Wall: Size Adj: 0.9762	1.75 STORY CONTEMP BUILT IN 1959			Notes	PERMITS
14% \$ 1	Total Dpr.	N	91 Pd 5 85	Com. Wall Fetr: Adjusted Base Rate:					SO HADIAINI OHNI MOAD
173,600	Assessment			\$ 91.34	70 00)AD
			BUILDING SUB AREA DETAILS D	BRID-HEB VI % 100	TAXABLE DIS	WELLESLEY HILLS, MA 02481	BRUKE, MARIANNE M. 60 CRESTWOOD DRIVE	BURKE, DANIEL J	OWNER INFORMATION

OWNER INFORMATION	NFORMATION		SA	SALES HISTORY			PICTURE	
MULLEN, ALICE A.		Date	Page	Price				
MULLEN, KEVIN J.		11/02/2009	0754	600,000	ZEOLIE, JOANNE E			
25 BARKLAND DRIVE		03/01/2000	2449 055 QI	279,900	CROCKER			
DERRY, NH 03038								
LISTING HISTORY	ISTORY			NOTES				
03/24/11 MSUM 05/13/10 JBVM 04/20/10 INSP MARK 10/27/04 CMUM 06/04/02 MF-X	INSPECTION	NATURAL; LO LEVEL SHORE REMOVABLE-	T 9 INDIAN POINT 3, RETAINING WAI =DNPU,EST DORM	NATURAL; LOT 9 INDIAN POINT; 80' W/F; DNPU 3' HIGH STORAGE; 6/06 LEVEL SHORE, RETAINING WALL; 5/10 NOH, BOAT DOCK REMOVABLE=DNPU,EST DORMER ROOF= PREFAB METAL; 3/11 N.O.H.;	ORAGE; 6/06 L; 3/11 N.O.H.;			
	EX	TRA FEATURI	EXTRA FEATURES VALUATION			MUNICIP	MUNICIPAL SOFTWARE BY AVITAR	AVITAR
Feature Type	Units Lng	Units Lngth x Width Size Adj	Rate	Cond Market Value Notes		HERRON	HERRON ASSESSING OFFICE	OFFICE
SHED-WOOD FIREPLACE 1-STAND	96	12 x 8	7.00 3,000.00	763 3,000 G		IEBRON		OFFICE
						VALUE SU	VALUE SUMMARY (BASE YEAR 2011)	
					В	Building:	\$ 80,700	\$ 79,000
					Fe	Features:	\$3,800	\$ 3,800
					L	Land:	\$ 687,500	\$ 496,900
							PARCEL TOTAL	
			LA	LAND VALUATION			\$ 772,000	\$ 579,700
Zone: LAKE DISTRICT N	Minimum Acreage: 2.00	Minimum Frontage:	ntage: 150			Site: AVERAG	Site: AVERAGE Driveway: PAVED Road: PAVED	Road: PAVI
Land Type	Units Base Rate	e NC Adj	Road	DWay Topography Cond	Ad Valorem SPI	R Tax Value	Notes	
1F RES WTRFRNT	0.130 ac 29,000 F 1 000 wf x 750 000 X		100 100 100	L 1	31,900 0 465,000 0	N 31,900 N 465,000	WF	
IF RES WTRFRNT					465,000 0 496,900	. 4	WF	

\$ 87,746 10 %		В	\$\footnote{\sigma}\$	*	Ext: CEDAR/REDWD Int: DRYWALL Floor: CARPET/LINOLEUM OR SIM	Doof CABLE HIB/ASBUALT			Date Permit ID	171ap: 00010A 201: 0000H
	Physical Functional	UILDING MARKET	CRUST CRUST PFFF	8 EN 8	Baths: 1.0 Fixtures: A/C: No	1.50 STORY			Permit Type	Jun. 000007
	Economic	BUILDING MARKET COST NEW & DEPRECIATION			Quality: A2 AVG+20 Com. Wall: Size Adj: 1.1859	1.50 STORY CAPE BUILT IN 1988			Notes	PERMITS
10 %	Temporary Total Dpr. As	ATION	**************************************		Bldg. Rate: Com. Wall Fetr: Adjusted Base Rate:					/ I OHAL DAILY
79,000	Assessment				1.3662 \$ 76.50	DCD 56 00				
				BUILDING SUB AREA DETAILS ID Description Area Adj. Effect. CRL CRAWL SPACE 763 0.05 38 FFF FST FLR FIN 763 1.00 763 DEK DECK/ENTRANCE 73 0.10 7 HSF 1/2 STRY FIN 672 0.50 33 ENT ENTRY LANDING 32 0.10 3	BRID-HEB VI	District Percentage	DERRY, NH 03038	MULLEN, KEVIN J. 25 BARKLAND DRIVE	MULLEN, ALICE A.	OWNER INFORMATION

JOHNSON JR., WILLIAM L	Book Page Type Price	PICTURE
JOHNSON, ALLISON H 33 ENMORE STREET	04/22/2011 3787 0773 Q1 250,000 WILSON, JAMES M	
ANDOVER, MA 01810		
LISTING HISTORY	NOTES	
03/28/11 MSUM 05/13/10 JBVM 04/20/10 INSP MARKED FOR INSPECTION 10/27/04 CMUM 07/24/02 MF-P	BROWN; LOT 24 INDIAN POINT & BETWEEN LOTS 4 & 5 = W/A; 3/11;	
	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type Unit	Units Lngth x Width Size Adj Rate Cond Market Value Notes 1 100 3,000.00 100 3,000 3,000 3,000 3,000 3,000	HEBRON ASSESSING OFFICE
		VALUE SUMMARY (BASE YEAR 2011) 2010 2011 Building: \$ 76,000 \$ 92,400 Features: \$ 3,000 \$ 3,000 Land: \$ 223,800 \$ 151,000
		PARCEL TOTAL
	LAND VALUATION	\$ 302,800 \$ 246,400
Zone: LAKE DISTRICT Minimum Acreage:	2.00 Minimum Frontage: 150 2.00 Minimum Frontage: 150 Cond. Ad Valorem	Site: AVERAGE Driveway: GRAVEL Road: PAVED
R ACS 0.160 ac R ACS 1.000 wf 0.160 ac	110 100 100 95 90 MODERATE 100 31,000 100 16 120,000 151,000	31,000 120,000 151,000

\$ 107,430 14 %	Cost New Normal Physical Functional	BUILDING MARKET	10		LI DEK LI	ð ð ₩	ÞI OPF	I	ε OPF ε	ά	Floor: HARDWOOD/LINOLEUM OR SIM A/C: No		Roof: GABLE HIP/ASPHALT Bedrms: 2	1.00 STORY R			Date Permit ID Permit Type	
	nal Economic Temporary	BUILDING MARKET COST NEW & DEPRECIATION		36		문무무			33		Size Adj: 1.1198	Quality: A2 AVG+20	Heat: OIL/FA DUCTED	1.00 STORY R RANCH BUILT IN 1960			Notes	PERMITS
14 % \$ 92,400	Total Dpr. Assessment										Adjusted Base Rate:	Bldg. Rate:	Base Rate: RCP					
0	ent A A A A A A A A A A A A A A A A A A A					54	2,020 1,352	FFF FST FLR FIN 864 1.00 864 RBF RAISED BSMNT 864 0.50 432 45 45 45 45 45 45 45 4	BUILDING SUB AREA DETAILS		\$ 79.46	1.4190 BRID-HEB VI % 100	56.00	TAXABLE DISTRICTS	ANDOVER, MA 01810	33 ENMORE STREET	JOHNSON JR., WILLIAM L	OWNER INFORMATION

SECTION 9.

C. FINAL VALUATION COST TABLES

Land Pricing Zones

	Zor	ne 01
Description: Lot Size:	COMM HISTORIC DIST	\$ 2,000 @ 0.010 ac \$ 25,000 @ 0.100 ac
Frontage:	150	\$ 45,000 @ 0.250 ac \$ 65,000 @ 0.500 ac
Lot Price:	\$ 72,000	\$ 72,000 @ 1.000 ac \$ 72,000 @ 1.000 ac
Excess Acreage:	\$ 1,800	\$ 72,000 @ 1.000 ac \$ 72,000 @ 1.000 ac
Excess Frontage: Water Frontage:	\$ 115 \$ 750,000	\$ 72,000 @ 1.000 ac \$ 72,000 @ 1.000 ac
View:	\$ 100,000	1.000

	Zo	one 02	
Description:	SPECTACLE POND	\$ 2,000 @	0.010 ac
Lot Size:	2.00	\$ 25,000 @	0.100 ac
Frontage:	150	\$ 45,000 @ \$ 65.000 @	0.250 ac 0.500 ac
Lot Price:	\$ 73,500	\$ 72,000 @	1.000 ac
Excess Acreage:	\$ 1,800	\$ 73,500 @	2.000 ac
Excess Frontage:	\$ 115	\$ 73,500 @ \$ 73,500 @	2.000 ac 2.000 ac
Water Frontage:	\$ 50,000	\$ 73,500 @	2.000 ac
View:	\$ 100,000		

		Zone 0	3		
Description: Lot Size: Frontage: Lot Price: Excess Acreage: Excess Frontage: Water Frontage:	2.00 150 \$ 73,500 \$ 1,800 \$ 115 \$ 750,000		\$ 25,000 \$ 45,000 \$ 65,000 \$ 72,000 \$ 73,500 \$ 73,500	0.010 ac 0.100 ac 0.250 ac 0.500 ac 1.000 ac 2.000 ac 2.000 ac 2.000 ac	
View:	\$ 100,000				

		Zone 04	
Description:	LAKE DISTRICT	\$ 2,000 @ 0.010 ac	
Lot Size:	2.00	\$ 25,000 @ 0.100 ac	
Frontage:	150	\$ 45,000 @ 0.250 ac \$ 65,000 @ 0.500 ac	
Lot Price:	\$ 73,500	\$ 72,000 @ 1.000 ac	
Excess Acreage:	\$ 1,800	\$ 73,500 @ 2.000 ac	
Excess Frontage:	\$ 250	\$ 73,500 @ 2.000 ac \$ 73,500 @ 2.000 ac	
Water Frontage:	\$ 750,000	\$ 73,500 @ 2.000 ac	
View:	\$ 100,000		

_	Land Use Codes
Code	Description
79D	79-D HISTORIC BARN
79F	79-F FARM STRUCT
CI	COM/IND
EX-F	EXEMPT-FED
EX-M	EXEMPT-MUNIC
EX-P	EXEMPT-PILT
EX-S	EXEMPT-STATE
R1	1F RES
R1A	1F RES WTR ACS
R1W	1F RES WTRFRNT
R2	2F RES
R2A	2F RES WTR ACS
R2W	2F RES WTRFRNT
R3	3F RES
R3A	3F RES WTR ACS
R3W	3F RES WTRFRNT
R4	4F RES
R4A	4F RES WTR ACS
R4W	4F RES WTRFRNT
UTL	UTILITY-OTHER
UTLE	UTILITY-ELEC
UTLG	UTILITY-GAS
UTLW	UTILITY-WATER

	Neighborhoods	
Code	Adjustment	Value
A	AVG -40 60%	60
В	AVG -30 70&	70
C	AVG -20 80%	80
D	AVG -10 90%	90
E	AVG 100%	100
F	AVG +10 110%	110
G	AVG +20 120%	120
Н	AVG +30 130%	130
I	AVG +40 140%	140
J	AVG +50 150%	150
K	AVG +60 160%	160
L	AVG +70 170%	170
M	AVG +80 180%	180
N	AVG +90 190%	190
P	AVG +100 200%	200
Q	SPECIAL 225%	225
R	SPECIAL 250%	250
S	SPECIAL 275%	275
T	SPECIAL 300%	300
X	BACKLAND	100

	Site Modifiers	
Code	Description	Value
A	AVERAGE	100
В	BEST	125
E	EXC	115
F	FAIR	95
G	GOOD	105
Н	N/A	100
N	NATURAL	90
Y	VERY GOOD	110

	Topography Modifiers	
Code	Description	Value
F	SEVERE	80
L	LEVEL	100
M	MILD	100
MO	MODERATE	90
R	ROLLING	95
S	STEEP	85

	Road Modifiers	
Code	Description	Value
D	DIRT	95
G	GRAVEL	95
K	N/A	100
P	PAVED	100

	Driveway Modifiers	
Code	Description	Value
D	DIRT	95
G	GRAVEL	95
K	N/A	100
P	PAVED	100

	Current Use Codes					
Code	Description	Min. Value	Max. Value			
CUDE	DISCRETNRY	\$ 15.00	\$ 425.00			
CUFL	FARM LAND	\$ 25.00	\$ 425.00			
CUMH	MNGD HARDWD	\$ 31.00	\$ 47.00			
CUMO	MNGD OTHER	\$ 35.00	\$ 53.00			
CUMW	MNGD PINE	\$ 93.00	\$ 139.00			
CUNS	XMAS TREE	\$ 35.00	\$ 53.00			
CUUH	UNMNGD HARDWD	\$ 60.00	\$ 90.00			
CUUL	UNPRODUCTIVE	\$ 20.00	\$ 20.00			
CUUO	UNMNGD OTHER	\$ 64.00	\$ 96.00			
CUUW	UNMNGD PINE	\$ 129.00	\$ 194.00			
CUWL	WETLANDS	\$ 20.00	\$ 20.00			

Hebron

Land Area Size Adjustment Factors

Acres	Adj.								
10	95.00	51	80.00	92	68.00	133	60.00	174	53.00
11	95.00	52	79.00	93	68.00	134	60.00	175	53.00
12	94.00	53	79.00	94	68.00	135	60.00	176	53.00
13	94.00	54	79.00	95	68.00	136	60.00	177	53.00
14	93.00	55	78.00	96	68.00	137	59.00	178	53.00
15	93.00	56	78.00	97	67.00	138	59.00	179	53.00
16	93.00	57	78.00	98	67.00	139	59.00	180	53.00
17	92.00	58	78.00	99	67.00	140	59.00	181	52.00
18	92.00	59	77.00	100	67.00	141	59.00	182	52.00
19	91.00	60	77.00	101	66.00	142	58.00	183	52.00
20	91.00	61	77.00	102	66.00	143	58.00	184	52.00
21	90.00	62	76.00	103	66.00	144	58.00	185	52.00
22	90.00	63	76.00	104	66.00	145	58.00	186	52.00
23	90.00	64	76.00	105	66.00	146	58.00	187	52.00
24	89.00	65	75.00	106	65.00	147	58.00	188	52.00
25	89.00	66	75.00	107	65.00	148	57.00	189	51.00
26	88.00	67	75.00	108	65.00	149	57.00	190	51.00
27	88.00	68	75.00	109	65.00	150	57.00	191	51.00
28	88.00	69	74.00	110	65.00	151	57.00	192	51.00
29	87.00	70	74.00	111	64.00	152	57.00	193	51.00
30	87.00	71	74.00	112	64.00	153	57.00	194	51.00
31	87.00	72	74.00	113	64.00	154	56.00	195	51.00
32	86.00	73	73.00	114	64.00	155	56.00	196	51.00
33	86.00	74	73.00	115	63.00	156	56.00	197	50.00
34	85.00	75	73.00	116	63.00	157	56.00	198	50.00
35	85.00	76	72.00	117	63.00	158	56.00	199	50.00
36	85.00	77	72.00	118	63.00	159	56.00	200	50.00
37	84.00	78	72.00	119	63.00	160	56.00		
38	84.00	79	72.00	120	63.00	161	55.00		
39	84.00	80	71.00	121	62.00	162	55.00		
40	83.00	81	71.00	122	62.00	163	55.00		
41	83.00	82	71.00	123	62.00	164	55.00		
42	83.00	83	71.00	124	62.00	165	55.00		
43	82.00	84	70.00	125	62.00	166	55.00		
44	82.00	85	70.00	126	61.00	167	54.00		
45	82.00	86	70.00	127	61.00	168	54.00		
46	81.00	87	70.00	128	61.00	169	54.00		
47	81.00	88	69.00	129	61.00	170	54.00		
48	81.00	89	69.00	130	61.00	171	54.00		
49	80.00	90	69.00	131	60.00	172	54.00		
50	80.00	91	69.00	132	60.00	173	54.00		

Printed: 08/09/2011 11:24:57 am

Description	Rate	DPR
79-D HISTORIC BARN	0.00 sf	0.00
79-F FARM STRUCTURE	0.00 sf	0.00 0.00
ASPHALT PAVING BARN-1STRY	1.00 sf 15.00 sf	40.00
BARN-1STRY/BSMNT	17.00 sf	40.00
BARN-1STRY/LOFT	19.00 sf	40.00
BARN-1STRY/LOFT/BSMT	21.00 sf	40.00
BARN-2STRY BARN-2STRY/BSMNT	18.00 sf 20.00 sf	40.00 40.00
BARN-2STRY/LOFT	21.00 sf	40.00
BARN-2STRY/LOFT/BSMT	23.00 sf	40.00
BATH HOUSE	20.00 sf	50.00
BOAT DOCK	10.00 sf	0.00
BOAT HOUSE CABIN	30.00 sf 25.00 sf	0.00 0.00
CAMPER	20.00 sf	0.00
CANOPY	23.00 sf	0.00
CARPORT METAL	8.00 sf	50.00
CARPORT WOOD COLD STORAGE	11.00 sf 45.00 sf	0.00 0.00
CONCRETE SLAB	3.00 sf	0.00
COOPS-POULTRY	8.00 sf	40.00
COTTAGE	25.00 sf	60.00
DECK FENCE COMMERCIAL /FT	7.00 sf 15.00 sf	50.00 75.00
FENCE COMMERCIAL/FT FIREPLACE 1-CUST	5,000.00 ea	100.00
FIREPLACE 1-STAND	3,000.00 ea	100.00
FIREPLACE 2-CUST	8,500.00 ea	100.00
FIREPLACE 2-STAND	5,000.00 ea	100.00
FIREPLACE 3-CUST FIREPLACE 3-STAND	12,000.00 ea 6,500.00 ea	100.00 100.00
FIREPLACE 3-STAND FIREPLACE 4-CUST	15,000.00 ea	100.00
FIREPLACE 4-STAND	8,000.00 ea	100.00
FIREPLACE 5-CUST	17,500.00 ea	0.00
FIREPLACE 5-STAND	9,500.00 ea	0.00
FIREPLACE 6-CUST FIREPLACE 6-STAND	19,000.00 ea 11,000.00 ea	0.00 0.00
FOUNDATION	10.00 sf	0.00
GARAGE-1 STY	22.00 sf	60.00
GARAGE-1 STY/ATTIC	24.00 sf	60.00
GARAGE-1 STY/BSMT GARAGE-1.5 STY	31.00 sf 26.00 sf	60.00 60.00
GARAGE-1.5 STY/BSMT	35.00 sf	60.00
GARAGE-1.75 STY	27.00 sf	0.00
GARAGE-1.75 STY/BSMT	36.00 sf	0.00
GARAGE 2 STY/DSMT	28.00 sf 37.00 sf	60.00 60.00
GARAGE-2 STY/BSMT GARAGE-ATTIC/BSMT	33.00 sf	60.00
GAZEBO	12.00 sf	0.00
GENERATOR	0.00 ea	0.00
GREENHOUSE-GLASS	24.00 sf	40.00
GREENHOUSE-POLY HILLSIDE INN AMENITY	5.00 sf 75,000.00 ea	0.00 0.00
HOT TUB	1,500.00 ea	0.00
KENNELS	12.00 sf	50.00
LEAN-TO	4.00 sf	50.00
LEDGES AMENITY	100,000.00 ea 2,800.00 ea	0.00 60.00
LIFTS-COMMERCIAL LIGHTS-PARKING LOT	1,500.00 ea	0.00
LOADING DOCKS	35.00 sf	50.00
PATIO	7.00 sf	50.00
PAVING	3.25 sf	60.00
POLE BARN POOL-ABOVE GROUND	8.00 sf 6.00 sf	0.00 60.00
POOL-ABOVE GROUND POOL-ENCLOSED	30.00 sf	0.00
POOL-INGRND-GUNITE	33.00 sf	60.00
POOL-INGRND-VINYL	28.00 sf	60.00
PORCH	10.00 sf	0.00
PUMP GAS/OIL-DOUBLE PUMP GAS/OIL-MIXING	3,500.00 ea 2,500.00 ea	75.00 75.00
PUMP GAS/OIL-SINGLE	1,600.00 ea	75.00
RIDING ARENA	18.00 sf	0.00
SAUNA	28.00 sf	50.00
SCREENHOUSE	14.00 sf	0.00

Description	Rate	DPR
SHED-EQUIPMENT	8.00 sf	50.00
SHED-METAL	5.00 sf	60.00
SHED-WOOD	7.00 sf	50.00
SHOP-AVG	18.00 sf	60.00
SHOP-EX	25.00 sf	60.00
SHOP-GOOD	21.00 sf	60.00
SILO-BRICK	32.00 sf	40.00
SILO-CONCRETE	27.00 sf	40.00
SILO-STEEL	32.00 sf	40.00
SILO-WOOD	22.00 sf	40.00
SLEEPY HOLLOW AMENTY	85,000.00 ea	0.00
SPRINKLER HEADS	150.00 ea	75.00
STABLES	18.00 sf	50.00
TANKS-FUEL/WATER	3.00 sf	0.00
TENNIS COURT	18,000.00 ea	0.00
VAULTS	110.00 sf	75.00
WHIP-O-WILL AMENITY	250,000.00 ea	0.00

Hebron
Features & Outbuildings Size Adjustment Factors

Area	Adj.	Area	Adj.	Area	Adj.	Area	Adj.	Area	Adj.
	4.00	165	1.57	285	1.16	495	0.92	1,885	0.68
50	3.80	170	1.54	290	1.15	510	0.91	2,135	0.67
55	3.51	175	1.51	295	1.14	525	0.90	2,465	0.66
60	3.27	180	1.49	300	1.13	545	0.89	2,910	0.65
65	3.06	185	1.46	305	1.12	565	0.88	3,560	0.64
70	2.89	190	1.44	315	1.11	585	0.87	4,575	0.63
75	2.73	195	1.42	320	1.10	605	0.86	6,405	0.62
80	2.60	200	1.40	325	1.09	630	0.85	10,670	0.61
85	2.48	205	1.38	330	1.08	655	0.84	32,000	0.60
90	2.38	210	1.36	340	1.07	685	0.83		
95	2.28	215	1.34	345	1.06	715	0.82		
100	2.20	220	1.33	355	1.05	745	0.81		
105	2.12	225	1.31	360	1.04	785	0.80		
110	2.05	230	1.30	370	1.03	825	0.79		
115	1.99	235	1.28	380	1.02	865	0.78		
120	1.93	240	1.27	390	1.01	915	0.77		
125	1.88	245	1.25	400	1.00	970	0.76		
130	1.83	250	1.24	410	0.99	1,035	0.75		
135	1.79	255	1.23	420	0.98	1,105	0.74		
140	1.74	260	1.22	430	0.97	1,190	0.73		
145	1.70	265	1.20	440	0.96	1,280	0.72		
150	1.67	270	1.19	455	0.95	1,395	0.71		
155	1.63	275	1.18	465	0.94	1,525	0.70		
160	1.60	280	1.17	480	0.93	1,685	0.69		

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	Building Base Rate Cod	les & Values		
Code	Description	Stand. Dpr.	Rate	SA
CAP	APARTMENTS	1.00	70.00	COM
CAU	AUTO DEALERSHIP	1.25	65.00	COM
CBB	BED & BREAKFAST/INN	1.00	70.00	COM
CBH	BOARDING HOUSE	1.00		COM
CBK	BANK	1.00	100.00	COM
CCP	RENTAL CABIN	1.00	46.00	
CCS	COUNTRY STORE	1.00	60.00	
CCW	CAR WASH	1.00	85.00	
CDO	DORMITORY	1.00	65.00	
CFF	FAST FOOD/DRIVE-IN	1.25		COM
CFH	FUNERAL HOME	1.00		COM
CGS	GARAGE/SERVICE SHOP		40.00	
CHM	HOTEL/MOTEL	1.50	70.00	
СНО	HOSPITAL	1.00	85.00	
CLC	LODGE/CLUB	1.00	60.00	
CMA	MANUFACTURING	1.50	45.00	
CMH	MINI WAREHOUSES	1.25	20.00	
CMM	MINI MARKET W/ GAS	1.25	130.00	
CMO	MEDICAL OFFICES	1.25	100.00	
CNH	NURSING HOME	1.25		COM
COA	OFFICE/APT	1.25	60.00	
COC	OFFICE CONDO	1.00	75.00	
COF	OFFICES	1.00	75.00	
CPE	PRIVATE EDUCATION	1.00	75.00	
CPO	POST OFFICE	1.00	82.00	
CRA	RETAIL/APT	1.25 1.25		
CRS	RESTAURANT			COM
CSM	MALL/SHOPPING CENTER	1.00 1.00	75.00	COM
CST CTH	STORE THEATER	1.00	65.00	
CWH	WAREHOUSE	1.25	28.00	
ECA	CAMPS	1.00	56.00	
ECH	CHURCH	1.00	85.00	
ECP	CAMP	1.00	56.00	
ECR	CHURCH RECTORY	1.00	65.00	
EFS	FIRE STATION	1.00	50.00	
EGB	EXEMPT GENERAL BLDG	1.00	70.00	
EHG	HIGHWAY GARAGE	1.00	40.00	
EHS	EXEMPT HOUSE	1.00	78.00	
ELB	LIBRARY	1.00	100.00	
EPF	SAFETY COMPLEX	1.00	100.00	
EPS	POLICE STATION	1.00	75.00	
ERS	RESIDENTIAL	1.00	78.00	
ESC	SCHOOL/COLLEGE	1.00	100.00	RES
ETH	TOWN HALL	1.00	85.00	
ETO	TOWN OFFICES	1.00	75.00	RES
IFA	FACTORY	1.50	35.00	IND
IMF	HEAVY MANUFACTURING	1.50	60.00	IND
IRD	INDUSTRIAL RSRCH/DEV	1.25	48.00	IND
IWH	INDUSTRIAL WAREHOUSE	1.25	30.00	IND
MHD	MOBILE HOME-DOUBLE	2.00	45.00	MFH
MHS	MOBILE HOME-SINGLE	2.00	36.00	MFH
RCG	CONDO-GARDEN	1.00	78.00	
RCP	CAMP	1.00	56.00	RES
RCT	CONDO-TOWNHOME	1.00	78.00	RES
RDU	DUPLEX	1.25	78.00	RES
RMF	MULTI FAMILY	1.25	78.00	RES
RSA	RESIDENTIAL	1.00	78.00	RES
UTL	UTILITY	2.00	95.00	RES

	Building Sub Area Codes & Values	
Code	Description	Factor
ATF	ATTIC FINISHED	0.25
ATU	ATTIC UNFINISHED	0.10
BHS	BOAT HOUSE	0.75
BMF	BSMNT FINISHED	0.30
BMG	BASEMENT GARAGE	0.20
BMU	BSMNT UNFINISHED	0.15
COF	COM OFFICE AREA	1.75
CPT	CARPORT ATTACHED	0.10
CRL	CRAWL SPACE	0.05
CTH	CATHEDRAL CEILING	0.10
DEK	DECK/ENTRANCE	0.10
ENT	ENTRY LANDING	0.10
EPF	ENCLSD PORCH	0.70
EPU	COVERED BSMT ENT	0.35
FFF	FST FLR FIN	1.00
FFU	FST FLR UNFIN	0.50
GAR	GARAGE ATTCHD	0.45
HSF	1/2 STRY FIN	0.50
HSU	1/2 STRY UNFIN	0.25
LDK	LOADING AREA	0.20
OFF	OFFICE AREA	1.00
OPF	OPEN PORCH	0.25
PAT	PATIO AREA	0.10
PRS	PIERS	-0.05
RBF	RAISED BSMNT FIN	0.50
RBU	RAISED BSMNT UNFIN	0.25
SFA	SEMI-FINISH AREA	0.75
SLB	SLAB	0.00
STO	STORAGE AREA	0.25
TQF	3/4 STRY FIN	0.75
TQU	3/4 STRY UNFIN	0.35
UFF	UPPER FLR FIN	1.00
UFU	UPPER FLR UNFIN	0.50
VLT	VAULTED CEILING	0.05

	Building Quality Adjustmen	nts
Code	Description	Factor
A0	AVG	1.00
A1	AVG+10	1.10
A2	AVG+20	1.20
A3	AVG+30	1.30
B1	AVG-10	0.90
B2	AVG-20	0.80
A4	EXC	1.40
A5	EXC+10	1.50
A6	EXC+20	1.60
A7	EXC+40	1.80
A8	EXC+60	2.00
A9	LUXURIOUS	2.50
В3	MINIMUM	0.70
AA	SPECIAL USE	3.00

	Building Roof Structures				
Code	Description	Points			
A	FLAT	2.00			
В	SHED	2.00			
C	GABLE HIP	3.00			
D	WOOD TRUSS	4.00			
Е	SALT BOX	4.00			
F	MANSARD	5.00			
G	GAMBREL	5.00			
Н	IRREGULAR	6.00			

Building Exterior Wall Materials				
Code	Description	Points		
1	CEMENT CLAPBOARD	36.00		
2	DECORATIVE BLOCK	36.00		
A	MINIMUM	18.00		
В	BELOW AVG	24.00		
C	NOVELTY	34.00		
D	AVERAGE	34.00		
E	BOARD/BATTEN	34.00		
F	ASBEST SHNGL	30.00		
G	LOGS	34.00		
Н	ABOVE AVG	37.00		
I	CLAP BOARD	34.00		
J	CEDAR/REDWD	37.00		
K	PREFAB WD PNL	32.00		
L	WOOD SHINGLE	34.00		
M	CNCRT OR BLK	28.00		
N	CB STUCCO	34.00		
O	ASPHALT	30.00		
P	BRK VENEER	37.00		
Q	BR ON MASONRY	40.00		
R	STN ON MASONRY	42.00		
S	VINYL SIDING	35.00		
T	ALUM SIDING	34.00		
U	PREFIN METAL	38.00		
V	GLASS/THERMO	40.00		
W	FANCY MANSONRY	39.00		
X	FIBERBOARD	24.00		
Y	MASONITE	24.00		

Building Story Codes & Values			
Code	Description	Factor	
A	1.00 STORY	1.10	
В	1.50 STORY	1.00	
C D	1.75 STORY	0.98	
D	2.00 STORY	0.96	
E	2.50 STORY	0.96	
F	2.75 STORY	0.94	
G	3.00 STORY	0.92	
Н	3.5+ STORY	0.90	
I	SPLT LVL	1.05	

	Building Roof Materials	
Code	Description	Points
A	METAL/TIN	2.00
В	ROLLED/COMPO	2.00
C	ASPHALT	3.00
D	TAR/GRAVEL	3.00
Е	ASBEST PNL	3.00
F	ASBEST SHNGL	3.00
G	CLAY/TILE	6.00
H	WD SHINGLE	5.00
I	SLATE	6.00
J	CORRUGATED COMP	3.00
K	PREFAB METALS	5.00
L	RUBBER MEMBRN	4.00
M	COMPOSITION	3.00
N	HIGH QUALITY COMP	7.00
S	STANDING SEAM	7.00

	Building Frame Materials							
Code	Description	Factor						
A	WOOD	90.00						
В	MASONRY	100.00						
C	REIN-CONCRETE	110.00						
D	STEEL	100.00						
E	SPECIAL	115.00						

	Building Interior Wall Materials	
Code	Description	Points
A	MINIMUM	8.00
В	WALL BOARD	22.00
C	PLASTERED	28.00
D	DRYWALL	27.00
Е	CUSTOM WOOD	30.00
F	PLYWOOD PANEL	26.00
G	AVERAGE 4 USE	22.00
Н	COMPOSITION BRD	27.00
I	CONCRETE	8.00
J	FIBERBOARD	27.00
K	METAL	10.00
L	LOG	20.00
M	PANEL	27.00

	Building Interior Floor Materials						
Code	Description	Points					
A	MIN PLYWD	5.00					
В	CONCRETE	6.00					
C	HARD TILE	12.00					
D	LINOLEUM OR SIM	8.00					
Е	PINE/SOFT WD	9.00					
F	HARDWOOD	11.00					
G	PARQUET	12.00					
Н	CARPET	10.00					
J	PERGO/LAMINATE	8.00					
K	VINYL	9.00					

	Building Heating Fuel Types							
Code	Description	Points						
A	WOOD/COAL	0.50						
В	OIL	1.00						
C	GAS	1.00						
D	ELECTRIC	1.00						
Е	SOLAR	1.10						
F	NONE	0.00						

	Building Heating System Types							
Code	Description	Points						
A	NONE	0.00						
В	CONVECTION	2.00						
C	FA NO DUCTS	3.00						
D	FA DUCTED	6.00						
Е	HOT WATER	6.00						
F	STEAM	5.00						
G	RAD ELECT	3.00						
Н	RAD WATER	6.00						
I	CERAMIC QUARTS	4.00						
J	HEAT PUMP	6.00						
K	WALL/FLR FURNACE	6.00						

Building Air Conditioning

Central Air Conditioning Points: 4

Bedrooms 0.0 1 2 3 4 >4 0.0 0 2 3 4 5 6 0.5 6 7 7 8 8 9 1.0 9 10 10 11 11 12 1.5 12 11 12 13 14 15 16 2.0 13 12 13 14 15 16 2.5 14 13 13 14 15 16 3.0 15 14 14 15 16 17 3.5 16 14 14 15 16 17 18 >4.0 17 14 15 16 17 18 >4.0 18 14 15 16 17 18	Building Bedroom & Bathroom Points										
0.0 0 2 3 4 5 6 0.5 6 7 7 8 8 9 1.0 9 10 10 11 11 12 1.5 12 11 12 13 14 15 16 2.0 13 12 13 14 15 16 2.5 14 13 13 14 15 16 17 3.0 15 14 14 15 16 17 3.5 16 14 14 15 16 17 4.0 17 14 15 16 17 18	Bedrooms										
Bathrooms 6 7 7 8 8 9 1.0 9 10 10 11 11 12 1.5 12 11 12 13 14 15 2.0 13 12 13 14 15 16 2.5 14 13 13 14 15 16 17 3.0 15 14 14 15 16 17 3.5 16 14 14 15 16 17 18			0	1	2	3	4	> 4			
Bathrooms 1.0 9 10 10 11 11 12 Bathrooms 2.0 13 12 13 14 15 16 2.5 14 13 13 14 15 16 17 3.0 15 14 14 15 16 17 3.5 16 14 14 15 16 17 18		0.0	0	2	3	4	5	6			
Bathrooms 1.5 12 11 12 13 14 15 2.0 13 12 13 14 15 16 2.5 14 13 13 14 15 16 17 3.0 15 14 14 15 16 17 3.5 16 14 14 15 16 17 18 4.0 17 14 15 16 17 18		0.5	6	7	7	8	8	9			
Bathrooms 2.0 13 12 13 14 15 16 2.5 14 13 13 14 15 16 3.0 15 14 14 15 16 17 3.5 16 14 14 15 16 17 4.0 17 14 15 16 17 18		1.0	9	10	10	11	11	12			
Bathrooms 2.5 14 13 13 14 15 16 3.0 15 14 14 15 16 17 3.5 16 14 14 15 16 17 4.0 17 14 15 16 17 18		1.5	12	11	12	13	14	15			
2.5 14 13 13 14 15 16 3.0 15 14 14 15 16 17 3.5 16 14 14 15 16 17 4.0 17 14 15 16 17 18	Rathroome	2.0	13	12	13	14	15	16			
3.5 16 14 14 15 16 17 4.0 17 14 15 16 17 18	Datinoonis	2.5	14	13	13	14	15	16			
4.0 17 14 15 16 17 18		3.0	15	14	14	15	16	17			
		3.5	16	14	14	15	16	17			
>4.0 18 14 15 16 17 18		4.0	17	14	15	16	17	18			
		> 4.0	18	14	15	16	17	18			

Standard Age Only Building Depreciation Schedule

Building Age Condition Classifications

Age	Very Poor	Poor	Fair	Average	Good	Very Good	Excellent
1	5	4	3	1	1	1	1
5	11	9	7	5	4	3	2
10	16	13	9	8	6	5	3
15	19	15	12	10	8	6	4
20	22	18	13	11	9	7	4
30	27	22	16	14	11	8	5
40	32	25	19	16	13	9	6
50	35	28	21	18	14	11	7
60	39	31	23	19	15	12	8
70	42	33	25	21	17	13	8
80	45	36	27	22	18	13	9
90	47	38	28	24	19	14	9
100	50	40	30	25	20	15	10
125	56	45	34	28	22	17	11
150	61	49	37	31	24	18	12
175	66	53	40	33	26	20	13
200	71	57	42	35	28	21	14
225	75	60	45	38	30	23	15
250	79	63	47	40	32	24	16
275	83	66	50	41	33	25	17
300	87	69	52	43	35	26	17

Depreciation can also be added for physical, functional, or economic reasons or conditions over and above the normal age depreciation.

The standard age depreciation can be further adjusted based on the standard depreciation rate of various buildings. The standard depreciation rate of residential buildings is typically 1%, while manufactured housing might be 3%. As such, a 10 year-old house in good condition would have 6% total depreciation, while similar manuafactured homes would have 18% depreciation. See Building Base Rate Codes & Values chart for unique depreciation by building type.

Hebron
Residential Building Area Size Adjustment Factors
Median Effective Area = 2000sf Fixed Site Cost Adjustment = 25%

154 4,00 218 3,04 303 2,40 495 1,76 1,35 155 3,96 220 3,02 307 2,38 505 1,74 1,42 157 3,94 221 3,01 309 2,37 510 1,73 1,47 158 3,92 222 3,00 311 2,36 515 1,72 1,51 159 3,90 223 2,99 312 2,35 521 1,71 1,56 160 3,88 224 2,98 314 2,34 526 1,70 1,61 161 3,86 225 2,97 316 2,33 532 1,69 1,66 162 3,84 226 2,96 318 2,32 538 1,68 1,72 163 3,82 227 2,95 321 2,31 543 1,67 1,78 164 3,80 228 2,94 323 <td< th=""><th></th></td<>	
156 3.96 220 3.02 307 2.38 505 1.74 1,42 157 3.94 221 3.01 309 2.37 510 1.73 1,47 158 3.92 222 3.00 311 2.36 515 1.72 1,51 159 3.90 223 2.99 312 2.35 521 1.71 1,56 160 3.88 224 2.98 314 2.34 526 1.70 1,61 161 3.86 225 2.97 316 2.33 532 1.69 1,66 162 3.84 226 2.96 318 2.32 538 1.68 1,72 163 3.82 227 2.95 321 2.31 543 1.67 1,78 164 3.80 228 2.94 323 2.30 549 1.66 1,85 165 3.78 229 2.93 325 <td< td=""><td></td></td<>	
156 3.96 220 3.02 307 2.38 505 1.74 1,42 157 3.94 221 3.01 309 2.37 510 1.73 1,47 158 3.92 222 3.00 311 2.36 515 1.72 1,51 159 3.90 223 2.99 312 2.35 521 1.71 1,56 160 3.88 224 2.98 314 2.34 526 1.70 1,61 161 3.86 225 2.97 316 2.33 532 1.69 1,66 162 3.84 226 2.96 318 2.32 538 1.68 1,72 163 3.82 227 2.95 321 2.31 543 1.67 1,78 164 3.80 228 2.94 323 2.30 549 1.66 1,85 165 3.78 229 2.93 325 <td< td=""><td>9 1.11</td></td<>	9 1.11
157 3.94 221 3.01 309 2.37 510 1.73 1,47 158 3.92 222 3.00 311 2.36 515 1.72 1,51 159 3.90 223 2.99 312 2.35 521 1.71 1,56 160 3.88 224 2.98 314 2.34 526 1.70 1,61 161 3.86 225 2.97 316 2.33 532 1.69 1,66 162 3.84 226 2.96 318 2.32 538 1.68 1,72 163 3.82 227 2.95 321 2.31 543 1.67 1,78 164 3.80 228 2.94 323 2.30 549 1.66 1.85 165 3.78 229 2.93 325 2.29 556 1.65 1.92 166 3.77 230 2.92 327 <td< td=""><td></td></td<>	
158 3.92 222 3.00 311 2.36 515 1.72 1,51 159 3.90 223 2.99 312 2.35 521 1.71 1,56 160 3.88 224 2.98 314 2.34 526 1.70 1,61 161 3.86 225 2.97 316 2.33 532 1.69 1,66 162 3.84 226 2.96 318 2.32 538 1.68 1,72 163 3.82 227 2.95 321 2.31 543 1.67 1,78 164 3.80 228 2.94 323 2.30 549 1.66 1,85 165 3.78 229 2.93 325 2.29 556 1.65 1,85 166 3.77 230 2.92 327 2.28 562 1.64 2,00 167 3.75 231 2.91 329 <td< td=""><td></td></td<>	
159 3.90 223 2.99 312 2.35 521 1.71 1,56 160 3.88 224 2.98 314 2.34 526 1.70 1,61 161 3.86 225 2.97 316 2.33 532 1.69 1,66 162 3.84 226 2.96 318 2.32 538 1.68 1,72 163 3.82 227 2.95 321 2.31 543 1.67 1,78 164 3.80 228 2.94 323 2.30 549 1.66 1,85 165 3.78 229 2.93 325 2.29 556 1.65 1,85 166 3.77 230 2.92 327 2.28 562 1.64 2,00 167 3.75 231 2.91 329 2.27 568 1.63 2,08 168 3.73 233 2.90 331 <td< td=""><td></td></td<>	
160 3.88 224 2.98 314 2.34 526 1.70 1,61 161 3.86 225 2.97 316 2.33 532 1.69 1,66 162 3.84 226 2.96 318 2.32 538 1.68 1,72 163 3.82 227 2.95 321 2.31 543 1.67 1,78 164 3.80 228 2.94 323 2.30 549 1.66 1,85 165 3.78 229 2.93 325 2.29 556 1.65 1,92 166 3.77 230 2.92 327 2.28 562 1.64 2,00 167 3.75 231 2.91 329 2.27 568 1.63 2,08 168 3.73 233 2.90 331 2.26 575 1.62 2,17 169 3.71 234 2.89 333 <td< td=""><td></td></td<>	
161 3.86 225 2.97 316 2.33 532 1.69 1,66 162 3.84 226 2.96 318 2.32 538 1.68 1,72 163 3.82 227 2.95 321 2.31 543 1.67 1,78 164 3.80 228 2.94 323 2.30 549 1.66 1,85 165 3.78 229 2.93 325 2.29 556 1.65 1,92 166 3.77 230 2.92 327 2.28 562 1.64 2,00 167 3.75 231 2.91 329 2.27 568 1.63 2,08 168 3.73 233 2.90 331 2.26 575 1.62 2,17 169 3.71 234 2.89 333 2.25 581 1.61 2,27 170 3.69 235 2.88 336 <td< td=""><td></td></td<>	
162 3.84 226 2.96 318 2.32 538 1.68 1,72 163 3.82 227 2.95 321 2.31 543 1.67 1,78 164 3.80 228 2.94 323 2.30 549 1.66 1,85 165 3.78 229 2.93 325 2.29 556 1.65 1,92 166 3.77 230 2.92 327 2.28 562 1.64 2,00 167 3.75 231 2.91 329 2.27 568 1.63 2,08 168 3.73 233 2.90 331 2.26 575 1.62 2,17 169 3.71 234 2.89 333 2.25 581 1.61 2,27 170 3.69 235 2.88 336 2.24 588 1.60 2,38 171 3.66 237 2.86 340 <td< td=""><td></td></td<>	
163 3.82 227 2.95 321 2.31 543 1.67 1,78 164 3.80 228 2.94 323 2.30 549 1.66 1,85 165 3.78 229 2.93 325 2.29 556 1.65 1,92 166 3.77 230 2.92 327 2.28 562 1.64 2,00 167 3.75 231 2.91 329 2.27 568 1.63 2,08 168 3.73 233 2.90 331 2.26 575 1.62 2,17 169 3.71 234 2.89 333 2.25 581 1.61 2,27 170 3.69 235 2.88 336 2.24 588 1.60 2,38 171 3.68 236 2.87 338 2.23 595 1.59 2,50 172 3.66 237 2.86 340 <td< td=""><td></td></td<>	
164 3.80 228 2.94 323 2.30 549 1.66 1,85 165 3.78 229 2.93 325 2.29 556 1.65 1,92 166 3.77 230 2.92 327 2.28 562 1.64 2,00 167 3.75 231 2.91 329 2.27 568 1.63 2,08 168 3.73 233 2.90 331 2.26 575 1.62 2,17 169 3.71 234 2.89 333 2.25 581 1.61 2,27 170 3.69 235 2.88 336 2.24 588 1.60 2,38 171 3.68 236 2.87 338 2.23 595 1.59 2,50 172 3.66 237 2.86 340 2.22 602 1.58 2,63 173 3.64 238 2.85 342 <td< td=""><td></td></td<>	
165 3.78 229 2.93 325 2.29 556 1.65 1,92 166 3.77 230 2.92 327 2.28 562 1.64 2,00 167 3.75 231 2.91 329 2.27 568 1.63 2,08 168 3.73 233 2.90 331 2.26 575 1.62 2,17 169 3.71 234 2.89 333 2.25 581 1.61 2,27 170 3.69 235 2.88 336 2.24 588 1.60 2,38 171 3.68 236 2.87 338 2.23 595 1.59 2,50 172 3.66 237 2.86 340 2.22 602 1.58 2,63 173 3.64 238 2.85 342 2.21 610 1.57 2,77 174 3.63 239 2.84 345 <t></t>	
166 3.77 230 2.92 327 2.28 562 1.64 2,00 167 3.75 231 2.91 329 2.27 568 1.63 2,08 168 3.73 233 2.90 331 2.26 575 1.62 2,17 169 3.71 234 2.89 333 2.25 581 1.61 2,27 170 3.69 235 2.88 336 2.24 588 1.60 2,38 171 3.68 236 2.87 338 2.23 595 1.59 2,50 172 3.66 237 2.86 340 2.22 602 1.58 2,63 173 3.64 238 2.85 342 2.21 610 1.57 2,77 174 3.63 239 2.84 345 2.20 617 1.56 2,94 175 3.61 240 2.83 347 <td< td=""><td></td></td<>	
167 3.75 231 2.91 329 2.27 568 1.63 2,08 168 3.73 233 2.90 331 2.26 575 1.62 2,17 169 3.71 234 2.89 333 2.25 581 1.61 2,27 170 3.69 235 2.88 336 2.24 588 1.60 2,38 171 3.68 236 2.87 338 2.23 595 1.59 2,50 172 3.66 237 2.86 340 2.22 602 1.58 2,63 173 3.64 238 2.85 342 2.21 610 1.57 2,77 174 3.63 239 2.84 345 2.20 617 1.56 2,94 175 3.61 240 2.83 347 2.19 625 1.55 3,12 176 3.59 242 2.82 350 <td< td=""><td></td></td<>	
168 3.73 233 2.90 331 2.26 575 1.62 2,17 169 3.71 234 2.89 333 2.25 581 1.61 2,27 170 3.69 235 2.88 336 2.24 588 1.60 2,38 171 3.68 236 2.87 338 2.23 595 1.59 2,50 172 3.66 237 2.86 340 2.22 602 1.58 2,63 173 3.64 238 2.85 342 2.21 610 1.57 2,77 174 3.63 239 2.84 345 2.20 617 1.56 2,94 175 3.61 240 2.83 347 2.19 625 1.55 3,12 176 3.59 242 2.82 350 2.18 633 1.54 3,33 177 3.58 243 2.81 352 <td< td=""><td></td></td<>	
169 3.71 234 2.89 333 2.25 581 1.61 2,27 170 3.69 235 2.88 336 2.24 588 1.60 2,38 171 3.68 236 2.87 338 2.23 595 1.59 2,50 172 3.66 237 2.86 340 2.22 602 1.58 2,63 173 3.64 238 2.85 342 2.21 610 1.57 2,77 174 3.63 239 2.84 345 2.20 617 1.56 2,94 175 3.61 240 2.83 347 2.19 625 1.55 3,12 176 3.59 242 2.82 350 2.18 633 1.54 3,33 177 3.58 243 2.81 352 2.17 641 1.53 3,57 178 3.56 244 2.80 355 <td< td=""><td></td></td<>	
170 3.69 235 2.88 336 2.24 588 1.60 2,38 171 3.68 236 2.87 338 2.23 595 1.59 2,50 172 3.66 237 2.86 340 2.22 602 1.58 2,63 173 3.64 238 2.85 342 2.21 610 1.57 2,77 174 3.63 239 2.84 345 2.20 617 1.56 2,94 175 3.61 240 2.83 347 2.19 625 1.55 3,12 176 3.59 242 2.82 350 2.18 633 1.54 3,33 177 3.58 243 2.81 352 2.17 641 1.53 3,57 178 3.56 244 2.80 355 2.16 649 1.52 3,84 179 3.55 245 2.79 357 <td< td=""><td></td></td<>	
171 3.68 236 2.87 338 2.23 595 1.59 2,50 172 3.66 237 2.86 340 2.22 602 1.58 2,63 173 3.64 238 2.85 342 2.21 610 1.57 2,77 174 3.63 239 2.84 345 2.20 617 1.56 2,94 175 3.61 240 2.83 347 2.19 625 1.55 3,12 176 3.59 242 2.82 350 2.18 633 1.54 3,33 177 3.58 243 2.81 352 2.17 641 1.53 3,57 178 3.56 244 2.80 355 2.16 649 1.52 3,84 179 3.55 245 2.79 357 2.15 658 1.51 4,16 180 3.53 246 2.78 360 <td< td=""><td></td></td<>	
172 3.66 237 2.86 340 2.22 602 1.58 2,63 173 3.64 238 2.85 342 2.21 610 1.57 2,77 174 3.63 239 2.84 345 2.20 617 1.56 2,94 175 3.61 240 2.83 347 2.19 625 1.55 3,12 176 3.59 242 2.82 350 2.18 633 1.54 3,33 177 3.58 243 2.81 352 2.17 641 1.53 3,57 178 3.56 244 2.80 355 2.16 649 1.52 3,84 179 3.55 245 2.79 357 2.15 658 1.51 4,16 180 3.53 246 2.78 360 2.14 667 1.50 4,54 181 3.52 248 2.77 362 <t></t>	
173 3.64 238 2.85 342 2.21 610 1.57 2,77 174 3.63 239 2.84 345 2.20 617 1.56 2,94 175 3.61 240 2.83 347 2.19 625 1.55 3,12 176 3.59 242 2.82 350 2.18 633 1.54 3,33 177 3.58 243 2.81 352 2.17 641 1.53 3,57 178 3.56 244 2.80 355 2.16 649 1.52 3,84 179 3.55 245 2.79 357 2.15 658 1.51 4,16 180 3.53 246 2.78 360 2.14 667 1.50 4,54 181 3.52 248 2.77 362 2.13 676 1.49 5,00 182 3.50 249 2.76 365 <td< td=""><td>0.95</td></td<>	0.95
173 3.64 238 2.85 342 2.21 610 1.57 2,77 174 3.63 239 2.84 345 2.20 617 1.56 2,94 175 3.61 240 2.83 347 2.19 625 1.55 3,12 176 3.59 242 2.82 350 2.18 633 1.54 3,33 177 3.58 243 2.81 352 2.17 641 1.53 3,57 178 3.56 244 2.80 355 2.16 649 1.52 3,84 179 3.55 245 2.79 357 2.15 658 1.51 4,16 180 3.53 246 2.78 360 2.14 667 1.50 4,54 181 3.52 248 2.77 362 2.13 676 1.49 5,00 182 3.50 249 2.76 365 <td< td=""><td></td></td<>	
174 3.63 239 2.84 345 2.20 617 1.56 2,94 175 3.61 240 2.83 347 2.19 625 1.55 3,12 176 3.59 242 2.82 350 2.18 633 1.54 3,33 177 3.58 243 2.81 352 2.17 641 1.53 3,57 178 3.56 244 2.80 355 2.16 649 1.52 3,84 179 3.55 245 2.79 357 2.15 658 1.51 4,16 180 3.53 246 2.78 360 2.14 667 1.50 4,54 181 3.52 248 2.77 362 2.13 676 1.49 5,00 182 3.50 249 2.76 365 2.12 685 1.48 5,55 183 3.48 250 2.75 368 <td< td=""><td></td></td<>	
175 3.61 240 2.83 347 2.19 625 1.55 3,12 176 3.59 242 2.82 350 2.18 633 1.54 3,33 177 3.58 243 2.81 352 2.17 641 1.53 3,57 178 3.56 244 2.80 355 2.16 649 1.52 3,84 179 3.55 245 2.79 357 2.15 658 1.51 4,16 180 3.53 246 2.78 360 2.14 667 1.50 4,54 181 3.52 248 2.77 362 2.13 676 1.49 5,00 182 3.50 249 2.76 365 2.12 685 1.48 5,55 183 3.48 250 2.75 368 2.11 694 1.47 6,25 184 3.47 251 2.74 370 <td< td=""><td></td></td<>	
176 3.59 242 2.82 350 2.18 633 1.54 3,33 177 3.58 243 2.81 352 2.17 641 1.53 3,57 178 3.56 244 2.80 355 2.16 649 1.52 3,84 179 3.55 245 2.79 357 2.15 658 1.51 4,16 180 3.53 246 2.78 360 2.14 667 1.50 4,54 181 3.52 248 2.77 362 2.13 676 1.49 5,00 182 3.50 249 2.76 365 2.12 685 1.48 5,55 183 3.48 250 2.75 368 2.11 694 1.47 6,25 184 3.47 251 2.74 370 2.10 704 1.46 7,14 185 3.46 253 2.73 373 <td< td=""><td></td></td<>	
177 3.58 243 2.81 352 2.17 641 1.53 3,57 178 3.56 244 2.80 355 2.16 649 1.52 3,84 179 3.55 245 2.79 357 2.15 658 1.51 4,16 180 3.53 246 2.78 360 2.14 667 1.50 4,54 181 3.52 248 2.77 362 2.13 676 1.49 5,00 182 3.50 249 2.76 365 2.12 685 1.48 5,55 183 3.48 250 2.75 368 2.11 694 1.47 6,25 184 3.47 251 2.74 370 2.10 704 1.46 7,14 185 3.46 253 2.73 373 2.09 714 1.45 8,33	
178 3.56 244 2.80 355 2.16 649 1.52 3,84 179 3.55 245 2.79 357 2.15 658 1.51 4,16 180 3.53 246 2.78 360 2.14 667 1.50 4,54 181 3.52 248 2.77 362 2.13 676 1.49 5,00 182 3.50 249 2.76 365 2.12 685 1.48 5,55 183 3.48 250 2.75 368 2.11 694 1.47 6,25 184 3.47 251 2.74 370 2.10 704 1.46 7,14 185 3.46 253 2.73 373 2.09 714 1.45 8,33	
179 3.55 245 2.79 357 2.15 658 1.51 4,16 180 3.53 246 2.78 360 2.14 667 1.50 4,54 181 3.52 248 2.77 362 2.13 676 1.49 5,00 182 3.50 249 2.76 365 2.12 685 1.48 5,55 183 3.48 250 2.75 368 2.11 694 1.47 6,25 184 3.47 251 2.74 370 2.10 704 1.46 7,14 185 3.46 253 2.73 373 2.09 714 1.45 8,33	
180 3.53 246 2.78 360 2.14 667 1.50 4,54 181 3.52 248 2.77 362 2.13 676 1.49 5,00 182 3.50 249 2.76 365 2.12 685 1.48 5,55 183 3.48 250 2.75 368 2.11 694 1.47 6,25 184 3.47 251 2.74 370 2.10 704 1.46 7,14 185 3.46 253 2.73 373 2.09 714 1.45 8,33	
181 3.52 248 2.77 362 2.13 676 1.49 5,00 182 3.50 249 2.76 365 2.12 685 1.48 5,55 183 3.48 250 2.75 368 2.11 694 1.47 6,25 184 3.47 251 2.74 370 2.10 704 1.46 7,14 185 3.46 253 2.73 373 2.09 714 1.45 8,33	
182 3.50 249 2.76 365 2.12 685 1.48 5,55 183 3.48 250 2.75 368 2.11 694 1.47 6,25 184 3.47 251 2.74 370 2.10 704 1.46 7,14 185 3.46 253 2.73 373 2.09 714 1.45 8,33	
183 3.48 250 2.75 368 2.11 694 1.47 6,25 184 3.47 251 2.74 370 2.10 704 1.46 7,14 185 3.46 253 2.73 373 2.09 714 1.45 8,33	
184 3.47 251 2.74 370 2.10 704 1.46 7,14 185 3.46 253 2.73 373 2.09 714 1.45 8,33	
185 3.46 253 2.73 373 2.09 714 1.45 8,33	
1 186 3 1/1 25/1 272 276 200 725 1/4 10.00	
187 3.43 255 2.71 379 2.07 735 1.43 12,50	
188 3.41 256 2.70 382 2.06 746 1.42 16,66	
189 3.40 258 2.69 385 2.05 758 1.41 25,00	
190 3.38 259 2.68 388 2.04 769 1.40 50,00	
191 3.37 260 2.67 391 2.03 781 1.39 100,00	0 0.76
192 3.36 262 2.66 394 2.02 794 1.38 200,00	0 0.7525
193 3.34 263 2.65 397 2.01 806 1.37 300,00	0 0.7517
194 3.33 265 2.64 400 2.00 820 1.36 400,00	0 0.7512
195 3.32 266 2.63 403 1.99 833 1.35 500,00	
196 3.30 267 2.62 407 1.98 847 1.34 600,00	
197 3.29 269 2.61 410 1.97 862 1.33 700,00	
198 3.28 270 2.60 413 1.96 877 1.32 800,00	
199 3.26 272 2.59 417 1.95 893 1.31 900,00	
200 3.25 273 2.58 420 1.94 909 1.30 1,000,00	
200 3.23 275 2.36 426 1.34 705 1.30 1,000,00	3.7505
202 3.23 276 2.56 427 1.92 943 1.28	
202 3.23 278 2.55 431 1.91 962 1.27	
203 3.21 278 2.33 431 1.31 902 1.27 204 3.20 279 2.54 435 1.90 980 1.26	
204 3.20 279 2.34 433 1.90 980 1.20 205 3.19 281 2.53 439 1.89 1,000 1.25	
207 3.17 284 2.51 446 1.87 1,042 1.23	
208 3.15 286 2.50 450 1.86 1,064 1.22	
209 3.14 287 2.49 455 1.85 1,087 1.21	
210 3.13 289 2.48 459 1.84 1,111 1.20	
211 3.12 291 2.47 463 1.83 1,136 1.19	
212 3.11 292 2.46 467 1.82 1,163 1.18	
213 3.10 294 2.45 472 1.81 1,190 1.17	
214 3.09 296 2.44 476 1.80 1,220 1.16	
215 3.08 298 2.43 481 1.79 1,250 1.15	
216 3.07 299 2.42 485 1.78 1,282 1.14	
217 3.05 301 2.41 490 1.77 1,316 1.13	

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Hebron
Commercial Building Area Size Adjustment Factors
Median Effective Area = 2246sf Fixed Site Cost Adjustment = 30%

Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.
			ů						
204 205	4.00 3.99	273 274	3.17 3.16	376 379	2.49 2.48	607 613	1.81 1.80	1,567 1,604	1.13 1.12
203	3.99	274	3.15	381	2.48	618	1.80	1,643	
									1.11
207	3.96	276	3.14	383	2.46	624	1.78	1,684	1.10
208	3.94	277	3.13	385	2.45	630	1.77	1,728	1.09
209	3.93	278	3.12	387	2.44	636	1.76	1,773	1.08
210	3.91	280	3.11	389	2.43	642	1.75	1,821	1.07
211	3.90	281	3.10	392	2.42	648	1.74	1,872	1.06
212	3.88	282	3.09	394	2.41	654	1.73	1,925	1.05
213	3.87	283	3.08	396	2.40	661	1.72	1,982	1.04
214	3.85	284	3.07	399	2.39	667	1.71	2,042	1.03
215	3.84	286	3.06	401	2.38	674	1.70	2,106	1.02
216	3.82	287	3.05	403	2.37	681	1.69	2,174	1.01
217	3.81	288	3.04	406	2.36	688	1.68	2,246	1.00
218	3.79	289	3.03	408	2.35	695	1.67	2,323	0.99
219	3.78	290	3.02	411	2.34	702	1.66	2,406	0.98
220	3.76	292	3.01	413	2.33	709	1.65	2,496	0.97
221	3.75	293	3.00	416	2.32	717	1.64	2,592	0.96
222	3.74	294	2.99	419	2.31	725	1.63	2,695	0.95
223	3.72	296	2.98	421	2.30	732	1.62	2,808	0.94
224	3.71	297	2.97	424	2.29	740	1.61	2,930	0.93
225	3.70	298	2.96	426	2.28	749	1.60	3,063	0.92
226	3.68	299	2.95	429	2.27	757	1.59	3,209	0.91
227	3.67	301	2.94	432	2.26	766	1.58	3,369	0.90
228	3.66	302	2.93	435	2.25	774	1.57	3,546	0.89
229	3.64	304	2.92	438	2.24	783	1.56	3,743	0.88
230	3.63	305	2.91	440	2.23	793	1.55	3,964	0.87
231	3.62	306	2.90	443	2.22	802	1.54	4,211	0.86
232	3.61	308	2.89	446	2.21	812	1.53	4,492	0.85
233	3.59	309	2.88	449	2.20	822	1.52	4,813	0.84
234	3.58	311	2.87	452	2.19	832	1.51	5,183	0.83
235	3.57	312	2.86	455	2.18	842	1.50	5,615	0.82
236	3.56	313	2.85	458	2.17	853	1.49	6,125	0.81
237	3.54	315	2.84	462	2.16	864	1.48	6,738	0.80
238	3.53	316	2.83	465	2.15	875	1.47	7,487	0.79
239	3.52	318	2.82	468	2.14	887	1.46	8,422	0.78
240	3.51	319	2.81	471	2.13	898	1.45	9,626	0.77
241	3.50	321	2.80	475	2.12	911	1.44	11,230	0.76
242	3.49	322	2.79	478	2.11	923	1.43	13,476	0.75
243	3.47	324	2.78	481	2.10	936	1.42	16,845	0.74
244	3.46	326	2.77	485	2.09	949	1.41	22,460	0.73
245	3.45	327	2.76	488	2.08	963	1.40	33,690	0.72
246	3.44	329	2.75	492	2.07	977	1.39	67,380	0.71
247	3.43	330	2.74	495	2.06	991	1.38	100,000	0.71
248	3.42	332	2.73	499	2.05	1,006	1.37	200,000	0.7034
249	3.41	334	2.72	503	2.04	1,021	1.36	300,000	0.7022
250	3.40	335	2.71	507	2.03	1,037	1.35	400,000	0.7017
251	3.38	337	2.70	510	2.02	1,053	1.34	500,000	0.7013
252	3.37	339	2.69	514	2.01	1,070	1.33	600,000	0.7011
253	3.36	340	2.68	518	2.00	1,087	1.32	700,000	0.7010
254	3.35	342	2.67	522	1.99	1,105	1.31	800,000	0.7008
255	3.34	344	2.66	526	1.98	1,123	1.30	900,000	0.7007
256	3.33	346	2.65	531	1.97	1,142	1.29	1,000,000	0.7007
257	3.32	347	2.64	535	1.96	1,162	1.28		
258	3.31	349	2.63	539	1.95	1,182	1.27		
259	3.30	351	2.62	543	1.94	1,203	1.26		
260	3.29	353	2.61	548	1.93	1,225	1.25		
261	3.28	355	2.60	552	1.92	1,248	1.24		
262	3.27	357	2.59	557	1.91	1,271	1.23		
263	3.26	358	2.58	562	1.90	1,296	1.22		
264	3.25	360	2.57	566	1.89	1,321	1.21		
265	3.24	362	2.56	571	1.88	1,348	1.20		
266	3.23	364	2.55	576	1.87	1,375	1.19		
267	3.22	366	2.54	581	1.86	1,404	1.18		
268	3.21	368	2.53	586	1.85	1,434	1.17		
270	3.20	370	2.52	591	1.84	1,465	1.16		
271	3.19	372	2.51	596	1.83	1,497	1.15		
272	3.18	374	2.50	602	1.82	1,531	1.14		

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Hebron
Industrial Building Area Size Adjustment Factors
Median Effective Area = 2500sf Fixed Site Cost Adjustment = 30%

227 400 298 322 410 2.53 658 1.84 1.667 1.15	Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.
2288 399 299 321 412 252 664 1.83 1.705 1.14						•				
2299 3.98 300 3.20 414 2.51 670 1.82 1.744 1.13 230 3.96 301 3.19 417 2.50 676 1.81 1.786 1.12 231 3.95 302 3.18 419 2.49 682 1.80 1.829 1.11 233 3.93 304 3.17 421 2.48 688 1.79 1.875 1.10 233 3.92 305 3.16 424 2.47 604 1.78 1.223 1.09 2.244 3.91 306 3.15 426 2.46 701 1.77 1.974 1.08 2.247 2.248 3.89 3.99 3.13 422 2.45 708 1.76 2.027 1.07 2.247 3.88 309 3.13 422 2.45 708 1.76 2.027 1.07 2.247 3.38 3.89 3.11 434 2.44 774 1.75 2.483 1.05 2.249 3.83 3.84 312 3.11 434 2.44 774 1.75 2.473 1.05 2.249 3.83 3.84 312 3.11 434 2.42 2.47 7.08 1.73 2.243 1.05 2.240 3.83 3.14 3.09 441 2.40 743 1.71 2.344 1.02 2.42 3.80 3.16 3.07 446 2.28 7.78 1.70 2.419 1.01 2.42 3.80 3.16 3.07 446 2.28 7.78 1.70 2.419 1.01 2.43 3.79 3.18 3.06 449 2.27 7.65 1.68 2.586 0.99 2.44 3.78 3.75 3.22 3.03 457 2.24 7.75 1.68 2.586 0.99 2.44 3.78 3.75 3.22 3.03 457 2.24 7.78 1.67 2.679 0.98 2.44 3.73 3.25 3.01 463 2.22 3.67 7.3 1.67 2.679 0.98 2.48 3.73 3.25 3.01 463 2.22 3.80 3.16 3.30 4.52 2.25 8.84 3.15 3.05 3.25 3.01 4.63 2.22 3.80 3.15 3.05 3.25 3.01 4.63 2.22 3.80 3.15 3.05 3.25 3.01 4.63 2.22 3.80 3.15 3.05 3.25 3.01 4.63 2.22 3.80 3.15 3.05 3.25 3.01 3.05 3.25 3.01 3.05 3.25 3.01 3.05 3.25 3.01 3.05 3.25 3.01 3.05 3.25 3.01 3.05 3.25 3.01 3.05 3.25 3.01 3.05 3.25 3.01 3.05 3.25 3.01 3.05 3.25 3.01 3.05 3.25 3.05 3.25 3.05 3.25 3.05 3.25 3.05 3.25										
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Hebron

Manufactured Building Area Size Adjustment Factors

Median Effective Area = 1128sf Fixed Site Cost Adjustment = 30%

Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.
103	4.00	161	2.80	227	2.19	372	1.61	1,025	1.03
104	3.96	162	2.79	229	2.18	376	1.60	1,023	1.02
105	3.93	163	2.78	230	2.17	380	1.59	1,092	1.01
106	3.90	164	2.76	232	2.16	385	1.58	1,128	1.00
107	3.87	165	2.75	233	2.15	389	1.57	1,167	0.99
108	3.84	166	2.74	235	2.14	393	1.56	1,209	0.98
109	3.81	167	2.73	237	2.13	398	1.55	1,253	0.97
110	3.79	168	2.72	238	2.12	403	1.54	1,302	0.96
111	3.76	169	2.70	240	2.11	408	1.53	1,354	0.95
112	3.73	170	2.69	242	2.10	413	1.52	1,410	0.94
113	3.70	171	2.68	243	2.09	418	1.51	1,471	0.93
114	3.68	172	2.67	245	2.08	423	1.50	1,538	0.92
115	3.65	173	2.66	247	2.07	428	1.49	1,611	0.91
116	3.62	174	2.65	249	2.06	434	1.48	1,692	0.90
117	3.60	175	2.63	251	2.05	439	1.47	1,781	0.89
118	3.57	176	2.62	253	2.04	445	1.46	1,880	0.88
119	3.55	177	2.61	254	2.03	451	1.45	1,991	0.87
120	3.53	178	2.60	256	2.02	457	1.44	2,115	0.86
121	3.50	179	2.59	258	2.01	464	1.43	2,256	0.85
122	3.48	180	2.58	260	2.00	470	1.42	2,417	0.84
123	3.46	181	2.57	262	1.99	477	1.41	2,603	0.83
124	3.44	182	2.56	264	1.98	483	1.40	2,820	0.82
125	3.41	183	2.55	266	1.97	490	1.39	3,076	0.81
126	3.39	184	2.54	269	1.96	498	1.38	3,384	0.80
127	3.37	185	2.53	271	1.95	505	1.37	3,760	0.79
128	3.35	186	2.52	273	1.94	513	1.36	4,230	0.78
129	3.33	187	2.51	275	1.93	521	1.35	4,834	0.77
130	3.31	188	2.50	277	1.92	529	1.34	5,640	0.76
131	3.29	189	2.49	280	1.91	537	1.33	6,768	0.75
132	3.27	190	2.48	282	1.90	546	1.32	8,460	0.74
133	3.25	191	2.47	284	1.89	555	1.31	11,280	0.73
134	3.23	192	2.46	287	1.88	564	1.30	16,920	0.72
135	3.21	193	2.45	289	1.87	574	1.29	33,840	0.71
136	3.19	194	2.44	292	1.86	583 594	1.28	100,000	0.70
137 138	3.17 3.16	196 197	2.43 2.42	294 297	1.85 1.84	604	1.27 1.26	200,000 300,000	0.7017 0.7011
138	3.16	197	2.42	297	1.83	615	1.25	400,000	0.7011
140	3.14	198	2.41	302	1.82	627	1.23	500,000	0.7008
140	3.12	200	2.39	302	1.82	638	1.24	600,000	0.7007
142	3.09	200	2.39	308	1.80	651	1.22	700,000	0.7005
143	3.07	201	2.36	310	1.79	664	1.22	800,000	0.7003
144	3.05	204	2.36	313	1.78	677	1.20	900,000	0.7004
145	3.04	205	2.35	316	1.77	691	1.19	1,000,000	0.7003
146	3.02	206	2.34	319	1.76	705	1.18	-,000,000	0., 000
147	3.00	208	2.33	322	1.75	720	1.17		
148	2.99	209	2.32	325	1.74	736	1.16		
149	2.97	210	2.31	329	1.73	752	1.15		
150	2.96	212	2.30	332	1.72	769	1.14		
151	2.94	213	2.29	335	1.71	787	1.13		
152	2.93	214	2.28	338	1.70	806	1.12		
153	2.91	216	2.27	342	1.69	825	1.11		
154	2.90	217	2.26	345	1.68	846	1.10		
155	2.89	218	2.25	349	1.67	868	1.09		
156	2.87	220	2.24	353	1.66	891	1.08		
157	2.86	221	2.23	356	1.65	915	1.07		
158	2.84	223	2.22	360	1.64	940	1.06		
159	2.83	224	2.21	364	1.63	967	1.05		
160	2.82	226	2.20	368	1.62	995	1.04		

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SECTION 10.

WATERFRONT, VIEW & BUILDING GRADE INFORMATION

- A. WATERFRONT
- **B. VIEW REPORT**
- C. BUILDING GRADE REPORT

FOLLOWED BY PICTURE CATALOG

A. WATERFRONT

Grading waterfront, although somewhat objective due to the amount of waterfront, topography and presence or lack of a beach, the overall value different buyers are willing to spend for the same property varies dramatically due to individual likes and dislikes making the purchase somewhat emotional and to a degree subjective. This makes the assessing process more subjective than one may like, but it is a fact that buying and selling of property is not 100% objective.

Although the total market value of the property is expressed or displayed in separate parts, such as land, building, views and waterfront, it is the total value of the property that is most important. You may feel the view, waterfront, building or land is high or low, but if the total value represents market value and is equitable with similar properties, then your assessment is reasonable and fair.

The quality and desirability of waterfront varies widely as does the value attributed to various bodies of water and even the same body of water in two different municipalities.

Topography and access to the site, as well as to the waterfront itself varies and can greatly affect the market value. Because of this, it is rare to find two properties that are identical and as such adjustments must be made for water quality and access based on 3rd party data such as, NH DES when sales are lacking or limited.

Despite the possible lack of sales data, the assessor must still produce an equitable opinion of value for each and every property in town, sometimes making subjective adjustments for differences from property to property for what they feel affects the market value positively and/or negatively. This unfortunately may not always be demonstrated in sales data due to the lack of sales, so experience and common sense play a large part in this process, when local direct sales are lacking.

Newfound Lake Water Access

Water access adjustments range from \$37,500 for limited water access to \$150,000 for above average water access. The presence of a beach, protection from wind and waves, more than 300' of frontage on the water access lot, mild topography, sharing the waterfront with a limited number of households, (or other improvements) are positive features that may be added to the base condition when the site is average or less than average. These features add value and make the lot more desirable. The presence of weeds, or limited frontage on the water access lot, rocky shore or rocky bottom, distance to the waterfront, shallow waterfront, steep topography, and the like can be negative features and may reduce the condition of any site.

Newfound Lake Waterfront

Waterfront adjustments range from \$135,000 for very poor waterfront to \$1,350,000 for excellent waterfront. The presence of a sandy beach, protection from wind and waves, more than 225' of frontage, mild topography, or other improvements are positive features that may be added to the base condition when the site is average or less than average. These features add value and make the lot more desirable. The presence of weeds, limited

frontage, a rocky shore, a rocky bottom, distance to the waterfront, shallow waterfront, steep topography, right of way encumbrances, and the like can be negative features and may reduce the condition of any site.

Spectacle Pond

Waterfront adjustments range from \$10,000 for poor frontage to \$75,000 for an excellent waterfront lot. The presence of a beach, mild topography, more than 75' of water frontage, or other improvements are positive features that may be added to the base condition when the site is average or less than average. These features add value and make the lot more desirable. The presence of weeds, rocky shore or rocky bottom, steep topography, the lot being undeveloped, or limited access can be negative features and may reduce the condition of any site.

Hebron Waterfront Report

Sorted By Waterfront Value



Map Lot Sub: 000005 000006 000000

Location: WHIP-O-WILL

Owner: WHIP-O-WILL CONDOMINIUM ASSOC

Waterfront Value: \$ 0

Zone: LAKE DISTRICT
Land Use: EXEMPT-MUNIC
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 000024 000000

Location: SOUTH MAYHEW TURNPIK

Owner: HILLSIDE INN COMMON INTEREST,

Waterfront Value: \$ 0

Zone: LAKE DISTRICT
Land Use: EXEMPT-MUNIC
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 000034 00005B

Location: EVANS ROAD

Owner: EVANS ASSOCIATION,

Waterfront Value: \$ 0

Zone: LAKE DISTRICT
Land Use: EXEMPT-MUNIC
Neighborhood: AVG +20 120%

Notes: WF

Hebron Waterfront Report



Map Lot Sub: 000007 000037 000000 **Location:** NORTH SHORE ROAD

Owner: SLEEPY HOLLOW ASSOCIATION

Waterfront Value: \$ 0

Zone: LAKE DISTRICT Land Use: EXEMPT-MUNIC Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 000039 000000 **Location:** SANBORN DRIVE

Owner: GALBRAITH, DIANE - TRUSTEE

Waterfront Value: \$ 0

Zone: LAKE DISTRICT
Land Use: EXEMPT-MUNIC
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 000047 000000

Location: SLEEPY HOLLOW VILLAG

Owner: SLEEPY HOLLOW ASSOCIATION

Waterfront Value: \$ 0

Zone: LAKE DISTRICT Land Use: EXEMPT-MUNIC Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 000007 0000HP 000011 **Location:** LOON ISLAND LANE

Owner: THOMPSON, STUART & JANE ANNE

Waterfront Value: \$ 0

Zone: LAKE DISTRICT
Land Use: EXEMPT-MUNIC
Neighborhood: AVG 100%

Notes: WF

Hebron Waterfront Report



 Map Lot Sub:
 0000007 00000HP 00001B

 Location:
 HEMLOCK LANE

Owner: CORRIGAN, PAUL R

Waterfront Value: \$ 0

Zone: LAKE DISTRICT Land Use: EXEMPT-MUNIC Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 0000HP 000035

Location: VISTA DRIVE
Owner: BECKER, DAVID

Waterfront Value: \$ 0

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 0000SG 000028 Location: STONE GATE ROAD

Owner: STONEGATE ACRES COMMON BEACH

Waterfront Value: \$ 0

Zone: LAKE DISTRICT
Land Use: EXEMPT-MUNIC
Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 000018 000013 000000 **Location:** WEST SHORE ROAD

Owner: BURTON TRUSTEE, PAULINE L

Waterfront Value: \$ 0

Zone: LAKE DISTRICT
Land Use: EXEMPT-MUNIC
Neighborhood: AVG 100%

Hebron Waterfront Report



Map Lot Sub: 000018 000014 000000
Location: WEST SHORE ROAD
Owner: WHITE, JR., WILLIAM R

Waterfront Value: \$ 0

Zone: LAKE DISTRICT Land Use: EXEMPT-MUNIC Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00018A 000001 000000 Location: WEST SHORE ROAD

Owner: LABRECQUE, PAUL - TRUSTEE

Waterfront Value: \$ 0

Zone: LAKE DISTRICT
Land Use: EXEMPT-MUNIC
Neighborhood: AVG 100%

Notes: WF



 Map Lot Sub:
 00018A 000002 000000

 Location:
 WEST SHORE ROAD

Owner: HILLIER III, JOHN A, ET AL

Waterfront Value: \$ 0

Zone: LAKE DISTRICT
Land Use: EXEMPT-MUNIC
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00018A 0000IP 000008 **Location:** INDIAN POINT ROAD

Owner: INDIAN POINT ASSOCIATION,

Waterfront Value: \$ 0

Zone: LAKE DISTRICT
Land Use: EXEMPT-MUNIC
Neighborhood: AVG +10 110%

Hebron Waterfront Report



Map Lot Sub: 00019A 000011 000000

Location: BIRCH LANE

Owner: BEACHWOOD ASSOCIATION INC,

Waterfront Value: \$ 0

Zone: LAKE DISTRICT Land Use: EXEMPT-MUNIC Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 00000A

Location: OAK LANE

Owner: BEACHWOOD ASSOCIATION INC,

Waterfront Value: \$ 0

Zone: LAKE DISTRICT Land Use: EXEMPT-MUNIC Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 00000B

Location: OAK LANE

Owner: BEACHWOOD ASSOCIATION INC,

Waterfront Value: \$ 0

Zone: LAKE DISTRICT
Land Use: EXEMPT-MUNIC
Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 00011B

Location: BIRCH LANE

Owner: BEACHWOOD ASSOCIATION INC,

Waterfront Value: \$ 0

Zone: LAKE DISTRICT Land Use: EXEMPT-MUNIC Neighborhood: AVG -10 90%

Hebron Waterfront Report



Map Lot Sub: 00019A 000LVP 000001

Location: BEREA ROAD

Owner: WICOSUTA REAL ESTATE CO. LLC

Waterfront Value: \$ 0

Zone: LAKE DISTRICT Land Use: EXEMPT-MUNIC Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 000014 000011 000000

Location: SPECTACLE POND LOT

Owner: PARADIS, DANIEL A

Waterfront Value: \$ 12,500

Zone: SPECTACLE POND
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -40 60%

Notes: WF



Map Lot Sub: 000024 000006 000000

Location: SPECTACLE POND LOT

Owner: LEONE, JAMES J

Waterfront Value: \$ 12,500

Zone: SPECTACLE POND
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -40 60%

Notes: WF



Map Lot Sub: 000024 000011 000000

Location: SPECTACLE POND LOT

Owner: WILLIAMS, CRAIG T

Waterfront Value: \$ 12,500

Zone: SPECTACLE POND Land Use: 1F RES WTRFRNT

Neighborhood: AVG -40 60%

Hebron Waterfront Report



Map Lot Sub: 000014 000007 000000 **Location:** SPECTACLE POND LOT

Owner: DECOTIS, WAYNE L., TRUSTEE

Waterfront Value: \$ 15,000

Zone: SPECTACLE POND Land Use: 1F RES WTRFRNT Neighborhood: AVG -40 60%

Notes: UND WF



Map Lot Sub: 000014 000008 000000

Location: SPECTACLE POND LOT

Owner: BLAKE, TRISTAN E

Waterfront Value: \$ 15,000

Zone: SPECTACLE POND Land Use: 1F RES WTRFRNT Neighborhood: AVG -40 60%

Notes: WF



Map Lot Sub: 000014 000009 000000 **Location:** SPECTACLE POND LOT

Owner: BLAKE, TRISTAN E

Waterfront Value: \$ 15,000

Zone: SPECTACLE POND Land Use: 1F RES WTRFRNT Neighborhood: AVG -40 60%

Notes: WF



Map Lot Sub: 000024 000003 000000 **Location:** SPECTACLE POND LOT

Owner: DOWNEY, ROBERT & PHYLLIS

Waterfront Value: \$ 15,000

Zone: SPECTACLE POND **Land Use:** 1F RES WTRFRNT

Neighborhood: AVG -40 60%

Hebron Waterfront Report



Map Lot Sub: 000024 000007 000000 **Location:** SPECTACLE POND LOT

Owner: MCQUILLEN, DENNIS & STEVIA A

Waterfront Value: \$ 15,000

Zone: SPECTACLE POND Land Use: 1F RES WTRFRNT Neighborhood: AVG -40 60%

Notes: WF



Map Lot Sub: 000024 000012 000000 **Location:** SPECTACLE POND LOT

Owner: MARTEL, THERESA J REV TRUST

Waterfront Value: \$ 15,000

Zone: SPECTACLE POND Land Use: 1F RES WTRFRNT Neighborhood: AVG -40 60%

Notes: WF



Map Lot Sub: 00017A 000003 000000

Location: 153 NORTH SHORE ROAD

Owner: DELISLE, RONALD

Waterfront Value: \$ 15,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF/RF



Map Lot Sub: 00018A 0000IP 000018

Location: INDIAN POINT ROAD

Owner: MIRANDA, FRANCES A

Waterfront Value: \$ 15,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG +10 110%

Hebron Waterfront Report



Map Lot Sub: $000018 \ 000016 \ 000000$ Location: WEST SHORE ROAD

Owner: GIBSON, ADELAIDE V D -TRUSTEE

Waterfront Value: \$ 22,500

Zone: LAKE DISTRICT Land Use: 1F RES WTRFRNT Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000014 000012 000000 Location: SPECTACLE POND LOT

Owner: MARCUS ET AL, DAVID

Waterfront Value: \$ 25,000

Zone: SPECTACLE POND Land Use: 1F RES WTRFRNT Neighborhood: AVG -40 60%

Notes: WF



Map Lot Sub: 000014 000013 000000 Location: SPECTACLE POND LOT

Owner: LAWRENCE, GEORGE W & VELMA L

Waterfront Value: \$ 25,000

Zone: SPECTACLE POND Land Use: 1F RES WTRFRNT Neighborhood: AVG -40 60%

Notes: WF



Map Lot Sub: 000024 000005 000000

Location: SPECTACLE POND LOT

Owner: GODBOUT, DAVID W

Waterfront Value: \$ 25,000

Zone: SPECTACLE POND Land Use: 1F RES WTRFRNT Neighborhood: AVG -40 60%

Hebron Waterfront Report



Map Lot Sub: 000024 000008 000000 Location: SPECTACLE POND LOT

Owner: WHITE, DAVID A

Waterfront Value: \$ 25,000

Zone: SPECTACLE POND Land Use: 1F RES WTRFRNT Neighborhood: AVG -40 60%

Notes: WF



Map Lot Sub: 000007 000014 000001 **Location:** 1 SUNSET DRIVE

Owner: RODERICK, ROSEMARIE

Waterfront Value: \$ 37,500

Zone: RURAL DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -20 80%

Notes: WF



Map Lot Sub: 000007 000014 000002 Location: 3 SUNSET DRIVE Owner: GEEVER, LUCILLE E

Waterfront Value: \$ 37,500

Zone: RURAL DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG -20 80%

Notes: WF



Map Lot Sub: 000007 000016 000000

Location: 5 SUNSET DRIVE

Owner: STOKES, PHYLLIS Z

Waterfront Value: \$ 37,500

Zone: RURAL DISTRICT **Land Use:** 1F RES WTR ACS

Neighborhood: AVG -20 80%

Hebron Waterfront Report



Map Lot Sub: 000007 000017 000000 Location: 7 SUNSET DRIVE Owner: LOMBARDO, JOSEPH D

Waterfront Value: \$ 37,500

Zone: RURAL DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -20 80%

Notes: WF



Map Lot Sub: 000007 000019 000000

Location: 15 SUNSET DRIVE

Owner: MAHONEY, JAMES P

Waterfront Value: \$ 37,500

Zone: RURAL DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG -20 80%

Notes: WF



Map Lot Sub: 000008 000010 000000

Location: 47 RANGE ROAD **Owner:** HINES, PHILIP

Waterfront Value: \$ 37,500

Zone: RURAL DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00019A 0000BW 000039

Location: BEACHWOOD ROAD

Owner: FLEURY, JOHN P

Waterfront Value: \$ 37,500

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

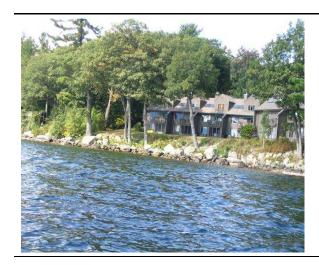
Notes: WF

Date Book/Page Type Price

Most Recent Sale: 06/09/11 3798/0303 Q V \$70,000

Total Current Assessment

\$69,000



Map Lot Sub: 000005 000002 000000

Location: 435 SOUTH MAYHEW TURNPIK

Owner: THISTLE PROPERTY HOLDINGS, LLC

Waterfront Value: \$ 75,000

Zone: LAKE DISTRICT

Land Use: COM/IND

Neighborhood: AVG 100%

Notes: WA WF



Map Lot Sub: 000007 000011 000000

Location: 19 MERRILL ROAD

Owner: BERNACHE, KATHRYN JULIE MAFER

Waterfront Value: \$ 75,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -20 80%

Notes: WF



Map Lot Sub: 000007 000012 000000

Location: 17 MERRILL ROAD

Owner: MOREL, ALBERT P

Waterfront Value: \$ 75,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG -20 80%

Notes: WATER ACCESS WF



Map Lot Sub: 000007 000013 000000

Location: 8 MERRILL ROAD

Owner: WALSH, CHRISTOPHER J.

Waterfront Value: \$ 75,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG -10 90%

Hebron Waterfront Report



Map Lot Sub: 000007 000013 000001 **Location:** MERRILL ROAD

Owner: WALSH, CHRISTOPHER J.

Waterfront Value: \$ 75,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -20 80%

Notes: WF



Map Lot Sub: 000007 0000SG 001-07

Location: 467 NORTH SHORE ROAD

Owner: O'BRIEN, MICHAEL

Waterfront Value: \$ 75,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 07/10/09 3627/0717
 O I
 \$415,000

Total Current Assessment

\$394,700



Map Lot Sub: 000007 0000SG 002-07

Location: 38 STONEY BROOK ROAD **Owner:** OLKEN, NEIL P & ELINOR

Waterfront Value: \$ 75,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 000007 0000SG 011-07

Location: 14 COOPER ROAD

Owner: LUCAS, GARY J

Waterfront Value: \$ 75,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG +10 110%



Map Lot Sub: 000007 0000SG 012-07 Location: 6 COOPER ROAD Owner: O'LEARY, DAVID K.

Waterfront Value: \$ 75,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG +10 110%

Notes: WF



 Map Lot Sub:
 000007 0000SG 013-07

 Location:
 439 NORTH SHORE ROAD

Owner: CHAMBERAS, PETER A.

Waterfront Value: \$ 75,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 0000SG 014-07

Location: 445 NORTH SHORE ROAD
Owner: HOWELL FAMILY TRUST

Waterfront Value: \$ 75,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 0000SG 015-07

Location: 453 NORTH SHORE ROAD

Owner: BEACH, ELIZABETH C. 2008 REV.

Waterfront Value: \$ 75,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Hebron Waterfront Report



Map Lot Sub: 000007 0000SG 016-07 **Location:** 32 STONEY BROOK ROAD

Owner: HUGHES, MATTHEW A. MELISSA J.

Waterfront Value: \$ 75,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG+10 110%

Notes: WF

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 06/01/10 3703/0799
 Q I
 \$250,000

Total Current Assessment

\$242,400



Map Lot Sub: 000008 0000SG 000003 Location: STONEY BROOK ROAD

Owner: GEIB, FREDERICK & GLADYS ET AL

Waterfront Value: \$ 75,000

Zone: RURAL DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 000008 0000SG 000004

Location: 29 STONEY BROOK ROAD

Owner: GEIB, FREDERICK & GLADYS ET AL

Waterfront Value: \$ 75,000

Zone: RURAL DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 000008 0000SG 000005

Location: 23 STONEY BROOK ROAD

Owner: HUGHES, JOHN J.

Waterfront Value: \$ 75,000

Zone: RURAL DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG+10 110%

Hebron Waterfront Report



Map Lot Sub: 000008 0000SG 000006
Location: 17 STONEY BROOK ROAD
Owner: HAMPTON, DONALD B

Waterfront Value: \$ 75,000

Zone: RURAL DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 000008 0000SG 000007 **Location:** 11 STONEY BROOK ROAD

Owner: WITMAN, MARY ELLEN, TRUSTEE

Waterfront Value: \$ 75,000

Zone: RURAL DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 000008 0000SG 000008 Location: 9 STONEY BROOK ROAD

Owner: SHUSTERMAN, SANDRA L TRUSTEE

Waterfront Value: \$ 75,000

Zone: RURAL DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 000008 0000SG 000009

Location: 10 STONEY BROOK ROAD

Owner: BIVONA, JAMES C

Waterfront Value: \$ 75,000

Zone: RURAL DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG +10 110%

Hebron Waterfront Report



Map Lot Sub: 0000008 0000SG 000010 **Location:** 20 COOPER ROAD

Owner: NICHOLSON TRUST, BARBARA A

Waterfront Value: \$ 75,000

Zone: RURAL DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 000008 0000SG 000017

Location: 24 STONEY BROOK ROAD

Owner: REMLIN, CHRISTOPHER J

Waterfront Value: \$ 75,000

Zone: RURAL DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 000008 0000SG 000018

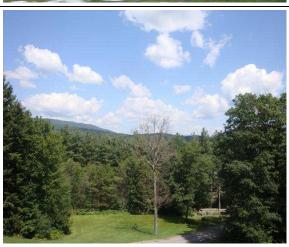
Location: 18 STONEY BROOK ROAD

Owner: VERMOUTH, MICHAEL V & SANDRA G

Waterfront Value: \$ 75,000

Zone: RURAL DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 000018 000006 000000

Location: 138 WEST SHORE ROAD

Owner: WHITE, JR., WILLIAM R

Waterfront Value: \$ 75,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Hebron Waterfront Report



Map Lot Sub: 000018 000007 000000 **Location:** 142 WEST SHORE ROAD

Owner: BURTON TRUSTEE, PAULINE L

Waterfront Value: \$ 75,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000018 000008 000000 **Location:** 146 WEST SHORE ROAD

Owner: LLOYD, DAVID T.

Waterfront Value: \$ 75,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000018 000010 000000

Location: 160 WEST SHORE ROAD **Owner:** HILLIER III, JOHN A, ET AL

Waterfront Value: \$ 75,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000008 000011 000001

Location: 37 COOPER ROAD

Owner: ALWARD, DANA J-TRUSTEE

Waterfront Value: \$ 90,000

Zone: RURAL DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG+10 110%

Hebron Waterfront Report



Map Lot Sub: 000008 000011 000002 **Location:** 17 COOPER ROAD

Owner: RIVARD, MICHAEL D.

Waterfront Value: \$ 90,000

Zone: RURAL DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 000008 000011 000003 Location: 15 COOPER ROAD

Owner: ORLANDER, JAY D.

Waterfront Value: \$ 90,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 000006 000012 000000

Location: 181 SOUTH MAYHEW TURNPIK

Owner: DAVIS, CARROLL R. ET AL

Waterfront Value: \$ 105,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000006 000014 000000

Location: 179 SOUTH MAYHEW TURNPIK

Owner: DAVIS, ROBERT A

Waterfront Value: \$ 105,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Hebron Waterfront Report



Map Lot Sub: 000007 000034 000001 **Location:** 8 EVANS ROAD

Owner: BRUNI, ROBERT J - TRUSTEE

Waterfront Value: \$ 112,500

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG +20 120%

Notes: WF



Map Lot Sub: 000007 000034 000002 **Location:** 18 EVANS ROAD

Owner: BOWLBY, MARILYN A

Waterfront Value: \$ 112,500

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG +20 120%

Notes: WF



Map Lot Sub: 000007 000034 000003

Location: 22 EVANS ROAD
Owner: ANASTAS, PAUL F

Waterfront Value: \$ 112,500

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG +20 120%

Notes: WF



Map Lot Sub: 000007 000034 000004

Location: 36 EVANS ROAD

Owner: SHAW, JAMES O

Waterfront Value: \$ 112,500

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG +20 120%

Hebron Waterfront Report



Map Lot Sub: 000007 000034 000006 **Location:** 13 EVANS ROAD

Owner: EXFORD, CAROLINE F. GILLERY

Waterfront Value: \$ 112,500

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG +20 120%

Notes: WF



Map Lot Sub: 000007 000034 000007

Location: 9 EVANS ROAD

Owner: MILLER, TIMOTHY H

Waterfront Value: \$ 112,500

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG +20 120%

Notes: WF

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 07/27/11 3809/141
 O I
 \$490,000

Total Current Assessment

\$452,600

Map Lot Sub: 000007 000035 000000

Location: 454 NORTH SHORE ROAD

Owner: FINN, ROBERT J.

Waterfront Value: \$ 112,500

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00019A 000027 000000

Location: 32 CRYSTAL SPRINGS ROAD

Owner: POWELL, JEFFREY A

Waterfront Value: \$ 112,500

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%



Hebron Waterfront Report



Map Lot Sub: 00019A 000028 000000

Location: 30 CRYSTAL SPRINGS ROAD

Owner: O'BRIEN, SUSAN B

Waterfront Value: \$ 112,500

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 000027

Location: 29 BIRCH LANE

Owner: FOLEY TRUSTEE, THERESA J

Waterfront Value: \$ 112,500

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 000028

Location: 34 BEACHWOOD ROAD

Owner: MACDONALD, PETER - TRUSTEE

Waterfront Value: \$ 112,500

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00019A 0000BW 000029

Location: 32 BEACHWOOD ROAD

Owner: FLYNN, ROBERTA K

Waterfront Value: \$ 112,500

Zone: LAKE DISTRICT **Land Use:** 1F RES WTR ACS

Neighborhood: AVG 100%

Hebron Waterfront Report



Map Lot Sub: 00019A 0000BW 000030 Location: 26 BEACHWOOD ROAD Owner: SUGHRUE, JAMES P

Waterfront Value: \$ 112,500

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00019A 0000BW 000031

Location: 31 BIRCH LANE **Owner:** ROY, LOUIS J

Waterfront Value: \$ 112,500

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 000032

Location: 32 BIRCH LANE

Owner: MARCIELLO, MICHAEL

Waterfront Value: \$ 112,500

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 000033

Location: 41 BIRCH LANE

Owner: DOVE, BRIAN

Waterfront Value: \$ 112,500

Zone: LAKE DISTRICT **Land Use:** 1F RES WTR ACS

Neighborhood: AVG -10 90%

Hebron Waterfront Report



 $\textbf{Map Lot Sub:} \hspace{0.1cm} 00019A \hspace{0.1cm} 0000BW \hspace{0.1cm} 000035$

Location: 44 BIRCH LANE

Owner: RODOLFO-MASERA, RAYMOND P.

Waterfront Value: \$ 112,500

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 000036

Location: 42 BIRCH LANE

Owner: BEEBE, WILLIAM R. REV. TRUST

Waterfront Value: \$ 112,500

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 000038

Location: 22 BEACHWOOD ROAD
Owner: SNELSON, JOAN ELLEN

Waterfront Value: \$ 112,500

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00018A 000013 000005

Location: 13 INDIAN POINT ROAD

Owner: CONNOR, ROBIN R

Waterfront Value: \$ 120,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG +10 110%

Notes: DTW WF

Hebron Waterfront Report



Map Lot Sub: 00018A 0000IP 000019
Location: 49 INDIAN POINT ROAD
Owner: MIRANDA, FRANCES A

Waterfront Value: \$ 120,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 00018A 0000IP 000020 Location: 51 INDIAN POINT ROAD Owner: HANSEN, RICHARD H

Waterfront Value: \$ 120,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 00018A 0000IP 000021 Location: 57 INDIAN POINT ROAD Owner: MCGOWAN, ROBERT L.

Waterfront Value: \$ 120,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 00018A 0000IP 000022 **Location:** 59 INDIAN POINT ROAD

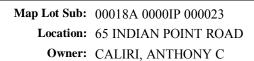
Owner: PHILLIPS, JAMES N.F.

Waterfront Value: \$ 120,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG+10 110%

Hebron Waterfront Report





Waterfront Value: \$ 120,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 00018A 0000IP 000024

Location: 67 INDIAN POINT ROAD

Owner: JOHNSON JR., WILLIAM L

Waterfront Value: \$ 120,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG +10 110%

Notes: WF

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 04/22/11 3787/0773
 O I
 \$250,000

Total Current Assessment \$246,400

Map Lot Sub: 00018A 0000IP 000025 **Location:** 73 INDIAN POINT ROAD

Owner: BRACCI, SCOTT P

Waterfront Value: \$ 120,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 00019A 0000BW 000025

Location: 24 BIRCH LANE
Owner: RAMSEY, CRAIG H.

Waterfront Value: \$ 120,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG -10 90%



Hebron Waterfront Report



Map Lot Sub: 000007 0000SG 019-07 **Location:** 6 STONE GATE ROAD

Owner: ALDERINK, TRUSTEE, ELROY

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 000007 0000SG 020-07
Location: 12 STONE GATE ROAD

Owner: JONES TRUST OF 2007

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 0000007 0000SG 021-07 **Location:** 22 STONE GATE ROAD

Owner: GILLERY, THOMAS E.

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 000007 0000SG 022-07 **Location:** 3 STONE GATE ROAD

Owner: STEELE, ANDREW & SARAH

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG +10 110%

Notes: WF

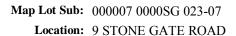
Date Book/Page Type Price

Most Recent Sale: 09/25/09 3648/0686 Q I \$385,000

Total Current Assessment

\$371,300





Owner: MCNALLY, JAMES & BIBER, KRISTEN

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG+10 110%

Notes: WF

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 08/27/08 3545/0506
 Q I
 \$410,000

Total Current Assessment

\$392,300



Map Lot Sub: 000007 0000SG 025-07 **Location:** 15 STONE GATE ROAD

Owner: NUNES, SUZANNE

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 000007 0000SG 026-07

Location: 28 STONE GATE ROAD

Owner: VANICEK, SALLY C 2003 REV. TRU

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 00018A 000013 00006B

Location: 33 INDIAN POINT ROAD

Owner: SALERNO, ANTHONY M & CATHRINE

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG +10 110%

Notes: DTW WF

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 12/15/08 3570/0872
 Q I
 \$700,000

Total Current Assessment

\$680,400

Hebron Waterfront Report



Map Lot Sub: 00019A 0000BW 000005

Location: 20 OAK LANE

Owner: WRIGHT, KRISTINA A.

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 000006

Location: 16 OAK LANE

Owner: WRIGHT, KRISTINA A.

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 000007

Location: OAK LANE

Owner: FRECHETTE, GILBERT K

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 000008

Location: 59 BEACHWOOD ROAD

Owner: EIBYE, DONNA M

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%



Map Lot Sub: 00019A 0000BW 000009

Location: 6 OAK LANE

Owner: MILLS, NANCY C.

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT **Land Use:** 1F RES WTR ACS

Neighborhood: AVG-1090%

Notes: WA WF



Map Lot Sub: 00019A 0000BW 000010

Location: OAK LANE

Owner: EGSGARD, JENNIFER L.

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 000011

Location: 55 BEACHWOOD ROAD **Owner:** DAIGLE, CAROLYN A.

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00019A 0000BW 000012

Location: 3 BIRCH LANE

Owner: ZAMPINE, PETER B.

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Hebron Waterfront Report



Map Lot Sub: 00019A 0000BW 000013

Location: 9 BIRCH LANE

Owner: HARRIMAN, JR, JAMES & DOREEN

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 000014

Location: 11 BIRCH LANE **Owner:** FRIEND, MILES A

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 000015

Location: 17 BIRCH LANE

Owner: GEEVER REALTY TRUST

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 000016

Location: 16 BIRCH LANE

Owner: O'BRIEN, MICHAEL & KENNA

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG -10 90%

Hebron Waterfront Report



 $\textbf{Map Lot Sub:} \hspace{0.1cm} 00019A \hspace{0.1cm} 0000BW \hspace{0.1cm} 000017$

Location: 12 BIRCH LANE

Owner: MIDDLETON, JR, RAYMOND

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 000018

Location: 8 BIRCH LANE

Owner: PAUL, DAVID M

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 000019

Location: 4 BIRCH LANE

Owner: SERRENTINO JR., PHILIP ET AL

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 000020

Location: BEACHWOOD ROAD

Owner: MOONEY, WILLIAM D.

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Hebron Waterfront Report



Map Lot Sub: 00019A 0000BW 000021 Location: 47 BEACHWOOD ROAD Owner: MOONEY, WILLIAM D.

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00019A 0000BW 000022 Location: 43 BEACHWOOD ROAD

Owner: HARRIMAN, DOREEN

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00019A 0000BW 000023 Location: 46 BEACHWOOD ROAD

Owner: KOWALSKI, JR., MATTHEW W.

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00019A 0000BW 000024

Location: 20 BIRCH LANE

Owner: KOWALSKI, DONNA - TRUSTEE

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Hebron Waterfront Report



Map Lot Sub: 00019A 0000BW 00023B Location: 38 BEACHWOOD ROAD Owner: MOONEY, CYNTHIA E.

Waterfront Value: \$ 135,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 10/03/08 3555/0785
 Q I
 \$125,000

Total Current Assessment

\$236,800



 Map Lot Sub:
 000007 0000HP 000001

 Location:
 4 HEMLOCK LANE

Owner: HART, DEBRA J

Waterfront Value: \$ 150,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 0000HP 000021

Location: 370 NORTH SHORE ROAD

Owner: SCHOFIELD, JR., CHARLES M.

Waterfront Value: \$ 150,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 0000HP 000023

Location: 382 NORTH SHORE ROAD

Owner: PLATT, CHARLES IV

Waterfront Value: \$ 150,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Hebron Waterfront Report



Map Lot Sub: 000007 0000HP 000025 **Location:** 6 CRESCENT LANE

Owner: KENNEDY, BRENDA ET AL

Waterfront Value: \$ 150,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 0000HP 000027
Location: 6 LOON ISLAND LANE
Owner: GOYETCHE, ANDREW W.

Waterfront Value: \$ 150,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 0000HP 000028 Location: 10 CRESCENT LANE

Owner: THOMPSON, STUART & JANE ANNE

Waterfront Value: \$ 150,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 0000HP 000029 **Location:** LOON ISLAND LANE

Owner: JENSEN, RICHARD K

Waterfront Value: \$ 150,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Hebron Waterfront Report



Map Lot Sub: 000007 0000HP 000030 **Location:** 17 HEMLOCK LANE

Owner: DUNKLEE, PATRICIA A REV. TRUST

Waterfront Value: \$ 150,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG 100%

Notes: WF



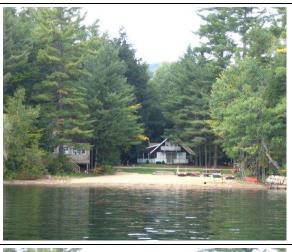
Map Lot Sub: 000007 0000HP 000031

Location: VISTA DRIVE
Owner: BECKER, DAVID

Waterfront Value: \$ 150,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 0000HP 000032

Location: 22 CRESCENT LANE

Owner: LONSKE, 2001 TRUST, QUINTEN T.

Waterfront Value: \$ 150,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 0000HP 000039

Location: 19 CRESCENT LANE

Owner: GILLIGAN, THOMASM. & MARGARET

Waterfront Value: \$ 150,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Hebron Waterfront Report



Map Lot Sub: 000007 0000HP 00004A
Location: 22 HEMLOCK LANE
Owner: PHILLIPS, CAROL

Waterfront Value: \$ 150,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000017 000010 000000 **Location:** 50 NORTH SHORE ROAD

Owner: AUDUBON SOCIETY

Waterfront Value: \$ 150,000

Zone: COMM HISTORIC DIST

Land Use: EXEMPT-STATE **Neighborhood:** AVG +10 110%

Notes: WA WF



Map Lot Sub: 00018A 000013 00006A Location: 11 INDIAN POINT ROAD

Owner: SAROS, ILEANA N.

Waterfront Value: \$ 150,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG+10 110%

Notes: DTW WF



Map Lot Sub: 00019A 000011 0000H1

Location: 26 OAK LANE

Owner: APREA, MADELINE B.

Waterfront Value: \$ 150,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG -10 90%

Hebron Waterfront Report



Map Lot Sub: 00019A 000011 0000H2

Location: 27 OAK LANE

Owner: NAUMES, WILLIAM -TRUSTEE

Waterfront Value: \$ 150,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 000011 0000H3

Location: 30 OAK LANE

Owner: CORMIER JR, JOSEPH H -TRUSTEE

Waterfront Value: \$ 150,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 000023 000000

Location: 36 CRYSTAL SPRINGS ROAD

Owner: NOGELO, A MILES & GERALDINE C

Waterfront Value: \$ 187,500

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG -10 90%

Notes: SANDY BEACH WF



Map Lot Sub: 000020 000010 000000

Location: 528 WEST SHORE ROAD

Owner: DEVIVO, LYNNE MATHESON

Waterfront Value: \$ 195,000

Zone: LAKE DISTRICT **Land Use:** 1F RES WTRFRNT

Neighborhood: AVG 100%

Hebron Waterfront Report



Map Lot Sub: 000020 000011 000000
Location: 524 WEST SHORE ROAD
Owner: TREMBLE, MATTHEW R.

Waterfront Value: \$ 195,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000020 000012 000000 **Location:** 522 WEST SHORE ROAD

Owner: DAVIS, GERALD & KATHLEEN

Waterfront Value: \$ 195,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000006 0000OP 0002-A Location: ONAWAY POINT ROAD

Owner: DESALVATORE, ANN - TRUSTEE

Waterfront Value: \$ 225,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: CTD/WF



Map Lot Sub: 000006 0000OP 0003-A

Location: 20 ONAWAY POINT ROAD
Owner: ALLEN TRUSTEE, MARY NELL

Waterfront Value: \$ 225,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: CTD/WF

Hebron Waterfront Report



Map Lot Sub: 000007 0000HP 00001A
Location: 6 HEMLOCK LANE
Owner: CORRIGAN, PAUL R

Waterfront Value: \$ 225,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%
Notes: LIM USE/ROW/WF



Map Lot Sub: 000018 000015 000000 **Location:** 139 WEST SHORE ROAD

Owner: RIFENBERG, JOYCE - TRUSTEE

Waterfront Value: \$ 225,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000020 000008 000000

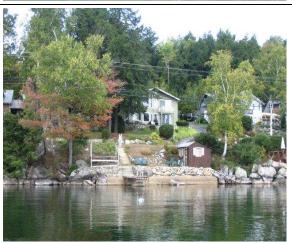
Location: 534 WEST SHORE ROAD

Owner: WEST, ALMA CHASE

Waterfront Value: \$ 225,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000020 000009 000000 **Location:** 530 WEST SHORE ROAD

Owner: CHASE, ANTHONY W

Waterfront Value: \$ 225,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: VU WF

Hebron Waterfront Report



Map Lot Sub: 000020 000013 000000 Location: 510 WEST SHORE ROAD Owner: BRODERICK, NATALIE Y.

Waterfront Value: \$ 240,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000018 0000HS 000003 Location: WEST SHORE ROAD Owner: REDMANN, SHARON

Waterfront Value: \$ 255,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000020 000BMR 0001-2 Location: 516 WEST SHORE ROAD

Owner: COWERN, RICHARD - TRUSTEE

Waterfront Value: \$ 270,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: VU WF



Map Lot Sub: 00018A 000010 000000 **Location:** 185 WEST SHORE ROAD

Owner: GILCHRIST, ROBERT J.

Waterfront Value: \$ 270,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 10/06/08 3556/0466
 Q I
 \$365,000

Total Current Assessment

\$359,600



Map Lot Sub: 000006 000017 000000

Location: 195 SOUTH MAYHEW TURNPIK
Owner: LUCARELLI, WILLIAM S & WILLA

Waterfront Value: \$ 300,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: CTD/WF



Map Lot Sub: 000007 000043 000000

Location: LOON ISLAND

Owner: WHITMAN, THOMAS E.

Waterfront Value: \$ 300,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 000007 0000HP 000016

Location: VISTA DRIVE **Owner:** BECKER, DAVID

Waterfront Value: \$ 300,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: UND/CTD/WF



Map Lot Sub: 00017A 000001 000000

Location: 62 LAKESHORE DRIVE

Owner: GREY ROCKS LAND TRUST

Waterfront Value: \$ 300,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -20 80%

Hebron Waterfront Report



Map Lot Sub: 00018A 000009 000000

Location: 183 WEST SHORE ROAD

Owner: MILLER, MICHAEL

Waterfront Value: \$ 300,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00019A 000020 000000 **Location:** CRYSTAL SPRINGS ROAD

Owner: MUDGE, SARAH H. TRUST

Waterfront Value: \$ 300,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: CTD WF



Map Lot Sub: 00019A 000021 000000 Location: CRYSTAL SPRINGS ROAD

Owner: SYCAMORE, NANCY

Waterfront Value: \$ 300,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: CTD WF



Map Lot Sub: 00019A 0000BW 000001

Location: OAK LANE

Owner: EGSGARD, JENNIFER L.

Waterfront Value: \$ 300,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: CTD WF

Hebron Waterfront Report



Map Lot Sub: 000007 0000HP 000038 **Location:** 32 CRESCENT LANE

Owner: GARDNER, RICHARD & MARIE TRUST

Waterfront Value: \$ 375,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%
Notes: LOCATION WF



Map Lot Sub: 000018 000017 000000 **Location:** 137 WEST SHORE ROAD

Owner: GIBSON, ADELAIDE V D-TRUSTEE

Waterfront Value: \$ 375,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00019A 000002 000000

Location: LILLARD LANE

Owner: COLLINS CAMP CORP.

Waterfront Value: \$ 375,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 000040 000000

Location: OAK LANE

Owner: EGSGARD, JENNIFER L.

Waterfront Value: \$ 412,500

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Hebron Waterfront Report



Map Lot Sub: 00018A 000008 000000 Location: 181 WEST SHORE ROAD

Owner: PITTS, RANDALL E

Waterfront Value: \$ 420,000

Zone: LAKE DISTRICT Land Use: 1F RES WTRFRNT Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 0000HP 000004 **Location: 24 HEMLOCK LANE** Owner: PHINNEY, DOROTHY B

Waterfront Value: \$ 450,000

Zone: LAKE DISTRICT Land Use: 1F RES WTRFRNT Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000017 000002 000000 Location: NORTH SHORE ROAD Owner: HEBRON, TOWN OF

Waterfront Value: \$ 450,000

Zone: LAKE DISTRICT Land Use: EXEMPT-MUNIC Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000017 000012 000000 Location: NORTH SHORE ROAD

Owner: AUDUBON SOCIETY

Waterfront Value: \$ 450,000

Zone: LAKE DISTRICT Land Use: EXEMPT-STATE Neighborhood: AVG +10 110%

Hebron Waterfront Report



Map Lot Sub: 00018A 000003 000000 **Location:** 159 WEST SHORE ROAD

Owner: HILLIER, JEFFREY

Waterfront Value: \$ 450,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00018A 000004 000000 **Location:** 163 WEST SHORE ROAD

Owner: BEYER, RICHARD H.

Waterfront Value: \$ 450,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF

Map Lot Sub: 00018A 000021 000000 Location: 289 WEST SHORE ROAD

Owner: TWOMBLY, STEPHEN G - TRUSTEE

Waterfront Value: \$ 450,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%
Notes: DTW/TOPO/WF



Map Lot Sub: 00018A 0000IP 000014 **Location:** 76 INDIAN POINT ROAD

Owner: TROUGHTON, JOHN - TRUSTEE

Waterfront Value: \$ 450,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG+10 110%

Hebron Waterfront Report



Map Lot Sub: 00018A 0000IP 000015 **Location:** 80 INDIAN POINT ROAD

Owner: MADDEN, M.L. & D.A. 2004 TRUST

Waterfront Value: \$ 450,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 00018A 0000IP 000016

Location: 82 INDIAN POINT ROAD

Owner: GOWEN II, HERBERT H

Waterfront Value: \$ 450,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 00018A 0000IP 000017 Location: 84 INDIAN POINT ROAD

Owner: KARLBERG, CARL

Waterfront Value: \$ 450,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG+10 110%

Notes: WF



Map Lot Sub: 000007 000040 000000 **Location:** 11 SANBORN DRIVE

Owner: WILKINSON, TRU; ALAN & ALICE

Waterfront Value: \$ 465,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Hebron Waterfront Report



Map Lot Sub: 000007 000041 000000 **Location:** 13 SANBORN DRIVE

Owner: LAUX, ROBERT C. & TRACY A.

Waterfront Value: \$ 465,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 000007 0000HP 000003 **Location:** 10 HEMLOCK LANE

Owner: DUNKLEE, MICHELLE A - TRUSTEE

Waterfront Value: \$ 465,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00018A 000006 000000 **Location:** 167 WEST SHORE ROAD

Owner: KOEN, ELAINE H

Waterfront Value: \$ 465,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00018A 0000IP 000009

Location: 7 POINT DRIVE

Owner: MULLEN, ALICE A.

Waterfront Value: \$ 465,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG +10 110%

Notes: WF

Date Book/Page Type Price

Most Recent Sale: 11/02/09 3657/0754 Q I \$600,000

Total Current Assessment

\$579,700



Map Lot Sub: 00019A 000030 000000

Location: 26 CRYSTAL SPRINGS ROAD

Owner: KIRKPATRICK, PETER A & ALEXAND

Waterfront Value: \$ 465,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 000007 000034 00005A

Location: 54 EVANS ROAD **Owner:** BOSHAR, MARK F.

Waterfront Value: \$ 480,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG +20 120%

Notes: WF



Map Lot Sub: 000007 0000HP 000036

Location: 5 VISTA DRIVE

Owner: LONSKE, 2001 TRUST, QUINTEN T.

Waterfront Value: \$ 480,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000018 000011 000000

Location: 153 WEST SHORE ROAD

Owner: FRAZIER NH REALTY TRUST

Waterfront Value: \$ 480,000

Zone: LAKE DISTRICT **Land Use:** 1F RES WTRFRNT

Neighborhood: AVG 100%

Hebron Waterfront Report



Map Lot Sub: 000018 0000HS 000001 **Location:** 95 WEST SHORE ROAD

Owner: HENN, JOHN Waterfront Value: \$ 480,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00017A 000009 000000 Location: LAKESHORE DRIVE

Owner: OAK CORP ATTN: P ANDREWS MCLA

Waterfront Value: \$ 480,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -20 80%

Notes: WF



Map Lot Sub: 00018A 000005 000000 **Location:** 165 WEST SHORE ROAD

Owner: BEYER, LINDA F.

Waterfront Value: \$ 480,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00018A 000011 000000 **Location:** 187 WEST SHORE ROAD

Owner: PAPE, BARBARA REV. LVG. TRUST

Waterfront Value: \$ 480,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Hebron Waterfront Report



 $\textbf{Map Lot Sub:} \ \ 00019A \ 000016 \ 000000$

Location: 78 CRYSTAL SPRINGS ROAD

Owner: KARNER, CHARLES F

Waterfront Value: \$ 480,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT

Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 000017 000000

Location: 68 CRYSTAL SPRINGS ROAD

Owner: WACOME, TODD D

Waterfront Value: \$ 480,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 000018 000000

Location: 62 CRYSTAL SPRINGS ROAD

Owner: MCKEE, JON D.

Waterfront Value: \$ 480,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 000019 000000

Location: 60 CRYSTAL SPRINGS ROAD

Owner: MUDGE, SARAH H. TRUST

Waterfront Value: \$ 480,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Hebron Waterfront Report



Map Lot Sub: 00018A 000017 000000 Location: 43 PICKERING DRIVE Owner: RUZICKA, DANA J

Waterfront Value: \$ 487,500

Zone: LAKE DISTRICT Land Use: 1F RES WTRFRNT Neighborhood: AVG-10 90%

Notes: WF



Map Lot Sub: 00018A 000018 000000 Location: 49 PICKERING DRIVE

Owner: PICKERING DRIVE, LLC.

Waterfront Value: \$ 487,500

Zone: LAKE DISTRICT Land Use: 1F RES WTRFRNT Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 000035 000000

Location: 25 CRYSTAL SPRINGS ROAD Owner: SMITH, PAUL & STEPHANIE

Waterfront Value: \$ 487,500

Zone: LAKE DISTRICT Land Use: 1F RES WTRFRNT Neighborhood: AVG -10 90% Notes: ROW WF



Map Lot Sub: 000007 000028 000000

Location: LONE WOLF ISLAND

Owner: PASQUANEY TRUST

Waterfront Value: \$ 495,000

Zone: LAKE DISTRICT Land Use: 1F RES WTRFRNT Neighborhood: AVG -10 90%

Hebron Waterfront Report



Map Lot Sub: 000020 000017 000000 Location: 8 SOLOMA DRIVE

Owner: SWANSON, JR., LEONARD F.

Waterfront Value: \$ 495,000

Zone: LAKE DISTRICT Land Use: 1F RES WTRFRNT Neighborhood: AVG -20 80%

Notes: WF



Map Lot Sub: 000020 000018 000000 **Location:** 7 SOLOMA DRIVE

Owner: SALO, PLUMA E - TRUSTEE

Waterfront Value: \$ 495,000

Zone: LAKE DISTRICT Land Use: 1F RES WTRFRNT Neighborhood: AVG -20 80%

Notes: WF



Map Lot Sub: 00019A 000014 000000

Location: 81 CRYSTAL SPRINGS ROAD Owner: POLLARD REALTY TRUST

Waterfront Value: \$ 495,000

Zone: LAKE DISTRICT Land Use: 1F RES WTRFRNT Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 000032 000000

Location: 18 CRYSTAL SPRINGS ROAD

Owner: BEEBE, JEAN W.

Waterfront Value: \$ 495,000

Zone: LAKE DISTRICT Land Use: 1F RES WTRFRNT

Neighborhood: AVG -10 90%

Hebron Waterfront Report



Map Lot Sub: 000007 000036 000000

Location: 416 NORTH SHORE ROAD

Owner: RIDDLE FAMILY REV. TRUST

Waterfront Value: \$510,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: ROW WF



Map Lot Sub: 00018A 000007 000000

Location: 173 WEST SHORE ROAD

Owner: KOEN, KATHERINE E, ET AL

Waterfront Value: \$ 510,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00019A 000033 000000

Location: 14 CRYSTAL SPRINGS ROAD

Owner: PATCH, EDWIN C & JOANNE Y

Waterfront Value: \$ 510,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 000006 000004 000000

Location: 4 MCLANE DRIVE

Owner: BRADLEY ET AL, DAVID M

Waterfront Value: \$ 525,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -20 80%

Hebron Waterfront Report



Map Lot Sub: 000018 000012 000000 **Location:** 151 WEST SHORE ROAD

Owner: LABRECQUE, PAUL - TRUSTEE

Waterfront Value: \$ 525,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000018 0000HS 000002 **Location:** 109 WEST SHORE ROAD

Owner: HESSION, MARK A

Waterfront Value: \$ 525,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00018A 000012 000000 Location: 189 WEST SHORE ROAD

Owner: TIPPETT, REV. TRUST, STEPHEN &

Waterfront Value: \$ 525,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



 $\textbf{Map Lot Sub:} \ \ 00018A \ 000015 \ 000000$

Location: 33 PICKERING DRIVE

Owner: QUINCHIA, IVAN

Waterfront Value: \$ 525,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: WF

Date Book/Page Type Price

Most Recent Sale: 03/28/11 3783/0039 Q I \$591,666

Total Current Assessment

\$592,300



Map Lot Sub: 00018A 000016 000000 Location: 35 PICKERING DRIVE Owner: CAREY, MICHAEL

Waterfront Value: \$ 525,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: WF



 Map Lot Sub:
 00018A 000019 000000

 Location:
 54 PICKERING DRIVE

Owner: ROWEAN, JR, WILLIAM G

Waterfront Value: \$ 525,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: WF

Map Lot Sub: (
Location: 7

Map Lot Sub: 00018A 0000IP 000013 Location: 72 INDIAN POINT ROAD Owner: AHO, RICHARD W

Waterfront Value: \$ 525,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG+10 110%

Notes: WF



Map Lot Sub: 00019A 000024 000000

Location: 34 CRYSTAL SPRINGS ROAD

Owner: NIEJADLIK EILEEN

Waterfront Value: \$ 525,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%



Hebron Waterfront Report



Map Lot Sub: 000007 0000HP 000002 **Location:** 8 HEMLOCK LANE

Owner: SHELDON FAMILY REV. TRUST

Waterfront Value: \$ 540,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 0000HP 000005
Location: 23 HEMLOCK LANE
Owner: DUNKLEE, JOHN W.

Waterfront Value: \$ 540,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



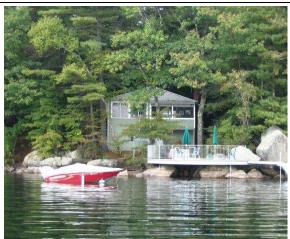
Map Lot Sub: 000007 0000HP 000012 Location: 14 CRESCENT LANE

Owner: O'CONNOR, TRUSTEE MARY ELLEN

Waterfront Value: \$ 540,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 0000HP 000013 **Location:** 16 CRESCENT LANE

Owner: WRIGHT, CHARLES LOWELL TRUST

Waterfront Value: \$ 540,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Hebron Waterfront Report



Map Lot Sub: 000007 0000HP 000014 **Location:** 18 CRESCENT LANE

Owner: WRIGHT, CHARLES LOWELL TRUST

Waterfront Value: \$ 540,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00018A 0000IP 000004 **Location:** 58 INDIAN POINT ROAD

Owner: FIRTH, FRED Waterfront Value: \$ 540,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 000006 000003 000000 **Location:** 6 MCLANE DRIVE

Owner: MCLANE, SUSAN B. ET AL

Waterfront Value: \$ 562,500

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -20 80%

Notes: WF



Map Lot Sub: 00019A 000005 000000

Location: 66 LILLARD LANE

Owner: EGSGARD, LYN M

Waterfront Value: \$ 562,500

Zone: LAKE DISTRICT **Land Use:** 1F RES WTRFRNT

Neighborhood: AVG-10 90%

Hebron Waterfront Report



Map Lot Sub: 000007 000038 000000 **Location:** 7 SANBORN DRIVE

Owner: FRANKLIN, DONALD G & LOUISE M

Waterfront Value: \$ 570,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 0000HP 000006 **Location:** 16 LOON ISLAND LANE

Owner: JOSEPH TRUSTEE, SPENCER A.

Waterfront Value: \$ 570,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 0000HP 000009 **Location:** 9 LOON ISLAND LANE

Owner: SHEEHAN, ARLENE R

Waterfront Value: \$ 570,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 0000HP 000015

Location: 10 VISTA DRIVE **Owner:** BECKER, DAVID

Waterfront Value: \$ 570,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Hebron Waterfront Report



Map Lot Sub: 00018A 0000IP 000006

Location: 4 POINT DRIVEOwner: JONAS, CHERYL

Waterfront Value: \$ 570,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG+10 110%

Notes: WF



Map Lot Sub: 00019A 000015 000000

Location: 77 CRYSTAL SPRINGS ROAD

Owner: WACOME, DOUGLAS

Waterfront Value: \$ 585,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 000006 000005 000000

Location: 264 SOUTH MAYHEW TURNPIK
Owner: DAVIES, JR., WILLIAM D. ET ALS

Waterfront Value: \$ 600,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000006 00000P 000001

Location: 8 ONAWAY POINT ROAD

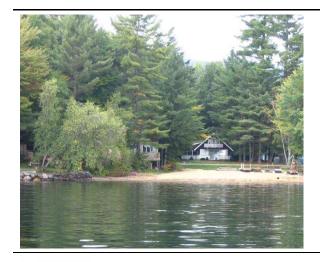
Owner: MOLLOY, THOMAS D

Waterfront Value: \$ 600,000

Zone: LAKE DISTRICT **Land Use:** 1F RES WTRFRNT

Neighborhood: AVG 100%

Hebron Waterfront Report



 Map Lot Sub:
 000007 0000HP 000010

 Location:
 7 LOON ISLAND LANE

Owner: BEACH, PETER T

Waterfront Value: \$ 600,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000020 000016 000000 **Location:** 497 WEST SHORE ROAD

Owner: SACHS, REYNOLD M - TRUSTEE

Waterfront Value: \$ 600,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00017A 000010 000000 Location: 33 LAKESHORE DRIVE Owner: GREY ROCKS LAND TRUST

Waterfront Value: \$ 600,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -20 80%

Notes: WF



Map Lot Sub: 00018A 0000IP 000002

Location: 50 INDIAN POINT ROAD

Owner: BURKE, DANIEL J

Waterfront Value: \$ 600,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG +10 110%

Notes: WF

Date Book/Page Type Price

Most Recent Sale: 06/29/10 3710/0946 Q I \$851,000

Total Current Assessment

\$843,900

Hebron Waterfront Report



Map Lot Sub: 00018A 0000IP 000007 **Location:** 8 POINT DRIVE

Owner: LOOMIS, MARGARET

Waterfront Value: \$ 600,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG+10 110%

Notes: WF



Map Lot Sub: 00019A 000031 000000

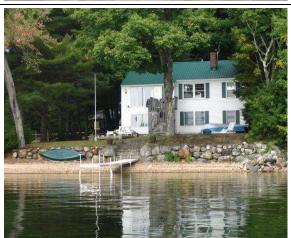
Location: 24 CRYSTAL SPRINGS ROAD

Owner: ZERMANI, DOMINIC & COLOMBIA

Waterfront Value: \$ 600,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 000002

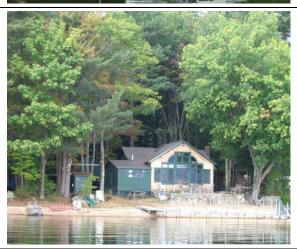
Location: 7 OAK LANE

Owner: FIORITO, AMBROSE M

Waterfront Value: \$ 600,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 0000BW 000003

Location: 17 OAK LANE **Owner:** BRANN, JAMES

Waterfront Value: \$ 600,000

Zone: LAKE DISTRICT Land Use: 1F RES WTRFRNT

Neighborhood: AVG -10 90% Notes: WF



Map Lot Sub: 00019A 0000BW 000004

Location: 21 OAK LANE

Owner: MCCOY INVESTMENT TRUST

Waterfront Value: \$ 600,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 000007 0000HP 000007

Location: 15 LOON ISLAND LANE

Owner: KUPLIN, BRUCE F.

Waterfront Value: \$ 630,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00019A 000022 000000

Location: 38 CRYSTAL SPRINGS ROAD

Owner: NOGELO, A MILES ET AL

Waterfront Value: \$ 630,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 000006 000016 000000

Location: 2 ONAWAY POINT ROAD

Owner: KENNY, WILLIAM A.

Waterfront Value: \$ 675,000

Zone: LAKE DISTRICT **Land Use:** 1F RES WTRFRNT

Neighborhood: AVG 100%

Hebron Waterfront Report



Map Lot Sub: 000006 0000OP 000005 **Location:** 30 ONAWAY POINT ROAD

Owner: HAAN, BERNARD

Waterfront Value: \$ 675,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000006 00000P 000006

Location: 34 ONAWAY POINT ROAD

Owner: WINTERS, JR., PAUL R.

Waterfront Value: \$ 675,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 000035 000001

Location: 452 NORTH SHORE ROAD

Owner: FINN FAMILY LLC

Waterfront Value: \$ 675,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 000045 000005

Location: NORTH SHORE ROAD

Owner: MCLANE, P ANDREWS

Waterfront Value: \$ 675,000

Zone: LAKE DISTRICT **Land Use:** 1F RES WTRFRNT

Neighborhood: AVG 100%

Hebron Waterfront Report



Map Lot Sub: 0000007 00000HP 000008 **Location:** 13 LOON ISLAND LANE

Owner: BERGIN, JOHN R.

Waterfront Value: \$ 675,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00018A 000013 000004

Location: 40 ROGERS LEDGE DRIVE **Owner:** NOBLES, JR., WILLIAM B

Waterfront Value: \$ 675,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG +40 140%

Notes: WF



Map Lot Sub: 00018A 0000IP 000001

Location: 48 INDIAN POINT ROAD

Owner: BOLLN, GEORGE

Waterfront Value: \$ 675,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG+10 110%

Notes: WF



Map Lot Sub: 00018A 0000IP 000005

Location: 60 INDIAN POINT ROAD

Owner: JONAS, STEPHEN

Waterfront Value: \$ 675,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG +10 110%

Hebron Waterfront Report



Map Lot Sub: 00018A 0000IP 000010

Location: 5 POINT DRIVE **Owner:** BEAN, ELAINE S

Waterfront Value: \$ 675,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG +10 110%

Notes: WF



Map Lot Sub: 00019A 000001 000000 **Location:** 45 LILLARD LANE

Owner: LILLARD CAMP CORP

Waterfront Value: \$ 675,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 000029 000000

Location: 28 CRYSTAL SPRINGS ROAD

Owner: SOMERSALL, RICHARD & VIRGINIA

Waterfront Value: \$ 675,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 00019A 000003 000000

Location: 70 LILLARD LANE

Owner: GEMMILL, PRISCILLA W -TRUSTEE

Waterfront Value: \$ 712,500

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Hebron Waterfront Report



Map Lot Sub: 00018A 000020 000000 **Location:** 287 WEST SHORE ROAD

Owner: TWOMBLY, STEPHEN G - TRUSTEE

Waterfront Value: \$ 720,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000006 000002 000000 **Location:** 8 MCLANE DRIVE

Owner: MCLANE-PASQUANEY LAND TRUST

Waterfront Value: \$ 750,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 000006 000006 000000

Location: 248 SOUTH MAYHEW TURNPIK
Owner: LINDSAY, SETON D. - LINDSAY TR

Waterfront Value: \$ 750,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000006 0000OP 000002

Location: 12 ONAWAY POINT ROAD

Owner: DESALVATORE, PATRICK E TRUSTEE

Waterfront Value: \$ 750,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: BEACH WF

Hebron Waterfront Report



Map Lot Sub: 000006 00000P 000003

Location: 22 ONAWAY POINT ROAD

Owner: CATES LAKEHOUSE, LLC

Waterfront Value: \$ 750,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000006 0000OP 000004

Location: 28 ONAWAY POINT ROAD

Owner: BOCCIA REALTY TRUST NO. 2

Waterfront Value: \$ 750,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 000022 000001

Location: 160 SOUTH MAYHEW TURNPIK

Owner: COWERN FAMILY PROPERTY TRUST

Waterfront Value: \$ 750,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%
Notes: DTW/ROW/WF

Date Book/Page Type Price

Most Recent Sale: 11/01/10 3744/0666 Q I \$1,100,000

Total Current Assessment

\$1,096,700



Map Lot Sub: 000007 000027 000000

Location: SOUTH MAYHEW TURNPIK

Owner: PASQUANEY TRUST

Waterfront Value: \$ 750,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT

Neighborhood: AVG 100%

Hebron Waterfront Report



Map Lot Sub: 000007 000042 000000 **Location:** 23 SANBORN DRIVE

Owner: GALBRAITH, DIANE - TRUSTEE

Waterfront Value: \$ 750,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG -10 90%

Notes: WF



Map Lot Sub: 000017 000013 000000 **Location:** 61 WEST SHORE ROAD

Owner: VON BULOW CORPORATION

Waterfront Value: \$ 750,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG+10 110%

Notes: WF



Map Lot Sub: 00017A 000011 000000 Location: 55 LAKESHORE DRIVE

Owner: HEBRON, TOWN OF

Waterfront Value: \$ 750,000

Zone: LAKE DISTRICT
Land Use: EXEMPT-MUNIC
Neighborhood: AVG -20 80%

Notes: WF



Map Lot Sub: 000007 000026 000000

Location: 102 SOUTH MAYHEW TURNPIK

100%

Owner: DENESIUK, FRANCES

Waterfront Value: \$ 780,000

Zone: LAKE DISTRICT **Land Use:** 1F RES WTRFRNT

Neighborhood: AVG

Hebron Waterfront Report



Map Lot Sub: 000007 000023 000000

Location: 152 SOUTH MAYHEW TURNPIK

Owner: FALCONE, RICHARD J

Waterfront Value: \$ 825,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: DTW WF



Map Lot Sub: 00018A 0000IP 000011

Location: 3 POINT DRIVE

Owner: AHO, RICHARD W

Waterfront Value: \$825,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG+10 110%

Notes: WF



Map Lot Sub: 000007 0000SG 027-07

Location: 26 STONE GATE ROAD

Owner: JONES, THOMAS O

Waterfront Value: \$ 862,500

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG+10 110%

Notes: WF



Map Lot Sub: 000007 000022 000002

Location: 162 SOUTH MAYHEW TURNPIK **Owner:** COLLINS, RONALD W., TRUSTEE

Waterfront Value: \$ 900,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
phorhood: AVG 100%

Neighborhood: AVG

Hebron Waterfront Report



Map Lot Sub: 000007 000022 000003

Location: 174 SOUTH MAYHEW TURNPIK

Owner: SULLIVAN, DIANNA M

Waterfront Value: \$ 900,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT

Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 000022 000004

Location: 176 SOUTH MAYHEW TURNPIK

Owner: SHOPE, BONNIE H.

Waterfront Value: \$ 900,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000006 000007 000000

Location: 242 SOUTH MAYHEW TURNPIK

Owner: ONAWAY CAMP TRUST

Waterfront Value: \$ 975,000

Zone: LAKE DISTRICT
Land Use: EXEMPT-PILT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 00017A 000008 000000

Location: 204 NORTH SHORE ROAD

Owner: JACKSON, SUSAN W. REV TRUST

Waterfront Value: \$ 975,000

Zone: LAKE DISTRICT Land Use: 1F RES WTRFRNT

Neighborhood: AVG 100%

Hebron Waterfront Report





Owner: LAVECCHIA, VICTORIA - TRUSTEE

Waterfront Value: \$ 975,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG +40 140%

Notes: WF



Map Lot Sub: 00018A 000013 000002

Location: 19 ROGERS LEDGE DRIVE

Owner: HILSON HOLDINGS, LLC

Waterfront Value: \$ 975,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG +40 140%

Notes: WF

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 10/15/09 3653/0649
 O I \$1,710,000

Total Current Assessment

\$1,595,100



Map Lot Sub: 00018A 000013 000003

Location: 27 ROGERS LEDGE DRIVE

Owner: HENDRICKSON, RAY & KARYN

Waterfront Value: \$ 975,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG +40 140%

Notes: WF

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 11/15/10 3748/0947
 Q I
 \$1,575,000

Total Current Assessment

\$1,590,500



Map Lot Sub: 000007 000044 000000

Location: 290 NORTH SHORE ROAD

Owner: AUDUBON SOCIETY

Waterfront Value: \$ 1,050,000

Zone: LAKE DISTRICT
Land Use: EXEMPT-STATE
Neighborhood: AVG 100%



Map Lot Sub: 00017A 000012 000000
Location: LAKESHORE DRIVE
Owner: HEBRON, TOWN OF

Waterfront Value: \$ 1,050,000

Zone: LAKE DISTRICT Land Use: EXEMPT-MUNIC Neighborhood: AVG -20 80%

Notes: WF



Map Lot Sub: 000005 000005 000000

Location: 416 SOUTH MAYHEW TURNPIK

Owner: CAMP PASQUANEY

Waterfront Value: \$ 1,245,000

Zone: LAKE DISTRICT
Land Use: EXEMPT-PILT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000006 000015 000000

Location: 27 CAMP ONAWAY DRIVE **Owner:** ONAWAY CAMP TRUST

Waterfront Value: \$ 1,245,000

Zone: LAKE DISTRICT
Land Use: EXEMPT-PILT
Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 000029 000000

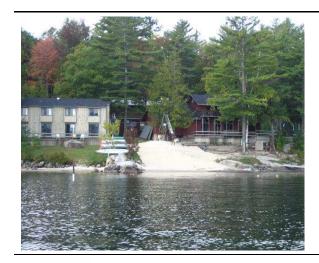
Location: 6 MOWGLIS DRIVE

Owner: HOLT-ELWELL MEMORIAL FOUNDAT

Waterfront Value: \$ 1,245,000

Zone: LAKE DISTRICT
Land Use: EXEMPT-PILT
Neighborhood: AVG 100%

Hebron Waterfront Report



Map Lot Sub: 00019A 000012 000000 **Location:** 68 BEREA ROAD

Owner: CAMP BEREA, INC

Waterfront Value: \$ 1,245,000

Zone: LAKE DISTRICT **Land Use:** EXEMPT-PILT

Neighborhood: AVG 100%

Notes: WF



Map Lot Sub: 000007 000045 000006

Location: NORTH SHORE ROAD

Owner: MCLANE, ANDREWS

Waterfront Value: \$ 1,350,000

Zone: LAKE DISTRICT **Land Use:** 1F RES WTRFRNT

 $\begin{array}{ccc} \textbf{Neighborhood:} & AVG & 100\% \\ \textbf{Notes:} & UND \ WF \end{array}$

B. VIEWS

Views, by their nature are subjective. However, isn't buying and selling of real estate also subjective? Is it not all based on the likes and dislikes of the market? And do we not all like and dislike differently?

While there are some subjective measures involved in buying and selling of real estate, a large portion of the purchase price is based on likes and dislikes and the emotion of the buyer and seller.

Like land and building values, the contributory value of a view is extracted from the actual sales data. If you review Section 7, you can see how these values are developed, when sales data is available. However, it is a known fact and part of historical sales data, that views can and do contribute to the total market value. The lack of sales data in any particular neighborhood of properties with views does not mean views have no contributing value, but rather that the need for the use of historic data, experience and common sense must prevail.

Once various views are analyzed and the market contributory value extracted, the assessor can then apply that value whenever the same view occurs, similar to land and building values. That part is easy. It becomes more difficult when more or less substantial views or total different views are found in the town then were found in the sales data. When this occurs, the assessor, using all the sales data available, must then give an opinion of the value of this new view grading it better or worse than the sales data and making an appropriate value adjustment. Here experience and common sense play a large part in this process.

The following report of all views is provided, to show consistency in the application of views, as well as document the contributory value assessed in each one.

<u>Views</u>

There are 139 out of 923 total properties that have views associated with them. Views of substantially greater degree, depth, width and subject matter were found during the field review, and while not all were represented by local sales, they were clearly of value and needed to be addressed. Comparing pictures of the sales to these properties and drawing upon our experience from surrounding areas, we developed an opinion of the contributory value of those views.

Hebron View Report

Sorted By View Value



Map Lot Sub: 000001 000012 000000 Location: 479 GEORGE ROAD Owner: MERRILL, RICHARD

View Value: \$ 5,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: PASTORAL/HILL VU



Map Lot Sub: 000001 0000BR 000008 Location: 48 BUTTERNUT RIDGE Owner: BROOKS, GREGG D.

View Value: \$ 5,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG+10 110%

Notes: TUNNEL HILL VU



Map Lot Sub: 000002 000007 000002 **Location:** 103 PIKE HILL ROAD

Owner: WRIGHT, WILLIAM C

View Value: \$ 5,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG -10 90%

Notes: 90+PT BLKD HILL VU

Hebron View Report



Map Lot Sub: 000002 000009 000000

Location: 162 NORTH MAYHEW TURNPIK Owner: RAYNO, CHARLES E & LORRAINE C

View Value: \$ 5,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: 90+ HILL VU



Map Lot Sub: 000002 000020 000000

Location: 33 PIKE HILL ROAD

Owner: DENGEL, JR., GEORGE H.

View Value: \$ 5,000

Zone: LAKE DISTRICT

Land Use: 1F RES

Neighborhood: AVG-10 90%

Notes: 90+ PT BLKD VU



Map Lot Sub: 000006 000012 000000

Location: 181 SOUTH MAYHEW TURNPIK

Owner: DAVIS, CARROLL R. ET AL

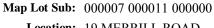
View Value: \$ 5,000

Zone: LAKE DISTRICT

Land Use: 1F RES WTR ACS

Neighborhood: AVG 100%

Notes: VU



Location: 19 MERRILL ROAD

Owner: BERNACHE, KATHRYN JULIE MAFER

View Value: \$ 5,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS

Neighborhood: AVG -20 80%

Notes: LAKE/HILL VU



Hebron View Report



Map Lot Sub: 000007 000016 000000 Location: 5 SUNSET DRIVE Owner: STOKES, PHYLLIS Z

View Value: \$ 5,000

Zone: RURAL DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -20 80%

Notes: BLKD LAKE/HILL VU



Map Lot Sub: 000007 000017 000000 Location: 7 SUNSET DRIVE

Owner: LOMBARDO, JOSEPH D

View Value: \$ 5,000

Zone: RURAL DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG -20 80%

Notes: BLKD LAKE/HILL VU



Map Lot Sub: 000007 000030 000000

Location: 26 SOUTH MAYHEW TURNPIK

Owner: PLATT, HERMANN K

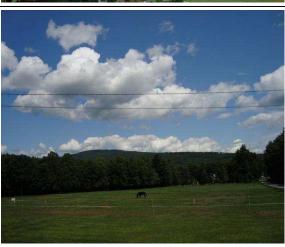
View Value: \$ 5,000

Zone: LAKE DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: HILL VU



Map Lot Sub: $000017 \ 000060 \ 000000$

Location: 42 HOBART HILL ROAD

Owner: SARGENT, WILLIAM R. & ANN

View Value: \$ 5,000

Zone: COMM HISTORIC DIST

Land Use: 1F RES

Neighborhood: AVG +10 110%

Notes: VU PAST/HILLSIDE

Hebron View Report



Map Lot Sub: 000018 000006 000000
Location: 138 WEST SHORE ROAD
Owner: WHITE, JR., WILLIAM R

View Value: \$ 5,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%
Notes: HILLTOP VU



Map Lot Sub: 000018 000019 000000

Location: 145 HOBART HILL ROAD

Owner: SOMERS, JEFFREY C

View Value: \$ 5,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG+10 110% Notes: 90+ HILLTOP VU



Map Lot Sub: 000018 000019 00002A Location: 17 VALLEY VIEW ROAD Owner: BARNARD, MATTHEW B.

View Value: \$ 5,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG+10 110%

Notes: SM HILL VU



Map Lot Sub: 000018 000030 00HH08

Location: 291 HOBART HILL ROAD

Owner: ROCHE, EMMANUEL

View Value: \$ 5,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +10 110%

Notes: HILLSIDE VU

Date Book/Page Type Price

Most Recent Sale: 09/26/08 3553/0826 Q I \$475,000

Total Current Assessment

\$438,200



 Map Lot Sub:
 000023 000003 000000

 Location:
 233 GROTON ROAD

 Owner:
 WATERS, DANIEL

View Value: \$ 5,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: TUNNEL HILL VU



Map Lot Sub: 000023 000008 000000 **Location:** 167 GROTON ROAD

Owner: BROOKS, SR., FREDERICK J.

View Value: \$ 5,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: 2 TUNNEL HILL VUS



Map Lot Sub: 000023 0000RM 000005

Location: 210 GROTON ROAD

Owner: WISNIEWSKI TRUSTEE, ROBERT T

View Value: \$ 5,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: HILLSIDE VU



Map Lot Sub: 000024 000025 000000

Location: GROTON ROAD

Owner: MATTHEWS, JOSEPH H. ET AL

View Value: \$ 5,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: HILLSIDE VU

Hebron View Report



Map Lot Sub: 000024 0000CM 000002 Location: 288 GROTON ROAD Owner: OUELETTE, ANN MARIE

View Value: \$ 5,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: HILL VU



 Map Lot Sub:
 000001 000013 000004

 Location:
 383 GEORGE ROAD

 Owner:
 BODIE, ELAINE

View Value: \$ 10,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100% Notes: 90+ HILL VU



Map Lot Sub: 000002 000002 000000

Location: 249 PIKE HILL ROAD

Owner: LINCOURT, STEVEN P.

View Value: \$ 10,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG -10 90%

Notes: PT BLKD MTN/VAL VU



Map Lot Sub: 000007 000012 000000 **Location:** 17 MERRILL ROAD

Owner: MOREL, ALBERT P

View Value: \$ 10,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG -20 80%

Notes: LAKE/HILL VU

Hebron View Report



Map Lot Sub: 000007 0000SG 020-07
Location: 12 STONE GATE ROAD
Owner: JONES TRUST OF 2007

View Value: \$ 10,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG+10 110%
Notes: SM LAKE VU



Map Lot Sub: 000007 0000SG 022-07 Location: 3 STONE GATE ROAD

Owner: STEELE, ANDREW & SARAH

View Value: \$ 10,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG +10 110%

Notes: 30+PRT BLKD LAKEVU

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 09/25/09 3648/0686
 O I
 \$385,000

Total Current Assessment \$371,300

Map Lot Sub: 000007 0000SG 023-07 Location: 9 STONE GATE ROAD

Owner: MCNALLY, JAMES & BIBER, KRISTEN

View Value: \$ 10,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG +10 110%

Notes: SM TUNNEL LAKE VU

Most Recent Sale: 08/27/08 3545/0506 Q I \$410,000
Total Current Assessment

\$392,300



Map Lot Sub: 000008 000006 000001

Location: GEORGE ROAD

Owner: GEORGE, DONALD

View Value: \$ 10,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: 90+ HILL/VALLEYVU

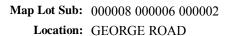
Date Book/Page Type Price

Most Recent Sale: 11/15/10 3748/997 Q V \$85,000

Total Current Assessment

\$65,100





Owner: MCGUINESS, JAMES B

View Value: \$ 10,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: 90+ HILL/VALLEYVU

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 11/01/10 3744/718
 Q V
 \$60,000

Total Current Assessment

\$71,200



Map Lot Sub: 000009 0006-6 000000

Location: 368 GEORGE ROAD

Owner: CATALDO, JOHN L.

View Value: \$ 10,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: TUNNEL HILL VU



Map Lot Sub: 000017 000005 000000 **Location:** 69 BRALEY ROAD

Owner: ESTY 1999 REV TRUST, ANNE AND

View Value: \$ 10,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: 120+ PAST/HILL VU



Map Lot Sub: 000017 000042 000000 **Location:** 134 GROTON ROAD

Owner: GOLDTHWAITE, DAVID B

View Value: \$ 10,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: SM HILL/MTN VU

Hebron View Report



Map Lot Sub: 00018A 0000IP 000022
Location: 59 INDIAN POINT ROAD
Owner: PHILLIPS, JAMES N.F.

View Value: \$ 10,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTRFRNT
Neighborhood: AVG +10 110%

Notes: 90+ PART BLKD LKVU



Map Lot Sub: 00018A 0000IP 000023

Location: 65 INDIAN POINT ROAD

Owner: CALIRI, ANTHONY C

View Value: \$ 10,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG +10 110%

Notes: PART BLKD LAKEVU



Map Lot Sub: 00019A 0000BW 000005

Location: 20 OAK LANE

Owner: WRIGHT, KRISTINA A.

View Value: \$ 10,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG -10 90%

Notes: PT BLKD LAKE VU



Map Lot Sub: 00019A 0000BW 000009

Location: 6 OAK LANE

Owner: MILLS, NANCY C.

View Value: \$ 10,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG -10 90%

Notes: PT BLKD LAKE VU

Hebron View Report



Map Lot Sub: 00019A 0000BW 000019

Location: 4 BIRCH LANE

Owner: SERRENTINO JR., PHILIP ET AL

View Value: \$ 10,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG -10 90%
Notes: TUNNEL LK VU



Map Lot Sub: 000007 000014 000001

Location: 1 SUNSET DRIVE

Owner: RODERICK, ROSEMARIE

View Value: \$ 20,000

Zone: RURAL DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG -20 80%

Notes: PT BLKD LK/MTN VU



Map Lot Sub: 000007 000014 000002

Location: 3 SUNSET DRIVE
Owner: GEEVER, LUCILLE E

View Value: \$ 20,000

Zone: RURAL DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -20 80%

Notes: VU



Map Lot Sub: 000008 000006 000000

Location: 157 COOPER ROAD

Owner: DOUBLE E LAND, LLC.

View Value: \$ 20,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +10 110%

Notes: 120+ HILL VU

Hebron View Report



Map Lot Sub: 000009 000010 000000 **Location:** 275 GEORGE ROAD

Owner: OEDEL, HOWARD T. TRUST

View Value: \$ 20,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: DIST MTN/PT LK VU



Map Lot Sub: 00017A 000014 000000 **Location:** 181 NORTH SHORE ROAD

O----- MINICIPELLO DATRICIA TRUC

Owner: MINICHIELLO, PATRICIA -TRUSTEE

View Value: \$ 20,000

Zone: LAKE DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100% Notes: 90+ HILL VU



Map Lot Sub: 00017A 000015 000000

Location: 191 NORTH SHORE ROAD

Owner: MILLS, LESLIE J. 2002 REV TRST

View Value: \$ 20,000

Zone: LAKE DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: VU



Map Lot Sub: 000007 0000SG 019-07

Location: 6 STONE GATE ROAD

Owner: ALDERINK, TRUSTEE, ELROY

View Value: \$ 30,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG +10 110%

Notes: VU

Hebron View Report



Map Lot Sub: 000017 000007 000000 Location: 91 NORTH SHORE ROAD Owner: DE VIVO, DARRYL C.

View Value: \$ 30,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: END OF LAKE/MTN VU



Map Lot Sub: 000018 000HCE 000003 **Location:** 200 VALLEY VIEW ROAD

Owner: MCOUILKIN FAMILY 2007 TRUST

View Value: \$ 40,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +10 110%

Notes: 90+ PART BLOCKD VU



Map Lot Sub: 00019A 0000BW 000006

Location: 16 OAK LANE

Owner: WRIGHT, KRISTINA A.

View Value: \$ 40,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS

Neighborhood: AVG-1090%

Notes: 45+PRT BLKD LAKEVU



Map Lot Sub: 000007 0000HP 000028

Location: 10 CRESCENT LANE

Owner: THOMPSON, STUART & JANE ANNE

View Value: \$ 50,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: 45+ LAKE/HILL VU

Hebron View Report



Map Lot Sub: 000007 0000SG 021-07 Location: 22 STONE GATE ROAD Owner: GILLERY, THOMAS E.

View Value: \$ 50,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG +10 110%

Notes: VU



Map Lot Sub: 000018 000001 000000 **Location:** 34 PINE TOP LANE

Owner: BARNARD, VIRGINIA L

View Value: \$ 50,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +10 110%

Notes: 90+ MTN/VALLEY VU



Map Lot Sub: 000018 0000MF 000001
Location: 226 HOBART HILL ROAD
Owner: BLAIR, JOHN C & REBECCA

View Value: \$ 50,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +10 110%

Notes: 60+2TR MTN VU



Map Lot Sub: 000018 000HCE 000005

Location: 14 EAGLE RIDGE LANE

Owner: OLESEN, MARTIN C.

View Value: \$ 50,000

Zone: RURAL DISTRICT

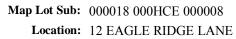
Land Use: 1F RES

Neighborhood: AVG+10 110%

Notes: UND VU

Hebron View Report





Owner: MEGAN, PETER J

View Value: \$ 50,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +10 110%

Notes: UND 90+ MTN VU

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 07/01/11 3803/0544
 Q V
 \$107,533

Total Current Assessment

\$112,700



Map Lot Sub: 000018 000HCE 000009 Location: 76 VALLEY VIEW ROAD Owner: CAMPBELL, STEPHEN S.

View Value: \$ 50,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +10 110%

Notes: 90+DEG2TIER MTN VU

Date Book/Page Type Price

Most Recent Sale: 09/07/10 3728/0616 Q I \$395,000

\$383,400

Total Current Assessment



Map Lot Sub: 000018 000HCE 000010 **Location:** VALLEY VIEW ROAD

Owner: BRISCOE, III, JOHN FRANCIS

View Value: \$ 50,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +10 110%

Notes: VU



Map Lot Sub: 00019A 000011 0000H3

Location: 30 OAK LANE

Owner: CORMIER JR, JOSEPH H -TRUSTEE

View Value: \$ 50,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: TUNNEL LK/HILLVU

Hebron View Report



Map Lot Sub: 000002 0007-A 000000
Location: 162 PIKE HILL ROAD
Owner: PHELPS TRUSTEE, KIRK

View Value: \$ 60,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG -10 90%

Notes: 45 MT C & LAKE VU



Map Lot Sub: 000003 000003 000000 **Location:** 48 STOKES ROAD

Owner: CAPERTON, RODERICK LAWRENCE

View Value: \$ 60,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG -20 80%

Notes: 90+ LAKE/MT C VU



Map Lot Sub: 000007 000006 000001

Location: 99 SOUTH MAYHEW TURNPIK

Owner: PASQUANEY TRUST

View Value: \$ 60,000

Zone: LAKE DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: VU



Map Lot Sub: 000007 000007 000000

Location: 117 SOUTH MAYHEW TURNPIK

Owner: LA FONTAINE, MARK R.

View Value: \$ 60,000

Zone: LAKE DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: VU

Hebron View Report



Map Lot Sub: 000018 000019 00002B
Location: 5 KILL MOUNTAIN ROAD
Owner: ROBERTSON, JOHN C.

View Value: \$ 60,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG+10 110%

Notes: VU



Map Lot Sub: 00019A 000023 000000

Location: 36 CRYSTAL SPRINGS ROAD

Owner: NOGELO, A MILES & GERALDINE C

View Value: \$ 60,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG -10 90%

Notes: 30+DEG LAKE/HILLVU



Map Lot Sub: 00019A 0000BW 000007

Location: OAK LANE

Owner: FRECHETTE, GILBERT K

View Value: \$ 60,000

Zone: LAKE DISTRICT Land Use: 1F RES WTR ACS Neighborhood: AVG -10 90%

Notes: 45+PART BL LAKE VU



Map Lot Sub: 00019A 0000BW 000008

Location: 59 BEACHWOOD ROAD

Owner: EIBYE, DONNA M

View Value: \$ 60,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: 45+ DEG VU

Hebron View Report



Map Lot Sub: 000018 000HCE 000014 **Location:** 173 VALLEY VIEW ROAD

Owner: TANG, JOSH View Value: \$ 75,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +10 110%

Notes: 90+ MTN/VALLEY VU



Map Lot Sub: 000008 000008 000006

Location: RANGE ROAD

Owner: MOGIL, LEE H. & OCTAVIA

View Value: \$ 90,000

Zone: LAKE DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: UND VU



Map Lot Sub: 000004 000003 000000

Location: 113 HUNT ROAD

Owner: ROCKWELL, PHYLLIS E. REV.TRUST

View Value: \$ 100,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG -10 90%

Notes: 90+ LAKE/MTNS VU



Map Lot Sub: 000007 000046 000001

Location: 90 GEORGE ROAD **Owner:** SUGHRUE, PAUL E

View Value: \$ 100,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: VU

Hebron View Report



 Map Lot Sub:
 000008 000008 000001

 Location:
 186 GEORGE ROAD

 Owner:
 COULSON, MARK K.

View Value: \$ 100,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: VU



Map Lot Sub: 000018 000030 000022

Location: SKYLINE DR

Owner: KILL MOUNTAIN REALTY LLC

View Value: \$ 100,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: 160+MTN LK VU



Map Lot Sub: 000018 000HCE 000006

Location: 134 VALLEY VIEW ROAD

Owner: KIRBY TRUSTEE, PATRICIA C

View Value: \$ 100,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +10 110%

Notes: 90+ MTN/VALLEY VU



Map Lot Sub: 000018 000HCE 000013

Location: 177 VALLEY VIEW ROAD

Owner: LEAWARD INVESTMENTS, NH, LLC

View Value: \$ 100,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +10 110%

Notes: 120+ PT BLKDUND VU

Hebron View Report



 $\textbf{Map Lot Sub:} \ \ 000018 \ 000030 \ 000001$

Location: SKYLINE DR

Owner: RADIUS REALTY GROUP II LLC

View Value: \$ 120,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: 90+ LAKE/HILL VU



Map Lot Sub: 000018 000030 000002

Location: SKYLINE DR

Owner: RADIUS REALTY GROUP II LLC

View Value: \$ 120,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: 90+LAKE/HILL VU



Map Lot Sub: 000018 000030 000026

Location: SKYLINE DR

Owner: RADIUS REALTY GROUP II LLC

View Value: \$ 120,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: VU



Map Lot Sub: 000017 000008 000000

Location: 81 NORTH SHORE ROAD

Owner: BRYAN, ANNE L

View Value: \$ 125,000

Zone: COMM HISTORIC DIST

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: 90+ LAKE/MTNS VU

Hebron View Report



Map Lot Sub: $000008 \ 000008 \ 000005$

Location: 8 RANGE ROAD

Owner: POWERS, WILLIAM

View Value: \$ 150,000

Zone: RURAL DISTRICT

Land Use: COM/IND

Neighborhood: AVG 100%

Notes: VU



Map Lot Sub: 000008 000010 000000

Location: 47 RANGE ROAD

Owner: HINES, PHILIP

View Value: \$ 150,000

Zone: RURAL DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG 100%

Notes: VU



Map Lot Sub: 000017 000010 000000

Location: 50 NORTH SHORE ROAD

Owner: AUDUBON SOCIETY

View Value: \$ 150,000

Zone: COMM HISTORIC DIST

Land Use: EXEMPT-STATE **Neighborhood:** AVG +10 110%

Notes: VU



Map Lot Sub: 00019A 000011 0000H1

Location: 26 OAK LANE

Owner: APREA, MADELINE B.

View Value: \$ 150,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG -10 90%

Notes: 45+LAKE/MTN VU

Hebron View Report



Map Lot Sub: 00019A 000011 0000H2

Location: 27 OAK LANE

Owner: NAUMES, WILLIAM -TRUSTEE

View Value: \$ 150,000

Zone: LAKE DISTRICT
Land Use: 1F RES WTR ACS
Neighborhood: AVG -10 90%

Notes: 45+ MTN/LAKEVU



Map Lot Sub: 000018 000030 000004

Location: SKYLINE DR

Owner: LENSSEN TRUSTEE, WILLIAM

View Value: \$ 180,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: 100+MTN/LAKE VU



Map Lot Sub: 000020 000002 000002

Location: PANORAMA LANE **Owner:** RUPLEY, JOSEPH H

View Value: \$ 180,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: UND120 MTN/LAKE VU



Map Lot Sub: 000007 000048 000000

Location: 41 GEORGE ROAD

Owner: DOE, DONALD A.

View Value: \$ 200,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: 90+ MTN/LAKE VU

Hebron View Report



Map Lot Sub: 000008 000008 000002 **Location:** 172 GEORGE ROAD

Owner: FILTEAU, GARY R & SALLY J

View Value: \$ 200,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: VU



Map Lot Sub: 000008 000008 000003 **Location:** 158 GEORGE ROAD

Owner: GRIFFIN, PARKER

View Value: \$ 200,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: VU



Map Lot Sub: 000008 000016 000000

Location: GEORGE ROAD

Owner: OLD RIDGE FARM TRUST

View Value: \$ 200,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG 100%

Notes: VU



Map Lot Sub: 000018 000030 000003

Location: SKYLINE DR

Owner: LENSSEN TRUSTEE, WILLIAM

View Value: \$ 200,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: 120+LAKE/MTN VU

Hebron View Report



Map Lot Sub: 000018 000030 000005 Location: HIGH CLIFFS CIRCLE

Owner: RADIUS REALTY GROUP II LLC

View Value: \$ 210,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: UND VU



Map Lot Sub: 000018 000030 000006 Location: HIGH CLIFFS CIRCLE

Owner: JACKSON, JOHN & DARLENE

View Value: \$ 210,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: 160+LAKE/MTN VU

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 04/09/09 3598/0794
 O V
 \$305,000

Total Current Assessment

\$266,300



Map Lot Sub: 000018 000030 000007 Location: HIGH CLIFFS CIRCLE

Owner: GOODMAN, DEBORAH L. REV. TRUST

View Value: \$ 210,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: VU

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 09/10/10 3729/0568
 Q V
 \$260,000

Total Current Assessment

\$260,500



Map Lot Sub: 000018 000030 000008 Location: HIGH CLIFFS CIRCLE

Owner: RADIUS REALTY GROUP II LLC

View Value: \$ 210,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: 120 + MTN/LAKE VU

Hebron View Report



Map Lot Sub: 000018 000030 000010 Location: HIGH CLIFFS CIRCLE

Owner: RADIUS REALTY GROUP II LLC

View Value: \$ 210,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: 120+MTN/LAKE VU



Map Lot Sub: 000018 000030 000012

Location: SKYLINE DR

Owner: THOMPSON, JR., CARL A.

View Value: \$ 220,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: 180+MTN LK VU

Date Book/Page Type Price

Most Recent Sale: 05/28/09 3612/0765 O V \$275,000

Total Current Assessment

\$255,000

Map Lot Sub: 000020 000002 000001 Location: 47 PANORAMA LANE

Owner: MENTO, DAVID

View Value: \$ 225,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: VU



Map Lot Sub: 000020 000002 000003

Location: 55 PANORAMA LANE

Owner: MACDONALD, HARRY G

View Value: \$ 250,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: VU



Hebron View Report



Map Lot Sub: 000020 000002 000004 Location: 56 PANORAMA LANE Owner: MARSHALL, JAMES S.

View Value: \$ 250,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: 90+MTN/LAKE VU

Date Book/Page Type Price

Most Recent Sale: 10/18/10 3740/0512 Q I \$590,000

\$585,500

Total Current Assessment



Map Lot Sub: 000020 000002 000005 **Location:** 73 PANORAMA LANE

Owner: LLOYD, THOMAS J.

View Value: \$ 250,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: VU



Map Lot Sub: 000020 000002 000006

Location: 66 PANORAMA LANE **Owner:** HANDIBODE, FRANK M

View Value: \$ 250,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: VU



Map Lot Sub: 000020 000002 000011

Location: 98 PANORAMA LANE

Owner: GREGORY JR., EDWARD

View Value: \$ 250,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: VU



Map Lot Sub: 000020 000002 000013
Location: 96 PANORAMA LANE
Owner: BRUNDERMAN, JOHN M

View Value: \$ 250,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: 120+MTNS/LAKE VU



Map Lot Sub: 000020 000002 000007

Location: 85 PANORAMA LANE **Owner:** NEWMAN, PHILIP H.

View Value: \$ 275,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: VU



Map Lot Sub: 000020 000002 000009

Location: 87 PANORAMA LANE **Owner:** NEWMAN, BARBARA J.

View Value: \$ 275,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: 120+ MTN/LAKE VU

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 08/06/10 3720/0803
 Q I
 \$610,000

Total Current Assessment

\$606,500



Map Lot Sub: 000020 000002 000010 **Location:** 82 PANORAMA LANE

Owner: KNIGHT, RANDOLPH CARLETON

View Value: \$ 275,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: 160+ MTN/LAKE VU

Hebron View Report



Map Lot Sub: 000020 000002 000012
Location: 94 PANORAMA LANE
Owner: KELLER, RICHARD P.

View Value: \$ 275,000

Zone: RURAL DISTRICT

Land Use: 1F RES

Neighborhood: AVG +20 120%

Notes: VU

C. BUILDING GRADING

- **<u>B3 Minimum House</u>** Semi weather tight shelter only, no specific style and having minimal finish and features.
- **<u>B2 Basic Weather Tight House</u>** Very plain shelter with few doors or windows, low grade design interior and exterior.
- **<u>B1 Below Average House</u>** Basic box, minimal to no fenestration, little to no design, low quality materials and windows may consist of a mix of average grade material and low grade design.
- <u>A0 Average House</u> Basic box, reasonable number of windows, may be double hung single pane with or without storm windows or double pane windows, no extras, plain interior and exterior.
- <u>A1 Above Average House</u> Typically more than a box with some design features, roof overhang, upgraded windows or not, may have some angles or roof cuts, appealing layout of windows and initial appeal somewhat better than average. Generally above average materials for trim and floor finish.
- <u>A2 Good Quality House</u> Generally of good to high quality materials or a mix of average and high, has good exterior trim design normally with roof overhang, some designer roof cover and/or trim accents, not plain, windows are typically casement or thermopane, entrance may be elaborate, roof may have multiple angles.
- A3 Very Good Quality House All of A2 above, but also custom work on trim, kitchen & baths, recessed lighting, high quality floor cover, exterior high quality and design, exterior and interior trim of good quality and design, may have features like window "eyebrows" and a splash board around the lower exterior walls. May have some custom windows and cathedral areas typically with good lighting.
- A4 Excellent Quality House All of the above, but with greater fenestration and attention to detail, custom trim, custom kitchen and/or baths. Multiple high quality floor cover, excellent design and curb appeal. Generally multi floor with angles and/or roof cuts. Generally high quality, usually includes built-ins cabinets, bookcases and shelving.
- <u>A5 Excellent + Quality House</u> All of the features of an A4 (Excellent) house, but with some additional custom details and design features. Typically older homes of high quality, center chimney, detailed cove molding, excellent roof overhang on four sides with custom design and molding, wide or detailed corner boards and window trim, generally multi-story with good fenestration having great curb presentation.
- <u>Grades Above A5</u> Generally have all the features of the A5 grade, including some or all of the following: multi-story, angles, roof cuts, recessed lighting inside and out, built-ins, great curb presentation and marketability, features and appeal that in the marketplace make this building somewhat more desirable than the A5 grade building in stages up to luxurious which may contain all of the features above with a progressively higher degree of quality and design found in town.

The following pictures samples will help, as words do not always express or capture the essence of the building as much as pictures do. The above text is meant as a guideline and not meant, nor would it be possible to describe or include every possible situation.



B1 -- AVG-10 (000006 000012 000000)



A0 -- AVG (000002 000007 000001)



A0 -- AVG (000007 0000HP 000010)



A0 -- AVG (000006 0000OP 000003)



A0 -- AVG (000002 000015 000000)



A0 -- AVG (000007 0000SG 022-07)



A1 -- AVG+10 (000017 0000DW 000003)



A1 -- AVG+10 (000001 0000BR 000002)



A2 -- AVG+20 (000007 000041 000000)



A1 -- AVG+10 (000020 000002 000014)



A2 -- AVG+20 (000007 000024 000017)



A3 -- AVG+30 (000007 000022 000001)



A3 -- AVG+30 (000002 000012 000000)



A3 -- AVG+30 (000008 0000LM 000008)



A4 -- EXC (000020 000002 000004)



A3 -- AVG+30 (000008 000008 000003)



A4 -- EXC (000007 0000SG 001-07)



A4 -- EXC (000020 000002 000009)



A4 -- EXC (000020 000BMR 000008)



A5 -- EXC+10 (000020 000007 00HS17)



A6 -- EXC+20 (00018A 000013 000003)





A6 -- EXC+20 (00018A 000013 000002)

Town of HEBRON Grafton County New Hampshire

NEIGHBORHOOD & SALES MAP 2011 REVALUATION

LEGEND

NEIGHBORHOODS

A : AVERAGE -40%

B : AVERAGE -30%

C : AVERAGE -20%

D: AVERAGE -10%

E: AVERAGE 100%
F: AVERAGE +10%
G: AVERAGE +20%
I: AVERAGE +40%

SCALE = 1":1600"

GRAPHICAL SCALE MILES

.25 0 .5 1 2

Terra-Map

Avitar Associates
of New England, Inc.

Terra—Map

Information obtained from town and GRANIT web site.

Sales and neighborhood information came from assessing database.

